

TODD M. SCHMIT[Web Page](#)[LinkedIn](#)[ORCID](#)

Cornell University
 Charles H. Dyson School of Applied Economics & Management
 350A Warren Hall
 Ithaca, NY 14853-7801

Office: 607.255.3015
 Mobile: 607.592.2316
 Fax: 607.255.9984
 Email: tms1@cornell.edu

Degrees:

- 05.2003 **Cornell University**, College of Agriculture & Life Sciences, Department of Applied Economics & Management, Ithaca, NY, USA
 Ph.D. – Agricultural Economics, Concentration – Applied Econometrics & Quantitative Analysis
- 05.1994 **Cornell University**, College of Agriculture & Life Sciences, Department of Agricultural, Resource, & Managerial Economics, Ithaca, NY, USA
 M.S. – Agricultural Economics, Concentration – Farm Management & Production Economics
- 05.1990 **University of Wisconsin-River Falls**, College of Agriculture, Department of Agricultural Economics, River Falls, WI, USA
 B.S. - Major – Agricultural Business, Minor – Business Administration

Academic Experience:

- 07.22– **Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 07.18–06.19 **Acting Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO)**, SC Johnson College of Business, Cornell University, Ithaca, NY, USA
- 07.12–06.22 **Associate Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 06.06–06.12 **Assistant Professor**, Department of Applied Economics & Management, Cornell University, Ithaca, NY, USA
- 01.00–05.06 **Research Associate**, Cornell University, Department of Applied Economics & Management, Ithaca, NY, USA
- 03.94–08.97 **Research Support Specialist**, Department of Agricultural, Resource, & Managerial Economics, Cornell University, Ithaca, NY, USA
- 08.98–05.99, **Graduate Research/Teaching Assistant**, Department of Agricultural, Resource, & Managerial Economics, Cornell University, Ithaca, NY, USA
- 06.93–03.94 **Economics**, Cornell University, Ithaca, NY, USA

Graduate Fields:

Applied Economics and Management (2006 – Present)
 Global Development (2021 – Present)

Professional Awards & Accomplishments:

- Thesis advisor (Luca Rigotti) for Dyson Best Master’s Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2024
- Thesis advisor (Xiaoyan Liu) for Dyson Best Master’s Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- 2023 Article of the Year Award (Sell now or later? A decision-making model for feeder cattle selling), *Agricultural and Resource Economics Review*, 12 June 2023.
- Thesis advisor (Shayna Krasnoff) for NAREA Master’s Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2023
- Thesis advisor (Shayna Krasnoff) for Dyson Best Master’s Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- Thesis advisor (Luca Rigotti) for Graduate Student – Outstanding Engaged Research Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
- Outstanding Public Service through Economics Award, Northeastern Agricultural & Resource Economics Association, 2022.
- Dyson Faculty Fellow for Inclusive Excellence, Applied Economics & Management, Cornell University, 2019-2020.

- Faculty Fellow in Engaged Scholarship, Engaged Cornell, Cornell University, 2019-2020.
- Kendall S. Carpenter Memorial Advising Award, Cornell University, 2019
- Distinguished Extension/Outreach Program - Team Award, Honorable Mention, Agricultural & Applied Economics Association, 2017.
- Friend of Extension Award, New York State Association of County Agricultural Agents, 2016.
- Friend of CCE Tioga County Extension Award, CCE – Tioga County, NY, 2016.
- Faculty Fellow, Cornell Institute for Food Systems, Cornell University, 2014 to Present
- Thesis advisor (Becca Jablonski) for 2014 Food Distribution Research Society's Richardson Applebaum Award for Outstanding PhD Dissertation, 2014.
- Faculty mentor for the 2013 Graduate Student Extension Competition Award Winner (Becca Jablonski), Agricultural & Applied Economics Association, 2013.
- Fellow, Agricultural & Resource Economics Review, Northeastern Agricultural & Resource Economics Association, 2013.
- Faculty Fellow, Atkinson Center for a Sustainable Future, Cornell University, 2011 to Present.
- Ruth & William Morgan Assistant Professor in Applied Economics & Management, Cornell University, 2009 – 2012.
- Thesis advisor (Jeff Hall) for 2011 Masters Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2011.
- Thesis advisor (Jeff Hall) for 2010 Food Distribution Research Society's Applebaum Award for Outstanding Master's Thesis, 2010.
- Crowe Teaching Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1999.
- G.F. Warren Honorable Mention Award, Outstanding Graduate Student Manuscript, Agricultural Economics, Cornell University, 1995.
- Morgenthau Graduate Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1992 & 1997.

Professional Development:

- Using Scanner Data for Food Economics Research, USDA Economics Research Service, 3-4 August 2022.
- Engaged Scholarship Fellowship, Engaged Cornell, Cornell University, 2019-2020
- Academic Leadership Series, Cornell University, 2018-2019
- Redesign for Online Institute, Center for Teaching Excellence, Cornell University, 14 June 2017.
- Margining Madness – When & How to Apply Margins, IMPLAN, LLC, 25 May 2016.
- Understanding Contemporary Governance Structures within Kibbutzim, Sabbatical Leave, Hebrew University of Jerusalem, Rehovot, Israel, 5 October – 7 December 2014.
- Faculty Course Design Institute, Center for Teaching Excellence, Cornell University, 22-23 May 2013.
- Using the IMPLAN V3 Modeling System, MIG, Inc., St. Louis Park, MN, 4-5 November 2010.
- Engaging Young Scholars Program, Northeastern Agricultural & Resource Economics Assoc., 13 June 2010.
- Computational Economics Workshop, Agricultural & Applied Economics Assoc., 25 July 2009.
- College of Agricultural & Life Sciences Faculty Leadership Program, Cornell University, 5-9 January 2009.

Professional Memberships & Activities:

- National Farmers Union (2023 to Present)
- New York Farm Bureau (2022 to Present)
- National Cooperative Business Association, CLUSA International (2018 to Present)
- Food Distribution Research Society, FDRS (2008 to Present)
- NCERA-210 Multi-State Research Committee - Cooperatively-Owned Businesses & Organizations (2006 to Present)
- Northeastern Agricultural & Resource Economics Association, NAREA (1995 to Present)
- Agricultural & Applied Economics Association, AAEE (1994 to Present)
- Cornell Broadband Network (2021 to 2023)
- American Association of Wine Economists, AAWE (2009 - 2014)
- International Food & Agribusiness Management Association, IAMA (2008-2013)
- American Dairy Science Association, ADSA (2009-2013)
- Northeast Farm Management Committee (2010 - 2012)
- International Farm Management Association, IFMA (2010 - 2012)
- NCCC-134 Research Committee - Applied Commodity Price Analysis (2008-2010)
- NE-1020 Multi-State Evaluation of Winegrape Cultivars & Clones (2008-2009)
- NEC-63 Research Committee, Commodity Promotion (1996-2008)
- Honor Societies: Phi Kappa Phi (1990), Alpha Zeta (1989), Gamma Sigma Delta (1994)

Professional Service:

- Journal Reviewer: *Agribusiness: An International Journal*; *Agricultural Finance Review*; *Agricultural Economics*;

Agricultural & Resource Economics Review; Agriculture; American Journal of Agricultural Economics; Applied Economics; Applied Economics Perspectives & Policy; Canadian Journal of Economics; Choices; Digital Policy, Regulation & Governance; Empirical Economics; Energy Economics; Food Policy; GCB Bioenergy; International Journal of Food Science; Journal of Agricultural & Applied Economics; Journal of Agricultural Education & Extension; Journal of Co-operative Organization & Management; Journal of Cooperatives; Journal of Rural Cooperation; Land Use Policy; Renewable Agriculture & Food Systems; Sustainability.

- Advisor, Regional Agronomic Impacts from Solar Energy Specialist Committee (RAISE), New York State Agricultural Working Group (A-TWG), New York State Energy Research & Development Authority (NYSERDA) (2023 to Present)
- Member, Agricultural Sciences Advising Faculty Curriculum Committee, College of Agriculture and Life Sciences, Cornell University (2023 to Present)
- Member, Assistant/Associate Professor Annual Performance Committee, Applied Economics & Policy, SJ Johnson College of business (2023 to Present)
- Member, CALS Diversity and Inclusion Committee (2022 to Present)
- Member, DEI Committee, Northeastern Agricultural & Resource Economics Association (2022 to Present)
- Cornell University Faculty Liaison, Northeast Cooperative Council (2006 to Present)
- Member, Quality of Communication Committee, Agricultural & Applied Economics Association (2022-2025)
- Reviewer, Selected Paper Proposals, Annual Meeting, Agricultural & Applied Economics Association (2022-2024)
- Dyson Web Steering Committee, Applied Economics & Management, Cornell University (2022)
- Faculty Co-Advisor, Food, Beverage, & Agribusiness Club, Johnson Graduate School of Management, Cornell University (2020 to 2022)
- Faculty Advisor, National Farmers Union Collegiate Chapter, Cornell University (2018 to 2022)
- Undergraduate Curriculum/Studies Committee, Applied Economics & Management, Cornell University (2017-2022)
- Faculty Chair, Agricultural Marketing & Community Economic Development Program Work Team, Cornell University (2012-2022)
- Chair, Annual Meeting Selected Paper Committee, Northeastern Agricultural & Resource Economics Association (2022)
- Faculty Reviewer, Richardson-Applebaum Outstanding Graduate Research on Food Distribution & Marketing Scholarship, Food Distribution Research Society (2021)
- Search Committee, Richard C. Call Director of Agricultural Sciences Major, College of Agriculture & Life Sciences, Cornell University (2020)
- Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2020)
- Faculty Advisory Committee, Cornell Regional Food Systems Initiative (2016-2019)
- Faculty House Advisor, Alpha Zeta, Cornell University (2011-2019)
- Faculty Member, Institutional Review Board for Human Participants (IRB), Cornell University (2016-2019)
- Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO), SC Johnson College of Business, Cornell University (2018-2019)
- Advisory Board Member, Office of Faculty Diversity & Development, Cornell University (2018-2019)
- External Faculty Reviewer, Faculty Candidate Promotion to Full Professor, Clemson University (2017)
- Editor, *Agricultural & Resource Economics Review* (Editor 2014-2017, Managing Editor 2016-2017)
- Awards Committee, Applied Economics & Management, Cornell University (2010-2016)
- Faculty Advisory Committee, Community & Regional Development Institute (CaRDI), Cornell University (2006-2016)
- Dyson/AEM Dean Search Committee (2016)
- Mentoring Committee, Production Economics Specialist, Eastern New York Commercial Horticulture Program, Cornell Cooperative Extension (2016)
- Tenure Review Committee, Applied Economics & Management (2016)
- Grant Review Panel, NIFA AFRI, *Innovation for Rural Entrepreneurs & Communities Program* (2016)
- Search Committee, Agricultural Economic Development Specialist, CCE-Tioga County (2016).
- Search Committee, Agricultural Economic Development Specialist, CCE-Chemung County (2016).
- Outside Faculty Reviewer, Tenure & Promotion Candidate, Tufts University (2016)
- Search Committee, Business Management & Marketing Specialist, Harvest NY Cornell Cooperative Extension (2015-2016)
- Search Committee Chair, Farm & Agribusiness Management Assistant Professor, Applied Economics & Management, Cornell University (2014-2015)
- Chair, Ad Hoc Tenure Committee, College of Agriculture & Life Sciences (2014)
- Faculty Steering Committee, Viticulture & Enology Program, Cornell University (2012-2014)
- Board of Directors, Northeastern Agricultural & Resource Economics Association (2011-2013)
- New York State Coordinator, Trade Adjustment Assistance Program (2010)
- Economic & Community Development Working Group, CALS, Cornell University (2009)
- Faculty Chair, Agricultural Marketing & Management Program Work Team, Cornell University (2006-2012)
- Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2011)
- National Planning Committee, National Value-Added Agriculture Conference (2010-2011)
- Selected Papers Committee, Northeastern Agricultural & Resource Economics Association (2010-2011)

