

## YI CHEN

JOHNSON GRADUATE SCHOOL OF MANAGEMENT, CORNELL UNIVERSITY  
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FEBRUARY 2023

### Employment

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- Assistant Professor of Economics, Cornell University, Samuel Curtis Johnson Graduate School of Management, 2018 – current

### Education

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- Ph.D. (Economics), Yale University, 2018
- M.Phil. (Economics), Yale University, 2016
- M.A. (Economics), Yale University, 2016

### Research Interests

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Game Theory, Mechanism Design, Organizational Economics, Labor

### Publications

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- “A Revision Game of Strategic Experimentation on a Common Threshold,” *Journal of Economic Theory*, March 2020, 186, 104997.
- “Dynamic Delegation with a Persistent State,” *Theoretical Economics*, November 2022, 17: 1589-1618.
- “Optimal Dynamic Selling Mechanism and Deal Protections in Mergers and Acquisitions,” with Zhe Wang, Forthcoming at *Journal of Finance*.
- “The Strategic Decentralization of Recruiting,” with Thomas Jungbauer and Zhe Wang, Accepted at *Journal of Economic Theory*.

## Working Papers

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- “Peer Learning, Enforcement, and Reputation,” with Kai Du, Phillip Stocken, and Zhe Wang, under review.
- “Anticompetitive Exclusive Dealing without Exclusion,” with Justin Johnson, under review.
- “Learn to Overcome Discrimination,” with Adam Dearing and Michael Waldman.
- “Mediation with Costly Evidence,” with Pengfei Zhang.
- “Eavesdropping and Innovation,” with Thomas Jungbauer and Jorge Lemus.
- “Straight Talk,” with Maria Goltsman, Johannes Hörner, and Gregory Pavlov.

## Fellowships and Awards

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- Core Faculty Teaching Award (One-Year MBA Class of 2022), 2022
- Trailblazer Award, eCornell, 2019
- Dissertation Fellowship, Yale University, 2016
- Carl Avid Anderson Prize Fellowship, Yale University, 2015
- Best PhD Student Paper Prize, Northern Finance Association, 2015
- Richard J. Bernhard Fellowship, Yale University, 2013, 2014

## Seminar and Conference Presentations and Discussions

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- 2022: Asian Meeting of Economic Society, Conference on Mechanism and Institutional Design, Queen’s conference on Organizational Economics, University of North Carolina/Duke University, Southern Economic Association annual meeting, Law and Economics Theory conference
- 2021: Florida State University (virtual), World Congress of Game Theory in Budapest (virtual), Aalto University (virtual)

- 2020: European Economic Association summer meeting (virtual), Econometric Society World Congress (virtual), Econometric Society Winter Meeting
- 2019: Econometric Society North American summer meeting, Tokyo Conference on Economics of Institutions and Organizations, European Economic Association Summer Meeting, PHBS, HIT Shenzhen Campus, SUSTech, Southern Economic Association annual meeting
- 2018: Cornell University, Johns Hopkins University, University of Southern California, University of Arizona, Stony Brook International Conference on Game Theory, Southern Economic Association Annual Meeting, Western University
- 2016: AEA Annual Meeting, New York University, World Congress of Game Theory in Maastricht
- 2015: Viennese Workshop on Optimal Control and Dynamic Games, Stony Brook International Conference on Game Theory, Econometric Society World Congress in Montreal

### **Refereeing Service**

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American Economic Review: Insights, American Economic Journal: Microeconomics, Econometrica, Games and Economic Behavior, Journal of European Economic Association, Journal of Industrial Economics, Journal of Mathematical Economics, Review of Economic Studies, Theoretical Economics

### **Teaching Experience**

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- Microeconomics for Management: FMBA (2022), Cornell University
  - Recent evaluations: 4.91/5
- Microeconomics for Management: MBA (2019-current), Cornell University
  - Recent evaluations: 4.53/5, 4.71/5
- Game Theory and Business Strategy: MBA (2020-current), Cornell University

– Recent evaluations: 4.72/5, 4.50/5