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Degrees:

- 05.2003 **Cornell University**, College of Agriculture & Life Sciences, Department of Applied Economics & Management, Ithaca, NY, USA
 Ph.D. – Agricultural Economics, Concentration – Applied Econometrics & Quantitative Analysis
- 05.1994 **Cornell University**, College of Agriculture & Life Sciences, Department of Agricultural, Resource, & Managerial Economics, Ithaca, NY, USA
 M.S. – Agricultural Economics, Concentration – Farm Management & Production Economics
- 05.1990 **University of Wisconsin-River Falls**, College of Agriculture, Department of Agricultural Economics, River Falls, WI, USA
 B.S. - Major – Agricultural Business, Minor – Business Administration

Academic Experience:

- 07.22– **Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 07.18–06.19 **Acting Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO)**, SC Johnson College of Business, Cornell University, Ithaca, NY, USA
- 07.12–06.22 **Associate Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 06.06–06.12 **Assistant Professor**, Department of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 01.00–05.06 **Research Associate**, Cornell University, Department of Applied Economics & Management, Ithaca, NY, USA
- 03.94–08.97 **Research Support Specialist**, Department of Agricultural, Resource, & Managerial Economics, Cornell University, Ithaca, NY, USA
- 08.98–05.99, **Graduate Research/Teaching Assistant**, Department of Agricultural, Resource, & Managerial Economics, Cornell University, Ithaca, NY, USA
- 06.93–03.94

Graduate Fields:

Applied Economics and Management (2006 – Present)

Global Development (2021 – Present)

Professional Awards & Accomplishments:

- Thesis advisor (Luca Rigotti) for Dyson Best Master's Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2024
- Thesis advisor (Xiaoyan Liu) for Dyson Best Master's Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- 2023 Article of the Year Award (Sell now or later? A decision-making model for feeder cattle selling), *Agricultural and Resource Economics Review*, 12 June 2023.
- Thesis advisor (Shayna Krasnoff) for NAREA Master's Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2023
- Thesis advisor (Shayna Krasnoff) for Dyson Best Master's Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- Thesis advisor (Luca Rigotti) for Graduate Student – Outstanding Engaged Research Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- Outstanding Public Service through Economics Award, Northeastern Agricultural & Resource Economics Association, 2022.
- Dyson Faculty Fellow for Inclusive Excellence, Applied Economics & Management, Cornell University, 2019-2020.

- Faculty Fellow in Engaged Scholarship, Engaged Cornell, Cornell University, 2019-2020.
- Kendall S. Carpenter Memorial Advising Award, Cornell University, 2019
- Distinguished Extension/Outreach Program - Team Award, Honorable Mention, Agricultural & Applied Economics Association, 2017.
- Friend of Extension Award, New York State Association of County Agricultural Agents, 2016.
- Friend of CCE Tioga County Extension Award, CCE – Tioga County, NY, 2016.
- Faculty Fellow, Cornell Institute for Food Systems, Cornell University, 2014 to Present
- Thesis advisor (Becca Jablonski) for 2014 Food Distribution Research Society's Richardson Applebaum Award for Outstanding PhD Dissertation, 2014.
- Faculty mentor for the 2013 Graduate Student Extension Competition Award Winner (Becca Jablonski), Agricultural & Applied Economics Association, 2013.
- Fellow, Agricultural & Resource Economics Review, Northeastern Agricultural & Resource Economics Association, 2013.
- Faculty Fellow, Atkinson Center for a Sustainable Future, Cornell University, 2011 to Present.
- Ruth & William Morgan Assistant Professor in Applied Economics & Management, Cornell University, 2009 – 2012.
- Thesis advisor (Jeff Hall) for 2011 Masters Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2011.
- Thesis advisor (Jeff Hall) for 2010 Food Distribution Research Society's Applebaum Award for Outstanding Master's Thesis, 2010.
- Crowe Teaching Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1999.
- G.F. Warren Honorable Mention Award, Outstanding Graduate Student Manuscript, Agricultural Economics, Cornell University, 1995.
- Morgenthau Graduate Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1992 & 1997.

Professional Development:

- Using Scanner Data for Food Economics Research, USDA Economics Research Service, 3-4 August 2022.
- Engaged Scholarship Fellowship, Engaged Cornell, Cornell University, 2019-2020
- Academic Leadership Series, Cornell University, 2018-2019
- Redesign for Online Institute, Center for Teaching Excellence, Cornell University, 14 June 2017.
- Margining Madness – When & How to Apply Margins, IMPLAN, LLC, 25 May 2016.
- Understanding Contemporary Governance Structures within Kibbutzim, Sabbatical Leave, Hebrew University of Jerusalem, Rehovot, Israel, 5 October – 7 December 2014.
- Faculty Course Design Institute, Center for Teaching Excellence, Cornell University, 22-23 May 2013.
- Using the IMPLAN V3 Modeling System, MIG, Inc., St. Louis Park, MN, 4-5 November 2010.
- Engaging Young Scholars Program, Northeastern Agricultural & Resource Economics Assoc., 13 June 2010.
- Computational Economics Workshop, Agricultural & Applied Economics Assoc., 25 July 2009.
- College of Agricultural & Life Sciences Faculty Leadership Program, Cornell University, 5-9 January 2009.

Professional Memberships & Activities:

- National Farmers Union (2023 to Present)
- New York Farm Bureau (2022 to Present)
- National Cooperative Business Association, CLUSA International (2018 to Present)
- Food Distribution Research Society, FDRS (2008 to Present)
- NCERA-210 Multi-State Research Committee - Cooperatively-Owned Businesses & Organizations (2006 to Present)
- Northeastern Agricultural & Resource Economics Association, NAREA (1995 to Present)
- Agricultural & Applied Economics Association, AAEA (1994 to Present)
- Cornell Broadband Network (2021 to 2023)
- American Association of Wine Economists, AAWE (2009 - 2014)
- International Food & Agribusiness Management Association, IAMA (2008-2013)
- American Dairy Science Association, ADSA (2009-2013)
- Northeast Farm Management Committee (2010 - 2012)
- International Farm Management Association, IFMA (2010 - 2012)
- NCCC-134 Research Committee - Applied Commodity Price Analysis (2008-2010)
- NE-1020 Multi-State Evaluation of Winegrape Cultivars & Clones (2008-2009)
- NEC-63 Research Committee, Commodity Promotion (1996-2008)
- Honor Societies: Phi Kappa Phi (1990), Alpha Zeta (1989), Gamma Sigma Delta (1994)

Professional Service:

- Journal Reviewer: *Agribusiness: An International Journal*; *Agricultural Finance Review*; *Agricultural Economics*;

Agricultural & Resource Economics Review; Agriculture; American Journal of Agricultural Economics; Applied Economics; Applied Economics Perspectives & Policy; Canadian Journal of Economics; Choices; Digital Policy, Regulation & Governance; Empirical Economics; Energy Economics; Food Policy; GCB Bioenergy; International Journal of Food Science; Journal of Agricultural & Applied Economics; Journal of Agricultural Education & Extension; Journal of Co-operative Organization & Management; Journal of Cooperatives; Journal of Rural Cooperation; Land Use Policy; Renewable Agriculture & Food Systems; Sustainability.