- Search Committee, Agricultural Economic Development Specialist, CCE-Madison County, 2007 & 2011.
- Grant Review Committee, Institute for Social Sciences, Cornell University (Spring & Fall, 2010)
- New York Dairy Industry Task Force, New York Center for Dairy Excellence (2007-2010)
- Search Committee, Agricultural Marketing Specialist, CCE-Tompkins County, 2010.
- NCERA-210 Research Committee - Secretary (2007/08), Vice Chair (2008/09), Chair (2009/10)
- Academic Advisor, Energy Steering Committee, Town of Fabius (2007-2009)
- Seminar Committee (Chair), Applied Economics & Management, Cornell University (2007-2009)
- Finance Committee, Northeastern Agricultural & Resource Economics Association (2006-2009)
- Judge, Student Section Paper Competition, American Agricultural Economics Association 2006

Teaching Experience (Cornell University):

- Cooperative Business Management, Applied Economics & Management: AEM 3260/5260 (2014 - 2024)
- International Agribusiness Study Trip, Applied Economics & Management: AEM/FDSC 3290 (2007 – 2023)
- Supervised Teaching Experience, Applied Economics & Management: AEM 4980 (2019 – 2023)
- Individual Study, Applied Economics & Management: AEM 7000 (2008 - 2023)
- Master's Level Thesis Research, Applied Economics & Management: AEM 8900 (2008 – 2023)
- Project Development/Completion - Independent Study: ALS 5900/5910 (2021 - 2022)
- MPS Project Development - Independent Study: ALS 5900 (2021)
- Internship in Agricultural Sciences: AGSCI 4960 (2011 - 2020)
- Undergraduate Research, Applied Economics & Management: AEM 4990 (2016 – 2019)
- Individual Study, Applied Economics & Management: AEM 4970 (2015 – 2018)
- Graduate Level Thesis Research, Applied Economics & Management: AEM 7900 (2008 – 2014)
- Agricultural Price Analysis, Applied Economics & Management: AEM 415 (2005)

Undergraduate Research/Teaching Supervision:

- 2023/2024. Research: 2 UG, Teaching: 1 GR
- 2022/2023. Research: 1 UG, Teaching: 1 UG
- 2021/2022. Research: 2 UG, Teaching: 1 GR, 1 UG
- 2020/2021. Teaching: 2 UG
- 2019/2020. Research: 2 UG, Teaching: 2 UG
- 2018/2019. Research: 4 UG, Teaching: 2 UG
- 2017/2018. Research: 4 UG, Teaching: 1 UG
- 2016/2017. Research: 6 UG, Teaching: 1 UG
- 2011/2012. Research: 1 UG
- 2009/2010. Research: 1 UG
- 2008/2009. Research: 1 UG
- 2007/2008. Research: 1 UG

Undergraduate Advising (Current 20/Total 55):

- Applied Economics & Management (6/24)
- Agricultural Sciences (13/27)
- Interdisciplinary Studies (1/4)

Graduate Student Advising (Current 7/Total 36):

- **PhD, Committee Member (3/11):**
Current: *Bailey Gong (Food Science 2024)*, *Natassia Bravo Arredonodo (City & Regional Planning 2024)*, *Nicholas Grandstaff (2025)*
- **MS, Chair (1/12):**
Current: *Maddie Smith (2025)*
- **MS, Committee Member (2/9)**
Current: *Jeffrey Clausen (2024)*, *Dylan Hatch (Ind. & Labor Rel. 2025)*
- **MPS, Chair (1/2)**
Current: *Owen Dunn-Hindle (Global Development 2024)*
- **MPS, Committee Member (0/2)**
Current:

Research & Extension Professional Supervision (4):

- **Matthew N. LeRoux**, Extension Associate & Director, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2024 to Present)
- **Luca Rigotti**, Research Support Specialist, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2023 to Present)
- **Nicole Tommell**, Extension Associate & Director, Cooperative Enterprise Program, Dyson School of Applied Economics & Management, Cornell University (2024 to Present)
- **Roberta M. Severson**, Extension Associate & Director, Cooperative Enterprise Program, Dyson School of Applied Economics & Management, Cornell University (2012 to 2024)
- **Matthew N. LeRoux**, Extension Associate & Director, Agribusiness and Rural Development Program, Dyson School of Applied Economics & Management, Cornell University (2020 to 2023)

Extension Programming:

- **Cornell Agricultural Marketing Research Program**, Faculty Director, 2023 to Present
- **Cooperative Enterprise Program**, Faculty Director, 2006 – Present
- **Agribusiness & Rural Development Program**, Faculty Director, 2006 - 2023
- **Agricultural Marketing & Community Development PWT**, Faculty Chair, 2012 - 2022
- **Agricultural Marketing & Management PWT**, Faculty Chair, 2006-2012

Publications – Book Chapters (peer reviewed, * = student author):

- (9) **Schmit, T.M.**, F.C. Tamarkin*, & R.M. Severson. 2023. [Differential economic impacts for cooperative business structures: An application to farmer-owned cooperatives in New York State](#). Ch. 19 (pp. 292-312) in *Research Handbook on Cooperatives and Mutuals*, M. Boland & M. Elliot, eds. Edward Elgar: Cheltenham, UK.
- (8) Jablonski, B., J.K. O'Hara, A. Bauman, **T.M. Schmit**, & D. Thilmany. 2022. [Using input-output analysis to estimate the economic impacts of food system initiatives](#). Ch. 8 (pp. 157-179) in *Food Systems Modeling: Tools for Assessing Sustainability in Food and Agriculture*, C.J. Peters & D.D. Thilmany (Eds.), Elsevier: Cambridge, MA.
- (7) **Schmit, T.M.**, B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2020. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change](#). Ch. 2 (pp. 639-656), in *Local Food Systems & Community Economic Development*. R.D. Lamie, S. Deller, eds. Routledge, New York, NY.
- (6) Jablonski, B.B.R., M. Hendrickson, S. Vogel, & **T.M. Schmit**. 2017. [Local & regional food systems driving rural economic development](#). Ch. 3 (pp. 57-78), in *Harvesting Opportunity: The Power of Regional Food System Investments to Transform Communities*, A. Dumant, D. Davis, J. Wascalus, T. Cheeks Wilson, J. Barham, & D. Tropp, eds. Federal Reserve Bank of St. Louis.
- (5) Jablonski, B.B.R. & **T.M. Schmit**. 2016. [Food hubs: Expanding local food to urban consumers](#). In *Cities of Farmers: Problems, Possibilities & Processes of Producing Food in Cities*, J. Dawson & A. Morales, eds. University of Iowa Press, Iowa City, IA.
- (4) Henehan, B.M. & **T.M. Schmit**. 2009. [Serving member interests in changing markets: A case study of Pro-Fac Cooperative](#). Ch. 4 (pp.53-70), in *Co-operative Conversions, Failures & Restructurings: Case Studies & Lessons from U.S. & Canadian Agriculture*, M. Fulton & B. Hueth, eds. Knowledge Impact in Society, Saskatoon, Saskatchewan.
- (3) **Schmit, T.M.** & N.L. Bills. 2007. Agribusiness contributions & inter-industry linkages in the New York State economy. *Yearbooks of Agricultural University of Poznan, Economy Series*, 6/385:119-142, Agricultural University of Poznan Publishing: Poznan, Poland.
- (2) **Schmit, T.M.**, J.C. Reberte, & H.M. Kaiser. 2005. [An economic analysis of generic egg advertising in California](#). Ch. 5 (pp. 95-108), in *The Economics of Commodity Promotion Programs: Lessons from California*, H.M. Kaiser, J.M. Alston, J.M. Crespi, & R.J. Sexton, eds., Peter Lang Publishing, New York, NY.
- (1) **Schmit, T.M.** & H.M. Kaiser. 2003. [The impact of dietary cholesterol concerns on consumer demand for eggs in the USA](#). Ch. 12 (pp. 203-222), in *Health, Nutrition & Food Demand*, W.S. Chern & K. Rickertsen, eds., CAB International, Wallingford, OX, UK.

Publications – Journal Articles (peer reviewed):

- (54) Rigotti, L.* , M.N. LeRoux, **T.M. Schmit**. 2023. [Increasing customer purchases at farmers markets using point-of-sale scanner data](#). *Journal of the Agricultural and Applied Economics Association* 3(1):61-77.
- (53) Krasnoff, S.M.* , **T.M. Schmit**, & C.B. Bilinski. 2023. [Economic impact assessment of public incentives to support farm-to-school food purchases](#). *Food Policy* 121:102545.
- (52) **Schmit, T.M.**, R. Stamm, & R.M. Severson. 2022. [Engaged learning: Linking course instruction and extension programming](#). *Applied Economics & Teaching Resources* 4(2):69-83.
- (51) Yan, M.* , **T.M. Schmit**, M. Baker, M.N. LeRoux, & M. Gómez. 2022. [Sell now or later? A decision-making model for feeder cattle selling](#). *Agricultural and Resource Economics Review* 51(2):343-360. **2022 ARER Article of the Year**
- (50) **Schmit, T.M.**, B.B.R. Jablonski, A. Bonanno, & T.G. Johnson. 2021. [Measuring stocks of community wealth & their association with food systems efforts in rural & urban places](#). *Food Policy* 102:102119.
- (49) Munch, D.M.* , **T.M. Schmit**, & R.M. Severson. 2021. [Assessing the value of cooperative membership: A case of dairy marketing in the United States](#). *Journal of Co-operative Organization and Management* 9(1):100129.
- (48) **Schmit, T.M.** & R.M. Severson. 2021. [Exploring the feasibility of rural broadband cooperatives in the United States: the new New Deal?](#) *Telecommunications Policy* 45(4):102114.
- (47) Munch, D.M.* , **T.M. Schmit**, & R.M. Severson. 2020. [A descriptive analysis of milk pricing attribute values for cooperative & independent milk handlers in New York State](#). *Journal of Cooperatives* 35:40-73.
- (46) **Schmit, T.M.**, G.L. Wall, E.J. Newbold, & E.A. Bihn. 2020 [Assessing the costs & returns of on-farm food safety improvements: A survey of Good Agricultural Practices \(GAPs\) training participants](#). *PLOS ONE* 15(7):e0235507.
- (45) **Schmit, T.M.**, B.B.R. Jablonski, & C. Laughton. 2019. [Comparing farm financial performance across local food market channels](#). *Journal of Extension* 57(2).
- (44) **Schmit, T.M.** & Severson, R.M. 2019. [Building success of food hubs through the cooperative experience](#). *Journal of Extension* 57(1).
- (43) **Schmit, T.M.**, R.M. Severson, J. Strzok, & J. Barros*. 2019. [Improving economic contribution analyses of local agricultural systems: Lessons from a study of the New York apple industry](#). *Journal of Agriculture, Food Systems, & Community Development* 8(C):37-51.
- (42) **Schmit, T.M.**, B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2017. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change](#). *Community Development* 48(5):639-656.
- (41) Jablonski, B.B.R.* , **T.M. Schmit**, & D. Kay. 2016. [Assessing the economic impacts of food hubs on regional economies: A framework that includes opportunity costs](#). *Agricultural & Resource Economics Review* 45(1):143-172.
- (40) Jablonski, B.B.R. & **T.M. Schmit**. 2016. [Differential expenditure patterns of local food system participants](#). *Renewable Agriculture & Food Systems* 31(2):139-147.
- (39) **Schmit, T.M.**, B.B.R. Jablonski* , & Y.S. Mansury. 2016. [Assessing the economic impacts of local food system producers by scale: A case study from New York](#). *Economic Development Quarterly* 30(4):316-328.
- (38) Perla, J.M.* , B.J. Rickard, & **T.M. Schmit**. 2014. [Looking for locapours: using Zagat survey data to examine restaurant demand for local wine](#). *Agricultural & Resource Economics Review* 43(1):69-86.
- (37) Preszler, T.* , **T.M. Schmit**, & J.E. Vanden Heuvel. 2013. [Cluster thinning reduces the economic sustainability of Riesling production](#). *American Journal of Enology & Viticulture* 64(3):333-341.
- (36) **Schmit, T.M.** & J. Hall*. 2013. [Implications of agglomeration economies & market access for firm growth in food manufacturing](#). *Agribusiness: An International Journal* 29(3):306-324.
- (35) **Schmit, T.M.**, B.J. Rickard, & J. Taber*. 2013. [Consumer valuation of environmentally friendly production practices in wines, considering asymmetric information & sensory effects](#). *Journal of Agricultural Economics* 64(2):483-504.
- (34) Rickard, B., **T.M. Schmit**, M. Gomez, & H. Lu*. 2013. [Developing brands for patented fruit varieties: Does the name matter?](#) *Agribusiness: An International Journal* 29(3):259-272.
- (33) **Schmit, T.M.** & S.E. Hadcock. 2012. [Assessing barriers to expansion of farm-to-chef sales: A case study from upstate New York](#).” *Journal of Food Research* 1(1):117-125.
- (32) Dong, D., **T.M. Schmit**, & H. Kaiser. 2012. [Modeling household purchasing behavior to analyze beneficial marketing strategies](#). *Applied Economics* 44(6):717-725.
- (31) **Schmit, T.M.**, Luo, J.* , & J.M. Conrad. 2011. [Estimating the influence of ethanol policy on plant investment](#)

