

TODD M. SCHMIT[Cornell University Faculty Web Page](#)[LinkedIn Profile](#)

Cornell University
 Charles H. Dyson School of Applied Economics & Management
 350A Warren Hall
 Ithaca, NY 14853-7801

Office: 607.255.3015
 Mobile: 607.592.2316
 Fax: 607.255.9984
 Email: tms1@cornell.edu

Degrees:

- 05.2003 **Cornell University**, College of Agriculture & Life Sciences, Department of Applied Economics & Management, Ithaca, NY, USA
 Ph.D. – Agricultural Economics, Concentration – Applied Econometrics & Quantitative Analysis
- 05.1994 **Cornell University**, College of Agriculture & Life Sciences, Department of Agricultural, Resource, & Managerial Economics, Ithaca, NY, USA
 M.S. – Agricultural Economics, Concentration – Farm Management & Production Economics
- 05.1990 **University of Wisconsin-River Falls**, College of Agriculture, Department of Agricultural Economics, River Falls, WI, USA
 B.S. - Major – Agricultural Business, Minor – Business Administration

Academic Experience:

- 07.22– **Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 07.18–06.19 **Acting Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO)**, SC Johnson College of Business, Cornell University, Ithaca, NY, USA
- 07.12–06.22 **Associate Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 06.06–06.12 **Assistant Professor**, Department of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 01.00–05.06 **Research Associate**, Cornell University, Department of Applied Economics & Management, Ithaca, NY, USA
- 03.94–08.97 **Research Support Specialist**, Department of Agricultural, Resource, & Managerial Economics, Cornell University, Ithaca, NY, USA
- 08.98–05.99, **Graduate Research/Teaching Assistant**, Department of Agricultural, Resource, & Managerial Economics, Cornell University, Ithaca, NY, USA
- 06.93–03.94

Graduate Fields:

Applied Economics and Management (2006 – Present)

Global Development (2021 – Present)

Professional Awards & Accomplishments:

- 2023 Article of the Year Award (Sell now or later? A decision-making model for feeder cattle selling), *Agricultural and Resource Economics Review*, 12 June 2023.
- Thesis advisor (Shayna Krasnoff) for NAREA Master's Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2023
- Thesis advisor (Shayna Krasnoff) for Dyson Best Master's Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- Thesis advisor (Luca Rigotti) for Graduate Student – Outstanding Engaged Research Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- Outstanding Public Service through Economics Award, Northeastern Agricultural & Resource Economics Association, 2022.
- Dyson Faculty Fellow for Inclusive Excellence, Applied Economics & Management, Cornell University, 2019-2020.
- Faculty Fellow in Engaged Scholarship, Engaged Cornell, Cornell University, 2019-2020.
- Kendall S. Carpenter Memorial Advising Award, Cornell University, 2019
- Distinguished Extension/Outreach Program - Team Award, Honorable Mention, Agricultural & Applied Economics

- Association, 2017.
- Friend of Extension Award, New York State Association of County Agricultural Agents, 2016.
- Friend of CCE Tioga County Extension Award, CCE – Tioga County, NY, 2016.
- Faculty Fellow, Cornell Institute for Food Systems, Cornell University, 2014 to Present
- Thesis advisor (Becca Jablonski) for 2014 Food Distribution Research Society's Richardson Applebaum Award for Outstanding PhD Dissertation, 2014.
- Faculty mentor for the 2013 Graduate Student Extension Competition Award Winner (Becca Jablonski), Agricultural & Applied Economics Association, 2013.
- Fellow, Agricultural & Resource Economics Review, Northeastern Agricultural & Resource Economics Association, 2013.
- Faculty Fellow, Atkinson Center for a Sustainable Future, Cornell University, 2011 to Present.
- Ruth & William Morgan Assistant Professor in Applied Economics & Management, Cornell University, 2009 – 2012.
- Thesis advisor (Jeff Hall) for 2011 Masters Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2011.
- Thesis advisor (Jeff Hall) for 2010 Food Distribution Research Society's Applebaum Award for Outstanding Master's Thesis, 2010.
- Crowe Teaching Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1999.
- G.F. Warren Honorable Mention Award, Outstanding Graduate Student Manuscript, Agricultural Economics, Cornell University, 1995.
- Morgenthau Graduate Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1992 & 1997.

Professional Development:

- Using Scanner Data for Food Economics Research, USDA Economics Research Service, 3-4 August 2022.
- Engaged Scholarship Fellowship, Engaged Cornell, Cornell University, 2019-2020
- Academic Leadership Series, Cornell University, 2018-2019
- Redesign for Online Institute, Center for Teaching Excellence, Cornell University, 14 June 2017.
- Margining Madness – When & How to Apply Margins, IMPLAN, LLC, 25 May 2016.
- Understanding Contemporary Governance Structures within Kibbutzim, Sabbatical Leave, Hebrew University of Jerusalem, Rehovot, Israel, 5 October – 7 December 2014.
- Faculty Course Design Institute, Center for Teaching Excellence, Cornell University, 22-23 May 2013.
- Using the IMPLAN V3 Modeling System, MIG, Inc., St. Louis Park, MN, 4-5 November 2010.
- Engaging Young Scholars Program, Northeastern Agricultural & Resource Economics Assoc., 13 June 2010.
- Computational Economics Workshop, Agricultural & Applied Economics Assoc., 25 July 2009.
- College of Agricultural & Life Sciences Faculty Leadership Program, Cornell University, 5-9 January 2009.

Professional Memberships & Activities:

- National Farmers Union (2023 to Present)
- New York Farm Bureau (2022 to Present)
- National Cooperative Business Association, CLUSA International (2018 to Present)
- Food Distribution Research Society, FDRS (2008 to Present)
- NCERA-210 Multi-State Research Committee - Cooperatively-Owned Businesses & Organizations (2006 to Present)
- Northeastern Agricultural & Resource Economics Association, NAREA (1995 to Present)
- Agricultural & Applied Economics Association, AAEA (1994 to Present)
- Cornell Broadband Network (2021 to 2023)
- American Association of Wine Economists, AAWE (2009 - 2014)
- International Food & Agribusiness Management Association, IAMA (2008-2013)
- American Dairy Science Association, ADSA (2009-2013)
- Northeast Farm Management Committee (2010 - 2012)
- International Farm Management Association, IFMA (2010 - 2012)
- NCCC-134 Research Committee - Applied Commodity Price Analysis (2008-2010)
- NE-1020 Multi-State Evaluation of Winegrape Cultivars & Clones (2008-2009)
- NEC-63 Research Committee, Commodity Promotion (1996-2008)
- Honor Societies: Phi Kappa Phi (1990), Alpha Zeta (1989), Gamma Sigma Delta (1994)

Professional Service:

- Journal Reviewer: *Agribusiness: An International Journal*; *Agricultural Finance Review*; *Agricultural Economics*; *Agricultural & Resource Economics Review*; *Agriculture*; *American Journal of Agricultural Economics*; *Applied Economics*; *Applied Economics Perspectives & Policy*; *Canadian Journal of Economics*; *Choices*; *Digital Policy, Regulation & Governance*; *Empirical Economics*; *Energy Economics*; *Food Policy*; *GCB Bioenergy*; *International Journal*

of Food Science; Journal of Agricultural & Applied Economics; Journal of Agricultural Education & Extension; Journal of Co-operative Organization & Management; Journal of Cooperatives; Journal of Rural Cooperation; Land Use Policy; Renewable Agriculture & Food Systems.

- Advisor, Regional Agronomic Impacts from Solar Energy Specialist Committee (RAISE), New York State Agricultural Working Group (A-TWG), New York State Energy Research & Development Authority (NYSERDA) (2023 to Present)
- Member, Agricultural Sciences Advising Faculty Curriculum Committee, College of Agriculture and Life Sciences, Cornell University (2023 to Present)
- Member, Assistant/Associate Professor Annual Performance Committee, Applied Economics & Policy, SJ Johnson College of Business (2023 to Present)
- Member, CALS Diversity and Inclusion Committee (2022 to Present)
- Member, DEI Committee, Northeastern Agricultural & Resource Economics Association (2022 to Present)
- Cornell University Faculty Liaison, Northeast Cooperative Council (2006 to Present)
- Member, Quality of Communication Committee, Agricultural & Applied Economics Association (2022-2025)
- Reviewer, Selected Paper Proposals, Annual Meeting, Agricultural & Applied Economics Association (2022-2024)
- Dyson Web Steering Committee, Applied Economics & Management, Cornell University (2022)
- Faculty Co-Advisor, Food, Beverage, & Agribusiness Club, Johnson Graduate School of Management, Cornell University (2020 to 2022)
- Faculty Advisor, National Farmers Union Collegiate Chapter, Cornell University (2018 to 2022)
- Undergraduate Curriculum/Studies Committee, Applied Economics & Management, Cornell University (2017-2022)
- Faculty Chair, Agricultural Marketing & Community Economic Development Program Work Team, Cornell University (2012-2022)
- Chair, Annual Meeting Selected Paper Committee, Northeastern Agricultural & Resource Economics Association (2022)
- Faculty Reviewer, Richardson-Applebaum Outstanding Graduate Research on Food Distribution & Marketing Scholarship, Food Distribution Research Society (2021)
- Search Committee, Richard C. Call Director of Agricultural Sciences Major, College of Agriculture & Life Sciences, Cornell University (2020)
- Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2020)
- Faculty Advisory Committee, Cornell Regional Food Systems Initiative (2016-2019)
- Faculty House Advisor, Alpha Zeta, Cornell University (2011-2019)
- Faculty Member, Institutional Review Board for Human Participants (IRB), Cornell University (2016-2019)
- Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO), SJ Johnson College of Business, Cornell University (2018-2019)
- Advisory Board Member, Office of Faculty Diversity & Development, Cornell University (2018-2019)
- External Faculty Reviewer, Faculty Candidate Promotion to Full Professor, Clemson University (2017)
- Editor, *Agricultural & Resource Economics Review* (Editor 2014-2017, Managing Editor 2016-2017)
- Awards Committee, Applied Economics & Management, Cornell University (2010-2016)
- Faculty Advisory Committee, Community & Regional Development Institute (CaRDI), Cornell University (2006-2016)
- Dyson/AEM Dean Search Committee (2016)
- Mentoring Committee, Production Economics Specialist, Eastern New York Commercial Horticulture Program, Cornell Cooperative Extension (2016)
- Tenure Review Committee, Applied Economics & Management (2016)
- Grant Review Panel, NIFA AFRI, *Innovation for Rural Entrepreneurs & Communities Program* (2016)
- Search Committee, Agricultural Economic Development Specialist, CCE-Tioga County (2016).
- Search Committee, Agricultural Economic Development Specialist, CCE-Chemung County (2016).
- Outside Faculty Reviewer, Tenure & Promotion Candidate, Tufts University (2016)
- Search Committee, Business Management & Marketing Specialist, Harvest NY Cornell Cooperative Extension (2015-2016)
- Search Committee Chair, Farm & Agribusiness Management Assistant Professor, Applied Economics & Management, Cornell University (2014-2015)
- Chair, Ad Hoc Tenure Committee, College of Agriculture & Life Sciences (2014)
- Faculty Steering Committee, Viticulture & Enology Program, Cornell University (2012-2014)
- Board of Directors, Northeastern Agricultural & Resource Economics Association (2011-2013)
- New York State Coordinator, Trade Adjustment Assistance Program (2010)
- Economic & Community Development Working Group, CALS, Cornell University (2009)
- Faculty Chair, Agricultural Marketing & Management Program Work Team, Cornell University (2006-2012)
- Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2011)
- National Planning Committee, National Value-Added Agriculture Conference (2010-2011)
- Selected Papers Committee, Northeastern Agricultural & Resource Economics Association (2010-2011)
- Search Committee, Agricultural Economic Development Specialist, CCE-Madison County, 2007 & 2011.
- Grant Review Committee, Institute for Social Sciences, Cornell University (Spring & Fall, 2010)
- New York Dairy Industry Task Force, New York Center for Dairy Excellence (2007-2010)

- Search Committee, Agricultural Marketing Specialist, CCE-Tompkins County, 2010.
- NCERA-210 Research Committee - Secretary (2007/08), Vice Chair (2008/09), Chair (2009/10)
- Academic Advisor, Energy Steering Committee, Town of Fabius (2007-2009)
- Seminar Committee (Chair), Applied Economics & Management, Cornell University (2007-2009)
- Finance Committee, Northeastern Agricultural & Resource Economics Association (2006-2009)
- Judge, Student Section Paper Competition, American Agricultural Economics Association 2006

Teaching Experience (Cornell University):

- Cooperative Business Management, Applied Economics & Management: AEM 3260/5260 (2014 - 2024)
- International Agribusiness Study Trip, Applied Economics & Management: AEM/FDSC 3290 (2007 – 2023)
- Supervised Teaching Experience, Applied Economics & Management: AEM 4980 (2019 – 2023)
- Individual Study, Applied Economics & Management: AEM 7000 (2008 - 2023)
- Master's Level Thesis Research, Applied Economics & Management: AEM 8900 (2008 – 2023)
- Project Development/Completion - Independent Study: ALS 5900/5910 (2021 - 2022)
- MPS Project Development - Independent Study: ALS 5900 (2021)
- Internship in Agricultural Sciences: AGSCI 4960 (2011 - 2020)
- Undergraduate Research, Applied Economics & Management: AEM 4990 (2016 – 2019)
- Individual Study, Applied Economics & Management: AEM 4970 (2015 – 2018)
- Graduate Level Thesis Research, Applied Economics & Management: AEM 7900 (2008 – 2014)
- Agricultural Price Analysis, Applied Economics & Management: AEM 415 (2005)

Undergraduate Internship/Research/Teaching Supervision:

- Enock Bondo, Undergraduate Research Assistant, 2023 to Present
- Davith Chan, Undergraduate Research Assistant, 2021 to Present
- Aidan McDonald, Undergraduate Research Assistant, 2023t
- Andrew Darby, TA, AEM 3260/5260 Cooperative Business Management, Spring 2023
- Connor Nugent & Anastasia Stampouloupoulou, TAs, AEM 3260/5260 Cooperative Business Management, Spring 2022
- Aliana Evans, Undergraduate Research Assistant, 2021 to 2023
- John Rogers, Undergraduate Research Assistant, 2021
- Connor Nugent & Frederick Buckholtz, UG TAs, AEM 3260 Cooperative Business Management, Spring 2021
- Aaron Harbach & Julie Moses, UG TAs, AEM 3260 Cooperative Business Management, Spring 2020
- Ekubo Sawaura, Undergraduate Research Assistant, 2019
- Stephanie Neitlich, CALS/CCE Undergraduate Intern, CCE-Wayne County, Summer 2019.
- Austin Weaver & Hannah Merrill, UG TAs, AEM 3260 Cooperative Business Management, Spring 2019
- Ekubo Sawaura & Valerie Weisbeck, Undergraduate Summer Interns, Agricultural Sciences, Summer 2018
- Anna Birn & Hailey Pipher, CALS/CCE Undergraduate Summer Intern Program, Summer 2018.
- Lindsey McMahan, AEM 2230 Cooperative Business Management, Spring 2018
- Eli Shanks, Kiana Peters, & Diana Otis, Undergraduate Summer Interns, Agricultural Sciences Summer 2017
- Frederick Tamarkin, Hunter R. Rawlings III Cornell Presidential Research Scholar, 2016-2018
- Jose Pedro Barbosa De Barros, Brazil Scientific Mobility Program, University of Sao Paulo, Summer 2016
- Michaela Barry, Dan Chamberlain, Sarah Nixon, & Clair Seely, CALS/NYS Internship Program, CCE Engaged Cornell Program (CCE-Tioga County), Summer 2016
- Rosalyn Cohane-Mann, CALS/CCE Undergraduate Intern (CCE – Eastern NY Commercial Horticulture Program) & Research Assistant, 2011.
- Anne Lucke, CALS/CCE Undergraduate Intern (CCE - Columbia County) & Research Assistant, 2009.
- Allyson Jones-Brimmer, CALS/CCE Undergraduate Intern & Research Assistant, 2008.
- Shawn Lindabury, Undergraduate Intern, 2007.