- President Elect, Northeastern Agricultural and Resource Economics Association (NAREA), June 2025 – June 2026.
- Advisor, Regional Agronomic Impacts from Solar Energy Specialist Committee (RAISE), New York State Agricultural Working Group (A-TWG), New York State Energy Research & Development Authority (NYSERDA) (2023 to 2025)
- Member, Agricultural Sciences Major Faculty Curriculum Committee, College of Agriculture and Life Sciences, Cornell University (2023 to Present)
- Member, Assistant/Associate Professor Annual Performance Committee, Applied Economics & Policy, SJ Johnson College of business (2023 to Present)
- Member, CALS Diversity and Inclusion Committee (2022 to Present)
- Member, DEI Committee, Northeastern Agricultural & Resource Economics Association (2022 to 2024)
- Cornell University Faculty Liaison, Northeast Cooperative Council (2006 to Present)
- Member, Quality of Communication Committee, Agricultural & Applied Economics Association (2022-2025)
- Reviewer, Selected Paper Proposals, Annual Meeting, Agricultural & Applied Economics Association (2022-2024)
- Dyson Web Steering Committee, Applied Economics & Management, Cornell University (2022)
- Faculty Co-Advisor, Food, Beverage, & Agribusiness Club, Johnson Graduate School of Management, Cornell University (2020 to 2022)
- Faculty Advisor, National Farmers Union Collegiate Chapter, Cornell University (2018 to 2022)
- Undergraduate Curriculum/Studies Committee, Applied Economics & Management, Cornell University (2017-2022)
- Faculty Chair, Agricultural Marketing & Community Economic Development Program Work Team, Cornell University (2012-2022)
- Chair, Annual Meeting Selected Paper Committee, Northeastern Agricultural & Resource Economics Association (2022)
- Faculty Reviewer, Richardson-Applebaum Outstanding Graduate Research on Food Distribution & Marketing Scholarship, Food Distribution Research Society (2021)
- Search Committee, Richard C. Call Director of Agricultural Sciences Major, College of Agriculture & Life Sciences, Cornell University (2020)
- Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2020)
- Faculty Advisory Committee, Cornell Regional Food Systems Initiative (2016-2019)
- Faculty House Advisor, Alpha Zeta, Cornell University (2011-2019)
- Faculty Member, Institutional Review Board for Human Participants (IRB), Cornell University (2016-2019)
- Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO), SC Johnson College of Business, Cornell University (2018-2019)
- Advisory Board Member, Office of Faculty Diversity & Development, Cornell University (2018-2019)
- External Faculty Reviewer, Faculty Candidate Promotion to Full Professor, Clemson University (2017)
- Editor, *Agricultural & Resource Economics Review* (Editor 2014-2017, Managing Editor 2016-2017)
- Awards Committee, Applied Economics & Management, Cornell University (2010-2016)
- Faculty Advisory Committee, Community & Regional Development Institute (CaRDI), Cornell University (2006-2016)
- Dyson/AEM Dean Search Committee (2016)
- Mentoring Committee, Production Economics Specialist, Eastern New York Commercial Horticulture Program, Cornell Cooperative Extension (2016)
- Tenure Review Committee, Applied Economics & Management (2016)
- Grant Review Panel, NIFA AFRI, *Innovation for Rural Entrepreneurs & Communities Program* (2016)
- Search Committee, Agricultural Economic Development Specialist, CCE-Tioga County (2016).
- Search Committee, Agricultural Economic Development Specialist, CCE-Chemung County (2016).
- Outside Faculty Reviewer, Tenure & Promotion Candidate, Tufts University (2016)
- Search Committee, Business Management & Marketing Specialist, Harvest NY Cornell Cooperative Extension (2015-2016)
- Search Committee Chair, Farm & Agribusiness Management Assistant Professor, Applied Economics & Management, Cornell University (2014-2015)
- Chair, Ad Hoc Tenure Committee, College of Agriculture & Life Sciences (2014)
- Faculty Steering Committee, Viticulture & Enology Program, Cornell University (2012-2014)
- Board of Directors, Northeastern Agricultural & Resource Economics Association (2011-2013)
- New York State Coordinator, Trade Adjustment Assistance Program (2010)
- Economic & Community Development Working Group, CALS, Cornell University (2009)
- Faculty Chair, Agricultural Marketing & Management Program Work Team, Cornell University (2006-2012)
- Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2011)
- National Planning Committee, National Value-Added Agriculture Conference (2010-2011)

- Selected Papers Committee, Northeastern Agricultural & Resource Economics Association (2010-2011)
- Search Committee, Agricultural Economic Development Specialist, CCE-Madison County, 2007 & 2011.
- Grant Review Committee, Institute for Social Sciences, Cornell University (Spring & Fall, 2010)
- New York Dairy Industry Task Force, New York Center for Dairy Excellence (2007-2010)
- Search Committee, Agricultural Marketing Specialist, CCE-Tompkins County, 2010.
- NCERA-210 Research Committee - Secretary (2007/08), Vice Chair (2008/09), Chair (2009/10)
- Academic Advisor, Energy Steering Committee, Town of Fabius (2007-2009)
- Seminar Committee (Chair), Applied Economics & Management, Cornell University (2007-2009)
- Finance Committee, Northeastern Agricultural & Resource Economics Association (2006-2009)
- Judge, Student Section Paper Competition, American Agricultural Economics Association 2006

Teaching Experience (Cornell University):

- Cooperative Business Management, Applied Economics & Management: AEM 3260/5260 (2014 - 2025)
- International Agribusiness Study Trip, Applied Economics & Management: AEM/FDSC 3290 (2007 – 2023)
- Supervised Teaching Experience, Applied Economics & Management: AEM 4980 (2019 – 2023)
- Individual Study, Applied Economics & Management: AEM 7000 (2008 - 2023)
- Master's Level Thesis Research, Applied Economics & Management: AEM 8900 (2008 – 2023)
- Project Development/Completion - Independent Study: ALS 5900/5910 (2021 - 2022)
- MPS Project Development - Independent Study: ALS 5900 (2021)
- Internship in Agricultural Sciences: AGSCI 4960 (2011 - 2020)
- Undergraduate Research, Applied Economics & Management: AEM 4990 (2016 – 2019)
- Individual Study, Applied Economics & Management: AEM 4970 (2015 – 2018)
- Graduate Level Thesis Research, Applied Economics & Management: AEM 7900 (2008 – 2014)
- Agricultural Price Analysis, Applied Economics & Management: AEM 415 (2005)

Undergraduate Research/Teaching Supervision:

- 2025/2026. Teaching: 1 GR
- 2024/2025. Teaching: 1 GR
- 2023/2024. Research: 2 UG, Teaching: 1 GR
- 2022/2023. Research: 1 UG, Teaching: 1 UG
- 2021/2022. Research: 2 UG, Teaching: 1 GR, 1 UG
- 2020/2021. Teaching: 2 UG
- 2019/2020. Research: 2 UG, Teaching: 2 UG
- 2018/2019. Research: 4 UG, Teaching: 2 UG
- 2017/2018. Research: 4 UG, Teaching: 1 UG
- 2016/2017. Research: 6 UG, Teaching: 1 UG
- 2011/2012. Research: 1 UG
- 2009/2010. Research: 1 UG
- 2008/2009. Research: 1 UG
- 2007/2008. Research: 1 UG

Undergraduate Advising (Current 13/Total 56):

- Applied Economics & Management (0/18)
- Agricultural Sciences (12/32)
- Interdisciplinary Studies (1/6)

Graduate Student Advising (Current 4/Total 35):

- **PhD, Committee Member (1/10):**
Current: *Nicholas Grandstaff* (2026)
- **MS, Chair (2/13):**
Current: *Melike Celenk* (2026). *Summer Santillana* (2026)
- **MS, Committee Member (0/7)**
Current:
- **MPS, Chair (1/3)**
Current: *Cherubin Nodjibeye* (Global Development, 2026)

- **MPS, Committee Member (0/2)**

Current:

Research & Extension Professional Supervision (4):

- **Matthew N. LeRoux**, Extension Associate & Program Director, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2021 to Present)
- **Luca Rigotti**, Research Support Specialist, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2023 to Present)
- **Nicole Tommell**, Extension Associate & Director, Cooperative Enterprise Program, Dyson School of Applied Economics & Management, Cornell University (2024 to Present)
- **Roberta M. Severson**, Extension Associate & Director, Cooperative Enterprise Program, Dyson School of Applied Economics & Management, Cornell University (2012 to 2024)

Extension Programming and Tools:

- **Cornell Agricultural Marketing Research Program**, Faculty Director, 2021 to Present
- **Cooperative Enterprise Program**, Faculty Director, 2006 – Present
- **Agribusiness & Rural Development Program**, Faculty Director, 2006 - 2021
- **Agricultural Marketing & Community Development PWT**, Faculty Chair, 2012 - 2022
- **Agricultural Marketing & Management PWT**, Faculty Chair, 2006-2012
- Schmit, T.M., X. Liu, and R. Akre. 2025. Cornell Net Cost Tool: Incorporating Local Multiplier Effects in Public Food Procurement Decision Making. Version 1.0. Dyson School of Applied Economics and Management. <https://cornell.box.com/v/CornellTCOFProcurement> (Net Cost Bid Tool Version 1_0.xlsm)
- Schmit, T.M., S.D. Santillana, N. Tommell, Y. Li, and R.M. Severson. 2025. Financial Feasibility Tool for a Farmer-Owned Agrivoltaic Sheep Grazing Cooperative. Version 1.0. Cooperative Enterprise Program, Charles H. Dyson School of Applied Economics and Management, Cornell University. <https://cornell.box.com/v/SolarSheepFinancialTool>

Publications – Book Chapters (peer reviewed, * = student author):