- [decisions: a real options analysis with two stochastic variables](#). *Energy Economics* 33(6):1194-1205.
- (30) Schmit, T.M. & M.I. Gómez. 2011. [Developing viable farmers' markets in rural communities: an empirical investigation of vendor performance using objective & subjective valuations](#). *Food Policy* 36(2):119-127.
- (29) LeRoux, M.N. *, T.M. Schmit, M. Roth, & D. Streeter. 2010. [Evaluating market channel options for small-scale fruit & vegetable producers](#). *Renewable Agriculture & Food Systems* 25(1):16-23.
- (28) Preszler, T. *, T.M. Schmit, & J.E. Vanden Heuvel. 2010. [A model to establish economically sustainable cluster thinning practices](#). *American Journal of Enology & Viticulture* 61(1):140-146.
- (27) Schmit, T.M., R.N. Boisvert, D. Enahoro *, & L. Chase. 2009. [Optimal dairy farm adjustments to increased utilization of corn distillers dried grains with solubles](#). *Journal of Dairy Science* 92(12):6105-6115.
- (26) Preszler, T. * & T.M. Schmit. 2009. [Factors affecting wine purchase decisions & presence of New York wines in upscale New York restaurants](#). *Journal of Food Distribution Research* 40(3):16-30.
- (25) Guo, X., Z. Yu, T.M. Schmit, B.M. Henahan, & D. Li. 2009. [Evaluation of new socialist countryside development in China](#). *China Agricultural Economic Review* 1(3):314-326.
- (24) Schmit, T.M., J. Luo *, & L.W. Tauer. 2009. [Ethanol plant investment using net present value & real options analysis](#). *Biomass & Bioenergy* 33(10):1442-1451.
- (23) Schmit, T.M., L. Verteramo *, & W.G. Tomek. 2009. [Implications of growing biofuels demands on Northeast livestock feed costs](#). *Agricultural & Resource Economics Review* 38(2):200-212.
- (22) Henahan, B.M. & T.M. Schmit. 2009. [Serving member interests in changing markets: A case study of Pro-Fac Cooperative](#). *Journal of Cooperatives* 23:53-70.
- (21) Guo, X., T.M. Schmit, & B.M. Henahan. 2008. [Rural supply & marketing cooperatives in China: Historical development, problems, & reform](#). *Journal of Rural Cooperation* 36(2):157-174.
- (20) Dong, D., T.M. Schmit, & H.M. Kaiser. 2007. [Optimal media allocation of generic fluid milk advertising expenditures: the case of New York State](#). *Agricultural & Resource Economics Review* 36(2):253-266.
- (19) Chung, C., T.M. Schmit, D. Dong, & H.M. Kaiser. 2007. [Economic evaluation of shelf-space management in grocery stores](#). *Agribusiness: An International Journal* 23(4): 583-597.
- (18) Schmit, T.M. & H.M. Kaiser. 2007. [Optimal seasonal allocation of generic dairy advertising expenditures](#). *Journal of Agricultural & Applied Economics* 39(1):187-199.
- (17) Schmit, T.M. & H.M. Kaiser. 2006. [Forecasting fluid milk & cheese demands for the next decade](#). *Journal of Dairy Science* 89(12):4924-4936.
- (16) Schmit, T.M., C. Chung, & H.M. Kaiser. 2006. [The Dairy Case Management Program: Does it mooove more milk?](#) *Choices* 21(2):111-115.
- (15) Messer, K.D., Schmit, T.M., & H.M. Kaiser. 2005. [Optimal institutional mechanisms for funding generic advertising: An experimental analysis](#). *American Journal of Agricultural Economics* 87(4):1046-1060.
- (14) Chung, C., D. Dong, T.M. Schmit, H.M. Kaiser, & B.W. Gould. 2005. [Estimation of price elasticities from cross-sectional data](#). *Agribusiness: An International Journal* 21(4):565-584.
- (13) Schmit, T.M. & H.M. Kaiser. 2004. [Decomposing the variation in generic advertising response over time](#). *American Journal of Agricultural Economics* 86(1):139-153.
- (12) Kaiser, H.M. & T.M. Schmit. 2003. [Distributional effects of generic dairy advertising throughout the marketing channel](#). *Agribusiness: An International Journal* 19(2):289-300.
- (11) Schmit, T.M., B.W. Gould, D. Dong, H.M. Kaiser, & C. Chung. 2003. [The impact of generic advertising on U.S. household cheese purchases: A censored autocorrelated regression approach](#). *Canadian Journal of Agricultural Economics* 51(1):15-37.
- (10) Schmit, T.M., D. Dong, C. Chung, H.M. Kaiser, & B.W. Gould. 2002. [Identifying the effects of generic advertising on the household demand for fluid milk & cheese: A two-step panel data approach](#). *Journal of Agricultural & Resource Economics* 27(1):165-186.
- (9) Lesser, W., T.M. Schmit, & L.M. Ruiz*. 2001. [Elite germplasm for GMO's in Brazil: Modeling government-agribusiness negotiations](#). *International Food & Agribusiness Management Review* 2(3):391-406.
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 - (3) **Schmit, T.M.**, R.N. Boisvert, & L.W. Tauer. 1999. Risks experienced by New York dairy producers. News Release, *Cornell Cooperative Extension News & Information Service*, October 12.
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 - (1) Reberte, C., **T.M. Schmit**, & H.M. Kaiser. 1996. An ex post evaluation of generic egg advertising in the United States. *NICPRE Quarterly*, National Institute for Commodity Promotion Research & Evaluation 6(3):1-2.

Papers under Review:

- (1) Schmit, T.M. and X. Liu.* [A bid adjustment algorithm incorporating multiplier impacts to support local food procurement by public agencies](#). *Applied Economics Perspectives and Policy* (first revision, May 2024)
- (2) Wasserman-Olin, R.* , M. Gómez, T.M. Schmit, & T. Björkman. Improving wholesale local food procurement: A farmer choice experiment. *Food Policy* (first submission May 2024)

Works in Process:

- (1) Schmit, T.M., Li, S.* and R.M. Severson. Financial feasibility of solar sheep grazing service cooperatives.
- (2) Jackson, J.D.* , T.M. Schmit, M.T. Niles, & J.E. Vanden Heuvel. Investigating in-season sheep grazing for cool climate vineyards.

Professional Presentations - Research:

- (83) *A bid adjustment algorithm incorporating multiplier impacts to support local food procurement by public agencies*, Selected Presentation, Northeastern Agricultural & Resource Economics Association Annual Meeting, 10 June 2024.
- (82) *Needs Assessment and Financial Feasibility for Solar Sheep Grazing Cooperatives*, with R.M. Severson and Y. Li, Selected Paper, NCERA-210 Annual Meeting, Minneapolis, MN, 05 December 2023.
- (81) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC. 23 July 2023.
- (80) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Poster, Northeastern Agricultural & Resource Economics Association Annual Meeting, 12 June 2023.
- (79) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth*, Northeastern Agricultural & Resource Economics Association Annual Meeting, Mystic, CT, 13 June 2022.

- (78) *Sell Now or Later? A Decision-making Model for Feeder Cattle Selling*, with M. Yan, M.J. Baker, M.N. LeRoux & M.I. Gómez. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 3 August 2021.
- (77) *Can Point-of-Sale Data Collection from Farmers Markets Inform Practices to Increase Sales?*, with M.N. LeRoux & N.W. Grandstaff. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 2 August 2021.
- (76) *Improving farmers market sales through point-of-sale (POS) data analysis*, with M.N. LeRoux & N.W. Grandstaff. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Virtual. 15 June 2021.
- (75) *Exploring the Feasibility of Rural Broadband Cooperatives in the United States: The new New Deal?* Invited Presentation, Cornell Broadband Network, virtual. 29 January 2021.
- (74) *Assessing the Value of Agricultural Cooperative Ownership*, with D.M. Munch & R.M. Severson, Selected Paper, NCERA-210 Annual Meeting, virtual. 04 November 2020.
- (73) *Understanding cooperative businesses through engaged learning*. Track Session on *Innovative Methods in Teaching Agribusiness & Cooperative Education*, Agricultural & Applied Economics Association Annual Meeting, Atlanta, GA. 23 July 2019.
- (72) *Assessing differential economic impacts for agricultural cooperatives in New York State*, with F.C. Tamarkin & R.M. Severson. Selected Paper, NCERA-210 Annual Meeting, St. Paul, MN. 07 November 2018
- (71) *Assessing the differential economic impacts for agricultural cooperatives & their importance in the agriculture supply chain*, with F.C. Tamarkin & R.M. Severson. Invited Panelist, Co-op IMPACT Conference, National Cooperative Business Association, Arlington, VA. 03 October 2018
- (70) *Exploring the feasibility of rural broadband expansion via the cooperative business model*, with R.M. Severson. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC. 06 August 2018.
- (69) *Assessing differential economic impacts for agricultural cooperatives in New York State*, with F.C. Tamarkin & R.M. Severson. Track Session Paper on *How Cooperatives Create Value & Differential Economic Impact*, Agricultural & Applied Economics Association Annual Meeting, Washington, DC. 06 August 2018.
- (68) *Inclusion & exclusion in economics & what we can do*. Invited Panelist, Northeastern Agricultural & Resource Economics Association Annual Meeting, Philadelphia, PA. 11 June 2018.
- (67) *Assessing the differential economic impacts for agricultural cooperatives & their importance in the agriculture supply chain*, with F. Tamarkin & R.M. Severson. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Philadelphia, PA. 11 June 2018.
- (66) *Exploring the feasibility of a rural broadband cooperative in Northern New York*, with R.M. Severson. Selected Poster, Northeastern Agricultural & Resource Economics Association Annual Meeting, Philadelphia, PA. 11 June 2018.
- (65) *Exploring the feasibility of rural broadband cooperatives: an application in Northern New York*. NCERA-210 Annual Meeting, St. Paul, MN, 1 November 2017.
- (64) *Impacts of food hubs & other local food efforts: a research perspective*. Invited panelist for 2017 Community Development Institute, hosted by Community & Regional Development Institute (CaRDI), Cornell University, Ithaca, NY. 29 September 2017.
- (63) *Evaluating the rural impacts of an urban local food system initiative*, with B. Jablonski, D. Kay, & T. Johnson. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Chicago, IL. 01 August 2017.
- (62) *Urban & rural impacts of farm participation in urban markets: the case of GrowNYC*, with D. Kay, J. Minner, B.B.R. Jablonski, & L. Christensen. Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Chicago, IL. 01 August 2017.
- (61) *Applying rural wealth creation to evaluate the impacts of local food system initiatives*, with D. Kay, J. Minner, B.B.R. Jablonski, & L. Christensen. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Arlington, VA. 12 June 2017.
- (60) *The powers of Greenmarkets: spatial analysis to explore local food systems at multiple scales*, with J. Minner, Y. Feng, X. Shi, B. Jablonski, D. Kay, G. George, Y. Zhang, & T. Widjarnarso. Poster Presentation at Association of Collegiate Schools of Planning, Portland, OR, 5 November 2016.
- (59) *Evaluating the rural & regional impacts or urban-based local food system initiatives*, with B.B.R. Jablonski, D. Kay, & C. Wayne. Plenary Session, Food Distribution Research Society Annual Meeting, New Orleans, LA, 02 October 2016.
- (58) *Applying comprehensive wealth accounting to evaluating the impacts of local food system initiatives*, with B.B.R.