Undergraduate Advising (Current 20/Total 55):

- **Applied Economics & Management (6/24):** Sergio Borquez Schwarzbeck (2015), Michael Saridakis (2015), Maxwell Russell (2016), Whitney Knickerbocker (2017), Casey Angello (2018), Kavin Lam (2018), Frederick Tamarkin (2019), Ian Wainaina (2019), Julia Moses (2019), Ely Giroux (2020), Thomas Hagen (2020), Andrew Petterson (2020), Mary Wise (2020), Sarah Brice (2020), Sydney Goodman (2020), Damian Hill (2020), Christina Gasko (2021), Peter Greenbaum (2021), *William Zec (2023), Jake Gallin (2024), Clayton Seibel (2024), Jared Slade (2024), Tracy Zeng (2024), Jasmine Wang (2024)*
- **Agricultural Sciences (13/27):** Kenneth Fest (2019), Rohan Kandel (2019), Ekubo Sawaura (2020), Austin Fingar

(2020), Matthew Tobin (2020), Christina Gasko (2021), Robert Frank (2021), Alan Romanick (2021), Connor Nugent (2022), John Rogers (2022), Sheryl Kiernan (2022), Camilla Grass (2023), Alexander Lau (2023), Aliana Evans (2023), *Lainey Koval (2024)*, *Henry Perez (2024)*, *Enock Bondo (2024)*, *Davith Chan (2025)*, *Nick Dalena (2025)*, *Kiersten Louie (2025)*, *Peyton Nichols (2025)*, *Carter Grout (2026)*, *Abby Hurtgam (2026)*, *Trevor Fecko (2026)*, *Maddie Schiller (2026)*, *Ella Hartig (2027)*, *Stephen Yang (2027)*

- **Interdisciplinary Studies (1/4):** Lucian Chown (2019), William Shephard (2021), William Thornton (2021), *Darren Kwan (2024)*

Graduate Student Advising (*Current 7/Total 35*):

- **PhD, Committee Member (3/10):** Dolapo Enahoro (City & Regional Planning 2010), Trent Preszler (Viticulture & Enology 2012), P. Nongnuch Athiphunamphai (Food Science 2013), Mark Nisbet (Food Science 2013), Mike Wagner (Food Science 2014), Becca Jablonski (City & Regional Planning 2014), Rebecca Cheng (Food Science 2020), *Bailey Gong (Food Science 2024)*, *Natassia Bravo Arredonodo (City & Regional Planning 2024)*, *Nicholas Grandstaff 2025)*
- **MS, Chair (0/11):** Jianchuan Luo (2009), Jeff Hall (2010), Haley Rowland (2014), Jing Qian (2014), Minhao Yan (2019), Rebecca Wasserman-Olin (2020), Daniel Munch (2020), Shayna Krasnoff (2022), Summer Li (2023), Xiaoyan Liu (2023), Luca Rigotti (2023)
- **MS, Committee Member (3/10):** Yu Wang (2005), Joe Perla (2013), Pei Zhu (2014), Jiai Zhang (Food Science 2017), Yawen Gao (2019), Justin Jackson (Viticulture & Enology 2021), Roshell Rosales Aguilar (2023), *Jeffrey Clausen (2024)*, *Chenrui Wang (2024)*, *Madlyn Smith (2025)*
- **MPS, Chair (1/2):** Anastasia Stampouloupoulou (Global Development 2022), *Owen Dunn-Hindle (Global Development 2024)*
- **MPS, Committee Member (0/2):** Matthew LeRoux (2008), Jin Yang (Food Science 2010)

Research & Extension Professional Supervision (3):

- **Roberta M. Severson**, Extension Associate & Director, Cooperative Enterprise Program, Dyson School of Applied Economics & Management, Cornell University (2012 to Present)
- **Matthew N. LeRoux**, Extension Associate & Director, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2021 to Present)
- **Luca Rigotti**, Research Support Specialist, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2023 to Present)

Extension Programming:

- **Cornell Agricultural Marketing Research Program**, Faculty Director, 2023 to Present
- **[Cooperative Enterprise Program](https://www.cooperatives.dyson.cornell.edu)**, Faculty Director, 2006 – Present, [cooperatives.dyson.cornell.edu](https://www.cooperatives.dyson.cornell.edu)
 - **Mission:** To enhance the performance of existing cooperative businesses & facilitate the development of emerging cooperative enterprise through teaching, research, & outreach.
 - **Thematic Areas:** Finance, management, governance, strategic planning.
- **Agribusiness & Rural Development Program**, Faculty Director, 2006 - 2023
 - **Mission:** To encourage the development, growth, and competitiveness of agribusiness firms by improving the understanding and application of agricultural marketing, business management, and industry development skills.
 - **Thematic Areas:** Agribusiness management; rural economic development, inter-industry linkages
- **Agricultural Marketing & Community Development PWT**, Faculty Chair, 2012 - 2022
 - **Mission:** To identify and implement research, extension, and professional development activities designed to strengthen agricultural businesses, food systems, and the ways in which they contribute to community and economic development.
 - **Thematic Areas:** Market access, community development, resource sharing.
- **Agricultural Marketing & Management PWT**, Faculty Chair, 2006-2012
 - **Mission:** To give New York food and agriculturally related businesses a competitive advantage by significantly improving the knowledge of marketing and management skills.
 - **Thematic Areas:** Communication, resource sharing, marketing skills development.

Publications – Book Chapters (peer reviewed):

- (9) Schmit, T.M., F.C. Tamarkin, & R.M. Severson. 2023. [Differential economic impacts for cooperative business structures: An application to farmer-owned cooperatives in New York State](#). Ch. 19 (pp. 292-312) in *Research*

- Handbook on Cooperatives and Mutuals*, M. Boland & M. Elliot, eds. Edward Elgar: Cheltenham, UK.
- (8) Jablonski, B., J.K. O'Hara, A. Bauman, T.M. Schmit, & D. Thilmany. 2022. [Using input-output analysis to estimate the economic impacts of food system initiatives](#). Ch. 8 (pp. 157-179) in *Food Systems Modeling: Tools for Assessing Sustainability in Food and Agriculture*, C.J. Peters & D.D. Thilmany (Eds.), Elsevier: Cambridge, MA.
 - (7) Schmit, T.M., B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2020. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change](#). Ch. 2 (pp. 639-656), in *Local Food Systems & Community Economic Development*. R.D. Lamie, S. Deller, eds. Routledge, New York, NY.
 - (6) Jablonski, B.B.R., M. Hendrickson, S. Vogel, & T.M. Schmit. 2017. [Local & regional food systems driving rural economic development](#). Ch. 3 (pp. 57-78), in *Harvesting Opportunity: The Power of Regional Food System Investments to Transform Communities*, A. Dumant, D. Davis, J. Wascalus, T. Cheeks Wilson, J. Barham, & D. Tropp, eds. Federal Reserve Bank of St. Louis.
 - (5) Jablonski, B.B.R. & T.M. Schmit. 2016. [Food hubs: Expanding local food to urban consumers](#). In *Cities of Farmers: Problems, Possibilities & Processes of Producing Food in Cities*, J. Dawson & A. Morales, eds. University of Iowa Press, Iowa City, IA.
 - (4) Henehan, B.M. & T.M. Schmit. 2009. [Serving member interests in changing markets: A case study of Pro-Fac Cooperative](#). Ch. 4 (pp.53-70), in *Co-operative Conversions, Failures & Restructurings: Case Studies & Lessons from U.S. & Canadian Agriculture*, M. Fulton & B. Hueth, eds. Knowledge Impact in Society, Saskatoon, Saskatchewan.
 - (3) Schmit, T.M. & N.L. Bills. 2007. Agribusiness contributions & inter-industry linkages in the New York State economy. *Yearbooks of Agricultural University of Poznan, Economy Series*, 6/385:119-142, Agricultural University of Poznan Publishing: Poznan, Poland.
 - (2) Schmit, T.M., J.C. Reberte, & H.M. Kaiser. 2005. [An economic analysis of generic egg advertising in California](#). Ch. 5 (pp. 95-108), in *The Economics of Commodity Promotion Programs: Lessons from California*, H.M. Kaiser, J.M. Alston, J.M. Crespi, & R.J. Sexton, eds., Peter Lang Publishing, New York, NY.
 - (1) Schmit, T.M. & H.M. Kaiser. 2003. [The impact of dietary cholesterol concerns on consumer demand for eggs in the USA](#). Ch. 12 (pp. 203-222), in *Health, Nutrition & Food Demand*, W.S. Chern & K. Rickertsen, eds., CAB International, Wallingford, OX, UK.

Publications – Journal Articles (peer reviewed):

- (54) Rigotti, L. M.N. LeRoux, T.M. Schmit. 2023. [Increasing customer purchases at farmers markets using point-of-sale scanner data](#). *Journal of the Agricultural and Applied Economics Association*.
- (53) Krasnoff, S.M., T.M. Schmit, & C.B. Bilinski. 2023. [Economic impact assessment of public incentives to support farm-to-school food purchases](#). *Food Policy* 121:102545.
- (52) Schmit, T.M., R. Stamm, & R.M. Severson. 2022. [Engaged learning: Linking course instruction and extension programming](#). *Applied Economics & Teaching Resources*, 4(2):69-83.
- (51) Yan, M., T.M. Schmit, M. Baker, M.N. LeRoux, & M. Gómez. 2022. [Sell now or later? A decision-making model for feeder cattle selling](#). *Agricultural and Resource Economics Review* 51(2):343-360. **2022 ARER Article of the Year**
- (50) Schmit, T.M., B.B.R. Jablonski, A. Bonanno, & T.G. Johnson. 2021. [Measuring stocks of community wealth & their association with food systems efforts in rural & urban places](#). *Food Policy* 102:102119.
- (49) Munch, D.M., T.M. Schmit, & R.M. Severson. 2021. [Assessing the value of cooperative membership: A case of dairy marketing in the United States](#). *Journal of Co-operative Organization and Management* 9(1):100129.
- (48) Schmit, T.M. & R.M. Severson. 2021. [Exploring the feasibility of rural broadband cooperatives in the United States: the new New Deal?](#) *Telecommunications Policy* 45(4):102114.
- (47) Munch, D.M., T.M. Schmit, & R.M. Severson. 2020. [A descriptive analysis of milk pricing attribute values for cooperative & independent milk handlers in New York State](#). *Journal of Cooperatives* 35:40-73.
- (46) Schmit, T.M., G.L. Wall, E.J. Newbold, & E.A. Bihn. 2020 [Assessing the costs & returns of on-farm food safety improvements: A survey of Good Agricultural Practices \(GAPs\) training participants](#). *PLOS ONE* 15(7):e0235507.
- (45) Schmit, T.M., B.B.R. Jablonski, & C. Laughton. 2019. [Comparing farm financial performance across local food market channels](#). *Journal of Extension* 57(2).
- (44) Schmit, T.M. & Severson, R.M. 2019. [Building success of food hubs through the cooperative experience](#).

- Journal of Extension* 57(1).
- (43) Schmit, T.M., R.M. Severson, J. Strzok, & J. Barros. 2019. [Improving economic contribution analyses of local agricultural systems: Lessons from a study of the New York apple industry.](#) *Journal of Agriculture, Food Systems, & Community Development* 8(C):37-51.
- (42) Schmit, T.M., B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2017. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change.](#) *Community Development* 48(5):639-656.
- (41) Jablonski, B.B.R., T.M. Schmit, & D. Kay. 2016. [Assessing the economic impacts of food hubs on regional economies: A framework that includes opportunity costs.](#) *Agricultural & Resource Economics Review* 45(1):143-172.
- (40) Jablonski, B.B.R. & T.M. Schmit. 2016. [Differential expenditure patterns of local food system participants.](#) *Renewable Agriculture & Food Systems* 31(2):139-147.
- (39) Schmit, T.M., B.B.R. Jablonski, & Y.S. Mansury. 2016. [Assessing the economic impacts of local food system producers by scale: A case study from New York.](#) *Economic Development Quarterly* 30(4):316-328.
- (38) Perla, J.M., B.J. Rickard, & T.M. Schmit. 2014. [Looking for locapours: using Zagat survey data to examine restaurant demand for local wine.](#) *Agricultural & Resource Economics Review* 43(1):69-86.
- (37) Preszler, T., T.M. Schmit, & J.E. Vanden Heuvel. 2013. [Cluster thinning reduces the economic sustainability of Riesling production.](#) *American Journal of Enology & Viticulture* 64(3):333-341.
- (36) Schmit, T.M. & J. Hall. 2013. [Implications of agglomeration economies & market access for firm growth in food manufacturing.](#) *Agribusiness: An International Journal* 29(3):306-324.
- (35) Schmit, T.M., B.J. Rickard, & J. Taber. 2013. [Consumer valuation of environmentally friendly production practices in wines, considering asymmetric information & sensory effects.](#) *Journal of Agricultural Economics* 64(2):483-504.
- (34) Rickard, B., T.M. Schmit, M. Gomez, & H. Lu. 2013. [Developing brands for patented fruit varieties: Does the name matter?](#) *Agribusiness: An International Journal* 29(3):259-272.
- (33) Schmit, T.M. & S.E. Hadcock. 2012. [Assessing barriers to expansion of farm-to-chef sales: A case study from upstate New York.](#) *Journal of Food Research* 1(1):117-125.
- (32) Dong, D., T.M. Schmit, & H. Kaiser. 2012. [Modeling household purchasing behavior to analyze beneficial marketing strategies.](#) *Applied Economics* 44(6):717-725.
- (31) Schmit, T.M., Luo, J., & J.M. Conrad. 2011. [Estimating the influence of ethanol policy on plant investment decisions: a real options analysis with two stochastic variables.](#) *Energy Economics* 33(6):1194-1205.
- (30) Schmit, T.M. & M.I. Gómez. 2011. [Developing viable farmers' markets in rural communities: an empirical investigation of vendor performance using objective & subjective valuations.](#) *Food Policy* 36(2):119-127.
- (29) LeRoux, M.N., T.M. Schmit, M. Roth, & D. Streeter. 2010. [Evaluating market channel options for small-scale fruit & vegetable producers.](#) *Renewable Agriculture & Food Systems* 25(1):16-23.
- (28) Preszler, T., T.M. Schmit, & J.E. Vanden Heuvel. 2010. [A model to establish economically sustainable cluster thinning practices.](#) *American Journal of Enology & Viticulture* 61(1):140-146.
- (27) Schmit, T.M., R.N. Boisvert, D. Enahoro, & L. Chase. 2009. [Optimal dairy farm adjustments to increased utilization of corn distillers dried grains with solubles.](#) *Journal of Dairy Science* 92(12):6105-6115.
- (26) Preszler, T. & T.M. Schmit. 2009. [Factors affecting wine purchase decisions & presence of New York wines in upscale New York restaurants.](#) *Journal of Food Distribution Research*, 40(3):16-30.
- (25) Guo, X., Z. Yu, T.M. Schmit, B.M. Henehan, & D. Li. 2009. [Evaluation of new socialist countryside development in China.](#) *China Agricultural Economic Review* 1(3):314-326.
- (24) Schmit, T.M., J. Luo, & L.W. Tauer. 2009. [Ethanol plant investment using net present value & real options analysis.](#) *Biomass & Bioenergy* 33(10):1442-1451.
- (23) Schmit, T.M., L. Verteramo, & W.G. Tomek. 2009. [Implications of growing biofuels demands on Northeast livestock feed costs.](#) *Agricultural & Resource Economics Review* 38(2):200-212.
- (22) Henehan, B.M. & T.M. Schmit. 2009. [Serving member interests in changing markets: A case study of Pro-Fac Cooperative.](#) *Journal of Cooperatives* 23:53-70.
- (21) Guo, X., T.M. Schmit, & B.M. Henehan. 2008. [Rural supply & marketing cooperatives in China: Historical development, problems, & reform.](#) *Journal of Rural Cooperation* 36(2):157-174.
- (20) Dong, D., T.M. Schmit, & H.M. Kaiser. 2007. [Optimal media allocation of generic fluid milk advertising expenditures: the case of New York State.](#) *Agricultural & Resource Economics Review* 36(2):253-266.
- (19) Chung, C., T.M. Schmit, D. Dong, & H.M. Kaiser. 2007. [Economic evaluation of shelf-space management in](#)