- (9) **Schmit, T.M.**, F.C. Tamarkin*, & R.M. Severson. 2023. [Differential economic impacts for cooperative business structures: An application to farmer-owned cooperatives in New York State](#). Ch. 19 (pp. 292-312) in *Research Handbook on Cooperatives and Mutuals*, M. Boland & M. Elliot, eds. Edward Elgar: Cheltenham, UK.
- (8) Jablonski, B., J.K. O'Hara, A. Bauman, **T.M. Schmit**, & D. Thilmany. 2022. [Using input-output analysis to estimate the economic impacts of food system initiatives](#). Ch. 8 (pp. 157-179) in *Food Systems Modeling: Tools for Assessing Sustainability in Food and Agriculture*, C.J. Peters & D.D. Thilmany (Eds.), Elsevier: Cambridge, MA.
- (7) **Schmit, T.M.**, B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2020. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change](#). Ch. 2 (pp. 639-656), in *Local Food Systems & Community Economic Development*. R.D. Lamie, S. Deller, eds. Routledge, New York, NY.
- (6) Jablonski, B.B.R., M. Hendrickson, S. Vogel, & **T.M. Schmit**. 2017. [Local & regional food systems driving rural economic development](#). Ch. 3 (pp. 57-78), in *Harvesting Opportunity: The Power of Regional Food System Investments to Transform Communities*, A. Dumant, D. Davis, J. Wascalus, T. Cheeks Wilson, J. Barham, & D. Tropp, eds. Federal Reserve Bank of St. Louis.
- (5) Jablonski, B.B.R. & **T.M. Schmit**. 2016. [Food hubs: Expanding local food to urban consumers](#). In *Cities of Farmers: Problems, Possibilities & Processes of Producing Food in Cities*, J. Dawson & A. Morales, eds. University of Iowa Press, Iowa City, IA.
- (4) Henahan, B.M. & **T.M. Schmit**. 2009. [Serving member interests in changing markets: A case study of Pro-Fac Cooperative](#). Ch. 4 (pp.53-70), in *Co-operative Conversions, Failures & Restructurings: Case Studies & Lessons from U.S. & Canadian Agriculture*, M. Fulton & B. Hueth, eds. Knowledge Impact in Society, Saskatoon, Saskatchewan.
- (3) **Schmit, T.M.** & N.L. Bills. 2007. Agribusiness contributions & inter-industry linkages in the New York State economy. *Yearbooks of Agricultural University of Poznan, Economy Series*, 6/385:119-142, Agricultural

University of Poznan Publishing: Poznan, Poland.

- (2) **Schmit, T.M.**, J.C. Reberte, & H.M. Kaiser. 2005. [An economic analysis of generic egg advertising in California](#). Ch. 5 (pp. 95-108), in *The Economics of Commodity Promotion Programs: Lessons from California*, H.M. Kaiser, J.M. Alston, J.M. Crespi, & R.J. Sexton, eds., Peter Lang Publishing, New York, NY.
- (1) **Schmit, T.M.** & H.M. Kaiser. 2003. [The impact of dietary cholesterol concerns on consumer demand for eggs in the USA](#). Ch. 12 (pp. 203-222), in *Health, Nutrition & Food Demand*, W.S. Chern & K. Rickertsen, eds., CAB International, Wallingford, OX, UK.

Publications – Journal Articles (peer reviewed):

- (55) **Schmit, T.M.** and X. Liu*. 2025. [Incorporating economic multipliers in a bid adjustment algorithm for public food procurement decision making](#). *Applied Economics Perspectives and Policy* 47(4):1408-1432.
- (54) Rigotti, L.*, M.N. LeRoux, **T.M. Schmit**. 2024. [Increasing customer purchases at farmers markets using point-of-sale scanner data](#). *Journal of the Agricultural and Applied Economics Association* 3(1):61-77.
- (53) Krasnoff, S.M.*, **T.M. Schmit**, & C.B. Bilinski. 2023. [Economic impact assessment of public incentives to support farm-to-school food purchases](#). *Food Policy* 121:102545.
- (52) **Schmit, T.M.**, R. Stamm, & R.M. Severson. 2022. [Engaged learning: Linking course instruction and extension programming](#). *Applied Economics & Teaching Resources* 4(2):69-83.
- (51) Yan, M.*, **T.M. Schmit**, M. Baker, M.N. LeRoux, & M. Gómez. 2022. [Sell now or later? A decision-making model for feeder cattle selling](#). *Agricultural and Resource Economics Review* 51(2):343-360. **2023 ARER Article of the Year**
- (50) **Schmit, T.M.**, B.B.R. Jablonski, A. Bonanno, & T.G. Johnson. 2021. [Measuring stocks of community wealth & their association with food systems efforts in rural & urban places](#). *Food Policy* 102:102119.
- (49) Munch, D.M.*, **T.M. Schmit**, & R.M. Severson. 2021. [Assessing the value of cooperative membership: A case of dairy marketing in the United States](#). *Journal of Co-operative Organization and Management* 9(1):100129.
- (48) **Schmit, T.M.** & R.M. Severson. 2021. [Exploring the feasibility of rural broadband cooperatives in the United States: the new New Deal?](#) *Telecommunications Policy* 45(4):102114.
- (47) Munch, D.M.*, **T.M. Schmit**, & R.M. Severson. 2020. [A descriptive analysis of milk pricing attribute values for cooperative & independent milk handlers in New York State](#). *Journal of Cooperatives* 35:40-73.
- (46) **Schmit, T.M.**, G.L. Wall, E.J. Newbold, & E.A. Bihn. 2020 [Assessing the costs & returns of on-farm food safety improvements: A survey of Good Agricultural Practices \(GAPs\) training participants](#). *PLOS ONE* 15(7):e0235507.
- (45) **Schmit, T.M.**, B.B.R. Jablonski, & C. Laughton. 2019. [Comparing farm financial performance across local food market channels](#). *Journal of Extension* 57(2).
- (44) **Schmit, T.M.** & Severson, R.M. 2019. [Building success of food hubs through the cooperative experience](#). *Journal of Extension* 57(1).
- (43) **Schmit, T.M.**, R.M. Severson, J. Strzok, & J. Barros*. 2019. [Improving economic contribution analyses of local agricultural systems: Lessons from a study of the New York apple industry](#). *Journal of Agriculture, Food Systems, & Community Development* 8(C):37-51.
- (42) **Schmit, T.M.**, B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2017. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change](#). *Community Development* 48(5):639-656.
- (41) Jablonski, B.B.R.*, **T.M. Schmit**, & D. Kay. 2016. [Assessing the economic impacts of food hubs on regional economies: A framework that includes opportunity costs](#). *Agricultural & Resource Economics Review* 45(1):143-172.
- (40) Jablonski, B.B.R. & **T.M. Schmit**. 2016. [Differential expenditure patterns of local food system participants](#). *Renewable Agriculture & Food Systems* 31(2):139-147.
- (39) **Schmit, T.M.**, B.B.R. Jablonski*, & Y.S. Mansury. 2016. [Assessing the economic impacts of local food system producers by scale: A case study from New York](#). *Economic Development Quarterly* 30(4):316-328.
- (38) Perla, J.M.*, B.J. Rickard, & **T.M. Schmit**. 2014. [Looking for locapours: using Zagat survey data to examine restaurant demand for local wine](#). *Agricultural & Resource Economics Review* 43(1):69-86.
- (37) Preszler, T.*, **T.M. Schmit**, & J.E. Vanden Heuvel. 2013. [Cluster thinning reduces the economic sustainability of Riesling production](#). *American Journal of Enology & Viticulture* 64(3):333-341.
- (36) **Schmit, T.M.** & J. Hall*. 2013. [Implications of agglomeration economies & market access for firm growth in food manufacturing](#). *Agribusiness: An International Journal* 29(3):306-324.