- Jablonski & D. Kay. CRENET Track Session, Agricultural & Applied Economics Association Annual Meeting, Boston, MA, 31 July 2016.
- (57) *Determinants of small farm profitability: How important are local foods?*, with B.B.R. Jablonski & S. Vogel. CRENET Track Session, Agricultural & Applied Economics Association Annual Meeting, Boston, MA, 31 July 2016.
- (56) *The truth is out there: but how do we communicate it?* Invited Panelist, Career Advancement & Mentorship Program Session, Northeastern Agricultural & Resource Economics Association Annual Meeting, Bar Harbor, ME. 20 June 2016.
- (55) *Assessing producer costs & returns of food safety improvements: a survey of GAPs training participants*, with E.A. Bihn, G.L. Wall, & E.J. Newbold. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Bar Harbor, ME. 20 June 2016.
- (54) *Determinants of small farm profitability: how important are local foods?* with S. Vogel & B. Jablonski. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Bar Harbor, ME. 20 June 2016.
- (53) *Strengthened rural-urban linkages to support rural economic development: the case of relocated food systems*, with B.B.R. Jablonski, D. Kay, & J. Minner. AFRI Research Advisory Team Meeting, New York Department of Agriculture & Markets, New York City, NY, 17 September 2015.
- (52) *Measuring the rural wealth creation impacts of local food systems*, with B.B.R. Jablonski & D. Kay. CRENET Track Session, Agricultural & Applied Economics Association Annual Meeting, San Francisco, CA, 28 July 2015.
- (51) *Enhancing the applied knowledge of local food systems' economic impact*, with D. Hughes, D. Swenson, D. Thilmany McFadden, P. Watson, A. Morales, D. Conner, S. Deller, K. Meter. B.B.R. Jablonski, & A. Bauman. Track Session Paper, Agricultural & Applied Economics Association Annual Meeting, San Francisco, CA, 27 July 2015.
- (50) *Strengthened rural-urban linkages to support rural economic development: the case of relocated food systems*, with B.B.R. Jablonski, D. Kay, & J. Minner. AFRI Research Advisory Team Meeting, Cornell University, Ithaca, NY, 6 March 2015.
- (49) *Assessment of pollution discharge elimination permits for confined animal feeding operations*, with R.N. Boisvert & D. Enahoro. Department of Agricultural Economics & Management, Robert H. Smith Faculty of Agriculture, Food, & Environment, The Hebrew University of Jerusalem, Rehovot, Israel, 9 November 2014.
- (48) *Local food sales & small farm profitability: leveraging Federal data*, with B. Jablonski & S. Vogel. Agricultural & Applied Economics Association Annual Meeting, Minneapolis, MN, 29 July 2014.
- (47) *Assessing the economic impacts of regional food hubs*, with B. Jablonski. Innovative Strategies in Local Foods Marketing, 2013 Research Symposium, Agricultural Marketing Service, USDA, Washington, DC, 7 August 2013.
- (46) *Assessing the economic impacts of regional food hubs: the case of Regional Access*, with B. Jablonski. Know Your Farmer, Know Your Food Task Force, Agricultural Marketing Service, USDA, Washington, DC, 6 August 2013.
- (45) *Quantifying the economic impacts of local & regional food systems*, with B. Jablonski. Invited Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC, 5 August 2013.
- (44) *Local producers' production functions & their importance in estimating economic impacts*, with B. Jablonski. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Ithaca, NY. 24 June 2013.
- (43) *Local producers' production functions & their importance in estimating economic impacts*, with B. Jablonski. Selected Paper, Agricultural, Food, & Human Values Annual Meeting, East Lansing, MI. 20 June 2013.
- (42) *Purchasing patterns for local food producers: estimating economic impacts*, with B. Jablonski. Northeast Food Systems Research Webinar, Northeast Regional Center for Rural Development. 31 May 2013.
- (41) *Estimating the economic impact of local food: building a methodology using case studies from New York*, with B. Jablonski. Economic Research Service, USDA, Washington, DC. 28 March 2013.
- (40) *Impacts of local food system activities on a regional economy: a case study from upstate New York*, with B. Jablonski, & Y. Mansury. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Lowell, MA. 11 June 2012.
- (39) *Developing cooperative strategy to create & improve member value*, Invited Lecture, Ag Sciences Seminar (AGSCI 4010), Cornell University, Ithaca, NY. 16 April 2012.
- (38) *The impact of environmentally friendly production practices on wine purchase decisions*, with B. Rickard, J.

- Taber, & R. Boisvert. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Pittsburgh, PA. 25 July 2011.
- (37) *Willingness of consumers to pay for green production practices in NYS Riesling wine*. AEM Seminar, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY. 6 April 2011.
- (36) *Local food systems planning – a perspective on changing local food supply chains*, with M. Gómez. Food Systems Planning (CRP 5850), Department of City & Regional Planning, Cornell University, Ithaca, NY. 22 February 2011.
- (35) *Agribusiness development & environmental linkages: policy controls & firm responses*, Young Social Scientists' Sustainability Research Forum, Cornell University, Ithaca, NY. 17 November 2010.
- (34) *NY pollution discharge elimination permits for CAFOs, management adjustments & the environment*, with D. Enahoro & R.N. Boisvert, Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Denver, CO. 27 July 2010.
- (33) *Factors affecting the growth of food & beverage manufacturers in NYS*, with J.S. Hall. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Denver, CO. 26 July 2010.
- (32) *Agglomeration economies & firm growth in the New York food manufacturing sector*, with J. Hall. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Atlantic City, NJ. 14 June 2010.
- (31) *An assessment of food & beverage manufacturing growth in New York State*. AEM Seminar, Department of Applied Economics & Management, Cornell University, Ithaca, NY. 7 April 2010.
- (30) *Assessing the future of food & beverage manufacturing in NYS*, with K. Park, B. Henehan, & J. Hall. Selected Paper, Food Distribution Research Society Annual Meeting, Denver, CO. 4 November 2009.
- (29) *Determinants of vendor success in farmers' markets: evidence from Upstate NY*, with M. Gomez. Selected Poster (Competition Finalist), Agricultural & Applied Economics Association Annual Meeting, Milwaukee, WI. 28 July 2009.
- (28) *Ethanol plant investment decisions using real options analysis*, with J. Luo. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Milwaukee, WI. 28 July 2009.
- (27) *A real options analysis of ethanol plant investment under uncertainty*, with J. Luo & L.W. Tauer. Selected Paper, International Food & Agribusiness Management Association Annual World Forum & Symposium, Budapest, Hungary. 21 June 2009.
- (26) *Determinants of vendor success in farmers' markets: evidence from upstate NY*, with M. Gomez. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Burlington, VT. 9 June 2009.
- (25) *Ethanol plant investment decisions under uncertainty*, with J. Luo & L.W. Tauer. Selected Paper, Northeastern Agricultural & Resource Econ. Assoc. Annual Meeting, Burlington, VT. 9 June 2009.
- (24) *Structure, strategy, & finance in changing markets: the case of Pro-Fac Cooperative*, with B.M. Henehan. Selected Paper, NCERA-210 Annual Meeting, St. Paul, MN. 19 November 2008.
- (23) *Ethanol plant investment decisions using real options analysis*, with J. Luo & L.W. Tauer. Selected Poster, Northeast Renewable Energy Conference, State College, PA. 27 August 2008.
- (22) *Cooperative redesign in potential & practice: the Case of Pro-Fac Cooperative*, with B.M. Henehan. Organized Symposium, American Agricultural Economics Association Annual Meeting, Orlando, FL. 28 July 2008.
- (21) *Dairy farm management adjustments to biofuels-induced changes in agricultural markets*, with R.N. Boisvert, D. Enahoro, & L. Chase. Selected Paper. Northeastern Agricultural & Resource Economics Association Annual Meeting, Quebec City, Quebec. 1 July 2008.
- (20) *Biofuels industry development & implications for livestock feed costs*, Spring Colloquia: Biofuels - Economic & Environmental Interactions, Cornell University, Ithaca, NY. 28 April 2008.
- (19) *Implications of growing biofuels demands on northeast livestock feed costs*, with L. Verteramo & W.G. Tomek. Selected Paper, NCCC-134 Annual Meeting, St. Louis, MO. 22 April 2008.
- (18) *Rural supply & marketing cooperatives in china: historical development, problems, & reform*, with X. Guo & B. Henehan. Selected Paper, NCERA-194 Annual Meeting, St. Paul, MN. 8 Nov. 2007.
- (17) *Biofuels demands, their implications for feed prices*, with L.J. Verteramo & W.G. Tomek. Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Rehoboth Beach, DE. 11 June 2007
- (16) *Agribusiness contributions & inter-industry linkages in the New York State economy*, with N.L. Bills. Invited Paper, Challenges for the Polish AgriFood Sector & Rural Territories, Polish-American Seminar, Agricultural University of Poznan, Poznan, Poland. 21 May 2007.
- (15) *Demographic impacts on generic advertising effectiveness in New York City*, with Yu Wang & H.M. Kaiser.

- Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Mystic, CT. 12 June 2006.
- (14) *Optimal institutional mechanisms for funding generic advertising*, with K.M. Messer & H.M. Kaiser. Department of Economics, Binghamton University – State University of New York, Binghamton, NY. 4 February 2005.
 - (13) *Optimal institutional mechanisms for funding generic advertising: An experimental analysis*, with K.M. Messer & H.M. Kaiser. AEM Seminar. Department of Applied Economics & Management, Cornell University, Ithaca, NY. 22 October 2004.
 - (12) *Optimal seasonal allocation of generic dairy advertising expenditures*, with H.M. Kaiser. NEC-63 Commodity Promotion Conference, Lake Louise, Alberta, CA. 30 September 2004.
 - (11) *The Dairy Case Management Program: Does it mooove more milk?* with H.M. Kaiser & C. Chung. Selected Paper, American Agricultural Econ. Assoc. Annual Meeting, Denver, CO. 3 August 2004.
 - (10) *Optimal seasonal allocation of generic dairy advertising expenditures*, with H.M. Kaiser. Session Paper, Western Economics Association International Meeting, July 12, 2003, Denver, CO.
 - (9) *Modeling the effects of generic advertising on the demand for fluid milk & cheese: A Time-varying parameter application*, with H.M. Kaiser. Selected Paper, American Agricultural Economics Association Annual Meeting, Long Beach, CA, 30 July 2002.
 - (8) *The Effect of generic dairy advertising on the household demand for milk & cheese*, with C. Chung, D. Dong, H. M. Kaiser, & B. Gould. Selected Paper, American Agricultural Economics Association Annual Meeting, Tampa, FL. 1 August 2000.
 - (7) *Evaluating the effect of generic milk advertising using household purchase data*, with C. Chung, D. Dong, H. M. Kaiser, & B. Gould. Session Paper, Western Economics Association International Meeting, Vancouver, BC. 2 July 2000.
 - (6) *Measuring the risks of New York dairy Producers*, with R. N. Boisvert & L. W. Tauer. Selected Paper, American Agricultural Economics Association Annual Meeting, Nashville, TN. 10 August 1999.
 - (5) *Effects of Amendments to the SDWA on local government finance & rural residents in NY*, with L. Tsao & R.N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Salt Lake City, UT. 4 August 1998.
 - (4) *Tradeoff between economies of size in treatment & diseconomies of distribution for rural water systems*, with R. N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Toronto, ON, Canada. 29 July 1997.
 - (3) *An hedonic approach to estimating operation & maintenance costs for New York municipal water systems*, with R. N. Boisvert. Selected Paper, American Agricultural Economics Association Annual Meeting, Toronto, ON, Canada. 30 July 1997.
 - (2) *Policy implications of ranking distributions of nitrate runoff & leaching by farm, region, & soil productivity*, with R. N. Boisvert & A. Regmi. Selected Paper, American Agricultural Economics Association Annual Meeting, San Antonio, TX. 29 July 1996.
 - (1) *An economic analysis of generic egg advertising in California, 1985-1995*, with J. C. Reberte & H.M. Kaiser. NEC-63 Fall Meeting, Monterey, CA. 8 October 1996.

Professional Presentations - Extension & Outreach:

- (145) *Financial Feasibility for Solar Sheep Grazing Service Cooperatives*, Tea Time, American Solar Grazing Association (ASGA). Webinar. 20 May 2024.
- (144) *Decision Making in Cooperatives: How Would You Act*, Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 07 March 2024.
- (143) *Cornell's Cooperative Enterprise Program – 2024 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 07 March 2024.
- (142) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 16 February 2024.
- (144) *Considering Opportunities for a Marketing Services Cooperative Business*, Vermont Artisanal Cheesemakers Group, Online, 07 February 2024.
- (141) *Evaluation of Policy Mechanisms Supporting Growth in Local food and Agricultural Markets in NYS*, Dyson Agricultural and Food Business Outlook, Ithaca, NY, 19 January 2024.
- (140) *A New Net Cost Food Procurement Approach for Public Agencies in NYS*, New York State Procurement

- Advisory Council, Albany, NY/Online, 28 November 2023.
- (139) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies*, NYS OGS, NYSAM, and Governor's Office presentation, Online, 10 November 2023.
- (138) *Economic Impact Assessments of Public Incentives to Support Growth in Local Food Sales*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.
- (137) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.
- (136) *Agricultural Economic Development: Assessing Industry Linkages for Growth, Impact, & Value*, Annual Training Conference, New York State Assessors Association, Ithaca, NY, N = 25, 19 July 2023.
- (135) *Economic Impact Assessment of Public Incentives to Support Farm to School Food Purchases: A Case Study of the 30% NYS Initiative and the Buffalo City School District*, Webinar, Cornell University, N = 350, 18 May 2023.
- (134) *Cornell's Cooperative Enterprise Program – 2023 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 01 March 2023.
- (133) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 17 February 2023.
- (132) *Economic Contributions of Agriculture in Northern NY & Implications for Land Use Changes with Utility-Scale Solar*, St. Lawrence County Agricultural & Farmland Protection Board, Canton, NY (Zoom), 29 September 2022.
- (131) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth*, Jefferson County Agricultural Development Conference, Watertown, NY, 8 April 2022.
- (130) *Cornell's Cooperative Enterprise Program – 2022 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, 03 March 2022.
- (129) *Decision Making in Cooperatives: How Would You Act*, College Conference on Cooperatives (virtual), National Farmers Union Foundation, 18 February 2022.
- (128) *The Value of Membership in Dairy Marketing Cooperatives*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 19 November 2021.
- (127) *Cornell Meat Marketing Project Introduction*, with M.N. LeRoux, Agribusiness & Rural Development Program, Cornell University, Webinar. 22 April 2021.
- (126) *Cornell's Cooperative Enterprise Program – 2021 Program Update*, Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.
- (125) *Assessing the Value of Agricultural Cooperative Ownership: A Case of Dairy Marketing in the United States*, Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.
- (124) *Assessing the Value of Agricultural Cooperative Ownership*, Farmer Cooperatives Conference, Virtual. 05 November 2020.
- (123) *What are the barriers preventing customers from visiting farmers markets more?* Selected Poster, National Association of County Agricultural Agents Annual Conference, Virtual, 30 September 2020.
- (122) *Navigating LGBTQ+ identity in the workplace*. Invited Speaker. Queer Professional Community, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY 03 March 2020.
- (121) *Cornell's Cooperative Enterprise Program*, NECC Annual Leaders Forum, Northeast Cooperative Council, Syracuse, NY, 27 February 2020.
- (120) *Assessing the barriers to increasing customer participation & farm sales at farmers markets*, Ithaca Famers Market Annual Member Meeting, Ithaca, NY, 18 November 2019.
- (119) *The mutuality of Engaged Learning: Cooperative Education through Teaching, Research, & Extension*, Cornell Faculty Fellows in Engaged Scholarship, Engaged Cornell, Cornell University, Ithaca, NY, 12 November 2019.
- (118) *Results from the Square Farmers Market Project*, Cornell Cooperative Extension – Tompkins County, Ithaca, NY, 30 October 2019.
- (117) *Assessing the differential economic impacts for agricultural cooperatives & their importance in the agriculture supply chain*, National Conference of State Cooperative Councils Annual Meeting, Ithaca, NY, 20 September 2019.
- (116) *Exploring the feasibility of rural broadband cooperatives in Northern New York State*, Joint Senate & Assembly Public Hearing on Rural Broadband, Albany, NY, 17 September 2019.
- (115) *Targeting agricultural economic development: Assessing industry linkages & opportunities for growth*, Southern Tier Agriculture & Food Industry Summit, Binghamton, NY, 23 May 2019.

- (114) *Consumer attitudes & behaviors on shopping for local*, Farmers Market Federation of NY, Webinar, 18 March 2019.
- (113) *Assessing the barriers to increasing customer participation & farm sales at farmers markets*, Farmers Market Manager Conference, Farmers Market Federation of NY, Glens Falls, NY, 5 March 2019.
- (112) *2019 Cornell Report: Cooperative Enterprise Program*, Northeast Cooperative Council Annual Leaders Forum, Syracuse, NY, 28 February 2019.
- (111) *Economic contributions of agricultural cooperatives to the New York State economy- Research update*, Northeast Cooperative Council, Director Meeting, Ithaca, NY, 5 December 2018.
- (110) *Economic contributions of the apple industry supply chain in New York State*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 15 November 2018.
- (109) *Exploring the feasibility of a rural broadband cooperative in Northern New York*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 13 November 2018.
- (108) *Cooperative business decision making: Learning in real time with the game of Co-opoly*, Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 13 November 2018.
- (107) *Leveraging sustainability for competitive advantage*, Moderator, Farmer Cooperatives Conference, St. Paul, MN, 8 November 2018.
- (106) *Developing your brand & marketing strategies to increase sales*. Conference Co-Chair, (Lindsey Pashow, CCE – Harvest NY) Cornell Agribusiness Strategic Marketing Conference, Lake Placid, NY, 7-8 November 2018.
- (105) *Local food systems IMPLAN training*, Agricultural Marketing & Community Development Program Work Team, Cornell University, Ithaca, NY, 13-14 August 2018.
- (104) *Economic contributions of rural electric cooperatives to the New York State economy*, NYS Rural Electric Association, Square Table Annual Meeting, Ithaca, NY, 19 April 2018.
- (103) *The cooperative business structure as a mechanism for rural broadband expansion: A case study from NY*, NYS Rural Electric Association, Square Table Annual Meeting, Ithaca, NY, 19 April 2018.
- (102) *Comparing farm financial performance across local food marketing channels*, FarmNet Webcast Series, eCornell, 7 March 2018.
- (101) *Economic contributions of agricultural & rural electric cooperatives to the New York State economy*, Northeast Cooperative Council Annual Leaders Forum, Albany, NY, 28 February 2018.
- (100) *2018 Cornell Report: Cooperative Enterprise Program*, Northeast Cooperative Council Annual Leaders Forum, Albany, NY, 28 February 2018.
- (99) *Comparing farm financial performance across local marketing channels*, eXtension Economics of Local Foods Community of Practice, Webinar, 25 January 2018.
- (98) *Agricultural Marketing & Community Economic Development Program Work Team Introduction*, Cornell Cooperative Extension Executive Leadership Conference, Ithaca, NY, 11 October 2017.
- (97) *The Practitioner's Guide as resource for farm to school economic impact assessment*, Economic Impacts of Farm to School, eXtension Economics of Local Foods Community of Practice Webinar, 11 October 2017.
- (96) *Getting Started in Agri-tourism*. Conference Co-Chair (with Megan Burley, CCE-Erie County), Cornell Agribusiness Strategic Marketing Conference, Gasport, NY, 20-21 September 2017.
- (95) *Understanding cooperative governance & decision making using Co-opoly*, Future Cooperative Leaders Conference, Northeast Cooperative Council, Mt. Morris, NY, 11-13 July 2017.
- (94) *Applying rural wealth creation to evaluate the impacts of local food system initiatives*, CALS Rural Development Tour, New York State Department of Agriculture & Markets, Ithaca, NY, 23 June 2017.
- (93) *2017 Cornell Report, Cooperative Enterprise Program*, Northeast Cooperative Council Annual Meeting & Leaders Forum, Syracuse, NY, 02 March 2017.
- (92) *A framework to estimate the economic contributions of the apple industry supply chain in NYS: Issues & data requirements*. New York Apple Association, Board of Directors Meeting, Albany, NY, 01 March 2017.
- (91) *Understanding the economic contributions of the apple industry supply chain in New York State*. Northeastern NY Commercial Tree Fruit School, Cornell Cooperative Extension, Lake George, NY, 13 February 2017.
- (90) *Trends & economic impacts of food & beverage manufacturing in NYS*. Agricultural & Food Business Outlook, Cornell University, Ithaca, NY (online), 10 January 2017.
- (89) *Agriculture, Agribusiness, & Cornell*. Invited Speaker. New Richmond High School, New Richmond, WI, 03 November 2016.
- (88) *Advanced training: Evaluating the economic impacts of local & regional food systems using Input-Output analysis*, Pre-Conference Workshop, Food Distribution Research Society Annual Meeting, New Orleans, LA, 01 October 2016.