- [grocery stores](#). *Agribusiness: An International Journal* 23(4): 583-597.
- (18) Schmit, T.M. & H.M. Kaiser. 2007. [Optimal seasonal allocation of generic dairy advertising expenditures](#). *Journal of Agricultural & Applied Economics*, 39(1):187-199.
- (17) Schmit, T.M. & H.M. Kaiser. 2006. [Forecasting fluid milk & cheese demands for the next decade](#). *Journal of Dairy Science* 89(12):4924-4936.
- (16) Schmit, T.M., C. Chung, & H.M. Kaiser. 2006. [The Dairy Case Management Program: Does it mooove more milk?](#) *Choices* 21(2):111-115.
- (15) Messer, K.D., Schmit, T.M., & H.M. Kaiser. 2005. [Optimal institutional mechanisms for funding generic advertising: An experimental analysis](#). *American Journal of Agricultural Economics* 87(4):1046-1060.
- (14) Chung, C., D. Dong, T.M. Schmit, H.M. Kaiser, & B.W. Gould. 2005. [Estimation of price elasticities from cross-sectional data](#). *Agribusiness: An International Journal* 21(4):565-584.
- (13) Schmit, T.M. & H.M. Kaiser. 2004. [Decomposing the variation in generic advertising response over time](#). *American Journal of Agricultural Economics* 86(1):139-153.
- (12) Kaiser, H.M. & T.M. Schmit. 2003. [Distributional effects of generic dairy advertising throughout the marketing channel](#). *Agribusiness: An International Journal* 19(2):289-300.
- (11) Schmit, T.M., B.W. Gould, D. Dong, H.M. Kaiser, & C. Chung. 2003. [The impact of generic advertising on U.S. household cheese purchases: A censored autocorrelated regression approach](#). *Canadian Journal of Agricultural Economics* 51(1):15-37.
- (10) Schmit, T.M., D. Dong, C. Chung, H.M. Kaiser, & B.W. Gould. 2002. [Identifying the effects of generic advertising on the household demand for fluid milk & cheese: A two-step panel data approach](#). *Journal of Agricultural & Resource Economics* 27(1):165-186.
- (9) Lesser, W., T.M. Schmit, & L.M. Ruiz. 2001. [Elite germplasm for GMO's in Brazil: Modeling government-agribusiness negotiations](#). *International Food & Agribusiness Management Review* 2(3):391-406.
- (8) Schmit, T.M., R.N. Boisvert, & L.W. Tauer. 2001. [Measuring the financial risks of New York dairy producers](#). *Journal of Dairy Science* 84(1):411-420.
- (7) Schmit, T.M. & H.M. Kaiser. 1998. [Egg advertising, dietary cholesterol concerns, & U.S. consumer demand](#). *Agricultural & Resource Economics Review* 27(1):43-52.
- (6) Boisvert, R.N., T.M. Schmit, & A. Regmi. 1997. [Spatial, productivity, & environmental determinants of farmland values](#). *American Journal of Agricultural Economics* 79(5):1657-1664.
- (5) Schmit, T.M. & R.N. Boisvert. 1997. [A hedonic approach to estimating operation & maintenance costs for New York municipal water systems](#). *Agricultural & Resource Economics Review* 26(2):184-195.
- (4) Boisvert, R.N. & T.M. Schmit. 1997. [Tradeoff between economies of size in treatment & diseconomies of distribution for rural water systems](#). *Agricultural & Resource Economics Review* 26(2):237-246.
- (3) Boisvert, R.N., A. Regmi, & T.M. Schmit. 1997. [Policy implications of ranking distributions of nitrate runoff & leaching by farm, region, & soil productivity](#). *Journal of Production Agriculture* 10(3):477-483.
- (2) Schmit, T.M., J.C. Reberte, & H.M. Kaiser. 1997. [An economic analysis of generic egg advertising in California, 1985-1995](#). *Agribusiness: An International Journal* 13(2):365-373.
- (1) Schmit, T.M. & W.A. Knoblauch. 1995. [The impact of nutrient loading restrictions on dairy farm profitability](#). *Journal of Dairy Science* 78(3):1267-1281.

Publications – Research Bulletins/Conference Proceedings:

- (13) McFadden, D., D. Conner, S. Deller, D. Hughes, K. Meter, A. Morales, T. Schmit, D. Swenson, A. Bauman, M.P. Goldenberg, R. Hill, B.B.R. Jablonski, & D. Tropp. 2016. [The economics of local food systems: A toolkit to guide community discussions, assessments & choices](#). USDA Agriculture Marketing Service. March. (peer-reviewed)
- (12) Schmit, T.M., L. Verteramo, & W.G. Tomek. 2008. [Implications of growing biofuels demands on northeast livestock feed costs](#). Proceedings, NCCC-134 Conference on Applied Commodity Price Analysis, Forecasting, & Market Risk Management. St. Louis, MO.
- (11) Messer, K.D., Schmit, T.M., & H.M. Kaiser. 2004. [Optimal institutional mechanisms for funding generic advertising: an experimental analysis](#). National Institute for Commodity Promotion & Research Evaluation 04-05, Research Bulletin RB 2004-12, Department of Applied Economics & Management, Cornell University.
- (10) Kaiser, H.M., Y. Wang, & T.M. Schmit. 2004. [Impact of generic milk advertising on New York State markets, 1986-2003](#). National Institute for Commodity Promotion & Research Evaluation 04-04, Research Bulletin RB 2004-11, Department of Applied Economics & Management, Cornell University.

- (9) Schmit, T.M. & H.M. Kaiser. 2004. [Optimal seasonal allocation of generic dairy advertising expenditures](#). National Institute for Commodity Promotion & Research Evaluation 04-02, Research Bulletin RB 2004-04, Department of Applied Economics & Management, Cornell University.
- (8) Schmit, T.M., H.M. Kaiser, & C. Chung. 2004. [The Dairy Case Management Program: Does it *moove* more milk? A case study of the Northwestern Hudson Valley Market](#). National Institute for Commodity Promotion & Research Evaluation 04-01, Research Bulletin RB 2004-02, Department of Applied Economics & Management, Cornell University.
- (7) Dong, D., T.M. Schmit, & H.M. Kaiser. 2003. [Modeling the household purchasing process using a panel data tobit model](#). Research Bulletin RB 2003-06, Department of Applied Economics & Management, Cornell University.
- (6) Schmit, T.M. & H.M. Kaiser. 2002. [Measuring the impacts of generic fluid milk & cheese advertising: a time varying parameter application](#). National Institute for Commodity Promotion & Research Evaluation 02-03, Research Bulletin RB 2002-06, Department of Applied Economics & Management, Cornell University.
- (5) Schmit, T.M., C. Chung, D. Dong, H.M. Kaiser, & B. Gould. 2001. [Identifying the extensive & intensive effects of generic advertising on the household demand for fluid milk & cheese](#). National Institute for Commodity Promotion & Research Evaluation 01-01, Research Bulletin RB 2001-01, Department of Applied Economics & Management, Cornell University.
- (4) Reberte, J.C., T.M. Schmit, & H.M. Kaiser. 1996. [An ex post evaluation of generic egg advertising in the United States](#). National Institute for Commodity Promotion & Research Evaluation 96-07, Research Bulletin RB 96-15, Department of Agricultural, Resource, & Managerial Economics, Cornell University.
- (3) Schmit, T.M., J.C. Reberte, & H.M. Kaiser. 1996. [An economic analysis of generic egg advertising in California, 1985-1995](#). National Institute for Commodity Promotion & Research Evaluation 96-06, Research Bulletin RB 96-14, Department of Agricultural, Resource, & Managerial Economics, Cornell University.
- (2) Schmit, T.M. & R.N. Boisvert. 1996. [Rural Utilities Service's Water & Waste Disposal Loan & Grant Program & its contribution to small public water system improvements in New York State](#). Research Bulletin RB 96-18, Department of Agricultural, Resource, & Managerial Economics, Cornell University.
- (1) Boisvert, R.N. & T.M. Schmit. 1996. [Distribution of community water systems across the United States, with emphasis on size, water production, ownership, & current treatment](#). Research Bulletin RB 96-17, Department of Agricultural, Resource, & Managerial Economics, Cornell University.

Publications – Extension Bulletins & Policy Briefs:

- (41) LeRoux, M.N., T.M. Schmit, & L. Van. 2022. [An Investigation of Marketing Channels and Suggested Methodology for Channel Assessment for Hemp Products](#). EB 2022-12, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (40) LeRoux, M., T. Schmit, L. Menius, & S. Blacklin. 2022. [Raising Prices on Meat, a Pep Talk](#). LF-019, NC Choices, NC State Extension. **(peer reviewed)**
- (39) Schmit, T.M. & X. Liu. 2022. [The Economic Contributions of Agriculture to the Northern New York Economy: Jefferson, Lewis, Oswego, and St. Lawrence counties, 2019 & 2020](#). EB 2022-08, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (38) Schmit, T.M. 2021. [The Economic Contributions of Agriculture to the New York State Economy: 2019](#). EB 2021-04, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (37) Schmit, T.M., R.M. Severson, & H. Sawaura. 2019. [Assessing the barriers to increasing customer participation & farm sales at farmers markets: implications for marketing strategy](#). EB 2019-05, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (36) Schmit, T.M., R.M. Severson, J. Strzok, & J. Barros. 2018. [Economic contributions of the apple industry supply chain in New York State](#). EB 2018-03, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (35) Schmit, T.M. & R.M. Severson. 2017. [Exploring the feasibility of a rural broadband cooperative in Northern New York](#). EB 2017-05, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (34) Schmit, T.M. & B.B.R. Jablonski. 2017. [A practitioner's guide to conducting an economic impact assessment of regional food hubs using IMPLAN: A systematic approach](#). EB 2017-01, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (33) Jablonski, B.B.R., T.M. Schmit, J. Minner, D. Kay, & J. Jensen. 2016. [Defining the Rural Wealth Impacts of Regional Food Systems](#). *Research & Policy Brief Series*, Issue 75, Community & Regional Development

- Institute, Cornell University.
- (32) Schmit, T.M. 2016. [The economic contributions of agriculture in New York State \(2014\)](#). EB 2016-09, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (31) Severson, R.M., T.M. Schmit, & P. Shin. 2016. [An analysis of opportunities for food hub development in Northern New York](#). EB 2016-06, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (30) Rickard, B., T. Schmit, & P. Shapiro. 2016. [The economic implications of using New York State farm products in school lunches](#). *Research & Policy Brief Series*, Issue 72, Community & Regional Development Institute, Cornell University.
- (29) Severson, R.M. & T.M. Schmit. 2015. [Building success of food hubs through the cooperative experience – a case study perspective](#). EB 2015-04, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (28) Schmit, T.M. 2014. [The contribution of agriculture to the New York economy](#). *Research & Policy Brief Series*, Issue 61, Community & Regional Development Institute, Cornell University.
- (27) Schmit, T.M. & M.N. LeRoux. 2014. [Marketing Channel Assessment Tool \(MCAT\) benchmark performance metrics](#). EB 2014-13, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (26) Schmit, T.M. 2014. [Agriculture-based economic development in New York State: the contribution of agriculture to the New York economy](#). EB 2014-04, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (25) Schmit, T.M. & R.N. Boisvert. 2014. [Agriculture-based economic development in New York State: assessing the inter-industry linkages in the agricultural & food system](#). EB 2014-03, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (24) Severson, R. & T.M. Schmit. 2012. [Chapter 3: Cooperatives](#), in *New York Economic Handbook 2013*, EB 2012-14, Charles H. Dyson School of Applied Economics & Management, Cornell University. pp. 3-1–3-5.
- (23) Schmit, T.M. & N.L. Bills. 2012. [Agriculture-based economic development in NYS: Trends & prospects](#). EB 2012-11, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (22) Schmit, T.M. K.S. Park, B.M. Henehan, & J. Hall. 2012. [A study of food & beverage manufacturing in New York State](#). EB 2012-07, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (21) Schmit, T., M. Stephenson, B. Rickard, & M. Gómez. 2011. [Agricultural markets outlook](#). *Research & Policy Brief Series*, Issue 45, Community & Regional Development Institute, Cornell University.
- (20) Schmit, T.M. & A.E. Staehr. 2011. [Chapter 5: Grain & Feed](#), in *New York Economic Handbook 2012*, EB 2011-08, Charles H. Dyson School of Applied Economics & Management, Cornell University, pp. 5-1–5-9.
- (19) Henehan, B.M. & T.M. Schmit. 2011. [Chapter 3: Cooperatives](#), in *New York Economic Handbook 2012*, EB 2011-08, Charles H. Dyson School of Applied Economics & Management, Cornell University, pp. 3-1–3-5.
- (18) Schmit, T.M. & W.G. Tomek. 2010. [Chapter 5: Grain & Feed](#), in *New York Economic Handbook 2011*, EB 2010-17, Charles H. Dyson School of Applied Economics & Management, Cornell University. pp. 5-1–5-11.
- (17) Henehan, B.M. & T.M. Schmit. 2010. [Chapter 3: Cooperatives](#), in *New York Economic Handbook 2011*, EB 2010-17, Charles H. Dyson School of Applied Economics & Management, Cornell University. pp. 3-1–3-6.
- (16) Park, K. & T.M. Schmit. 2010. [A compilation of Smart Marketing articles: January 2008 – October 2010](#). EB 2010-16, Charles H. Dyson School of Applied Economics & Management, Cornell University.
- (15) Schmit, T.M., A. Lucke, & S.E. Hadcock. 2010. [The effectiveness of farm-to-chef marketing of local foods: an empirical assessment from Columbia County, NY](#). EB 2010-03, Department of Applied Economics & Management, Cornell University.
- (14) Schmit, T.M., L. Hulcoop, & R.J. Weybright. 2009. [Marketing the unique story of your farm business for success – 2009 Cornell Strategic Marketing Conference Summary](#). EB 2009-22, Department of Applied Economics & Management, Cornell University.
- (13) Schmit, T.M. & W.G. Tomek. 2009. [Chapter 5: Grain & Feed](#), in *New York Economic Handbook 2010*, EB 2009-20, Department of Applied Economics & Management, Cornell University. pp. 5-1–5-11.
- (12) Henehan, B.M. & T.M. Schmit. 2009. [Chapter 3: Cooperatives](#), in *New York Economic Handbook 2010*, EB 2009-20, Department of Applied Economics & Management, Cornell University. pp. 3-1–3-7.
- (11) Logozar, B. & T.M. Schmit. 2009. [Assessing the success of farmers' markets in Northern New York: A survey of vendors, customers, & market managers](#). EB 2009-08, Department of Applied Economics & Management, Cornell University..
- (10) LeRoux, M.N., T.M. Schmit, M. Roth, & D.H. Streeter. 2009. [Evaluating marketing channel options for small-](#)