- (35) **Schmit, T.M.**, B.J. Rickard, & J. Taber*. 2013. [Consumer valuation of environmentally friendly production practices in wines, considering asymmetric information & sensory effects](#). *Journal of Agricultural Economics* 64(2):483-504.
- (34) Rickard, B., **T.M. Schmit**, M. Gomez, & H. Lu*. 2013. [Developing brands for patented fruit varieties: Does the name matter?](#) *Agribusiness: An International Journal* 29(3):259-272.
- (33) **Schmit, T.M.** & S.E. Hadcock. 2012. [Assessing barriers to expansion of farm-to-chef sales: A case study from upstate New York.](#) *Journal of Food Research* 1(1):117-125.
- (32) Dong, D., **T.M. Schmit**, & H. Kaiser. 2012. [Modeling household purchasing behavior to analyze beneficial marketing strategies](#). *Applied Economics* 44(6):717-725.
- (31) **Schmit, T.M.**, Luo, J.*, & J.M. Conrad. 2011. [Estimating the influence of ethanol policy on plant investment decisions: a real options analysis with two stochastic variables](#). *Energy Economics* 33(6):1194-1205.
- (30) **Schmit, T.M.** & M.I. Gómez. 2011. [Developing viable farmers' markets in rural communities: an empirical investigation of vendor performance using objective & subjective valuations](#). *Food Policy* 36(2):119-127.
- (29) LeRoux, M.N.*, **T.M. Schmit**, M. Roth, & D. Streeter. 2010. [Evaluating market channel options for small-scale fruit & vegetable producers](#). *Renewable Agriculture & Food Systems* 25(1):16-23.
- (28) Preszler, T.*, **T.M. Schmit**, & J.E. Vanden Heuvel. 2010. [A model to establish economically sustainable cluster thinning practices](#). *American Journal of Enology & Viticulture* 61(1):140-146.
- (27) **Schmit, T.M.**, R.N. Boisvert, D. Enahoro*, & L. Chase. 2009. [Optimal dairy farm adjustments to increased utilization of corn distillers dried grains with solubles](#). *Journal of Dairy Science* 92(12):6105-6115.
- (26) Preszler, T.* & **T.M. Schmit**. 2009. [Factors affecting wine purchase decisions & presence of New York wines in upscale New York restaurants](#). *Journal of Food Distribution Research* 40(3):16-30.
- (25) Guo, X., Z. Yu, **T.M. Schmit**, B.M. Henahan, & D. Li. 2009. [Evaluation of new socialist countryside development in China](#). *China Agricultural Economic Review* 1(3):314-326.
- (24) **Schmit, T.M.**, J. Luo*, & L.W. Tauer. 2009. [Ethanol plant investment using net present value & real options analysis](#). *Biomass & Bioenergy* 33(10):1442-1451.
- (23) **Schmit, T.M.**, L. Verteramo*, & W.G. Tomek. 2009. [Implications of growing biofuels demands on Northeast livestock feed costs](#). *Agricultural & Resource Economics Review* 38(2):200-212.
- (22) Henahan, B.M. & **T.M. Schmit**. 2009. [Serving member interests in changing markets: A case study of Pro-Fac Cooperative](#). *Journal of Cooperatives* 23:53-70.
- (21) Guo, X., **T.M. Schmit**, & B.M. Henahan. 2008. [Rural supply & marketing cooperatives in China: Historical development, problems, & reform](#). *Journal of Rural Cooperation* 36(2):157-174.
- (20) Dong, D., **T.M. Schmit**, & H.M. Kaiser. 2007. [Optimal media allocation of generic fluid milk advertising expenditures: the case of New York State](#). *Agricultural & Resource Economics Review* 36(2):253-266.
- (19) Chung, C., **T.M. Schmit**, D. Dong, & H.M. Kaiser. 2007. [Economic evaluation of shelf-space management in grocery stores](#). *Agribusiness: An International Journal* 23(4): 583-597.
- (18) **Schmit, T.M.** & H.M. Kaiser. 2007. [Optimal seasonal allocation of generic dairy advertising expenditures](#). *Journal of Agricultural & Applied Economics* 39(1):187-199.
- (17) **Schmit, T.M.** & H.M. Kaiser. 2006. [Forecasting fluid milk & cheese demands for the next decade](#). *Journal of Dairy Science* 89(12):4924-4936.
- (16) **Schmit, T.M.**, C. Chung, & H.M. Kaiser. 2006. [The Dairy Case Management Program: Does it mooove more milk?](#) *Choices* 21(2):111-115.
- (15) Messer, K.D., **Schmit, T.M.**, & H.M. Kaiser. 2005. [Optimal institutional mechanisms for funding generic advertising: An experimental analysis](#). *American Journal of Agricultural Economics* 87(4):1046-1060.
- (14) Chung, C., D. Dong, **T.M. Schmit**, H.M. Kaiser, & B.W. Gould. 2005. [Estimation of price elasticities from cross-sectional data](#). *Agribusiness: An International Journal* 21(4):565-584.
- (13) **Schmit, T.M.** & H.M. Kaiser. 2004. [Decomposing the variation in generic advertising response over time](#). *American Journal of Agricultural Economics* 86(1):139-153.
- (12) Kaiser, H.M. & **T.M. Schmit**. 2003. [Distributional effects of generic dairy advertising throughout the marketing channel](#). *Agribusiness: An International Journal* 19(2):289-300.
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- (17) **Schmit, T.M.** & C. Chung. 2006. [Fluid milk Category Management – A retail approach to improving milk sales](#). *Smart Marketing*, Department of Applied Economics & Management, Cornell University, December.
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- (14) Messer, K.D., **T.M. Schmit**, & H.M. Kaiser. 2005. An experimental application to voluntary funding of generic advertising. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 11(1):1-4.
- (13) D. Dong, **T.M. Schmit**, & H.M. Kaiser. 2005. We need to coordinate our national & regional advertising. *Hoard's Dairyman*, 150(17).
- (12) **Schmit, T.M.** & H.M. Kaiser. 2004. The Dairy Case Management Program: An alternative retail promotion approach. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 10(1):1-4.
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 - (8) **Schmit, T.M.** & H.M. Kaiser. 2002. Changes in advertising elasticities over time. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 8(1):1-4.
 - (7) Kaiser, H.M. & **T.M. Schmit**. 2002. [Who is reacting to the food industry's generic advertising messages?](#) *Smart Marketing*, Department of Applied Economics & Management, Cornell University, June.
 - (6) **Schmit, T.M.** & H.M. Kaiser. 2001. An economic evaluation of generic egg advertising by the American Egg Board. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 7(1):1-4.
 - (5) **Schmit, T.M.**, C. Chung, D. Dong, H.M. Kaiser, & B.W. Gould. 2001. Decomposing the extensive & intensive effects of advertising on fluid milk & cheese demand. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 7(1):1-4
 - (4) **Schmit, T.M.** & H.M. Kaiser. Milk & cheese use affected little by price. 2001. *Hoard's Dairyman* 75(19).
 - (3) **Schmit, T.M.**, R.N. Boisvert, & L.W. Tauer. 1999. Risks experienced by New York dairy producers. News Release, *Cornell Cooperative Extension News & Information Service*, October 12.
 - (2) **Schmit, T.M.**, J.C. Reberte, & H.M. Kaiser. 1996. An economic evaluation of generic egg advertising in California, 1985-95. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 6(3):2.
 - (1) Reberte, C., **T.M. Schmit**, & H.M. Kaiser. 1996. An ex post evaluation of generic egg advertising in the United States. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation 6(3):1-2.

Papers under Review:

- (1) Wasserman-Olin, R.*, M. Gómez, T.M. Schmit, & T. Björkman. Improving wholesale local food procurement: A farmer choice experiment. *Agribusiness: An International Journal* (first submission October 2025)
- (2) Schmit, T.M., J. Clausen,* K. Park, and M.I. Gómez. Considering producer sales reallocation effects when evaluating publicly funded local foods promotion programs. *Journal of Agriculture, Food Systems, and Community Development* (first submission, December 2025).
- (3) Rigotti, L., M.N. LeRoux, L. Verteramo Chiu, and T.M. Schmit. Price elasticities of demand for meat products at farmers markets. *Agricultural & Resource Economics Review* (first submission, December 2025).
- (4) Santillana, S.*, N. Tommell, **T.M. Schmit**, Y. Li, & R.M. Severson. A needs assessment and financial feasibility tool for solar energy grazing service cooperatives. *Journal of Cooperatives* (first submission, December 2025)

Works in Process:

- (1) Santillana, S.*, **T.M. Schmit**, & B.B.R. Jablonski. Estimating the association of social capital and participation in cooperatives and influence cooperative membership on farm profitability. Targeted for AJAE, May 2026.
- (2) Rigotti, L., B. Chen*, **T.M. Schmit**, and C. Bilinski. Differential public agency burdens in meeting a New York State local food purchasing mandate. Targeted for AJAE, April 2026.
- (3) Gong, B., C.I. Moraru, and T.M. Schmit. Energy and cost analysis for the production of microwave dried (MVD) cheese. Targeted for: *Journal of Dairy Science Communications*, February 2026.