- (87) *Determinants of small farm profitability: How important are local foods?* Selected Paper Presentation, National Small Farm Conference, Virginia Beach, VA, 22 September 2016.
- (86) [*Building success of food hubs through the cooperative experience – Product distribution*](#), Cooperative Enterprise Program Podcast, Charles H. Dyson School of Applied Economics & Management, Cornell University, May 2016
- (85) [*Building success of food hubs through the cooperative experience – Product marketing*](#), Cooperative Enterprise Program Podcast, Charles H. Dyson School of Applied Economics & Management, Cornell University, May 2016
- (84) [*Building success of food hubs through the cooperative experience – Product aggregation*](#), Cooperative Enterprise Program Podcast, Charles H. Dyson School of Applied Economics & Management, Cornell University, May 2016
- (83) [*Evaluating the economic impacts of local & regional food systems: A toolkit to guide community discussions, assessments, & choices*](#), National Webinar, 28 April 2016.
- (82) *Cornell/Dyson Update*. Northeast Cooperative Council Annual Meeting & Leaders Forum, Syracuse, NY, 29 February 2016.
- (81) *Developing your brand & marketing strategies to increase sales*. Conference Co-Chair (with Bob Weybright, CCE – Dutchess), Cornell Agribusiness Strategic Marketing Conference, Hyde Park, NY, 16-17 November 2015.
- (80) *Strengthened rural-urban linkages to support rural economic development: The case of relocalized food systems*. Northeast Sustainable Agriculture Working Group Annual Meeting, Pre-Conference Workshop, Saratoga, NY, 12 November 2015.
- (79) *Evaluation of a multi-day Good Agricultural Practices Training & Farm Food Safety Plan Writing Workshop*, Cornell Cooperative Extension Agriculture & Food Systems In-Service, Ithaca, NY 3 November 2015.
- (78) *Economic impacts of local regional food systems: A toolkit to guide community discussions, assessments, & choices*. Cornell Cooperative Extension Agriculture & Food Systems In-Service, Ithaca, NY 3 November 2015.
- (77) *Talent wanted: Exploring careers with Cooperatives*. Cornell University Symposium on Cooperative Careers, Ithaca, NY, 16 October 2015.
- (76) *Trends & growth opportunities in food processing & food hubs*, New York Loves Food Conference, Geneva, NY, 14 October 2015.
- (75) *Local foods benchmarking & outreach*, Lending to the Next Generation of Agriculture Conference, Farm Credit Council, Louisville, KY, 15 September 2015.
- (74) *Connecting New York agricultural producers to New York City Markets*. PWT Extension Tour with New York Department of Agriculture & Markets, New York City, NY, 7-9 June 2015.
- (73) *Cornell/Dyson Update*. Northeast Cooperative Council Annual Meeting & Leaders Forum, Syracuse, NY, 16 March 2015.
- (72) *New, Niche, and Non-Traditional Market Opportunities: Developing Successful and Profitable Relationships*. Conference Co-Chair (with Elizabeth Claypoole, CCE - Wayne County), Cornell Agribusiness Strategic Marketing Conference, Canandaigua, NY, 11-12 November 2014.
- (71) *Impact of market channel on the costs of GAPs for produce growers in CO & NY*. Selected Paper, Food Distribution Research Society, 5 November 2014.
- (70) *Economic impacts of food hubs*, Spring Conference. National Good Food Network Food Hub Collaboration, 27 March 2014.
- (69) *Evaluating the economic impacts of regional food hubs: Implications for extension programming*, Building Campus-County Connections Webinar Series, Cornell University, 5 March 2014.
- (68) *Economic impacts of agriculture to the New York State economy*, NYFVI Partners Summit, East Syracuse, 26 November 2013.
- (67) *Evaluating beef production & marketing strategies using auction price data for feeder cattle in NYS*, CCE Agriculture & Food Systems In-service, Ithaca, NY 20 November 2013.
- (66) *Collective entrepreneurship: New & emerging models for collaborative marketing*, Conference Co-Chair (with Bob Weybright, CCE – Dutchess County), Cornell Agribusiness Strategic Marketing Conference, Cornell University, Syracuse, NY, 12-13 November 2013.
- (65) *Assessing the economic impacts of regional food Hubs*, Sustainable Agriculture & Food Systems Funders Webinar, 9 October 2013.
- (64) *Promoting food hubs: Update on farm to market projects in NYS*, 2013 Legislative Conference, New York State Association of Counties, Albany, NY, 4 February 2013.
- (63) *Quantifying the economic impacts of local & regional food systems*, New York State Council on Food Policy,

- Albany, NY, 12 December 2012.
- (62) *Agriculture & food systems development – Research update*, Agriculture Economic Development Platform Discussion, Western & Finger Lakes New York Region, Geneva, NY, 3 December 2012.
 - (61) *Economic value of agriculture to the New York State economy*, NYFVI Partners Summit, East Syracuse, NY, 29 November 2012.
 - (60) *Examining agricultural contributions to the NYS Economy*, Harvesting Opportunities in New York: Growing Local Food Economies & Protecting Farmland, Albany, NY, 15 November 2012.
 - (59) *Examining agricultural contributions to the NYS Economy*, CCE Agriculture & Food Systems In-Service, Ithaca, NY, 13 November 2012.
 - (58) *Canopy management: Economics & consumer willingness-to-pay*, From Vine to Bottle: making Decisions about Canopy Management, Geneva, NY, 09 August 2012.
 - (57) *Outlook for grain & feed*, with A.E. Staehr, Agribusiness Economic Outlook Conference, Charles H. Dyson School of Applied Economics & Management, Ithaca, NY. 13 December 2011.
 - (56) *Potential CAFO regulations' impact on dairy farm management & the environment*, CCE Agriculture & Food Systems In-Service, Ithaca, NY, 15 November 2011.
 - (55) *Measuring economic impacts – Some IMPLAN examples from the field*, Northeast Beginning Farmer Learning Network Meeting, Latham, NY. 30 September 2011.
 - (54) *Measuring agricultural economic development: A primer for practitioners*, Northeast Beginning Farmers Project Webinar. 19 September 2011.
 - (53) *Developing cooperative strategy to create & improve member value*, Cooperative Future Leaders Conference, Northeast Cooperative Council, Burlington, VT. 14 July 2011.
 - (52) *Agricultural economic development: Examining ag & food systems in New York*, State of Upstate New York Conference, Syracuse, NY. 8 June 2011.
 - (51) *Agricultural economic development in a statewide economic context*, Cornell University Applied Research & Extension Program Council, Ithaca, NY. 26 April 2011.
 - (50) *The marketing implications of sustainability for wine*, NY Wine & Grape Foundation Annual Seminar, Geneva, NY. 13 April 2011.
 - (49) *Impact of canopy management practices on yield, fruit composition, wine quality, & consumer willingness-to-pay for Riesling wines*, Finger Lakes Grape Growers' Conference, Waterloo, NY. 4 March 2011.
 - (48) *Outlook for grain & feed*, with W.G. Tomek, Agribusiness Economic Outlook Conference, Charles H. Dyson School of Applied Economics & Management, Ithaca, NY. 14 December 2010.
 - (47) *Improving competitiveness of food manufacturers in New York State*, Cornell Cooperative Extension Agricultural & Food Systems In-Service, Ithaca, NY. 18 November 2010.
 - (46) *Enhancing & developing your social media marketing skills*, Strategic Marketing Post-Conference Workshop, Agricultural Marketing & Management Program Work Team, Millbrook, NY. 2 November 2010.
 - (45) *Improving your social media marketing skills for agribusiness success*, Strategic Marketing Conference, Agricultural Marketing & Management Program Work Team, Hyde Park, NY. 1 November 2010.
 - (44) *Farm-to-chef marketing in Columbia County, NY: Addressing opportunities & barriers*, Columbia County Bounty Board Meeting, Hudson, NY. 10 May 2010.
 - (43) *Improving firm competitiveness in the NYS food & beverage manufacturing industry*, Upstate-Niagara Cooperative, Board of Directors Meeting, Ithaca, NY. 4 March 2010.
 - (42) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, Cicero, NY. 27 January 2010.
 - (41) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, New York, NY. 20 January 2010.
 - (40) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, Batavia, NY. 13 January 2010.
 - (39) *Outlook for grain & feed*. Agribusiness Economic Outlook Conference, Dept. of Applied Economics & Management, Cornell University, Ithaca, NY. 8 December 2009.
 - (38) *Identifying opportunities, barriers, & strategies in the NYS food & beverage manufacturing industry*, New York Food & Beverage Manufacturing Study Focus Group, Watkins Glen, NY. 17 November 2009.
 - (37) *Assessing the demand & utilization of local produce in Upstate New York restaurants*, Cornell Cooperative Extension Agricultural & Food Systems In-Service, Ithaca, NY. 11 November 2009.
 - (36) *Story telling: Marketing the unique story of your business for success*, Agricultural Marketing & Management Program Work Team Strategic Marketing Conference, Hyde Park, NY. 2 November 2009.

- (35) *Food & beverage manufacturing in NYS: Survey results on business factor effects & growth projections*, Cornell Food Manufacturing Advisory Council, Ithaca, NY. 11 August 2009.
- (34) *Developing cooperative strategy to create & improve member value*, Cooperative Future Leaders Conference, Northeast Cooperative Council, Geneva, NY. 16 July 2009.
- (33) *Cornell Program on Agribusiness & Economic Development: Program overview & current Activities*, CALS Economic & Community Development Working Group, Cornell Univ., Ithaca, NY. 30 June 2009.
- (32) *Evaluating direct marketing opportunities for New York farms – Collaborative opportunities for CCE & AEM*, Agricultural Finance & Management Retreat, Cornell Cooperative Extension, Syracuse, NY. 3 June 2009.
- (31) *Determinants of vendor success in farmers markets: Evidence from Upstate New York*, selected poster, Enhancing Local & Regional Food Systems Conference, Kerhonkson, NY. 19 May 2009.
- (30) *Implications of vendor, market, & customer factors on farmers market success*, Practices of Successful Farmers' Markets, Northern New York Cornell Cooperative Extension, Northern NY (Watertown, Potsdam, & Plattsburgh). 1 May 2009.
- (29) *Meat processing in NYS: Preliminary results from the 2009 Cornell Food Manufacturing Survey*, Invited Presentation, New York State Association of Meat Processors Annual Meeting, Madison, NY. 25 April 2009.
- (28) *Nitrogen management for white wine grapes: Impacts on cost of production & economic returns*, Stakeholder Presentation & Project Planning Meeting for Optimizing White Wine Quality through Plant Nutrient Management, Geneva, NY. 5 March 2009.
- (27) *Modeling (Dis)Investment decisions for ethanol plant operations: Is it time to get out?* Extension Seminar, Department of Applied Economics & Management, Cornell University, Ithaca, NY. 11 February 2009.
- (26) *Nitrogen management for white wine grapes: Impacts on cost of production & economic returns*, Stakeholder Presentation & Project Planning Meeting for Optimizing White Wine Quality through Plant Nutrient Management, Kennewick, WA. 3 February 2009.
- (25) *Agricultural economic development in New York State: Opportunities & challenges*, Impacting New York State & the World: Timely Topics in Agriculture, College of Agriculture & Life Sciences Faculty Forum, New York State Agricultural Society Annual Meeting, Liverpool, NY. 7 January 2009.
- (24) *Outlook for grain & feed*. Agribusiness Economic Outlook Conference, Department of Applied Economics & Management, Cornell University, Ithaca, NY, 9 December 2008.
- (23) *Serving member needs in changing markets: The case of Pro-Fac Cooperative*. Farmer Cooperatives Conference, St. Paul, MN. 18 November 2008.
- (22) *A regional assessment of North Country farmers markets*. Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 12 November 2008.
- (21) *Assessing regional agricultural cluster competitiveness*. Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 12 November 2008.
- (20) *Turning lemons into lemonade: Tuning your marketing practices for today's food safety system*, Agricultural Marketing & Management Program Work Team Strategic Marketing Conference, Wappingers Falls, NY. 17 October 2008.
- (19) *Feed grains & biofuels: Industry outlook, market effects, & management adjustments*, Invited Presentation, Commodity Committee Summit, NY Farm Bureau, Syracuse, NY. 10 September 2008.
- (18) *Assessing the future of food & beverage manufacturing in New York State*, Cornell Food Manufacturing Advisory Council, Ithaca, NY. 9 July 2008.
- (17) *Outlook for grain & feed*. Agribusiness Economic Outlook Conference, Dept. of Applied Economics & Management, Cornell University, Ithaca, NY. 18 December 2007.
- (16) *Agribusiness contributions & inter-industry linkages – Economic indicators for tracking industry development*. North Country Regional Food Initiative (webinar). 20 November 2007.
- (15) *Biofuels growth: Implications for Northeast feed costs*, Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 15 November 2007.
- (14) *Integrating Pride of NY with local foods Initiatives*, Agricultural Marketing & Management Program Work Team Annual Meeting, Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 16 November 2007.
- (13) *The Northeast competitive advantage: Increasing producer access to markets*, Agricultural Marketing & Management Program Work Team Strategic Marketing Conference, Hyde Park, NY. 5 November 2007.
- (12) *Biofuels growth: implications for Northeast livestock producers*, W.I. Myers Agricultural Finance & Management Program, Advisory Council Annual Meeting. Department of Applied Economics & Management, Cornell University, Ithaca, NY. 24 October 2007.