- [scale fruit & vegetable producers: Case study evidence from Central New York](#). EB 2009-03, Department of Applied Economics & Management, Cornell University.
- (9) Tomek, W.G. & T.M. Schmit. 2008. [Chapter 5: Grain & Feed](#), in *New York Economic Handbook 2009*, EB 2008-25, Department of Applied Economics & Management, Cornell University. pp. 5-1-5-8.
- (8) Henehan, B.M. & T.M. Schmit. 2008. [Chapter 3: Cooperatives](#), in *New York Economic Handbook 2009*, EB 2008-25, Department of Applied Economics & Management, Cornell University. pp. 3-1-3-6.
- (7) Schmit, T.M., L. Verteramo, & W.G. Tomek. 2008. [Implications of growing biofuels demands on Northeast livestock feed costs – Understanding the technical relationships between ingredient prices & feed costs](#). EB 2008-15, Department of Applied Economics & Management, Cornell University.
- (6) Henehan, B.M. & T.M. Schmit. 2008. [An inventory of educational resources for directors of U.S. agricultural cooperatives](#). EB 2008-08, Department of Applied Economics & Management, Cornell University.
- (5) Schmit, T.M. & R.J. Weybright. 2008. [The Northeast competitive advantage: Increasing producer access to markets](#). Proceedings of the 2007 Cornell Strategic Marketing Conference. EB 2008-01, Department of Applied Economics & Management, Cornell University.
- (4) Schmit, T.M. & W.G. Tomek. 2007. [Chapter 5: Grain & Feed](#), in *New York Economic Handbook 2008*, EB 2007-20, Department of Applied Economics & Management, Cornell University. pp. 5-1-5-13.
- (3) Henehan, B.M. & T.M. Schmit. 2007. [Chapter 3: Cooperatives](#), in *New York Economic Handbook 2008*, EB 2007-20, Department of Applied Economics & Management, Cornell University. pp. 3-1-3-5.
- (2) Lindabury, S., T.M. Schmit, R. Howe, & T. Schusler. 2007. [Municipal approaches to energy conservation & renewable energy production: A resource for community energy initiatives](#). CaRDI Report Issue 3, EB 2007-17, Department of Applied Economics & Management, Cornell University.
- (1) Schmit, T.M., H.-H. Chang, R.N. Boisvert, & L.W. Tauer. 2007. [Quantifying the contributions to dairy farm business risk: Implications for producer's risk management strategies](#). EB 2007-12, Department of Applied Economics & Management, Cornell University.

Publications – Trade/Industry:

- (68) Schmit, T.M. 2023. Cornell Cooperative Enterprise Program Report. In *2022 Annual Report* of the Northeast Cooperative Council. March.
- (67) Schmit, T.M. 2022. Cornell Report. Included in the *2021 Annual Report* of the Northeast Cooperative Council. February.
- (66) LeRoux, T.M., T.M. Schmit, and J. Rogers. 2022. [Raising prices on meat, a pep talk](#). *Small Farms Quarterly*. Cornell University, Ithaca, NY. January.
- (65) Schmit, T.M. 2021. Cornell Report. Included in the *2020 Annual Report* of the Northeast Cooperative Council. August.
- (64) Schmit, T.M., & R.M. Severson. 2021. Rural broadband cooperatives and the operational costs dilemma. *Rural Futures*, NYS Legislative Commission on Rural Resources, Summer.
- (63) Nicholson, C. G. Van De Mheen, P. Matyoko, T.M. Schmit, & P.D. Goldsmith. 2020. [Assessing the economic contribution of the soy value chain in Kenya to enhance its economic development](#). *Soybean Innovation Lab*.
- (62) Schmit, T.M. 2020. [“What do farmers think about milk pricing?”](#) *Hoards Dairyman Intel*, 20 January.
- (61) LeRoux, M.N. & T.M. Schmit. 2020. [“Electronic point of sale systems bring new opportunities to improve sales for farmers market vendors”](#) *Smart Marketing*, January.
- (60) Schmit, T.M. 2019. [Students attend 2019 National Farmers Union College Conference on Cooperatives](#). *BusinessFeed*. Charles H. Dyson School of Applied Economics & Management, Cornell University. 08 March.
- (59) Schmit, T.M., R.M. Severson, J. Strzok, & J. Barros. 2018. [How ‘Bout them Apples?](#) *Smart Marketing*, September.
- (58) Schmit, T.M. 2018. Cornell Report. Included in the *2017 Annual Report* of the Northeast Cooperative Council. February.
- (57) Schmit, T.M. 2018. [Research Recap: How cooperatives may be able to bring broadband infrastructure to rural communities](#). *BusinessFeed*. Charles H. Dyson School of Applied Economics & Management, Cornell University. 21 February.
- (56) Schmit, T.M. & R.M. Severson. 2018. [Connecting the Empire State: Exploring the feasibility of rural broadband co-ops to serve northern New York](#). *Rural Cooperatives*. USDA Rural Development, 85(1):20-25.
- (55) Schmit, T.M. 2017. [“Margin & mission: The economic impacts of farm to school](#). *BusinessFeed*. Charles H.

- Dyson School of Applied Economics & Management, Cornell University. 09 October.
- (54) Severson, R.M., T.M. Schmit, & P. Shin. 2016. Opportunities for food hub development in Northern New York – Executive Summary & next steps forward. Charles H. Dyson School of Applied Economics & Management, Cornell University. June.
- (53) Rickard, B., T. Schmit, & P. Shapiro. 2015. The economic implications of programs that incentivize the procurement of NYS fruit & vegetables products for school lunches. Report to New York State Department of Agriculture & Markets, Albany, NY. October.
- (52) Bihn, E.A., G.L. Wall, E.J. Newbold, & T.M. Schmit. 2015. The value of Good Agricultural Practices (GAPs) training & implementation.” *GAP*, National GAPs Program, Cornell University. January.
- (51) Schmit, T.M. 2014. The contribution of agriculture to the New York economy. *Country Folks West*, 23 June 2014, pp. D7-D8.
- (50) Perla, J.M., B.J. Rickard, & T.M. Schmit. 2014. [Do restaurants in New York State cater to “Locapours”?](#) *Appellation Cornell*, Research Focus 2014-1.
- (49) Schmit, T.M. 2014. [Food manufacturing performance: A comparative assessment in New York State.](#) *Northeast Agriculture 2014: Insights & Perspectives*, Farm Credit East. 44-47.
- (48) Baker, M.J., M. LeRoux, T. Schmit, & G. Jacimovski. 2013. [Factors affecting the price of feeder cattle in New York.](#) Beef Cattle Management Program, Cornell University, September.
- (47) Perla, J.M., B.J. Rickard, & T.M. Schmit. 2013. [“Do restaurants cater to Locapours? Using Zagat survey data to examine factors that influence wine list selections.”](#) *Smart Marketing*, June.
- (46) Schmit, T. & E. Staehr. 2012. Wild grain ride likely to continue. *American Agriculturist* 209(1):33.
- (45) Schmit, T. & E. Staehr. 2012. Feed prices may ease down in 2012. *American Agriculturist* 209(1):33.
- (44) Rickard, B.J., T.M. Schmit, M.I. Gómez, & H. Lu. 2011. [It’s all what you call it: The importance of names for new apple varieties.](#) *Smart Marketing*, October.
- (43) Rickard, B.J., T.M. Schmit, M.I. Gómez, & H. Lu. 2011. [Does the name matter? Developing markets for new managed apple varieties.](#) *New York Fruit Quarterly* 19(3):5-9.
- (42) Schmit, T.M. 2011. Agricultural industry development in a statewide context. *New York State Association of Counties (NYSAC) News* 32(2):20-21.
- (41) Schmit, T.M. 2011. Fostering growth in New York’s food & beverage sector. *New York State Association of Counties (NYSAC) News*, 32(1):36-37.
- (40) Tomek, B. & T. Schmit. 2011. Feed prices to take bigger bites. *American Agriculturist* 208(1):37.
- (39) Schmit, T. & B. Tomek. 2011. Ag Outlook: Grains, oilseeds may climb even higher. *American Agriculturist* 208(1):37.
- (38) Schmit, T.M. & M.I. Gómez. 2010. Growing farmers markets in Northern New York: Improving community development, food access, & farm returns. *CaRDI New York Minute*, Community & Regional Development Institute, Cornell University, Issue 43(December).
- (37) Preszler, T., T. Schmit, & J. Vanden Heuvel. 2010. [A model to establish economically sustainable cluster thinning practices.](#) *Appellation Cornell*, Issue 4(November).
- (36) Schmit, T.M. & M.I. Gómez. 2010. The growing farmers markets in Northern New York: Improving community development, food access, & farm returns. *New York State Association of Counties (NYSAC) News* 31(4):25-26.
- (35) Schmit, T.M. & S.E. Hadcock. 2010. [Expanding farm-to-chef sales in your market area – Lessons from Columbia County, NY.](#) *Smart Marketing*, Charles H. Dyson School of Applied Economics & Management, Cornell University, August.
- (34) Preszler, T. & T.M. Schmit. 2010. [Factors affecting the presence of New York Wines in upscale New York City restaurants.](#) *Finger Lakes Vineyard Notes*. Cornell University Cooperative Extension. Newsletter No. 2(April).
- (33) Preszler, T. & T.M. Schmit. 2010. [Factors affecting the presence of New York Wines in upscale New York City restaurants.](#) *Smart Marketing*, Department of Applied Economics & Management, Cornell University, March.
- (32) Tomek, B. & T. Schmit. 2010. Cheaper feed ingredients may be a temporary boon. *American Agriculturist* 207(1):29.
- (31) Dunn, J., B. Tomek, & T. Schmit. 2010. Exports could energize higher prices for grain. *American Agriculturist* 207(1):29.
- (30) Schmit, T.M., M.I. Gomez, & B. Logozar. 2009. [Drivers of vendor satisfaction & performance at farmers’](#)

- [markets](#). *Smart Marketing*, Department of Applied Economics & Management, Cornell University, September.
- (29) LeRoux, M.N. & T.M. Schmit. 2009. Choosing the right marketing channels. *Small Farms Quarterly*, Summer, p. 22.
- (28) Logozar, B. & T.M. Schmit. 2009. Assessing the success of farmers' markets in Northern New York: A survey of customers. *Farmers' Market Forum* 14(2):11-14.
- (27) LeRoux, M.N. & T.M. Schmit. 2009. Choosing the right marketing channels for small-scale vegetable producers. *Farmers' Market Forum* 14(2):3-4.
- (26) LeRoux, M.N. & T.M. Schmit. 2009. [Choosing the right marketing channels for small-scale vegetable producers](#). *Smart Marketing*, Department of Applied Economics & Management, Cornell University, March.
- (25) Dunn, J., B. Tomek, & T. Schmit. 2009. Corn price tide levels off. *American Agriculturist* 206(2):24.
- (24) Schmit, T.M., J. Luo, & L.W. Tauer. 2008. Real options analysis can predict decision triggers. *Bioenergy Business* 2(7):14-16.
- (23) Schmit, T.M. 2008. Railex tour. *Cooperative Notes*, Northeast Cooperative Council 22(2):2.
- (22) Schmit, T. & B. Tomek. 2008. Look for continued rise in dairy feed expenses. *American Agriculturist* 205(2):41.
- (21) Dunn, J., B. Tomek, & T. Schmit. 2008. Grain prices face more uncertainty. *American Agriculturist* 205(2):41.
- (20) Schmit, T.M. 2008. Il Est Peu Probable Que Les Coûts D'Alimentation Élevés Actuels Baisseront Dans Un Avenir Rapproché. *Zoom Maïs/Soya*, January 2008, pp. 16-17.
- (19) Lindabury, S., T.M. Schmit, R. Howe, & T. Schusler. 2007. Home grown power: Community energy initiatives in Upstate NY. *Rural New York Minute*, Community & Rural Development Institute, Cornell University, No. 9(September).
- (18) Chung, C., T.M. Schmit, & H.M. Kaiser. 2007. Benefits of shelf-space management in dairy cases of grocery retailers. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation 13(1).
- (17) Schmit, T.M. & C. Chung. 2006. [Fluid milk Category Management – A retail approach to improving milk sales](#). *Smart Marketing*, Department of Applied Economics & Management, Cornell University, December.
- (16) Schmit, T.M. & H.M. Kaiser. 2006. [What's ahead for consumer fluid milk & cheese demands?](#) *Smart Marketing*, Department of Applied Economics & Management, Cornell University, October.
- (15) Schmit, T.M. & H.M. Kaiser. 2006. Looking ahead & milk & cheese demand: Fluid's per capita decline should slow, cheese use should keep growing. *Hoard's Dairyman*, 151(16):623.
- (14) Messer, K.D., T.M. Schmit, & H.M. Kaiser. 2005. An experimental application to voluntary funding of generic advertising. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 11(1):1-4.
- (13) D. Dong, T.M. Schmit, & H.M. Kaiser. 2005. We need to coordinate our national & regional advertising. *Hoard's Dairyman*, 150(17).
- (12) Schmit, T.M. & H.M. Kaiser. 2004. The Dairy Case Management Program: An alternative retail promotion approach. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 10(1):1-4.
- (11) Kaiser, H.M. & T.M. Schmit. 2003. Research sheds light on promotion effort. *Hoard's Dairyman*, 148:536.
- (10) Kaiser, H. M. & T.M. Schmit. 2003. Distributional effects of generic dairy advertising. *NICPRE Quarterly*. National Institute for Commodity Promotion Research & Evaluation. 9(1):1-4.
- (9) Schmit, T.M. & H.M. Kaiser. 2003. Optimal seasonal allocation of generic dairy advertising expenditures. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 9(1):1-4.
- (8) Schmit, T.M. & H.M. Kaiser. 2002. Changes in advertising elasticities over time. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 8(1):1-4.
- (7) Kaiser, H.M. & T.M. Schmit. 2002. [Who is reacting to the food industry's generic advertising messages?](#) *Smart Marketing*, Department of Applied Economics & Management, Cornell University, June.
- (6) Schmit, T.M. & H.M. Kaiser. 2001. An economic evaluation of generic egg advertising by the American Egg Board. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 7(1):1-4.
- (5) Schmit, T.M., C. Chung, D. Dong, H.M. Kaiser, & B.W. Gould. 2001. Decomposing the extensive & intensive effects of advertising on fluid milk & cheese demand. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 7(1):1-4
- (4) Schmit, T.M., & H.M. Kaiser. Milk & cheese use affected little by price. 2001. *Hoard's Dairyman* 75(19).
- (3) Schmit, T.M., R.N. Boisvert, & L.W. Tauer. 1999. Risks experienced by New York dairy producers. News

Release, *Cornell Cooperative Extension News & Information Service*, October 12.