Professional Presentations – Research (Since 2020):

- (87) *Investigating Factors that Influence Participation in Cooperatives and Related Farm Profitability Effects*, Selected Paper Presentation, with S. Santillana, NCERA-210 Annual Meeting, Omaha, NE, 2 October 2025.
- (86) *Institutional Food Procurement Analysis in New York State: A Baseline Assessment of Local Purchasing Patterns*, Selected Poster Presentation, with L. Rigotti, Agricultural & Applied Economics Association Annual Meeting, Denver, CO, 28 July 2025.
- (85) *Institutional Food Procurement Analysis in New York State: A Baseline Assessment of Local Purchasing Patterns*, Selected Paper Presentation, with L. Rigotti, Northeastern Agricultural & Resource Economics Association Annual Meeting, Burlington, VT, 09 June 2025.
- (84) *Incorporating economic multipliers in a bid adjustment algorithm for public food procurement decision making*, Invited Graduate Student Seminar, Department of Food Science, Cornell University, 17 September 2024.
- (83) *A bid adjustment algorithm incorporating multiplier impacts to support local food procurement by public*

- agencies, Selected Presentation, Northeastern Agricultural & Resource Economics Association Annual Meeting, Rehoboth Beach, DE, 10 June 2024.
- (82) *Needs Assessment and Financial Feasibility for Solar Sheep Grazing Cooperatives*, with R.M. Severson and Y. Li, Selected Paper, NCERA-210 Annual Meeting, Minneapolis, MN, 05 December 2023.
- (81) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC, 23 July 2023.
- (80) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Poster, Northeastern Agricultural & Resource Economics Association Annual Meeting, 12 June 2023.
- (79) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth*, Northeastern Agricultural & Resource Economics Association Annual Meeting, Mystic, CT, 13 June 2022.
- (78) *Sell Now or Later? A Decision-making Model for Feeder Cattle Selling*, with M. Yan, M.J. Baker, M.N. LeRoux & M.I. Gómez. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 3 August 2021.
- (77) *Can Point-of-Sale Data Collection from Farmers Markets Inform Practices to Increase Sales?*, with M.N. LeRoux & N.W. Grandstaff. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 2 August 2021.
- (76) *Improving farmers market sales through point-of-sale (POS) data analysis*, with M.N. LeRoux & N.W. Grandstaff. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Virtual. 15 June 2021.
- (75) *Exploring the Feasibility of Rural Broadband Cooperatives in the United States: The new New Deal?* Invited Presentation, Cornell Broadband Network, virtual. 29 January 2021.
- (74) *Assessing the Value of Agricultural Cooperative Ownership*, with D.M. Munch & R.M. Severson, Selected Paper, NCERA-210 Annual Meeting, virtual. 04 November 2020.

Professional Presentations - Extension & Outreach (Since 2020):

- (159) *Investigating Factors that Influence Participation in Cooperatives and Related Farm Profitability Effects*, Invited Presentation, with S. Santillana, Northeast Cooperative Council, Board of Directors Meeting, Ithaca, NY, 8 December 2025.
- (158) *Solar Sheep Cooperative Feasibility Tool*, Agriculture, Food & Environmental Systems In-Service, Cornell Cooperative Extension, Ithaca, NY. 18 November 2025.
- (157) *Local Food Procurement and Implications for Food Manufacturing*, Procurement Advisory Group, New York State Department of Agriculture and Markets, Albany, NY, 28 October 2025.
- (156) *Cornell Cooperative Enterprise Program: Research, Teaching, & Extension*, with N. Tommell, Dyson Agribusiness Advisory Council, Ithaca, NY, 21 October 2025.
- (155) *Economic Development in the Food and Agriculture Sector*, Networking Night at the Rev, Rev Ithaca Startup Works, Ithaca, NY, 9 October 2025.
- (154) *Research and Extension Program Updates*, CCE Farm Business Management Retreat, Hamilton, NY, 15 September 2025.
- (153) *The Net Cost Bid Tool: Incorporating multiplier impacts to support local food procurement by public agencies*, Chef Ann Foundation, online, 29 July 2025.
- (152) *RFSI Update: Public Food Procurement and Food Manufacturing Analysis*, RFSI Grant Team, New York State Department of Agriculture and Markets, online, 02 June 2025.
- (151) *The Net Cost Bid Tool: Incorporating multiplier impacts to support local food procurement by public agencies*, Cornell Cooperative Extensions Farm to School Team, online, 28 May 2025.
- (150) *RFSI Update: Public Food Procurement and Food Manufacturing Analysis*, New York State Council on Hunger and Food Policy, online, 13 May 2025.
- (149) *Incorporation of the True Cost of Food in Public Food Procurement Decision Making*, New York State Agency Ad Hoc Anti-Hunger Workgroup, online, 20 February 2025.
- (148) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 14 February 2025.
- (147) *An IO Framework to Assess Economic Impacts of Land Use Change from Agriculture to Large-Scale Solar*, NYSEDA Agricultural Technical Working Group, RAISE Specialist Committee, Webinar. 10 January 2025.

- (146) *Cooperative Development: The Process, Potential Pitfalls, & Ingredients for Success*, Conferencia de la Comunidad Agrícola Latina del Noreste (Northeast Latino Agricultural Community Conference, Stony Point NY. 07 December 2024.
- (147) *Evaluating the Economic Impacts of TasteNY: A Case Study of the Southern Tier Welcome Center TasteNY Store*, Presentation to the TasteNY Team, New York State Department of Agriculture & Markets, Webinar. 06 December 2024.
- (146) *Incorporation of the True Cost of Food in Public Food Procurement Decision Making: Implications for Educators, Agencies, and Policy*, Agriculture, Food & Environmental Systems In-Service, Cornell Cooperative Extension, Ithaca, NY. 21 November 2024.
- (145) *Practical Incorporation of the True Cost of Food in Public Food Procurement Decision Making: A Discussion with Legislators in NYS*, Webinar, Cornell University. 16 September 2024.
- (145) *Practical Incorporation of the True Cost of Food in Public Food Procurement Decision Making: A Discussion with Public Agencies in NYS*, Webinar, Cornell University. 11 September 2024.
- (145) *Financial Feasibility for Solar Sheep Grazing Service Cooperatives*, Teatime, American Solar Grazing Association (ASGA). Webinar. 20 May 2024.
- (144) *Decision Making in Cooperatives: How Would You Act*, Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 07 March 2024.
- (143) *Cornell's Cooperative Enterprise Program – 2024 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 07 March 2024.
- (142) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 16 February 2024.
- (144) *Considering Opportunities for a Marketing Services Cooperative Business*, Vermont Artisanal Cheesemakers Group, Online, 07 February 2024.
- (141) *Evaluation of Policy Mechanisms Supporting Growth in Local food and Agricultural Markets in NYS*, Dyson Agricultural and Food Business Outlook, Ithaca, NY, 19 January 2024.
- (140) *A New Net Cost Food Procurement Approach for Public Agencies in NYS*, New York State Procurement Advisory Council, Albany, NY/Online, 28 November 2023.
- (139) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies*, NYS OGS, NYSAM, and Governor's Office presentation, Online, 10 November 2023.
- (138) *Economic Impact Assessments of Public Incentives to Support Growth in Local Food Sales*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.
- (137) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.
- (136) *Agricultural Economic Development: Assessing Industry Linkages for Growth, Impact, & Value*, Annual Training Conference, New York State Assessors Association, Ithaca, NY, N = 25, 19 July 2023.
- (135) *Economic Impact Assessment of Public Incentives to Support Farm to School Food Purchases: A Case Study of the 30% NYS Initiative and the Buffalo City School District*, Webinar, Cornell University, N = 350, 18 May 2023.
- (134) *Cornell's Cooperative Enterprise Program – 2023 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 01 March 2023.
- (133) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 17 February 2023.
- (132) *Economic Contributions of Agriculture in Northern NY & Implications for Land Use Changes with Utility-Scale Solar*, St. Lawrence County Agricultural & Farmland Protection Board, Canton, NY (Zoom), 29 September 2022.
- (131) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth*, Jefferson County Agricultural Development Conference, Watertown, NY, 8 April 2022.
- (130) *Cornell's Cooperative Enterprise Program – 2022 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, 03 March 2022.
- (129) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives (virtual), National Farmers Union Foundation, 18 February 2022.
- (128) *The Value of Membership in Dairy Marketing Cooperatives*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 19 November 2021.
- (127) *Cornell Meat Marketing Project Introduction*, with M.N. LeRoux, Agribusiness & Rural Development

Program, Cornell University, Webinar. 22 April 2021.