- (11) *Local foods & agricultural development*, with D. Hilchey. Local Foods & Agriculture Development In-Service. Department of Development Sociology, Community & Rural Development Institute, Cornell University, Ithaca, NY. 9 October 2007.
- (10) *Quantifying the sources of dairy farm business risk & understanding the implications for risk management strategies*. International Farm Management Associations 16th Congress, Cork, Ireland. 15 July 2007.
- (9) *2007 Northeast Cooperative Council member survey results & summary report*. Northeast Cooperative Council, Board of Directors Meeting, Syracuse, NY. 27 July 2007.
- (8) *Biofuels energy development in NYS: Current AEM Research & Extension Projects*, Agricultural Finance & Management Retreat, Cornell Cooperative Extension, Syracuse, NY. 25 June 2007.
- (7) *Integrating Pride of New York with local foods initiatives*, Agricultural Marketing & Management Annual Meeting, Ithaca, NY. 16 November 2006.
- (6) *Fluid milk & cheese demand forecasts for the next decade*. Cornell Cooperative Extension Agriculture & Food Systems In-Service, Ithaca, NY. 9 November 2006.
- (5) *Dairy product manufacturing in the Northeast: A review of the region's processing inventory*, Northeast Dairy Plant Capacity Workshop, Saratoga Springs, NY. 3 November 2006.
- (4) *Agribusiness Management & Marketing – New Directions in Research & Extension*, Stamford Farmers Cooperative Annual Meeting (Keynote Speaker), Oneonta, NY. 26 October 2006.
- (3) *Forecasting dairy product demand for the next decade*, New York State Milk Promotion Advisory Board (Invited Presentation), Syracuse, NY. 28 June 2006
- (2) *Impact of generic & branded advertising on fluid & manufactured dairy products*, Dairy Marketing Research Symposium (Invited Presentation), Fort Worth, TX. 6 March 2006.
- (1) *The risks faced by New York dairy farmers*. Cornell Cooperative Extension, Agricultural & Food Systems In-Service, Ithaca, NY. 9 November 1999.

Grant Funding Received (External = \$5,050,072, Internal = \$413,332)

2024

External

- (1) *Pricing Education for Producers Using Direct to Consumer Markets*. T.M. Schmit (PI) & M.N. LeRoux (co-I), Northeast Extension Risk Management Education, USDA National Institute of Food and Agriculture, 04.01.24 – 09.30.25. \$74,999.
- (2) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.24 – 06.30.27, \$119,807.
- (3) *Supply Chain Analysis and Market Development: Processing Infrastructure and Institutional Markets*. T.M. Schmit (PI), Resilient Food System Infrastructure Program, USDA Agricultural Marketing Service, Cooperative Agreement with New York State Department of Agriculture and Markets, 04.01.24 – 05.24.27, \$250,000.
- (4) *Consumer Price Sensitivity in Direct-to-Consumer Markets: Informing Pricing Decisions for Farmers*. T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch (\$84,788) and Smith Lever (\$75,000) Federal Capacity Funds, 10.01.24–09.30.27, \$159,788.
- (5) *The economic contributions of agriculture, forest products, and commercial fishing in the Northeast US*. T.M. Schmit (PI). Farm Credit East, ACA, 04.01.24–09.30.24, \$27,600.
- (6) *Marketing Success: Transforming Farmers Markets in New York and Pennsylvania through Smart Data and Inclusive Strategies*, USDA, NIFA, AMS Farmers Market Promotion Program, 09.30.24-09.29.27, \$625,000.

UNDER REVIEW

- (7) *Generating Angler Profiles and Economic Impact of Fishing in Lake Ontario to Fuel Collaborative Marketing and Promotion Strategies*, DOC NOAA – ERA Production, Fisheries Development and Utilization Research and Development Grants and Cooperative Agreements Program, 11.01.25 – 10.31.2030, \$500,000. **UNDER REVIEW**

Internal

- (1) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Curriculum Development and Innovation Fund, Applied Economics & Management, Cornell University, 07.01.24 – 06.30.25, \$9,865.
- (2) *Agritourism Across New York*. T.M. Schmit (PI), Lindsey Pashow, and Laura Biasillo. Stanley W. Warren Teaching Endowment, Applied Economics & Management, Cornell University, 07.01.24 – 06.30.25, \$9,700.

2023

External

- (1) *Addressing Risks with Education and Resources for NY's Meat Producers and Processors*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA National Institute of Food and Agriculture, Northeast Extension Risk Management Education, 06.01.23 – 05.31.25. \$150,000.
- (2) *Cornell University Farmers Market Organic Data Collection Pilot Project*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA Agricultural Marketing Service, 06.01.2023 – 09.30.2024. \$210,426.
- (3) *Upcycling Grape Pomace as Dietary Alternative to Antibiotic Growth Promoters in Broiler Production*. E. Tako (PI), J. Vanden Heuvel (co-PI), Olga Padilla-Zakour (co-PI), T.M. Schmit (co-PI), New York Wine and Grape Foundation, 04.01.23 – 12.31.24. \$59,557.

Internal

- (1) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.23 – 06.30.25, \$9,553.

2022**External**

- (1) *Alternative mechanisms to support local food procurement by public agencies in NYS: incorporating economic multiplier effects and market externalities to calculate the true cost of food*. M. Herrero (PI), T.M. Schmit (co-PI), C. Barrett (co-PI), B. Rickard (co-PI). Rockefeller Foundation, 07.01.22 – 07.31.24. \$349,823.
- (2) *An Evaluation of Vendor Returns from TasteNY Retail Outlets*. M. Gomez (PI), T.M. Schmit (co-PI). K. Park (co-PI). New York State Department of Agriculture and Markets. 08.15.22 – 08.14.24. \$69,000.

Internal

- (2) *Cooperative Industry Education and Networking*. T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, \$6,667.
- (3) *Cornell College Conference on Cooperatives (4-Cs)*. R.M. Severson and T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, \$6,150.

2021**External**

- (1) *Expanding Direct-to-Consumer Marketing and Processing Capacity for Local Meat in Response to Covid-19*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA FMPP, 09.30.21 – 09.29.24, \$749,839, Cornell share: \$140,297.
- (2) *Building economic and social equality through employee-owned enterprises*. T.M. Schmit (PI), R.M. Severson (co-I). USDA, NIFA, Smith Lever, 10.01.21–09.30.24, \$73,673.
- (3) *Marketing improvements using point-of-sale data for fruit and vegetable producers at farmers markets in New York State*. T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch, 10.01.21–09.30.24, \$82,173.
- (4) *A New Dawn for Shepherds: Grazing Sheep under Utility-scale Solar Arrays*. T.M. Schmit (PI), R.M. Severson (co-I), & M.N. LeRoux (co-I). USDA, AMS, Federal State Marketing Improvement Program, 09.30.21–09.29.25, \$250,000.
- (5) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.21 – 10.31.24, 136,343.
- (6) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Dairylea Foundation Legacy Fund, Northeast Cooperative Council, 07.01.21 – 06.30.24, 30,000.
- (7) *Agri-Cluster Retention and Expansion (ACRE) Program: Training Service Providers in Strategic Business Planning for Complex Value Chain Enterprises*, D. Hilchey (PI), T.M. Schmit (co-PI), R.M. Severson (co-I). USDA, NE-SARE, 06.01.21 – 05.31.24, Cornell Share: \$36,000.
- (8) *Strengthening Opportunities along the Meat Supply Chain to Promote Sustainable Agriculture in Intermountain States*, B. Jablonski (CSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Western SARE, USDA, 04.01.21 – 09.30.24, Cornell share: \$39,000.
- (9) *Meat Suite and Meat Price Calculator Trainings & Technical Support*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Gold Leaf Foundation, 02.01.21 – 01.31.23, Cornell share: \$32,000.
- (10) *Improving Livestock Marketing Returns for Small- and Medium-Scale Farms through Innovative Data Collection and Analytical Tools*, T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA NIFA, AFRI Foundational Program. 01.01.21 – 12.31.24, \$500,000.

- (11) *Cross-State Heterogeneity of Farm Scale Hemp Production Cost*, D. Thilmany (CSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA AMS, 01.01.21 – 10.15.21, Cornell share: \$20,000.
- (12) *Useful Financial Benchmarks: Skills, Data, and Peer-to-Peer Learning for Farm Success*, M. Christie (CISA, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA NE-SARE, 01.01.21 – 04.30.23, Cornell share: \$33,957.
- (13) *A Comprehensive Approach to Growing Successful Beginning Meat Producers*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA BFRD, 01.01.21 – 01.31.23, Cornell share: \$22,235.
- (14) *Growing Pasture-Raised Meat Supply Chains in Iowa*, M. Filbert (Practical Farmers of Iowa, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA FMLFPP, 01.01.21 – 03.31.22, Cornell share: \$42,120.

Internal

- (15) *Marketing improvements using point-of-sale data for farm vendors at farmers markets in New York State*. T.M. Schmit (PI), M.N. LeRoux (Co-PI). SC Johnson College of Business, Business of Food, 06.01.21–09.15.21, \$8,000.
- (16) *AEM/FDSC 3290 International Agribusiness Study Trip: Costa Rica*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.21 – 06.30.22, \$20,000.

2020**Internal**

- (1) *Cooperative Director Training Workshops*. R.M. Severson & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, \$8,055.
- (2) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, \$7,905.

2019**External**

- (1) *Cornell Agribusiness Fellows Program - Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace*, T.M. Schmit (PI), Northeast AgEnhancement Program, 12.31.18 – 05.31.19, \$2,500.

Internal

- (2) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & C. Thayer. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, \$3,500.
- (3) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, \$5,000.
- (4) *Improving Cooperative Business Education through Engaged Learning*, T.M. Schmit & R.M. Severson. Engaged Opportunity Grant, Engaged Cornell, Cornell University, 04.01.19 – 03.31.20, \$5,000.