- (2) Schmit, T.M., J.C. Reberte, & H.M. Kaiser. 1996. An economic evaluation of generic egg advertising in California, 1985-95. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation, 6(3):2.
- (1) Reberte, C., T.M., Schmit, & H.M. Kaiser. 1996. An ex post evaluation of generic egg advertising in the United States. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation 6(3):1-2.

Papers under Review:

- (1) Wasserman-Olin, R., M. Gómez, T.M. Schmit, & T. Björkman. Sales factors influencing marketing decisions of farmers via wholesalers: A choice experiment. *Food Policy* (first submission, August 2023)

Works in Process:

- (1) Schmit, T.M. and X. Liu. [A bid adjustment algorithm incorporating multiplier impacts to support local food procurement by public agencies](#). Working Paper WP 2023-02, Charles H. Dyson School of Applied Economics and Management, Cornell University. September 2023.
- (2) Schmit, T.M., Li, S. and R.M. Severson. Financial feasibility of solar sheep grazing service cooperatives.
- (3) Huang, B., T.M. Schmit, & X. Kong. [Higher member heterogeneity improves cooperative performance? Evidence from cooperative unions in China](#). Working Paper WP 2022-02, Charles H. Dyson School of Applied Economics and Management, Cornell University.
- (3) Jackson, J.D., T.M. Schmit, M.T. Niles, & J.E. Vanden Heuvel. Investigating in-season sheep grazing for cool climate vineyards.

Professional Presentations - Research:

- (82) *Needs Assessment and Financial Feasibility for Solar Sheep Grazing Cooperatives*, with R.M. Severson and Y. Li, Selected Paper, NCERA-210 Annual Meeting, Minneapolis, MN, 05 December 2023.
- (81) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC. 23 July 2023.
- (80) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Poster, Northeastern Agricultural & Resource Economics Association Annual Meeting, 12 June 2023.
- (79) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth*, Northeastern Agricultural & Resource Economics Association Annual Meeting, Mystic, CT, 13 June 2022.
- (78) *Sell Now or Later? A Decision-making Model for Feeder Cattle Selling*, with M. Yan, M.J. Baker, M.N. LeRoux & M.I. Gómez. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 3 August 2021.
- (77) *Can Point-of-Sale Data Collection from Farmers Markets Inform Practices to Increase Sales?*, with M.N. LeRoux & N.W. Grandstaff. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 2 August 2021.
- (76) *Improving farmers market sales through point-of-sale (POS) data analysis*, with M.N. LeRoux & N.W. Grandstaff. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Virtual. 15 June 2021.
- (75) *Exploring the Feasibility of Rural Broadband Cooperatives in the United States: The new New Deal?* Invited Presentation, Cornell Broadband Network, virtual. 29 January 2021.
- (74) *Assessing the Value of Agricultural Cooperative Ownership*, with D.M. Munch & R.M. Severson, Selected Paper, NCERA-210 Annual Meeting, virtual. 04 November 2020.
- (73) *Understanding cooperative businesses through engaged learning*. Track Session on *Innovative Methods in Teaching Agribusiness & Cooperative Education*, Agricultural & Applied Economics Association Annual Meeting, Atlanta, GA. 23 July 2019.
- (72) *Assessing differential economic impacts for agricultural cooperatives in New York State*, with F.C. Tamarkin & R.M. Severson. Selected Paper, NCERA-210 Annual Meeting, St. Paul, MN. 07 November 2018
- (71) *Assessing the differential economic impacts for agricultural cooperatives & their importance in the agriculture supply chain*, with F.C. Tamarkin & R.M. Severson. Invited Panelist, Co-op IMPACT Conference,

- National Cooperative Business Association, Arlington, VA. 03 October 2018
- (70) *Exploring the feasibility of rural broadband expansion via the cooperative business model*, with R.M. Severson. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC. 06 August 2018.
- (69) *Assessing differential economic impacts for agricultural cooperatives in New York State*, with F.C. Tamarkin & R.M. Severson. Track Session Paper on *How Cooperatives Create Value & Differential Economic Impact*, Agricultural & Applied Economics Association Annual Meeting, Washington, DC. 06 August 2018.
- (68) *Inclusion & exclusion in economics & what we can do*. Invited Panelist, Northeastern Agricultural & Resource Economics Association Annual Meeting, Philadelphia, PA. 11 June 2018.
- (67) *Assessing the differential economic impacts for agricultural cooperatives & their importance in the agriculture supply chain*, with F. Tamarkin & R.M. Severson. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Philadelphia, PA. 11 June 2018.
- (66) *Exploring the feasibility of a rural broadband cooperative in Northern New York*, with R.M. Severson. Selected Poster, Northeastern Agricultural & Resource Economics Association Annual Meeting, Philadelphia, PA. 11 June 2018.
- (65) *Exploring the feasibility of rural broadband cooperatives: an application in Northern New York*. NCERA-210 Annual Meeting, St. Paul, MN, 1 November 2017.
- (64) *Impacts of food hubs & other local food efforts: a research perspective*. Invited panelist for 2017 Community Development Institute, hosted by Community & Regional Development Institute (CaRDI), Cornell University, Ithaca, NY. 29 September 2017.
- (63) *Evaluating the rural impacts of an urban local food system initiative*, with B. Jablonski, D. Kay, & T. Johnson. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Chicago, IL. 01 August 2017.
- (62) *Urban & rural impacts of farm participation in urban markets: the case of GrowNYC*, with D. Kay, J. Minner, B.B.R. Jablonski, & L. Christensen. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Chicago, IL. 01 August 2017.
- (61) *Applying rural wealth creation to evaluate the impacts of local food system initiatives*, with D. Kay, J. Minner, B.B.R. Jablonski, & L. Christensen. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Arlington, VA. 12 June 2017.
- (60) *The powers of Greenmarkets: spatial analysis to explore local food systems at multiple scales*, with J. Minner, Y. Feng, X. Shi, B. Jablonski, D. Kay, G. George, Y. Zhang, & T. Widjarnarso. Poster Presentation at Association of Collegiate Schools of Planning, Portland, OR, 5 November 2016.
- (59) *Evaluating the rural & regional impacts or urban-based local food system initiatives*, with B.B.R. Jablonski, D. Kay, & C. Wayne. Plenary Session, Food Distribution Research Society Annual Meeting, New Orleans, LA, 02 October 2016.
- (58) *Applying comprehensive wealth accounting to evaluating the impacts of local food system initiatives*, with B.B.R. Jablonski & D. Kay. CRENET Track Session, Agricultural & Applied Economics Association Annual Meeting, Boston, MA, 31 July 2016.
- (57) *Determinants of small farm profitability: How important are local foods?*, with B.B.R. Jablonski & S. Vogel. CRENET Track Session, Agricultural & Applied Economics Association Annual Meeting, Boston, MA, 31 July 2016.
- (56) *The truth is out there: but how do we communicate it?* Invited Panelist, Career Advancement & Mentorship Program Session, Northeastern Agricultural & Resource Economics Association Annual Meeting, Bar Harbor, ME. 20 June 2016.
- (55) *Assessing producer costs & returns of food safety improvements: a survey of GAPs training participants*, with E.A. Bihn, G.L. Wall, & E.J. Newbold. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Bar Harbor, ME. 20 June 2016.
- (54) *Determinants of small farm profitability: how important are local foods?* with S. Vogel & B. Jablonski. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Bar Harbor, ME. 20 June 2016.
- (53) *Strengthened rural-urban linkages to support rural economic development: the case of relocalized food systems*, with B.B.R. Jablonski, D. Kay, & J. Minner. AFRI Research Advisory Team Meeting, New York Department of Agriculture & Markets, New York City, NY, 17 September 2015.
- (52) *Measuring the rural wealth creation impacts of local food systems*, with B.B.R. Jablonski & D. Kay. CRENET Track Session, Agricultural & Applied Economics Association Annual Meeting, San Francisco, CA, 28 July

- 2015.
- (51) *Enhancing the applied knowledge of local food systems' economic impact*, with D. Hughes, D. Swenson, D. Thilmany McFadden, P. Watson, A. Morales, D. Conner, S. Deller, K. Meter. B.B.R Jablonski, & A. Bauman. Track Session Paper, Agricultural & Applied Economics Association Annual Meeting, San Francisco, CA, 27 July 2015.
- (50) *Strengthened rural-urban linkages to support rural economic development: the case of relocated food systems*, with B.B.R. Jablonski, D. Kay, & J. Minner. AFRI Research Advisory Team Meeting, Cornell University, Ithaca, NY, 6 March 2015.
- (49) *Assessment of pollution discharge elimination permits for confined animal feeding operations*, with R.N. Boisvert & D. Enahoro. Department of Agricultural Economics & Management, Robert H. Smith Faculty of Agriculture, Food, & Environment, The Hebrew University of Jerusalem, Rehovot, Israel, 9 November 2014.
- (48) *Local food sales & small farm profitability: leveraging Federal data*, with B. Jablonski & S. Vogel. Agricultural & Applied Economics Association Annual Meeting, Minneapolis, MN, 29 July 2014.
- (47) *Assessing the economic impacts of regional food hubs*, with B. Jablonski. Innovative Strategies in Local Foods Marketing, 2013 Research Symposium, Agricultural Marketing Service, USDA, Washington, DC, 7 August 2013.
- (46) *Assessing the economic impacts of regional food hubs: the case of Regional Access*, with B. Jablonski. Know Your Farmer, Know Your Food Task Force, Agricultural Marketing Service, USDA, Washington, DC, 6 August 2013.
- (45) *Quantifying the economic impacts of local & regional food systems*, with B. Jablonski. Invited Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC, 5 August 2013.
- (44) *Local producers' production functions & their importance in estimating economic impacts*, with B. Jablonski. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Ithaca, NY. 24 June 2013.
- (43) *Local producers' production functions & their importance in estimating economic impacts*, with B. Jablonski. Selected Paper, Agricultural, Food, & Human Values Annual Meeting, East Lansing, MI. 20 June 2013.
- (42) *Purchasing patterns for local food producers: estimating economic impacts*, with B. Jablonski. Northeast Food Systems Research Webinar, Northeast Regional Center for Rural Development. 31 May 2013.
- (41) *Estimating the economic impact of local food: building a methodology using case studies from New York*, with B. Jablonski. Economic Research Service, USDA, Washington, DC. 28 March 2013.
- (40) *Impacts of local food system activities on a regional economy: a case study from upstate New York*, with B. Jablonski, & Y. Mansury. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Lowell, MA. 11 June 2012.
- (39) *Developing cooperative strategy to create & improve member value*, Invited Lecture, Ag Sciences Seminar (AGSCI 4010), Cornell University, Ithaca, NY. 16 April 2012.
- (38) *The impact of environmentally friendly production practices on wine purchase decisions*, with B. Rickard, J. Taber, & R. Boisvert. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Pittsburgh, PA. 25 July 2011.
- (37) *Willingness of consumers to pay for green production practices in NYS Riesling wine*. AEM Seminar, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY. 6 April 2011.
- (36) *Local food systems planning – a perspective on changing local food supply chains*, with M. Gómez. Food Systems Planning (CRP 5850), Department of City & Regional Planning, Cornell University, Ithaca, NY. 22 February 2011.
- (35) *Agribusiness development & environmental linkages: policy controls & firm responses*, Young Social Scientists' Sustainability Research Forum, Cornell University, Ithaca, NY. 17 November 2010.
- (34) *NY pollution discharge elimination permits for CAFOs, management adjustments & the environment*, with D. Enahoro & R.N. Boisvert, Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Denver, CO. 27 July 2010.
- (33) *Factors affecting the growth of food & beverage manufacturers in NYS*, with J.S. Hall. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Denver, CO. 26 July 2010.
- (32) *Agglomeration economies & firm growth in the New York food manufacturing sector*, with J. Hall. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Atlantic City, NJ. 14 June 2010.
- (31) *An assessment of food & beverage manufacturing growth in New York State*. AEM Seminar, Department of

- Applied Economics & Management, Cornell University, Ithaca, NY. 7 April 2010.
- (30) *Assessing the future of food & beverage manufacturing in NYS*, with K. Park, B. Henehan, & J. Hall. Selected Paper, Food Distribution Research Society Annual Meeting, Denver, CO. 4 November 2009.
- (29) *Determinants of vendor success in farmers' markets: evidence from Upstate NY*, with M. Gomez. Selected Poster (Competition Finalist), Agricultural & Applied Economics Association Annual Meeting, Milwaukee, WI. 28 July 2009.
- (28) *Ethanol plant investment decisions using real options analysis*, with J. Luo. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Milwaukee, WI. 28 July 2009.
- (27) *A real options analysis of ethanol plant investment under uncertainty*, with J. Luo & L.W. Tauer. Selected Paper, International Food & Agribusiness Management Association Annual World Forum & Symposium, Budapest, Hungary. 21 June 2009.
- (26) *Determinants of vendor success in farmers' markets: evidence from upstate NY*, with M. Gomez. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Burlington, VT. 9 June 2009.
- (25) *Ethanol plant investment decisions under uncertainty*, with J. Luo & L.W. Tauer. Selected Paper, Northeastern Agricultural & Resource Econ. Assoc. Annual Meeting, Burlington, VT. 9 June 2009.
- (24) *Structure, strategy, & finance in changing markets: the case of Pro-Fac Cooperative*, with B.M. Henehan. Selected Paper, NCERA-210 Annual Meeting, St. Paul, MN. 19 November 2008.
- (23) *Ethanol plant investment decisions using real options analysis*, with J. Luo & L.W. Tauer. Selected Poster, Northeast Renewable Energy Conference, State College, PA. 27 August 2008.
- (22) *Cooperative redesign in potential & practice: the Case of Pro-Fac Cooperative*, with B.M. Henehan. Organized Symposium, American Agricultural Economics Association Annual Meeting, Orlando, FL. 28 July 2008.
- (21) *Dairy farm management adjustments to biofuels-induced changes in agricultural markets*, with R.N. Boisvert, D. Enahoro, & L. Chase. Selected Paper. Northeastern Agricultural & Resource Economics Association Annual Meeting, Quebec City, Quebec. 1 July 2008.
- (20) *Biofuels industry development & implications for livestock feed costs*, Spring Colloquia: Biofuels - Economic & Environmental Interactions, Cornell University, Ithaca, NY. 28 April 2008.
- (19) *Implications of growing biofuels demands on northeast livestock feed costs*, with L. Verteramo & W.G. Tomek. Selected Paper, NCCC-134 Annual Meeting, St. Louis, MO. 22 April 2008.
- (18) *Rural supply & marketing cooperatives in china: historical development, problems, & reform*, with X. Guo & B. Henehan. Selected Paper, NCERA-194 Annual Meeting, St. Paul, MN. 8 Nov. 2007.
- (17) *Biofuels demands, their implications for feed prices*, with L.J. Verteramo & W.G. Tomek. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Rehoboth Beach, DE. 11 June 2007
- (16) *Agribusiness contributions & inter-industry linkages in the New York State economy*, with N.L. Bills. Invited Paper, Challenges for the Polish AgriFood Sector & Rural Territories, Polish-American Seminar, Agricultural University of Poznan, Poznan, Poland. 21 May 2007.
- (15) *Demographic impacts on generic advertising effectiveness in New York City*, with Yu Wang & H.M. Kaiser. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Mystic, CT. 12 June 2006.
- (14) *Optimal institutional mechanisms for funding generic advertising*, with K.M. Messer & H.M. Kaiser. Department of Economics, Binghamton University – State University of New York, Binghamton, NY. 4 February 2005.
- (13) *Optimal institutional mechanisms for funding generic advertising: An experimental analysis*, with K.M. Messer & H.M. Kaiser. AEM Seminar. Department of Applied Economics & Management, Cornell University, Ithaca, NY. 22 October 2004.
- (12) *Optimal seasonal allocation of generic dairy advertising expenditures*, with H.M. Kaiser. NEC-63 Commodity Promotion Conference, Lake Louise, Alberta, CA. 30 September 2004.
- (11) *The Dairy Case Management Program: Does it mooove more milk?* with H.M. Kaiser & C. Chung. Selected Paper, American Agricultural Econ. Assoc. Annual Meeting, Denver, CO. 3 August 2004.
- (10) *Optimal seasonal allocation of generic dairy advertising expenditures*, with H.M. Kaiser. Session Paper, Western Economics Association International Meeting, July 12, 2003, Denver, CO.
- (9) *Modeling the effects of generic advertising on the demand for fluid milk & cheese: A Time-varying parameter*