- (126) *Cornell's Cooperative Enterprise Program – 2021 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.
- (125) *Assessing the Value of Agricultural Cooperative Ownership: A Case of Dairy Marketing in the United States*, Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.
- (124) *Assessing the Value of Agricultural Cooperative Ownership*, Farmer Cooperatives Conference, Virtual. 05 November 2020.
- (123) *What are the barriers preventing customers from visiting farmers markets more?* Selected Poster, National Association of County Agricultural Agents Annual Conference, Virtual, 30 September 2020.
- (122) *Navigating LGBTQ+ identity in the workplace*. Invited Speaker. Queer Professional Community, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY 03 March 2020.
- (121) *Cornell's Cooperative Enterprise Program*, NECC Annual Leaders Forum, Northeast Cooperative Council, Syracuse, NY, 27 February 2020.

Grant Funding Received (External = \$5,589,670, Internal = \$433,887, Under Review = \$1,184,507)

2025

External

- (1) *Farm Worker to Farm Owner: The Cooperative Approach to Raising and Marketing Beef Cattle*. T.M. Schmit (PI), M.N. LeRoux (co-I), & N. Tommell (co-I), Local Food Promotion Program, USDA Agricultural Marketing Service, 09.30.25 – 03.29.27. \$100,000. **UNDER REVIEW**
- (2) *Something for Everybody: Increasing Purchasing and Sales of Local Meat Through MeatSuite Marketplace*. S. Blacklin (PI), T.M. Schmit (co-PI), M.N. LeRoux (co-I), Local Food Promotion Program, USDA Agricultural Marketing Service, 09.30.25 – 09.29.28. \$499,986 (Cornell Share: \$100,000). **UNDER REVIEW**
- (3) *Why Cooperate? Adopting the Cooperative Business Model at the Farm Level*. T.M. Schmit (PI), & N. Tommell (co-I), Northern New York Agricultural Development Program, 01.01.26 – 12.31.26. \$23,423. **UNDER REVIEW**
- (4) *Multi-State Farmers Market Pricing Analysis and GeoSpatial Relationships to Agriculture and Food System Shocks*, T.M. Schmit (PI), B.F. Moyer (co-PI), M.L. Rahe (co-PI), M.N. LeRoux (co-I), & L. Rigotti (co-I), USDA NIFA, AFRI Foundational and Applied Science Program. 03.01.26 – 02.28.29, \$650,000 (Cornell share: \$450,000). **UNDER REVIEW**
- (5) *Co-Opportunity: Cooperative Strategies for Small Farm Risk Management*. G. Mruk (PI), T.M. Schmit (co-PI), & N. Tommell (co-I), Northeast Extension Risk Management Education, USDA National Institute of Food and Agriculture, 04.01.26 – 09.30.27. \$75,000. **UNDER REVIEW**
- (6) *Preparing NY's Livestock Farmers for Price Volatility with Pricing and Marketing Education*. T.M. Schmit (PI), & M.N. LeRoux (co-I), Northeast Extension Risk Management Education, USDA National Institute of Food and Agriculture, 04.01.26 – 09.30.27. \$75,000. **UNDER REVIEW**
- (7) *Advancing Producer Viability and School Participation in New York's Farm to School Program*. C. Bilinski (PI), T.M. Schmit (coPI), USDA, NIFA, Hatch (\$83,745) and Smith Lever (\$87,434) Federal Capacity Funds, 10.01.26–09.30.29, \$171,179. **UNDER REVIEW**
- (8) *Co-op Catalyst: A Three-Year Initiative to Expand Cooperative Education and Producer Learning Opportunities in New York*. G. Mruk (PI), T.M. Schmit (co-PI), N. Tommell (co-I), USDA, NIFA, Smith Lever, Federal Capacity Funds, 10.01.26–09.30.29, \$86,758. **UNDER REVIEW**

Internal

- (1) *Extracurricular Cooperative Industry Education and Networking Opportunities for Students*. T.M. Schmit and N. Tommell. Stanley W. Warren Endowment, Applied Economics & Management, Cornell University, 07.01.25 – 06.30.26, \$8,235.
- (2) *Factors affecting farmer participation in cooperatives and related farm profitability effects*. T.M. Schmit. Cooperative Leadership Fund, Northeast Cooperative Council, 09.01.25 – 05.31.26, \$12,320.

2024

External

- (1) *Pricing Education for Producers Using Direct to Consumer Markets*. T.M. Schmit (PI) & M.N. LeRoux (co-I), Northeast Extension Risk Management Education, USDA National Institute of Food and Agriculture, 04.01.24 – 09.30.25. \$74,999.
- (2) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.24 – 06.30.27, \$119,807.
- (3) *Supply Chain Analysis and Market Development: Processing Infrastructure and Institutional Markets*. T.M. Schmit (PI), Resilient Food System Infrastructure Program, USDA Agricultural Marketing Service, Cooperative Agreement with New York State Department of Agriculture and Markets, 04.01.24 – 05.24.27, \$250,000.
- (4) *Consumer Price Sensitivity in Direct-to-Consumer Markets: Informing Pricing Decisions for Farmers*. T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch (\$84,788) and Smith Lever (\$75,000) Federal Capacity Funds, 10.01.24–09.30.27, \$159,788.
- (5) *The economic contributions of agriculture, forest products, and commercial fishing in the Northeast US*. T.M. Schmit (PI). Farm Credit East, ACA, 04.01.24–09.30.24, \$27,600.
- (6) *Marketing Success: Transforming Farmers Markets in New York and Pennsylvania through Smart Data and Inclusive Strategies*, T.M. Schmit (PI), Brian Moyer, PSU (co-PI), M.N. LeRoux (co-I), L. Rigotti (co-I), USDA, NIFA, AMS Farmers Market Promotion Program, 09.30.24-09.29.27, \$489,312.

Internal

- (3) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Curriculum Development and Innovation Fund, Applied Economics & Management, Cornell University, 07.01.24 – 06.30.25, \$9,865.
- (4) *Agritourism Across New York*. T.M. Schmit (PI), Lindsey Pashow, and Laura Biasillo. Stanley W. Warren Teaching Endowment, Applied Economics & Management, Cornell University, 07.01.24 – 06.30.25, \$9,700.

2023

External

- (1) *Addressing Risks with Education and Resources for NY's Meat Producers and Processors*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA National Institute of Food and Agriculture, Northeast Extension Risk Management Education, 06.01.23 – 05.31.25. \$150,000.
- (2) *Cornell University Farmers Market Organic Data Collection Pilot Project*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA Agricultural Marketing Service, 06.01.2023 – 09.30.2024. \$210,426.
- (3) *Upcycling Grape Pomace as Dietary Alternative to Antibiotic Growth Promoters in Broiler Production*. E. Tako (PI), J. Vanden Heuvel (co-PI), Olga Padilla-Zakour (co-PI), T.M. Schmit (co-PI), New York Wine and Grape Foundation, 04.01.23 – 12.31.24. \$59,557.

Internal

- (1) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.23 – 06.30.24, \$9,553.

2022

External

- (1) *Alternative mechanisms to support local food procurement by public agencies in NYS: incorporating economic multiplier effects and market externalities to calculate the true cost of food*. M. Herrero (PI), T.M. Schmit (co-PI), C. Barrett (co-PI), B. Rickard (co-PI). Rockefeller Foundation, 07.01.22 – 07.31.24. \$349,823.
- (2) *An Evaluation of Vendor Returns from TasteNY Retail Outlets*. M. Gomez (PI), T.M. Schmit (co-PI). K. Park (co-PI). New York State Department of Agriculture and Markets. 08.15.22 – 08.14.24. \$69,000.

Internal

- (2) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, \$6,667.
- (3) *Cornell College Conference on Cooperatives (4-Cs)*. R.M. Severson and T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, \$6,150.