2018**External**

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.18 – 06.30.21, \$215,441.
- (2) *Reversing a Downward Trend in Customer Participation & Farmer Sales at Farmers Markets*. D. Eggert (PI). USDA, NE-SARE, Professional Development Grant, 04.03.18–03.31.21, \$145,244 total funding, Schmit share \$29,539.

Internal

- (3) *Cooperative Industry Education & Networking*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$4,062.
- (4) *Leading Agriculture Cooperatives Today & Tomorrow (Lead ACT)*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$4,043.
- (5) *Tour Guide System Technology for Student & Stakeholder Study Trips/Tours*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$3,000.
- (6) *AEM/FDSC 3290 International Agribusiness Study Trip: Catalonia, Spain*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$16,000.
- (7) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & L. Pashow. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, \$5,750.

- (8) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Department of Food Science, Cornell University, \$10,000.
- (9) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), David Call, CALS Dean Emeritus, \$5,000.

2017

External

- (1) *Economic Impacts of Alternative Premium Structures by Cooperatives & Milk Handlers in New York State*. T.M. Schmit (PI), W.A. Knoblauch (co-PI), A.M. Novakovic (co-PI), R.M. Severson. USDA, NIFA, Hatch & Smith Lever Funding, 10.01.17–09.30.20, \$84,557 total funding.

Internal

- (2) *Cooperative Education & Leadership through Experiential Learning*, T.M. Schmit (PI), R.M. Severson, Engaged Cornell, Cornell University, 10.01.17 – 09.30.18, \$5,000.
- (3) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 10.01.17 – 09.30.18, \$2,000.
- (4) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 01.01.17 – 09.30.17, \$2,000.
- (5) *Future Cooperative Leaders Extension Education*. T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, \$4,200.
- (6) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit & M. Burley. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, \$6,000.

2016

External

- (1) *Understanding the Economic Contributions of the Apple Industry Supply Chain in New York State*. T.M. Schmit (PI). New York Apple Association. 07.01.16–06.30.17, \$82,701.
- (2) *Feasibility Parameters for Rural Broadband Cooperatives*. T.M. Schmit (PI). Slic Network Solutions via Franklin County, USDA Rural Development, Rural Business Development Grant, 02.15.16–08.01.16, \$18,500.
- (3) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), Farm Credit Northeast AgEnhancement Program, Farm Credit East. 10.01.16 – 09.30.17, \$2,500.
- (4) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Northeast Cooperative Council, \$6,650.

Internal

- (5) *AEM 3290 International Agribusiness Field Study*, T.M. Schmit (PI), Department of Food Science, Cornell University, \$10,000.
- (6) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit (PI), David Call, CALS Dean Emeritus, Gift, \$5,000.
- (7) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.16 – 06.30.17, \$15,000.
- (8) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.02.16 – 09.30.16, \$2,000.

2015

External

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.15 – 06.30.18, \$190,565.
- (2) *Capacity Building within Cooperative Enterprise*, T.M. Schmit (PI), CHS Foundation, 03.01.15 – 12.31.16, \$25,000.
- (3) *Farm Profitability in Urban-based Local Foods Markets*. T.M. Schmit (PI), Farm Credit AgEnhancement Program, Farm Credit East. 01.01.15 – 12.31.16, \$7,998.

Internal

- (4) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit, R. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.15 – 06.30.16, \$5,000.
- (5) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.01.15 – 09.30.15, \$1,660.

2014

External

- (1) *Strengthening Rural-Urban Linkages to Support Rural Economic Development: the Case of Re-localized Food Systems*, T.M. Schmit (PI), D. Kay (co-PI), J. Minner (co-PI), B.B.R Jablonski (co-PI), USDA NIFA, AFRI Foundational Program. 01.01.15 – 12.31.16, \$499,374.
- (2) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 07.01.14 – 06.30.15, \$10,000.
- (3) *Measuring the Economic Contribution of New York Cooperatives to the New York State Economy*. T.M. Schmit (PI), USDA, NIFA Smith-Lever Project, 10.01.14 – 09.30.17, \$45,000.
- (4) *Strengthening the North Country Food System through Increased Producer Connections to Markets*. Anita Deming (PI) & T.M. Schmit (co-PI), Northern New York Agricultural Development Program, 01.01.14 – 03.31.15, \$18,500.
- (5) *2013-14 Northern New York Specialty Crop Project*. T.M. Schmit (PI), Cornell Cooperative Extension – Essex County, USDA Specialty Crop Block Grant Program, 01.01.14 – 12.31.15, \$22,000.

Internal

- (6) *Undergraduate Student Travel Grants- International Agribusiness Study Trip*. T.M. Schmit (PI), A. Orta-Ramirez, E. Tako, Cornell University, Vice Provost for International Affairs. 08.01.14 – 03.31.15, \$17,000.
- (7) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$17,000.
- (8) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, \$5,000.

2013

External

- (1) *Cooperative Marketing Solutions to Meet Local Food Demands*. T.M. Schmit (PI), USDA Federal-State Marketing Improvement Program, 09.30.13 – 03.31.16, \$106,258.

Internal

- (2) *Future Cooperative Leaders Extension Education*. T.M. Schmit & R. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$3,450.
- (3) *Agribusiness Strategic Marketing Extension Education*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, \$5,200.
- (4) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2012 – 09.30.13, \$2,500.

2012

External

- (1) *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.12 – 06.30.15, \$96,000.
- (2) *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 10.01.12 – 05.31.13, \$10,000.
- (3) *Economic Impact & Inter-Industry Linkages of the NYS Food & Agricultural System*, T.M. Schmit (PI), Richard N. Boisvert, New York Farm Viability Institute, 02.01.12 – 01.31.14, \$50,118.
- (4) *Economic Impact of Agriculture & Food Systems in the NYS Economy*. T.M. Schmit, (PI). USDA, CSREES Hatch Funds, NYC-121842, 10.01.11 – 09.30.13, \$30,000.

Internal

- (5) *Cornell Agribusiness Fellows Program – Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace*, T.M. Schmit (PI), A. Orta-Ramirez. Mario Einaudi Center for International Studies, Cornell University, 03.01.12 – 06.30.13, \$3,000.
- (6) *AEM 3290 International Agribusiness Field Study*. T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.12 – 06.30.13, \$25,117.
- (7) *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.11 – 09.30.12, \$2,500.

2011

External

- (1) *Assessing the Economic Impact of Regional Food Hubs*, T.M. Schmit (PI), USDA-AMS, Cooperative Agreement 12-25-A-5568, 09.30.11 – 03.27.14, \$32,000.

- (2) *Evaluating Marketing Channel Performance for Small & Medium-Sized Fruit & Vegetable Producers*, T.M. Schmit (PI), USDA, NIFA Integrated Hatch/Smith-Lever Project, 10.01.11 – 09.30.14, \$91,595.

Internal

- (3) *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$4,800.
- (4) *Future Cooperative Leaders Extension Education*. T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, \$5,000
- (5) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2010 – 09.30.11, \$1,000
- (6) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2011 Summer Internship Program*, T.M. Schmit (PI) & L. McDermott, 06.01.11 – 08.31.11, \$4,500.

2010**Internal**

- (1) *Estimating the Impact of Alternative Canopy Management Practices on White Wine Purchase Decisions*, T.M. Schmit (PI), B.J. Rickard, A.K. Mansfield, Institute for Social Sciences, Cornell University, 05.01.10 – 04.30.12, \$9,950.
- (2) *Identifying Agribusiness Sector Contributions & Inter-Industry Linkages in NYS*, T.M. Schmit (PI), Research Grants Program, Applied Economics & Management, Cornell University, 07.01.10-06.30.12, \$11,605.
- (3) *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.10 – 06.30.11, \$3,000.
- (4) *AEM 329 International Agribusiness Field Study*. L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$26,600.
- (5) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.09 – 09.30.10, \$1,000.

2009**External**

- (1) *Using Canopy Management to Reduce Fungicide Use & Improve Fruit Composition in White Wine Grapes*, J. Vanden Heuvel (PI), W. Wilcox, T. Schmit, & T. Martinson, USDA, NE-SARE Research Program, 10.01.09 - 09.30.11, \$178,311.
- (2) *Effects of Cropload on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), G. Sacks, T. Schmit, K. Arnink; New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.09 – 12.31.09, \$15,710.

Internal

- (3) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2009 Summer Internship Program*, T.M. Schmit (PI) & S. Hadcock, 06.01.09 – 08.31.09, \$4,000.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (5) *Future Cooperative Leaders Extension Education*. T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, \$5,000.
- (6) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.08 – 09.30.09, \$1,000.

2008**External**

- (1) *Developing a Team to Address Optimizing White Wine Quality through Plant Nutrient Management*. J. Vanden Heuvel (PI), J. Davenport (PI), W. Wilcox, T.M. Schmit, M. Olmstead, K. Ringer; USDA-Specialty Crops Research Initiative, Research & Extension Planning Program, 07.01.08 – 06.30.10, \$51,282.
- (2) *Dairy Farm Management Adjustments to Biofuels-Induced Changes in Agricultural Markets*. R.N. Boisvert (PI), T.M. Schmit, & L. Chase. USDA, CSREES Hatch Funding, NYC-121429, 10.01.08 – 09.30.11, \$84,000.
- (3) *Effects of Cropload & Fermentation Conditions on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), R.M. de Orduna, G. Sacks, T. Schmit, New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.08 – 12.31.09, \$71,175.

Internal

- (4) *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2008 Summer Internship Program*, T.M. Schmit (PI) & B. Logozar, 06.01.08 – 08.31.08, \$4,000.
- (5) *Strategic Marketing Extension Education*. T.M. Schmit, B. Weybright, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.08 – 06.30.09, \$6,000.
- (6) *Ethanol Plant Investment, A Real Options Approach*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.08 – 06.30.09, \$1,500.
- (7) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.07 – 09.30.08, \$1,000.

2007

External

- (1) *Farm-Level Implications in the Dairy Industry to Growing Biofuels Demands*. T.M. Schmit, (PI), R.N. Boisvert, & L. Chase. USDA, CSREES Hatch Funds, NYC-121463, 10.01.07 – 09.30.08, \$30,000.
- (2) *Assessing the Future of Food Manufacturing in NYS*. T.M. Schmit (PI), B.M. Henehan (Co-PI), & E. McLaughlin (co-PI). USDA, CSREES Hatch & Smith Lever Funds, NYC-121431, NYC-121602, 10.01.07–09.30.10, \$84,000.

Internal

- (3) *Secondary Effects of Biofuels Demands: Implications for Livestock Industries*. T.M. Schmit (PI), W.G. Tomek. Institute for Social Sciences, Cornell University, 03.01.07 – 02.28.08, \$4,000.
- (4) *Strategic Marketing Extension Education*. T.M. Schmit, J. Barry, & B. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$5,000.
- (5) *AEM 329 International Agribusiness Field Study*. L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, \$19,000.
- (6) *U.S. & China Agricultural Cooperative Research*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.07 – 06.30.08, \$1,500.
- (7) *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.06 – 09.30.07, \$1,000.

2006

Internal

- (1) *Biofuels Demands & Implications for Livestock Industries*. T.M. Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.06 – 06.30.07, \$2,000.

MEDIA CONTRIBUTIONS 2024

Scanner data can help NYS farmers boost market sales.

December 19, 2023

By Alson Fromme for the Cornell Chronicle

Cornell Chronicle <https://news.cornell.edu/stories/2023/12/scanner-data-can-help-nys-farmers-boost-market-sales> (12/19/23)

Morning Ag Clips <https://www.morningagclips.com/scanner-data-can-help-nys-farmers-boost-market-sales/> (12/20/23)

Cornell Business Connect <https://business.cornell.edu/hub/> (01/24/24)