

YI CHEN

JOHNSON GRADUATE SCHOOL OF MANAGEMENT, CORNELL UNIVERSITY

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JAN 2024

Employment

- Assistant Professor of Economics, Cornell University, Samuel Curtis Johnson Graduate School of Management, 2018 – current

Education

- Ph.D. (Economics), Yale University, 2018
- M.Phil. (Economics), Yale University, 2016
- M.A. (Economics), Yale University, 2016

Research Interests

Game Theory, Mechanism Design, Organizational Economics, Labor Theory

Publications

- “A Revision Game of Strategic Experimentation on a Common Threshold,” *Journal of Economic Theory*, March 2020, 186, 104997.
- “Dynamic Delegation with a Persistent State,” *Theoretical Economics*, November 2022, 17: 1589-1618.
- “The Strategic Decentralization of Recruiting,” with Thomas Jungbauer and Zhe Wang, *Journal of Economic Theory*, April 2023, 209C, 105639.
- “Optimal Dynamic Selling Mechanism and Deal Protections in Mergers and Acquisitions,” with Zhe Wang, *Journal of Finance*, August 2023, 78(4): 2139-2188.

Working Papers

- “Peer Learning, Enforcement, and Reputation,” with Kai Du, Phillip Stocken, and Zhe Wang, Revise and Resubmit at *RAND Journal of Economics*.
- “Anticompetitive Exclusive Dealing without Exclusion,” with Justin Johnson.
- “Overcoming Discrimination: Harassment and Discrimination Dynamics,” with Adam Dearing and Michael Waldman.
- “Algorithm Design in Social Media,” with Marcel Preuss.
- “Strategic Referrals,” with Thomas Jungbauer and Mark Satterthwaite.
- “Mediation with Costly Evidence,” with Pengfei Zhang.
- “Eavesdropping and Innovation,” with Thomas Jungbauer and Jorge Lemus.
- “Straight Talk,” with Maria Goltsman, Johannes Hörner, and Gregory Pavlov.

Fellowships and Awards

- Half Century Faculty Research Fellowship, 2023
- Core Faculty Teaching Award (One-Year MBA Class of 2022), 2022
- Trailblazer Award, eCornell, 2019
- Dissertation Fellowship, Yale University, 2016
- Carl Avid Anderson Prize Fellowship, Yale University, 2015
- Best PhD Student Paper Prize, Northern Finance Association, 2015
- Richard J. Bernhard Fellowship, Yale University, 2013, 2014

Seminar and Conference Presentations and Discussions

- 2023: Society for the Advancement of Economic Theory, Asia Meeting of Econometric Society, University of Illinois Urbana-Champaign, Southern Economic Association annual meeting, Hong Kong University of Science and Technology (GZ), City University of Hong Kong, Asia-Pacific Industrial Organization Conference

- 2022: Asian Meeting of Econometric Society, Conference on Mechanism and Institutional Design, Queen's conference on Organizational Economics, University of North Carolina/Duke University, Southern Economic Association annual meeting, Law and Economics Theory conference
- 2021: Florida State University (virtual), World Congress of Game Theory in Budapest (virtual), Aalto University (virtual)
- 2020: European Economic Association summer meeting (virtual), Econometric Society World Congress (virtual), Econometric Society Winter Meeting
- 2019: Econometric Society North American summer meeting, Tokyo Conference on Economics of Institutions and Organizations, European Economic Association Summer Meeting, PHBS, HIT Shenzhen Campus, SUSTech, Southern Economic Association annual meeting
- 2018: Cornell University, Johns Hopkins University, University of Southern California, University of Arizona, Stony Brook International Conference on Game Theory, Southern Economic Association Annual Meeting, Western University
- 2016: AEA Annual Meeting, New York University, World Congress of Game Theory in Maastricht
- 2015: Viennese Workshop on Optimal Control and Dynamic Games, Stony Brook International Conference on Game Theory, Econometric Society World Congress in Montreal

Refereeing Service

American Economic Review: Insights, American Economic Journal: Microeconomics, American Law and Economics Review, Econometrica, Economic Theory, Games and Economic Behavior, Journal of European Economic Association, Journal of Industrial Economics, Journal of Mathematical Economics, Review of Economic Studies, Theoretical Economics

Teaching Experience

- Microeconomics for Management: FMBA (2022), Cornell University
 - Recent evaluations: 4.91/5
- Microeconomics for Management: MBA (2019-current), Cornell University
 - Recent evaluations: 4.51/5, 4.21/5
- Game Theory and Business Strategy: MBA (2020-current), Cornell University
 - Recent evaluations: 4.61/5, 4.72/5