2021

External

- (1) *Expanding Direct-to-Consumer Marketing and Processing Capacity for Local Meat in Response to Covid-19*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA FMPP, 09.30.21 – 09.29.24, \$749,839, Cornell share: \$140,297.
- (2) *Building economic and social equality through employee-owned enterprises*. T.M. Schmit (PI), R.M. Severson (co-I). USDA, NIFA, Smith Lever, 10.01.21–09.30.24, \$73,673.
- (3) *Marketing improvements using point-of-sale data for fruit and vegetable producers at farmers markets in New York State*. T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch, 10.01.21–09.30.24, \$82,173.
- (4) *A New Dawn for Shepherds: Grazing Sheep under Utility-scale Solar Arrays*. T.M. Schmit (PI), R.M. Severson (co-I), & M.N. LeRoux (co-I). USDA, AMS, Federal State Marketing Improvement Program, 09.30.21–09.29.25, \$250,000.
- (5) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.21 – 10.31.24, 136,343.
- (6) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), DairyLea Foundation Legacy Fund, Northeast Cooperative Council, 07.01.21 – 06.30.24, 30,000.
- (7) *Agri-Cluster Retention and Expansion (ACRE) Program: Training Service Providers in Strategic Business Planning for Complex Value Chain Enterprises*, D. Hilchey (PI), T.M. Schmit (co-PI), R.M. Severson (co-I). USDA, NE-SARE, 06.01.21 – 05.31.24, Cornell Share: \$36,000.
- (8) *Strengthening Opportunities along the Meat Supply Chain to Promote Sustainable Agriculture in Intermountain States*, B. Jablonski (CSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Western SARE, USDA, 04.01.21 – 09.30.24, Cornell share: \$39,000.
- (9) *Meat Suite and Meat Price Calculator Trainings & Technical Support*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Golden Leaf Foundation, 02.01.21 – 01.31.23, Cornell share: \$32,000.
- (10) *Improving Livestock Marketing Returns for Small- and Medium-Scale Farms through Innovative Data Collection and Analytical Tools*, T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA NIFA, AFRI Foundational Program. 01.01.21 – 12.31.24, \$500,000.
- (11) *Cross-State Heterogeneity of Farm Scale Hemp Production Cost*, D. Thilmany (CSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA AMS, 01.01.21 – 10.15.21, Cornell share: \$20,000.
- (12) *Useful Financial Benchmarks: Skills, Data, and Peer-to-Peer Learning for Farm Success*, M. Christie (CISA, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA NE-SARE, 01.01.21 – 04.30.23, Cornell share: \$34,223.
- (13) *A Comprehensive Approach to Growing Successful Beginning Meat Producers*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA BFRD, 01.01.21 – 01.31.23, Cornell share: \$22,235.
- (14) *Growing Pasture-Raised Meat Supply Chains in Iowa*, M. Filbert (Practical Farmers of Iowa, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA FMLFPP, 01.01.21 – 03.31.22, Cornell share: \$42,120.

Internal

- (15) *Marketing improvements using point-of-sale data for farm vendors at farmers markets in New York State*. T.M. Schmit (PI), M.N. LeRoux (Co-PI). SC Johnson College of Business, Business of Food, 06.01.21–09.15.21, \$8,000.
- (16) *AEM/FDSC 3290 International Agribusiness Study Trip: Costa Rica*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.21 – 06.30.22, \$20,000.

2020

Internal

- (1) *Cooperative Director Training Workshops*. R.M. Severson & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, \$8,055.
- (2) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, \$7,905.

2019

External

- (1) *Cornell Agribusiness Fellows Program - Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace*, T.M. Schmit (PI), Northeast AgEnhancement Program, 12.31.18 – 05.31.19, \$2,500.

Internal

- (2) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & C. Thayer. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, \$3,500.
- (3) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, \$5,000.
- (4) *Improving Cooperative Business Education through Engaged Learning*, T.M. Schmit & R.M. Severson. Engaged Opportunity Grant, Engaged Cornell, Cornell University, 04.01.19 – 03.31.20, \$5,000.

2018

External

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.18 – 06.30.21, \$215,441.
- (2) *Reversing a Downward Trend in Customer Participation & Farmer Sales at Farmers Markets*. D. Eggert (PI). USDA, NE-SARE, Professional Development Grant, 04.03.18–03.31.21, \$145,244 total funding, Schmit share \$29,539.

Internal

- (3) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$4,062.
- (4) *Leading Agriculture Cooperatives Today & Tomorrow (Lead ACT)*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$4,043.
- (5) *Tour Guide System Technology for Student & Stakeholder Study Trips/Tours*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$3,000.
- (6) *AEM/FDSC 3290 International Agribusiness Study Trip: Catalonia, Spain*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$16,000.
- (7) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & L. Pashow. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$5,750.
- (8) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Department of Food Science, Cornell University, \$10,000.
- (9) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), David Call, CALS Dean Emeritus, \$5,000.

2017

External

- (1) *Economic Impacts of Alternative Premium Structures by Cooperatives & Milk Handlers in New York State*. T.M. Schmit (PI), W.A. Knoblauch (co-PI), A.M. Novakovic (co-PI), R.M. Severson. USDA, NIFA, Hatch & Smith Lever Funding, 10.01.17–09.30.20, \$84,557 total funding.

Internal

- (2) *Cooperative Education & Leadership through Experiential Learning*, T.M. Schmit (PI), R.M. Severson, Engaged Cornell, Cornell University, 10.01.17 – 09.30.18, \$5,000.
- (3) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 10.01.17 – 09.30.18, \$2,000.
- (4) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 01.01.17 – 09.30.17, \$2,000.
- (5) *Future Cooperative Leaders Extension Education*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, \$4,200.
- (6) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & M. Burley. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, \$6,000.

2016

External

- (1) *Understanding the Economic Contributions of the Apple Industry Supply Chain in New York State*. T.M. Schmit (PI). New York Apple Association. 07.01.16–06.30.17, \$82,701.
- (2) *Feasibility Parameters for Rural Broadband Cooperatives*. T.M. Schmit (PI). Slic Network Solutions via Franklin County, USDA Rural Development, Rural Business Development Grant, 02.15.16–08.01.16, \$18,500.
- (3) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), Farm Credit Northeast AgEnhancement Program, Farm Credit East. 10.01.16 – 09.30.17, \$2,500.
- (4) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Northeast Cooperative Council, \$6,650.

Internal

- (5) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Department of Food Science, Cornell University, \$10,000.
- (6) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), David Call, CALS Dean Emeritus, Gift, \$5,000.
- (7) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.16 – 06.30.17, \$15,000.
- (8) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.02.16 – 09.30.16, \$2,000.

2015**External**

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.15 – 06.30.18, \$190,565.
- (2) *Capacity Building within Cooperative Enterprise*, T.M. Schmit (PI), CHS Foundation, 03.01.15 – 12.31.16, \$25,000.
- (3) *Farm Profitability in Urban-based Local Foods Markets*. T.M. Schmit (PI), Farm Credit AgEnhancement Program, Farm Credit East. 01.01.15 – 12.31.16, \$7,998.

Internal

- (4) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit, R. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.15 – 06.30.16, \$5,000.
- (5) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.01.15 – 09.30.15, \$1,660.

2014**External**

- (1) *Strengthening Rural-Urban Linkages to Support Rural Economic Development: the Case of Re-localized Food Systems*, T.M. Schmit (PI), D. Kay (co-PI), J. Minner (co-PI), B.B.R. Jablonski (co-PI), USDA NIFA, AFRI Foundational Program. 01.01.15 – 12.31.16, \$499,374.
- (2) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 07.01.14 – 06.30.15, \$10,000.
- (3) *Measuring the Economic Contribution of New York Cooperatives to the New York State Economy*. T.M. Schmit (PI), USDA, NIFA Smith-Lever Project, 10.01.14 – 09.30.17, \$45,000.
- (4) *Strengthening the North Country Food System through Increased Producer Connections to Markets*. Anita Deming (PI) & T.M. Schmit (co-PI), Northern New York Agricultural Development Program, 01.01.14 – 03.31.15, \$18,500.
- (5) *2013-14 Northern New York Specialty Crop Project*. T.M. Schmit (PI), Cornell Cooperative Extension – Essex County, USDA Specialty Crop Block Grant Program, 01.01.14 – 12.31.15, \$22,000.

Internal

- (6) *Undergraduate Student Travel Grants- International Agribusiness Study Trip*. T.M. Schmit (PI), A. Orta-Ramirez, E. Tako, Cornell University, Vice Provost for International Affairs. 08.01.14 – 03.31.15, \$17,000.
- (7) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$17,000.
- (8) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$5,000.

2013**External**

- (1) *Cooperative Marketing Solutions to Meet Local Food Demands*. T.M. Schmit (PI), USDA Federal-State Marketing Improvement Program, 09.30.13 – 03.31.16, \$106,258.

Internal

- (2) *Future Cooperative Leaders Extension Education*. T.M. Schmit & R. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$3,450.
- (3) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$5,200.

- (4) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2012 – 09.30.13, \$2,500.

