

YI CHEN

JOHNSON GRADUATE SCHOOL OF MANAGEMENT, CORNELL UNIVERSITY

ITHACA, NY 14853 YI.CHEN@CORNELL.EDU

MAY 2025

Employment

- Assistant Professor of Economics, Cornell University, Samuel Curtis Johnson Graduate School of Management, 2018 – current

Education

- Ph.D. (Economics), Yale University, 2018
- M.Phil. (Economics), Yale University, 2016
- M.A. (Economics), Yale University, 2016

Research Interests

Game Theory, Mechanism Design, Organizational Economics, Labor Theory

Publications

1. “Peer Learning, Enforcement, and Reputation,” with Kai Du, Phillip Stocken, and Zhe Wang, accepted at *RAND Journal of Economics*.
2. “Optimal Dynamic Selling Mechanism and Deal Protections in Mergers and Acquisitions,” with Zhe Wang, *Journal of Finance*, August 2023, 78(4): 2139-2188.
3. “The Strategic Decentralization of Recruiting,” with Thomas Jungbauer and Zhe Wang, *Journal of Economic Theory*, April 2023, 209C, 105639.
4. “Dynamic Delegation with a Persistent State,” *Theoretical Economics*, November 2022, 17: 1589-1618.

5. “A Revision Game of Strategic Experimentation on a Common Threshold,” *Journal of Economic Theory*, March 2020, 186, 104997.
6. “The Role of Information Disclosure in Financial Intermediation with Investment Risk,” *Journal of Financial Stability*, February 2020, volume 46.

Working Papers

1. “Algorithmic Attention and Content Creation on Social Media Platforms,” with Fei Li and Marcel Preuss.
2. “Strategic Referrals among Experts,” with Thomas Jungbauer and Mark Satterthwaite, submitted.
3. “Overcoming Discrimination: Harassment and Discrimination Dynamics,” with Adam Dearing and Michael Waldman, submitted.
4. “Poaching, Raids, and Managerial Compensation,” with Fabiano Dal-Ri, Thomas Jungbauer and Daniela Scur, submitted.
5. “Anticompetitive Exclusive Dealing with Network Effects,” with Justin Johnson, submitted.
6. “Machine Learning, Regularization, and Reporting Bias,” with Kai Du, Thomas Jungbauer, Zhe Wang, and David Wu.
7. “Eavesdropping and Innovation,” with Thomas Jungbauer and Jorge Lemus.
8. “Straight Talk,” with Maria Goltsman, Johannes Hörner, and Gregory Pavlov.

Fellowships and Awards

- SBE Small Grant, 2023, 2024
- Half Century Faculty Research Fellowship, 2023
- Core Faculty Teaching Award (One-Year MBA Class of 2022), 2022
- Trailblazer Award, eCornell, 2019
- Dissertation Fellowship, Yale University, 2016

- Carl Avid Anderson Prize Fellowship, Yale University, 2015
- Best PhD Student Paper Prize, Northern Finance Association, 2015
- Richard J. Bernhard Fellowship, Yale University, 2013, 2014

Seminar and Conference Presentations and Discussions

- 2025: NBER Organization Economics, Canadian Economic Theory Conference, International Industrial Organization Conference, Consumer Search and Switching Cost Workshop, NBER Personnel Economics, Society for the Advancement of Economic Theory, Econometric Society World Congress, Michigan State University, ITAM
- 2024: Society for the Advancement of Economic Theory, NBER Organization Economics, Organization at Cornell, Paris Workshop on Market Design, Lisbon Meetings, Chinese University of Hong Kong, Econometric Society Asia Meeting, Chinese University of Hong Kong (SZ), Asia-Pacific Industrial Organization Conference
- 2023: Society for the Advancement of Economic Theory, Econometric Society Asia Meeting, University of Illinois Urbana-Champaign, Southern Economic Association annual meeting, Hong Kong University of Science and Technology (GZ), City University of Hong Kong, Asia-Pacific Industrial Organization Conference
- 2022: Econometric Society Asia Meeting, Conference on Mechanism and Institutional Design, Queen's conference on Organizational Economics, University of North Carolina/Duke University, Southern Economic Association annual meeting, Law and Economics Theory conference
- 2021: Florida State University (virtual), World Congress of Game Theory in Budapest (virtual), Aalto University (virtual)
- 2020: European Economic Association summer meeting (virtual), Econometric Society World Congress (virtual), Econometric Society Winter Meeting

- 2019: Econometric Society North American summer meeting, Tokyo Conference on Economics of Institutions and Organizations, European Economic Association Summer Meeting, PHBS, HIT Shenzhen Campus, SUSTech, Southern Economic Association annual meeting
- 2018: Cornell University, Johns Hopkins University, University of Southern California, University of Arizona, Stony Brook International Conference on Game Theory, Southern Economic Association Annual Meeting, Western University
- 2016: AEA Annual Meeting, New York University, World Congress of Game Theory in Maastricht
- 2015: Viennese Workshop on Optimal Control and Dynamic Games, Stony Brook International Conference on Game Theory, Econometric Society World Congress in Montreal

Refereeing Service

American Economic Review: Insights, American Economic Journal: Microeconomics, American Law and Economics Review, Econometrica, Economic Theory, Games and Economic Behavior, Journal of European Economic Association, Journal of Industrial Economics, Journal of Mathematical Economics, Review of Economic Studies, Theoretical Economics, Quantitative Marketing and Economics

Teaching Experience

- Microeconomics for Management: FMBA (2022), Cornell University
 - Recent evaluations: 4.91/5
- Microeconomics for Management: MBA (2019-2023), Cornell University
 - Recent evaluations: 4.51/5, 4.21/5
- Game Theory and Business Strategy: MBA (2020-current), Cornell University
 - Recent evaluations: 4.61/5, 4.72/5