- application*, with H.M. Kaiser. Selected Paper, American Agricultural Economics Association Annual Meeting, Long Beach, CA, 30 July 2002.
- (8) *The Effect of generic dairy advertising on the household demand for milk & cheese*, with C. Chung, D. Dong, H. M. Kaiser, & B. Gould. Selected Paper, American Agricultural Economics Association Annual Meeting, Tampa, FL. 1 August 2000.
- (7) *Evaluating the effect of generic milk advertising using household purchase data*, with C. Chung, D. Dong, H. M. Kaiser, & B. Gould. Session Paper, Western Economics Association International Meeting, Vancouver, BC. 2 July 2000.
- (6) *Measuring the risks of New York dairy Producers*, with R. N. Boisvert & L. W. Tauer. Selected Paper, American Agricultural Economics Association Annual Meeting, Nashville, TN. 10 August 1999.
- (5) *Effects of Amendments to the SDWA on local government finance & rural residents in NY*, with L. Tsao & R.N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Salt Lake City, UT. 4 August 1998.
- (4) *Tradeoff between economies of size in treatment & diseconomies of distribution for rural water systems*, with R. N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Toronto, ON, Canada. 29 July 1997.
- (3) *An hedonic approach to estimating operation & maintenance costs for New York municipal water systems*, with R. N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Toronto, ON, Canada. 30 July 1997.
- (2) *Policy implications of ranking distributions of nitrate runoff & leaching by farm, region, & soil productivity*, with R. N. Boisvert & A. Regmi. Selected Paper, American Agricultural Economics Association Annual Meeting, San Antonio, TX. 29 July 1996.
- (1) *An economic analysis of generic egg advertising in California, 1985-1995*, with J. C. Reberte & H.M. Kaiser. NEC-63 Fall Meeting, Monterey, CA. 8 October 1996.

Professional Presentations - Extension & Outreach:

- (140) *A New Net Cost Food Procurement Approach for Public Agencies in NYS*, New York State Procurement Advisory Council, Albany, NY/Online, 28 November 2023.
- (139) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies*, NYS OGS, NYSAM, and Governor's Office presentation, Online, 10 November 2023.
- (138) *Economic Impact Assessments of Public Incentives to Support Growth in Local Food Sales*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.
- (137) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.
- (136) *Agricultural Economic Development: Assessing Industry Linkages for Growth, Impact, & Value*, Annual Training Conference, New York State Assessors Association, Ithaca, NY, N = 25, 19 July 2023.
- (135) *Economic Impact Assessment of Public Incentives to Support Farm to School Food Purchases: A Case Study of the 30% NYS Initiative and the Buffalo City School District*, Webinar, Cornell University, N = 350, 18 May 2023.
- (134) *Cornell's Cooperative Enterprise Program – 2023 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 01 March 2023.
- (133) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 17 February 2023.
- (132) *Economic Contributions of Agriculture in Northern NY & Implications for Land Use Changes with Utility-Scale Solar*, St. Lawrence County Agricultural & Farmland Protection Board, Canton, NY (Zoom), 29 September 2022.
- (131) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth*, Jefferson County Agricultural Development Conference, Watertown, NY, 8 April 2022.
- (130) *Cornell's Cooperative Enterprise Program – 2022 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, 03 March 2022.
- (129) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives (virtual), National Farmers Union Foundation, 18 February 2022.

- (128) *The Value of Membership in Dairy Marketing Cooperatives*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 19 November 2021.
- (127) *Cornell Meat Marketing Project Introduction*, with M.N. LeRoux, Agribusiness & Rural Development Program, Cornell University, Webinar. 22 April 2021.
- (126) *Cornell's Cooperative Enterprise Program – 2021 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.
- (125) *Assessing the Value of Agricultural Cooperative Ownership: A Case of Dairy Marketing in the United States*, Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.
- (124) *Assessing the Value of Agricultural Cooperative Ownership*, Farmer Cooperatives Conference, Virtual. 05 November 2020.
- (123) *What are the barriers preventing customers from visiting farmers markets more?* Selected Poster, National Association of County Agricultural Agents Annual Conference, Virtual, 30 September 2020.
- (122) *Navigating LGBTQ+ identity in the workplace*. Invited Speaker. Queer Professional Community, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY 03 March 2020.
- (121) *Cornell's Cooperative Enterprise Program*, NECC Annual Leaders Forum, Northeast Cooperative Council, Syracuse, NY, 27 February 2020.
- (120) *Assessing the barriers to increasing customer participation & farm sales at farmers markets*, Ithaca Famers Market Annual Member Meeting, Ithaca, NY, 18 November 2019.
- (119) *The mutuality of Engaged Learning: Cooperative Education through Teaching, Research, & Extension*, Cornell Faculty Fellows in Engaged Scholarship, Engaged Cornell, Cornell University, Ithaca, NY, 12 November 2019.
- (118) *Results from the Square Farmers Market Project*, Cornell Cooperative Extension – Tompkins County, Ithaca, NY, 30 October 2019.
- (117) *Assessing the differential economic impacts for agricultural cooperatives & their importance in the agriculture supply chain*, National Conference of State Cooperative Councils Annual Meeting, Ithaca, NY, 20 September 2019.
- (116) *Exploring the feasibility of rural broadband cooperatives in Northern New York State*, Joint Senate & Assembly Public Hearing on Rural Broadband, Albany, NY, 17 September 2019.
- (115) *Targeting agricultural economic development: Assessing industry linkages & opportunities for growth*, Southern Tier Agriculture & Food Industry Summit, Binghamton, NY, 23 May 2019.
- (114) *Consumer attitudes & behaviors on shopping for local*, Farmers Market Federation of NY, Webinar, 18 March 2019.
- (113) *Assessing the barriers to increasing customer participation & farm sales at farmers markets*, Farmers Market Manager Conference, Farmers Market Federation of NY, Glens Falls, NY, 5 March 2019.
- (112) *2019 Cornell Report: Cooperative Enterprise Program*, Northeast Cooperative Council Annual Leaders Forum, Syracuse, NY, 28 February 2019.
- (111) *Economic contributions of agricultural cooperatives to the New York State economy- Research update*, Northeast Cooperative Council, Director Meeting, Ithaca, NY, 5 December 2018.
- (110) *Economic contributions of the apple industry supply chain in New York State*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 15 November 2018.
- (109) *Exploring the feasibility of a rural broadband cooperative in Northern New York*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 13 November 2018.
- (108) *Cooperative business decision making: Learning in real time with the game of Co-opoly*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 13 November 2018.
- (107) *Leveraging sustainability for competitive advantage*, Moderator, Farmer Cooperatives Conference, St. Paul, MN, 8 November 2018.
- (106) *Developing your brand & marketing strategies to increase sales*. Conference Co-Chair, (Lindsey Pashow, CCE – Harvest NY) Cornell Agribusiness Strategic Marketing Conference, Lake Placid, NY, 7-8 November 2018.
- (105) *Local food systems IMPLAN training*, Agricultural Marketing & Community Development Program Work Team, Cornell University, Ithaca, NY, 13-14 August 2018.
- (104) *Economic contributions of rural electric cooperatives to the New York State economy*, NYS Rural Electric Association, Square Table Annual Meeting, Ithaca, NY, 19 April 2018.
- (103) *The cooperative business structure as a mechanism for rural broadband expansion: A case study from NY*,

- NYS Rural Electric Association, Square Table Annual Meeting, Ithaca, NY, 19 April 2018.
- (102) *Comparing farm financial performance across local food marketing channels*, FarmNet Webcast Series, eCornell, 7 March 2018.
- (101) *Economic contributions of agricultural & rural electric cooperatives to the New York State economy*, Northeast Cooperative Council Annual Leaders Forum, Albany, NY, 28 February 2018.
- (100) *2018 Cornell Report: Cooperative Enterprise Program*, Northeast Cooperative Council Annual Leaders Forum, Albany, NY, 28 February 2018.
- (99) *Comparing farm financial performance across local marketing channels*, eXtension Economics of Local Foods Community of Practice, Webinar, 25 January 2018.
- (98) *Agricultural Marketing & Community Economic Development Program Work Team Introduction*, Cornell Cooperative Extension Executive Leadership Conference, Ithaca, NY, 11 October 2017.
- (97) *The Practitioner's Guide as resource for farm to school economic impact assessment*, Economic Impacts of Farm to School, eXtension Economics of Local Foods Community of Practice Webinar, 11 October 2017.
- (96) *Getting Started in Agri-tourism*. Conference Co-Chair (with Megan Burley, CCE-Erie County), Cornell Agribusiness Strategic Marketing Conference, Gasport, NY, 20-21 September 2017.
- (95) *Understanding cooperative governance & decision making using Co-opoly*, Future Cooperative Leaders Conference, Northeast Cooperative Council, Mt. Morris, NY, 11-13 July 2017.
- (94) *Applying rural wealth creation to evaluate the impacts of local food system initiatives*, CALS Rural Development Tour, New York State Department of Agriculture & Markets, Ithaca, NY, 23 June 2017.
- (93) *2017 Cornell Report, Cooperative Enterprise Program*, Northeast Cooperative Council Annual Meeting & Leaders Forum, Syracuse, NY, 02 March 2017.
- (92) *A framework to estimate the economic contributions of the apple industry supply chain in NYS: Issues & data requirements*. New York Apple Association, Board of Directors Meeting, Albany, NY, 01 March 2017.
- (91) *Understanding the economic contributions of the apple industry supply chain in New York State*. Northeastern NY Commercial Tree Fruit School, Cornell Cooperative Extension, Lake George, NY, 13 February 2017.
- (90) *Trends & economic impacts of food & beverage manufacturing in NYS*. Agricultural & Food Business Outlook, Cornell University, Ithaca, NY (online), 10 January 2017.
- (89) *Agriculture, Agribusiness, & Cornell*. Invited Speaker. New Richmond High School, New Richmond, WI, 03 November 2016.
- (88) *Advanced training: Evaluating the economic impacts of local & regional food systems using Input-Output analysis*, Pre-Conference Workshop, Food Distribution Research Society Annual Meeting, New Orleans, LA, 01 October 2016.
- (87) *Determinants of small farm profitability: How important are local foods?* Selected Paper Presentation, National Small Farm Conference, Virginia Beach, VA, 22 September 2016.
- (86) [*Building success of food hubs through the cooperative experience – Product distribution*](#), Cooperative Enterprise Program Podcast, Charles H. Dyson School of Applied Economics & Management, Cornell University, May 2016
- (85) [*Building success of food hubs through the cooperative experience – Product marketing*](#). Cooperative Enterprise Program Podcast, Charles H. Dyson School of Applied Economics & Management, Cornell University, May 2016
- (84) [*Building success of food hubs through the cooperative experience – Product aggregation*](#), Cooperative Enterprise Program Podcast, Charles H. Dyson School of Applied Economics & Management, Cornell University, May 2016
- (83) [*Evaluating the economic impacts of local & regional food systems: A toolkit to guide community discussions, assessments, & choices*](#), National Webinar, 28 April 2016.
- (82) *Cornell/Dyson Update*. Northeast Cooperative Council Annual Meeting & Leaders Forum, Syracuse, NY, 29 February 2016.
- (81) *Developing your brand & marketing strategies to increase sales*. Conference Co-Chair (with Bob Weybright, CCE – Dutchess), Cornell Agribusiness Strategic Marketing Conference, Hyde Park, NY, 16-17 November 2015.
- (80) *Strengthened rural-urban linkages to support rural economic development: The case of relocated food systems*. Northeast Sustainable Agriculture Working Group Annual Meeting, Pre-Conference Workshop, Saratoga, NY, 12 November 2015.
- (79) *Evaluation of a multi-day Good Agricultural Practices Training & Farm Food Safety Plan Writing Workshop*,