2012

External

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.12 – 06.30.15, \$96,000.
- (2) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 10.01.12 – 05.31.13, \$10,000.
- (3) *Economic Impact & Inter-Industry Linkages of the NYS Food & Agricultural System*, T.M. Schmit (PI), Richard N. Boisvert, New York Farm Viability Institute, 02.01.12 – 01.31.14, \$50,118.
- (4) *Economic Impact of Agriculture & Food Systems in the NYS Economy*. T.M. Schmit, (PI). USDA, CSREES Hatch Funds, NYC-121842, 10.01.11 – 09.30.13, \$30,000.

Internal

- (5) *Cornell Agribusiness Fellows Program – Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace*, T.M. Schmit (PI), A. Orta-Ramirez. Mario Einaudi Center for International Studies, Cornell University, 03.01.12 – 06.30.13, \$3,000.
- (6) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.12 – 06.30.13, \$25,117.
- (7) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.11 – 09.30.12, \$2,500.

2011

External

- (1) *Assessing the Economic Impact of Regional Food Hubs*, T.M. Schmit (PI), USDA-AMS, Cooperative Agreement 12-25-A-5568, 09.30.11 – 03.27.14, \$32,000.
- (2) *Evaluating Marketing Channel Performance for Small & Medium-Sized Fruit & Vegetable Producers*, T.M. Schmit (PI), USDA, NIFA Integrated Hatch/Smith-Lever Project, 10.01.11 – 09.30.14, \$91,595.

Internal

- (3) *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$4,800.
- (4) *Future Cooperative Leaders Extension Education*. T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$5,000
- (5) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2010 – 09.30.11, \$1,000
- (6) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2011 Summer Internship Program*, T.M. Schmit (PI) & L. McDermott, 06.01.11 – 08.31.11, \$4,500.

2010

Internal

- (1) *Estimating the Impact of Alternative Canopy Management Practices on White Wine Purchase Decisions*, T.M. Schmit (PI), B.J. Rickard, A.K. Mansfield, Institute for Social Sciences, Cornell University, 05.01.10 – 04.30.12, \$9,950.
- (2) *Identifying Agribusiness Sector Contributions & Inter-Industry Linkages in NYS*, T.M. Schmit (PI), Research Grants Program, Applied Economics & Management, Cornell University, 07.01.10-06.30.12, \$11,605.
- (3) *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.10 – 06.30.11, \$3,000.
- (4) *AEM 329 International Agribusiness Field Study*. L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$26,600.
- (5) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.09 – 09.30.10, \$1,000.

2009

External

- (1) *Using Canopy Management to Reduce Fungicide Use & Improve Fruit Composition in White Wine Grapes*, J. Vanden Heuvel (PI), W. Wilcox, T. Schmit, & T. Martinson, USDA, NE-SARE Research Program, 10.01.09 - 09.30.11, \$178,311.
- (2) *Effects of Cropload on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), G. Sacks, T. Schmit, K. Arnink; New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.09 – 12.31.09, \$15,710.

Internal

- (3) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2009 Summer Internship Program*, T.M. Schmit (PI) & S. Hadcock, 06.01.09 – 08.31.09, \$4,000.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (5) *Future Cooperative Leaders Extension Education*. T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (6) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.08 – 09.30.09, \$1,000.

2008**External**

- (1) *Developing a Team to Address Optimizing White Wine Quality through Plant Nutrient Management*. J. Vanden Heuvel (PI), J. Davenport (PI), W. Wilcox, T.M. Schmit, M. Olmstead, K. Ringer; USDA-Specialty Crops Research Initiative, Research & Extension Planning Program, 07.01.08 – 06.30.10, \$51,282.
- (2) *Dairy Farm Management Adjustments to Biofuels-Induced Changes in Agricultural Markets*. R.N. Boisvert (PI), T.M. Schmit, & L. Chase. USDA, CSREES Hatch Funding, NYC-121429, 10.01.08 – 09.30.11, \$84,000.
- (3) *Effects of Cropload & Fermentation Conditions on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), R.M. de Orduna, G. Sacks, T. Schmit, New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.08 – 12.31.09, \$71,175.

Internal

- (4) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2008 Summer Internship Program*, T.M. Schmit (PI) & B. Logozar, 06.01.08 – 08.31.08, \$4,000.
- (5) *Strategic Marketing Extension Education*. T.M. Schmit, B. Weybright, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.08 – 06.30.09, \$6,000.
- (6) *Ethanol Plant Investment, A Real Options Approach*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.08 – 06.30.09, \$1,500.
- (7) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.07 – 09.30.08, \$1,000.

2007**External**

- (1) *Farm-Level Implications in the Dairy Industry to Growing Biofuels Demands*. T.M. Schmit, (PI), R.N. Boisvert, & L. Chase. USDA, CSREES Hatch Funds, NYC-121463, 10.01.07 – 09.30.08, \$30,000.
- (2) *Assessing the Future of Food Manufacturing in NYS*. T.M. Schmit (PI), B.M. Henehan (Co-PI), & E. McLaughlin (co-PI). USDA, CSREES Hatch & Smith Lever Funds, NYC-121431, NYC-121602, 10.01.07–09.30.10, \$84,000.

Internal

- (3) *Secondary Effects of Biofuels Demands: Implications for Livestock Industries*. T.M. Schmit (PI), W.G. Tomek. Institute for Social Sciences, Cornell University, 03.01.07 – 02.28.08, \$4,000.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, J. Barry, & B. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$5,000.
- (5) *AEM 329 International Agribusiness Field Study*. L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$19,000.
- (6) *U.S. & China Agricultural Cooperative Research*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.07 – 06.30.08, \$1,500.
- (7) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.06 – 09.30.07, \$1,000.

2006

Internal

- (1) *Biofuels Demands & Implications for Livestock Industries*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.06 – 06.30.07, \$2,000.

MEDIA CONTRIBUTIONS 2025

2025 NYS Food, Beverage, and Animal Feed Manufacturer Survey

November 21, 2025

<https://www.morningagclips.com/2025-nys-food-beverage-and-animal-feed-manufacturer-survey/>

Grow-NY finalists estimate upstate impact ahead of summit.

November 3, 2025

Bridget Hagen, Cornell Research and Innovation, Cornell Chronicle

<https://news.cornell.edu/stories/2025/11/grow-ny-finalists-estimate-upstate-impact-ahead-summit>

Morning AgClips

<https://www.morningagclips.com/grow-ny-finalists-estimate-upstate-impact-ahead-of-summit/>

Tool calculates the ripple effect of buying locally produced food

May 27, 2025

Beth Adams, WXXI News

<https://www.wxxinews.org/local-news/2025-05-27/tool-calculates-the-ripple-effect-of-buying-locally-produced-food>

<https://www.wskg.org/2025-05-27/tool-calculates-the-ripple-effect-of-buying-locally-produced-food>

Buying Local Pays Off: Cornell-Developed Tool Shows Economic Gains for NY

May 9, 2025

Morning AgClips

<https://www.morningagclips.com/buying-local-pays-off-cornell-developed-tool-shows-economic-gains-for-ny/>

New tool can help NYS make economically beneficial food purchases

Alison Fromme, Cornell SC Johnson College of Business

May 7, 2025

Cornell Chronicle

<https://news.cornell.edu/stories/2025/05/new-tool-can-help-nys-make-economically-beneficial-food-purchases>

MeatSuite & Farmers Market Mastery Workshop

April 9, 2025

Morning AgClips

<https://www.morningagclips.com/meatsuite-farmers-market-mastery-workshop/>

Farm Marketing and Pricing Workshop Offered in May

April 7, 2025

Morning AgClips

<https://www.morningagclips.com/farm-marketing-and-pricing-workshop-offered-in-may/>

Farm Marketing Workshop Series Aims to Help Farmers Maximize Profits and Reach More Customers

March 26, 2025

Morning AgClips

<https://www.morningagclips.com/farm-marketing-workshop-series-aims-to-help-farmers-maximize-profits-and-reach-more-customers/>

Cornell to Offer Farm Product Pricing and Marketing Workshops

February 24, 2025

Morning AgClips

<https://www.morningagclips.com/cornell-to-offer-farm-product-pricing-and-marketing-workshops/>

Farm Marketing Workshop Offered in May

February 17, 2025

Morning AgClips

<https://www.morningagclips.com/farm-marketing-workshop-offered-in-may/>

New eCornell courses bring best practices of community-engaged learning to Cornell and beyond

Olivia M. Hall

February 11, 2025

Cornell Chronicle

<https://news.cornell.edu/stories/2025/02/new-ecornell-courses-bring-best-practices-community-engaged-learning-cornell-and>