- Cornell Cooperative Extension Agriculture & Food Systems In-Service, Ithaca, NY 3 November 2015.
- (78) *Economic impacts of local regional food systems: A toolkit to guide community discussions, assessments, & choices*. Cornell Cooperative Extension Agriculture & Food Systems In-Service, Ithaca, NY 3 November 2015.
- (77) *Talent wanted: Exploring careers with Cooperatives*. Cornell University Symposium on Cooperative Careers, Ithaca, NY, 16 October 2015.
- (76) *Trends & growth opportunities in food processing & food hubs*, New York Loves Food Conference, Geneva, NY, 14 October 2015.
- (75) *Local foods benchmarking & outreach*, Lending to the Next Generation of Agriculture Conference, Farm Credit Council, Louisville, KY, 15 September 2015.
- (74) *Connecting New York agricultural producers to New York City Markets*. PWT Extension Tour with New York Department of Agriculture & Markets, New York City, NY, 7-9 June 2015.
- (73) *Cornell/Dyson Update*. Northeast Cooperative Council Annual Meeting & Leaders Forum, Syracuse, NY, 16 March 2015.
- (72) *New, Niche, and Non-Traditional Market Opportunities: Developing Successful and Profitable Relationships*. Conference Co-Chair (with Elizabeth Claypoole, CCE - Wayne County), Cornell Agribusiness Strategic Marketing Conference, Canandaigua, NY, 11-12 November 2014.
- (71) *Impact of market channel on the costs of GAPs for produce growers in CO & NY*. Selected Paper, Food Distribution Research Society, 5 November 2014.
- (70) *Economic impacts of food hubs*, Spring Conference. National Good Food Network Food Hub Collaboration, 27 March 2014.
- (69) *Evaluating the economic impacts of regional food hubs: Implications for extension programming*, Building Campus-County Connections Webinar Series, Cornell University, 5 March 2014.
- (68) *Economic impacts of agriculture to the New York State economy*, NYFVI Partners Summit, East Syracuse, 26 November 2013.
- (67) *Evaluating beef production & marketing strategies using auction price data for feeder cattle in NYS*, CCE Agriculture & Food Systems In-service, Ithaca, NY 20 November 2013.
- (66) *Collective entrepreneurship: New & emerging models for collaborative marketing*, Conference Co-Chair (with Bob Weybright, CCE – Dutchess County), Cornell Agribusiness Strategic Marketing Conference, Cornell University, Syracuse, NY, 12-13 November 2013.
- (65) *Assessing the economic impacts of regional food Hubs*, Sustainable Agriculture & Food Systems Funders Webinar, 9 October 2013.
- (64) *Promoting food hubs: Update on farm to market projects in NYS*, 2013 Legislative Conference, New York State Association of Counties, Albany, NY, 4 February 2013.
- (63) *Quantifying the economic impacts of local & regional food systems*, New York State Council on Food Policy, Albany, NY, 12 December 2012.
- (62) *Agriculture & food systems development – Research update*, Agriculture Economic Development Platform Discussion, Western & Finger Lakes New York Region, Geneva, NY, 3 December 2012.
- (61) *Economic value of agriculture to the New York State economy*, NYFVI Partners Summit, East Syracuse, NY, 29 November 2012.
- (60) *Examining agricultural contributions to the NYS Economy*, Harvesting Opportunities in New York: Growing Local Food Economies & Protecting Farmland, Albany, NY, 15 November 2012.
- (59) *Examining agricultural contributions to the NYS Economy*, CCE Agriculture & Food Systems In-Service, Ithaca, NY, 13 November 2012.
- (58) *Canopy management: Economics & consumer willingness-to-pay*, From Vine to Bottle: making Decisions about Canopy Management, Geneva, NY, 09 August 2012.
- (57) *Outlook for grain & feed*, with A.E. Staehr, Agribusiness Economic Outlook Conference, Charles H. Dyson School of Applied Economics & Management, Ithaca, NY. 13 December 2011.
- (56) *Potential CAFO regulations' impact on dairy farm management & the environment*, CCE Agriculture & Food Systems In-Service, Ithaca, NY, 15 November 2011.
- (55) *Measuring economic impacts – Some IMPLAN examples from the field*, Northeast Beginning Farmer Learning Network Meeting, Latham, NY. 30 September 2011.
- (54) *Measuring agricultural economic development: A primer for practitioners*, Northeast Beginning Farmers Project Webinar. 19 September 2011.
- (53) *Developing cooperative strategy to create & improve member value*, Cooperative Future Leaders Conference,

- Northeast Cooperative Council, Burlington, VT. 14 July 2011.
- (52) *Agricultural economic development: Examining ag & food systems in New York*, State of Upstate New York Conference, Syracuse, NY. 8 June 2011.
- (51) *Agricultural economic development in a statewide economic context*, Cornell University Applied Research & Extension Program Council, Ithaca, NY. 26 April 2011.
- (50) *The marketing implications of sustainability for wine*, NY Wine & Grape Foundation Annual Seminar, Geneva, NY. 13 April 2011.
- (49) *Impact of canopy management practices on yield, fruit composition, wine quality, & consumer willingness-to-pay for Riesling wines*, Finger Lakes Grape Growers' Conference, Waterloo, NY. 4 March 2011.
- (48) *Outlook for grain & feed*, with W.G. Tomek, Agribusiness Economic Outlook Conference, Charles H. Dyson School of Applied Economics & Management, Ithaca, NY. 14 December 2010.
- (47) *Improving competitiveness of food manufacturers in New York State*, Cornell Cooperative Extension Agricultural & Food Systems In-Service, Ithaca, NY. 18 November 2010.
- (46) *Enhancing & developing your social media marketing skills*, Strategic Marketing Post-Conference Workshop, Agricultural Marketing & Management Program Work Team, Millbrook, NY. 2 November 2010.
- (45) *Improving your social media marketing skills for agribusiness success*, Strategic Marketing Conference, Agricultural Marketing & Management Program Work Team, Hyde Park, NY. 1 November 2010.
- (44) *Farm-to-chef marketing in Columbia County, NY: Addressing opportunities & barriers*, Columbia County Bounty Board Meeting, Hudson, NY. 10 May 2010.
- (43) *Improving firm competitiveness in the NYS food & beverage manufacturing industry*, Upstate-Niagara Cooperative, Board of Directors Meeting, Ithaca, NY. 4 March 2010.
- (42) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, Cicero, NY. 27 January 2010.
- (41) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, New York, NY. 20 January 2010.
- (40) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, Batavia, NY. 13 January 2010.
- (39) *Outlook for grain & feed*. Agribusiness Economic Outlook Conference, Dept. of Applied Economics & Management, Cornell University, Ithaca, NY. 8 December 2009.
- (38) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, Watkins Glen, NY. 17 November 2009.
- (37) *Assessing the demand & utilization of local produce in Upstate New York restaurants*, Cornell Cooperative Extension Agricultural & Food Systems In-Service, Ithaca, NY. 11 November 2009.
- (36) *Story telling: Marketing the unique story of your business for success*, Agricultural Marketing & Management Program Work Team Strategic Marketing Conference, Hyde Park, NY. 2 November 2009.
- (35) *Food & beverage manufacturing in NYS: Survey results on business factor effects & growth projections*, Cornell Food Manufacturing Advisory Council, Ithaca, NY. 11 August 2009.
- (34) *Developing cooperative strategy to create & improve member value*, Cooperative Future Leaders Conference, Northeast Cooperative Council, Geneva, NY. 16 July 2009.
- (33) *Cornell Program on Agribusiness & Economic Development: Program overview & current Activities*, CALS Economic & Community Development Working Group, Cornell Univ., Ithaca, NY. 30 June 2009.
- (32) *Evaluating direct marketing opportunities for New York farms – Collaborative opportunities for CCE & AEM*, Agricultural Finance & Management Retreat, Cornell Cooperative Extension, Syracuse, NY. 3 June 2009.
- (31) *Determinants of vendor success in farmers markets: Evidence from Upstate New York*, selected poster, Enhancing Local & Regional Food Systems Conference, Kerhonkson, NY. 19 May 2009.
- (30) *Implications of vendor, market, & customer factors on farmers market success*, Practices of Successful Farmers' Markets, Northern New York Cornell Cooperative Extension, Northern NY (Watertown, Potsdam, & Plattsburgh). 1 May 2009.
- (29) *Meat processing in NYS: Preliminary results from the 2009 Cornell Food Manufacturing Survey*, Invited Presentation, New York State Association of Meat Processors Annual Meeting, Madison, NY. 25 April 2009.
- (28) *Nitrogen management for white wine grapes: Impacts on cost of production & economic returns*, Stakeholder Presentation & Project Planning Meeting for Optimizing White Wine Quality through Plant Nutrient Management, Geneva, NY. 5 March 2009.
- (27) *Modeling (Dis)Investment decisions for ethanol plant operations: Is it time to get out?* Extension Seminar,

- Department of Applied Economics & Management, Cornell University, Ithaca, NY. 11 February 2009.
- (26) *Nitrogen management for white wine grapes: Impacts on cost of production & economic returns*, Stakeholder Presentation & Project Planning Meeting for Optimizing White Wine Quality through Plant Nutrient Management, Kennewick, WA. 3 February 2009.
- (25) *Agricultural economic development in New York State: Opportunities & challenges*, Impacting New York State & the World: Timely Topics in Agriculture, College of Agriculture & Life Sciences Faculty Forum, New York State Agricultural Society Annual Meeting, Liverpool, NY. 7 January 2009.
- (24) *Outlook for grain & feed*. Agribusiness Economic Outlook Conference, Department of Applied Economics & Management, Cornell University, Ithaca, NY, 9 December 2008.
- (23) *Serving member needs in changing markets: The case of Pro-Fac Cooperative*. Farmer Cooperatives Conference, St. Paul, MN. 18 November 2008.
- (22) *A regional assessment of North Country farmers markets*. Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 12 November 2008.
- (21) *Assessing regional agricultural cluster competitiveness*. Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 12 November 2008.
- (20) *Turning lemons into lemonade: Tuning your marketing practices for today's food safety system*, Agricultural Marketing & Management Program Work Team Strategic Marketing Conference, Wappingers Falls, NY. 17 October 2008.
- (19) *Feed grains & biofuels: Industry outlook, market effects, & management adjustments*, Invited Presentation, Commodity Committee Summit, NY Farm Bureau, Syracuse, NY. 10 September 2008.
- (18) *Assessing the future of food & beverage manufacturing in New York State*, Cornell Food Manufacturing Advisory Council, Ithaca, NY. 9 July 2008.
- (17) *Outlook for grain & feed*. Agribusiness Economic Outlook Conference, Dept. of Applied Economics & Management, Cornell University, Ithaca, NY. 18 December 2007.
- (16) *Agribusiness contributions & inter-industry linkages – Economic indicators for tracking industry development*. North Country Regional Food Initiative (webinar). 20 November 2007.
- (15) *Biofuels growth: Implications for Northeast feed costs*, Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 15 November 2007.
- (14) *Integrating Pride of NY with local foods Initiatives*, Agricultural Marketing & Management Program Work Team Annual Meeting, Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 16 November 2007.
- (13) *The Northeast competitive advantage: Increasing producer access to markets*, Agricultural Marketing & Management Program Work Team Strategic Marketing Conference, Hyde Park, NY. 5 November 2007.
- (12) *Biofuels growth: implications for Northeast livestock producers*, W.I. Myers Agricultural Finance & Management Program, Advisory Council Annual Meeting. Department of Applied Economics & Management, Cornell University, Ithaca, NY. 24 October 2007.
- (11) *Local foods & agricultural development*, with D. Hilchey. Local Foods & Agriculture Development In-Service. Department of Development Sociology, Community & Rural Development Institute, Cornell University, Ithaca, NY. 9 October 2007.
- (10) *Quantifying the sources of dairy farm business risk & understanding the implications for risk management strategies*. International Farm Management Associations 16th Congress, Cork, Ireland. 15 July 2007.
- (9) *2007 Northeast Cooperative Council member survey results & summary report*. Northeast Cooperative Council, Board of Directors Meeting, Syracuse, NY. 27 July 2007.
- (8) *Biofuels energy development in NYS: Current AEM Research & Extension Projects*, Agricultural Finance & Management Retreat, Cornell Cooperative Extension, Syracuse, NY. 25 June 2007.
- (7) *Integrating Pride of New York with local foods initiatives*, Agricultural Marketing & Management Annual Meeting, Ithaca, NY. 16 November 2006.
- (6) *Fluid milk & cheese demand forecasts for the next decade*. Cornell Cooperative Extension Agriculture & Food Systems In-Service, Ithaca, NY. 9 November 2006.
- (5) *Dairy product manufacturing in the Northeast: A review of the region's processing inventory*, Northeast Dairy Plant Capacity Workshop, Saratoga Springs, NY. 3 November 2006.
- (4) *Agribusiness Management & Marketing – New Directions in Research & Extension*, Stamford Farmers Cooperative Annual Meeting (Keynote Speaker), Oneonta, NY. 26 October 2006.
- (3) *Forecasting dairy product demand for the next decade*, New York State Milk Promotion Advisory Board

(Invited Presentation), Syracuse, NY. 28 June 2006

- (2) *Impact of generic & branded advertising on fluid & manufactured dairy products*, Dairy Marketing Research Symposium (Invited Presentation), Fort Worth, TX. 6 March 2006.
- (1) *The risks faced by New York dairy farmers*. Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 9 November 1999.

Grant Funding Received

2023

External

- (1) *Addressing Risks with Education and Resources for NY's Meat Producers and Processors*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA National Institute of Food and Agriculture, Northeast Extension Risk Management Education, 06.01.23 – 05.31.25. \$150,000.
- (2) *Cornell University Farmers Market Organic Data Collection Pilot Project*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA Agricultural Marketing Service, 06.01.2023 – 05.30.2024. \$210,426.
- (3) *Pricing Education for Producers Using Direct to Consumer Markets*. T.M. Schmit (PI) & M.N. LeRoux (co-I), Northeast Extension Risk Management Education, USDA National Institute of Food and Agriculture, 04.01.24 – 09.30.25. \$74,999. **[UNDER REVIEW]**
- (4) *Consumer Price Sensitivity in Direct-to-Consumer Markets: Informing Pricing Decisions for Farmers*. T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch/Smith Lever FCF, 10.01.24–09.30.27, \$171,593. **[UNDER REVIEW]**
- (5) *Supply Chain Analysis and Market Development: Processing Infrastructure and Institutional Markets*. T.M. Schmit (PI), Resilient Food System Infrastructure Program, USDA Agricultural Marketing Service, Cooperative Agreement with New York State Department of Agriculture and Markets, 04.01.24 – 12.31.25, \$250,000 **[UNDER REVIEW]**.
- (6) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.24 – 06.30.27, \$204,822. **[UNDER REVIEW]**
- (7) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Dairylea Foundation Legacy Fund, 07.01.24 – 06.30.27, \$30,000. **[UNDER REVIEW]**

Internal

- (1) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.23 – 06.30.25, \$9,553.

2022

External

- (1) *Alternative mechanisms to support local food procurement by public agencies in NYS: incorporating economic multiplier effects and market externalities to calculate the true cost of food*. M. Herrero (PI), T.M. Schmit (co-PI), C. Barrett (co-PI), B. Rickard (co-PI). Rockefeller Foundation, 07.01.22 – 06.30.24. \$349,823.
- (2) *An evaluation of vendor returns from TasteNY retail outlets*. M. Gomez (PI), T.M. Schmit (co-PI). K. Park (co-PI). New York State Department of Agriculture and Markets. 08.15.22 – 08.14.23. \$69,000.

Internal

- (2) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, \$6,667.
- (3) *Cornell College Conference on Cooperatives (4-Cs)*. R.M. Severson and T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, \$6,150.

2021

External

- (1) *Expanding Direct-to-Consumer Marketing and Processing Capacity for Local Meat in Response to Covid-19*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA FMPP, 09.30.21 – 09.29.24, \$749,839, Cornell share: \$140,297.
- (2) *Building economic and social equality through employee-owned enterprises*. T.M. Schmit (PI), R.M. Severson (co-I). USDA, NIFA, Smith Lever, 10.01.21–09.30.24, \$73,673.

- (3) *Marketing improvements using point-of-sale data for fruit and vegetable producers at farmers markets in New York State*. T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch, 10.01.21–09.30.24, \$82,173.
- (4) *A New Dawn for Shepherds: Grazing Sheep under Utility-scale Solar Arrays*. T.M. Schmit (PI), R.M. Severson (co-I), & M.N. LeRoux (co-I). USDA, AMS, Federal State Marketing Improvement Program, 09.30.21–09.29.24, \$250,000.
- (5) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.21 – 06.30.24, 136,343.
- (6) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Dairylea Foundation Legacy Fund, Northeast Cooperative Council, 07.01.21 – 06.30.24, 30,000.
- (7) *Agri-Cluster Retention and Expansion (ACRE) Program: Training Service Providers in Strategic Business Planning for Complex Value Chain Enterprises*, D. Hilchey (PI), T.M. Schmit (co-PI), R.M. Severson (co-I). USDA, NE-SARE, 06.01.21 – 05.31.24, Cornell Share: \$36,000.
- (8) *Strengthening Opportunities along the Meat Supply Chain to Promote Sustainable Agriculture in Intermountain States*, B. Jablonski (CSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Western SARE, USDA, 04.01.21 – 03.31.24, Cornell share: \$39,000.
- (9) *Meat Suite and Meat Price Calculator Trainings & Technical Support*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Gold Leaf Foundation, 02.01.21 – 01.31.23, Cornell share: \$32,000.
- (10) *Improving Livestock Marketing Returns for Small- and Medium-Scale Farms through Innovative Data Collection and Analytical Tools*, T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA NIFA, AFRI Foundational Program. 01.01.21 – 12.31.23, \$500,000.
- (11) *Cross-State Heterogeneity of Farm Scale Hemp Production Cost*, D. Thilmany (CSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA AMS, 01.01.21 – 10.15.21, Cornell share: \$20,000.
- (12) *Useful Financial Benchmarks: Skills, Data, and Peer-to-Peer Learning for Farm Success*, M. Christie (CISA, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA NE-SARE, 01.01.21 – 04.30.23, Cornell share: \$33,957.
- (13) *A Comprehensive Approach to Growing Successful Beginning Meat Producers*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA BFRD, 01.01.21 – 01.31.23, Cornell share: \$22,235.
- (14) *Growing Pasture-Raised Meat Supply Chains in Iowa*, M. Filbert (Practical Farmers of Iowa, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA FMLFPP, 01.01.21 – 03.31.22, Cornell share: \$42,120.

Internal

- (15) *Marketing improvements using point-of-sale data for farm vendors at farmers markets in New York State*. T.M. Schmit (PI), M.N. LeRoux (Co-PI). SC Johnson College of Business, Business of Food, 06.01.21–09.15.21, \$8,000.
- (16) *AEM/FDSC 3290 International Agribusiness Study Trip: Costa Rica*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.21 – 06.30.22, \$20,000.

2020

Internal

- (1) *Cooperative Director Training Workshops*. R.M. Severson & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, \$8,055.
- (2) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, \$7,905.

2019

External

- (1) *Cornell Agribusiness Fellows Program - Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace*, T.M. Schmit (PI), Northeast AgEnhancement Program, 12.31.18 – 05.31.19, \$2,500.

Internal

- (2) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & C. Thayer. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, \$3,500.
- (3) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, \$5,000.

- (4) *Improving Cooperative Business Education through Engaged Learning*, T.M. Schmit & R.M. Severson. Engaged Opportunity Grant, Engaged Cornell, Cornell University, 04.01.19 – 03.31.20, \$5,000.

2018

External

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.18 – 06.30.21, \$215,441.
- (2) *Reversing a Downward Trend in Customer Participation & Farmer Sales at Farmers Markets*. D. Eggert (PI). USDA, NE-SARE, Professional Development Grant, 04.03.18–03.31.21, \$145,244 total funding, Schmit share \$29,539.

Internal

- (3) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$4,062.
- (4) *Leading Agriculture Cooperatives Today & Tomorrow (Lead ACT)*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$4,043.
- (5) *Tour Guide System Technology for Student & Stakeholder Study Trips/Tours*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$3,000.
- (6) *AEM/FDSC 3290 International Agribusiness Study Trip: Catalonia, Spain*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$16,000.
- (7) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & L. Pashow. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$5,750.
- (8) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Department of Food Science, Cornell University, \$10,000.
- (9) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), David Call, CALS Dean Emeritus, \$5,000.

2017

External

- (1) *Economic Impacts of Alternative Premium Structures by Cooperatives & Milk Handlers in New York State*. T.M. Schmit (PI), W.A. Knoblauch (co-PI), A.M. Novakovic (co-PI), R.M. Severson. USDA, NIFA, Hatch & Smith Lever Funding, 10.01.17–09.30.20, \$84,557 total funding.

Internal

- (2) *Cooperative Education & Leadership through Experiential Learning*, T.M. Schmit (PI), R.M. Severson, Engaged Cornell, Cornell University, 10.01.17 – 09.30.18, \$5,000.
- (3) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 10.01.17 – 09.30.18, \$2,000.
- (4) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 01.01.17 – 09.30.17, \$2,000.
- (5) *Future Cooperative Leaders Extension Education*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, \$4,200.
- (6) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & M. Burley. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, \$6,000.

2016

External

- (1) *Understanding the Economic Contributions of the Apple Industry Supply Chain in New York State*. T.M. Schmit (PI). New York Apple Association. 07.01.16–06.30.17, \$82,701.
- (2) *Feasibility Parameters for Rural Broadband Cooperatives*. T.M. Schmit (PI). Slic Network Solutions via Franklin County, USDA Rural Development, Rural Business Development Grant, 02.15.16–08.01.16, \$18,500.
- (3) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), Farm Credit Northeast AgEnhancement Program, Farm Credit East. 10.01.16 – 09.30.17, \$2,500.
- (4) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Northeast Cooperative Council, \$6,650.

Internal

- (5) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Department of Food Science, Cornell University, \$10,000.
- (6) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), David Call, CALS Dean Emeritus, Gift, \$5,000.
- (7) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.16 – 06.30.17, \$15,000.
- (8) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.02.16 – 09.30.16, \$2,000.

2015

External

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.15 – 06.30.18, \$190,565.
- (2) *Capacity Building within Cooperative Enterprise*, T.M. Schmit (PI), CHS Foundation, 03.01.15 – 12.31.16, \$25,000.
- (3) *Farm Profitability in Urban-based Local Foods Markets*. T.M. Schmit (PI), Farm Credit AgEnhancement Program, Farm Credit East. 01.01.15 – 12.31.16, \$7,998.

Internal

- (4) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit, R. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.15 – 06.30.16, \$5,000.
- (5) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.01.15 – 09.30.15, \$1,660.

2014

External

- (1) *Strengthening Rural-Urban Linkages to Support Rural Economic Development: the Case of Re-localized Food Systems*, T.M. Schmit (PI), D. Kay (co-PI), J. Minner (co-PI), B.B.R Jablonski (co-PI), USDA NIFA, AFRI Foundational Program. 01.01.15 – 12.31.16, \$499,374.
- (2) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 07.01.14 – 06.30.15, \$10,000.
- (3) *Measuring the Economic Contribution of New York Cooperatives to the New York State Economy*. T.M. Schmit (PI), USDA, NIFA Smith-Lever Project, 10.01.14 – 09.30.17, \$45,000.
- (4) *Strengthening the North Country Food System through Increased Producer Connections to Markets*. Anita Deming (PI) & T.M. Schmit (co-PI), Northern New York Agricultural Development Program, 01.01.14 – 03.31.15, \$18,500.
- (5) *2013-14 Northern New York Specialty Crop Project*. T.M. Schmit (PI), Cornell Cooperative Extension – Essex County, USDA Specialty Crop Block Grant Program, 01.01.14 – 12.31.15, \$22,000.

Internal

- (6) *Undergraduate Student Travel Grants- International Agribusiness Study Trip*. T.M. Schmit (PI), A. Orta-Ramirez, E. Tako, Cornell University, Vice Provost for International Affairs. 08.01.14 – 03.31.15, \$17,000.
- (7) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$17,000.
- (8) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$5,000.

2013

External

- (1) *Cooperative Marketing Solutions to Meet Local Food Demands*. T.M. Schmit (PI), USDA Federal-State Marketing Improvement Program, 09.30.13 – 03.31.16, \$106,258.

Internal

- (2) *Future Cooperative Leaders Extension Education*. T.M. Schmit & R. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$3,450.
- (3) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$5,200.

- (4) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2012 – 09.30.13, \$2,500.

2012

External

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.12 – 06.30.15, \$96,000.
- (2) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 10.01.12 – 05.31.13, \$10,000.
- (3) *Economic Impact & Inter-Industry Linkages of the NYS Food & Agricultural System*, T.M. Schmit (PI), Richard N. Boisvert, New York Farm Viability Institute, 02.01.12 – 01.31.14, \$50,118.
- (4) *Economic Impact of Agriculture & Food Systems in the NYS Economy*. T.M. Schmit, (PI). USDA, CSREES Hatch Funds, NYC-121842, 10.01.11 – 09.30.13, \$30,000.

Internal

- (5) *Cornell Agribusiness Fellows Program – Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace*, T.M. Schmit (PI), A. Orta-Ramirez. Mario Einaudi Center for International Studies, Cornell University, 03.01.12 – 06.30.13, \$3,000.
- (6) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.12 – 06.30.13, \$25,117.
- (7) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.11 – 09.30.12, \$2,500.

2011

External

- (1) *Assessing the Economic Impact of Regional Food Hubs*, T.M. Schmit (PI), USDA-AMS, Cooperative Agreement 12-25-A-5568, 09.30.11 – 03.27.14, \$32,000.
- (2) *Evaluating Marketing Channel Performance for Small & Medium-Sized Fruit & Vegetable Producers*, T.M. Schmit (PI), USDA, NIFA Integrated Hatch/Smith-Lever Project, 10.01.11 – 09.30.14, \$91,595.

Internal

- (3) *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$4,800.
- (4) *Future Cooperative Leaders Extension Education*. T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$5,000
- (5) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2010 – 09.30.11, \$1,000
- (6) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2011 Summer Internship Program*, T.M. Schmit (PI) & L. McDermott, 06.01.11 – 08.31.11, \$4,500.

2010

Internal

- (1) *Estimating the Impact of Alternative Canopy Management Practices on White Wine Purchase Decisions*, T.M. Schmit (PI), B.J. Rickard, A.K. Mansfield, Institute for Social Sciences, Cornell University, 05.01.10 – 04.30.12, \$9,950.
- (2) *Identifying Agribusiness Sector Contributions & Inter-Industry Linkages in NYS*, T.M. Schmit (PI), Research Grants Program, Applied Economics & Management, Cornell University, 07.01.10-06.30.12, \$11,605.
- (3) *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.10 – 06.30.11, \$3,000.
- (4) *AEM 329 International Agribusiness Field Study*. L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$26,600.
- (5) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.09 – 09.30.10, \$1,000.

2009

External

- (1) *Using Canopy Management to Reduce Fungicide Use & Improve Fruit Composition in White Wine Grapes*, J. Vanden Heuvel (PI), W. Wilcox, T. Schmit, & T. Martinson, USDA, NE-SARE Research Program, 10.01.09 - 09.30.11, \$178,311.
- (2) *Effects of Cropload on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), G. Sacks, T. Schmit, K. Arnink; New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.09 – 12.31.09, \$15,710.

Internal

- (3) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2009 Summer Internship Program*, T.M. Schmit (PI) & S. Hadcock, 06.01.09 – 08.31.09, \$4,000.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (5) *Future Cooperative Leaders Extension Education*. T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (6) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.08 – 09.30.09, \$1,000.

2008

External

- (1) *Developing a Team to Address Optimizing White Wine Quality through Plant Nutrient Management*. J. Vanden Heuvel (PI), J. Davenport (PI), W. Wilcox, T.M. Schmit, M. Olmstead, K. Ringer; USDA-Specialty Crops Research Initiative, Research & Extension Planning Program, 07.01.08 – 06.30.10, \$51,282.
- (2) *Dairy Farm Management Adjustments to Biofuels-Induced Changes in Agricultural Markets*. R.N. Boisvert (PI), T.M. Schmit, & L. Chase. USDA, CSREES Hatch Funding, NYC-121429, 10.01.08 – 09.30.11, \$84,000.
- (3) *Effects of Cropload & Fermentation Conditions on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), R.M. de Orduna, G. Sacks, T. Schmit, New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.08 – 12.31.09, \$71,175.

Internal

- (4) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2008 Summer Internship Program*, T.M. Schmit (PI) & B. Logozar, 06.01.08 – 08.31.08, \$4,000.
- (5) *Strategic Marketing Extension Education*. T.M. Schmit, B. Weybright, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.08 – 06.30.09, \$6,000.
- (6) *Ethanol Plant Investment, A Real Options Approach*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.08 – 06.30.09, \$1,500.
- (7) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.07 – 09.30.08, \$1,000.

2007

External

- (1) *Farm-Level Implications in the Dairy Industry to Growing Biofuels Demands*. T.M. Schmit, (PI), R.N. Boisvert, & L. Chase. USDA, CSREES Hatch Funds, NYC-121463, 10.01.07 – 09.30.08, \$30,000.
- (2) *Assessing the Future of Food Manufacturing in NYS*. T.M. Schmit (PI), B.M. Henehan (Co-PI), & E. McLaughlin (co-PI). USDA, CSREES Hatch & Smith Lever Funds, NYC-121431, NYC-121602, 10.01.07– 09.30.10, \$84,000.

Internal

- (3) *Secondary Effects of Biofuels Demands: Implications for Livestock Industries*. T.M. Schmit (PI), W.G. Tomek. Institute for Social Sciences, Cornell University, 03.01.07 – 02.28.08, \$4,000.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, J. Barry, & B. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$5,000.
- (5) *AEM 329 International Agribusiness Field Study*. L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$19,000.
- (6) *U.S. & China Agricultural Cooperative Research*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.07 – 06.30.08, \$1,500.
- (7) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.06 – 09.30.07, \$1,000.

2006

Internal

- (1) *Biofuels Demands & Implications for Livestock Industries*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.06 – 06.30.07, \$2,000.

MEDIA CONTRIBUTIONS 2023**NY Solar Grazing Combines Farming, Climate-Smart Resources**

January 2, 2023

By Lissa Harris for The River.

Broadcast version by Edwin J. Viera for New York News Connection reporting for The River/Solutions Journalism/Public News Service Collaboration.

<https://www.publicnewsservice.org/2023-01-02/rural-farming/ny-solar-grazing-combines-farming-climate-smart-resources/a82049-1>**Can New England produce 30% of its food supply by 2030?**

September 5, 2023

By Erin X. Wong for ManufacturingDive

<https://www.manufacturingdive.com/news/new-england-30-percent-food-production-self-reliance-farming-distribution/692063/>**Farm-To-School Food Program a Net Positive, Study Finds**

November 12, 2023

By Tom Fleischman for Cornell Chronicle.

Cornell Chronicle. <https://news.cornell.edu/stories/2023/11/farm-school-food-program-net-positive-study-finds>
Morning Ag Clips. <https://www.morningagclips.com/farm-to-school-food-program-a-net-positive-study-finds/>**Farm to School program in the Buffalo Public Schools results**

December 4, 2023

WGRZ-TV, Buffalo, NY

<https://www.wgrz.com/video/news/local/as-seen-on-tv/farm-to-school-program-in-the-buffalo-public-schools-results/71-71318caf-2afa-427f-a340-77c2b55e13ce>**Farm to School Program in Buffalo Public Schools a success**

December 5, 2023

WGRZ-TV, Buffalo, NY

https://www.youtube.com/watch?app=desktop&v=Plzemdw3Eoc&ab_channel=WGRZ-TV**Editorial Board: Good news for a private school's enrollment, public school nutrition and diversity in medicine.**

December 9, 2023

By Editorial Board for The Buffalo News

https://buffalonews.com/opinion/editorial/the-editorial-board-good-news-for-a-private-schools-enrollment-public-school-nutrition-and-diversity/article_5fd90aa0-9541-11ee-9f4f-c3aa5055e17d.html**Survey Says! Co-ops Needed to Support Large-Scale Solar Grazing (Cornell University)**

December 13, 2023

ASGA Teatime

American Solar Grazing Association

<https://members.solargrazing.org/spaces/9299266/feed>**Scanner data can help NYS farmers boost market sales.**

December 19, 2023

By Alson Fromme for the Cornell Chronicle

<https://news.cornell.edu/stories/2023/12/scanner-data-can-help-nys-farmers-boost-market-sales>