# Degrees:

05.2003 **Cornell University**, College of Agriculture & Life Sciences, Department of Applied Economics & Management, Ithaca, NY, USA

Ph.D. – Agricultural Economics, Concentration – Applied Econometrics & Quantitative Analysis

05.1994 **Cornell University**, College of Agriculture & Life Sciences, Department of Agricultural, Resource, & Managerial Economics, Ithaca, NY, USA

M.S. – Agricultural Economics, Concentration – Farm Management & Production Economics

05.1990 **University of Wisconsin-River Falls**, College of Agriculture, Department of Agricultural Economics, River Falls, WI, USA

B.S. - Major – Agricultural Business, Minor – Business Administration

# Academic Experience:

07.22– **Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA

07.18–06.19 **Acting Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO),** SC Johnson College of Business, Cornell University, Ithaca, NY, USA

07.12–06.22 **Associate Professor**, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY, USA

06.06–06.12 **Assistant Professor**, Department of Applied Economics & Management, Cornell University, Ithaca, NY, USA

01.00–05.06 **Research Associate**, Cornell University, Department of Applied Economics & Management, Ithaca, NY, USA

03.94–08.97 **Research Support Specialist**, Department of Agricultural, Resource, & Managerial Economics, Cornell University, Ithaca, NY, USA

08.98–05.99, **Graduate Research/Teaching Assistant,** Department of Agricultural, Resource, & Managerial

06.93–03.94 Economics, Cornell University, Ithaca, NY, USA

# Graduate Fields:

Applied Economics and Management (2006 – Present)

Global Development (2021 – Present)

# Professional Awards & Accomplishments:

* Thesis advisor (Luca Rigotti) for Dyson Best Master’s Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2024
* Thesis advisor (Xiaoyan Liu) for Dyson Best Master’s Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
* 2023 Article of the Year Award (Sell now or later? A decision-making model for feeder cattle selling), *Agricultural and Resource Economics Review*, 12 June 2023.
* Thesis advisor (Shayna Krasnoff) for NAREA Master’s Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2023
* Thesis advisor (Shayna Krasnoff) for Dyson Best Master’s Thesis Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
* Thesis advisor (Luca Rigotti) for Graduate Student – Outstanding Engaged Research Award, Charles H. Dyson School of Applied Economics and Management, Cornell University, 2023
* Outstanding Public Service through Economics Award, Northeastern Agricultural & Resource Economics Association, 2022.
* Dyson Faculty Fellow for Inclusive Excellence, Applied Economics & Management, Cornell University, 2019-2020.
* Faculty Fellow in Engaged Scholarship, Engaged Cornell, Cornell University, 2019-2020.
* Kendall S. Carpenter Memorial Advising Award, Cornell University, 2019
* Distinguished Extension/Outreach Program - Team Award, Honorable Mention, Agricultural & Applied Economics Association, 2017.
* Friend of Extension Award, New York State Association of County Agricultural Agents, 2016.
* Friend of CCE Tioga County Extension Award, CCE – Tioga County, NY, 2016.
* Faculty Fellow, Cornell Institute for Food Systems, Cornell University, 2014 to Present
* Thesis advisor (Becca Jablonski) for 2014 Food Distribution Research Society’s Richardson Applebaum Award for Outstanding PhD Dissertation, 2014.
* Faculty mentor for the 2013 Graduate Student Extension Competition Award Winner (Becca Jablonski), Agricultural & Applied Economics Association, 2013.
* Fellow, Agricultural & Resource Economics Review, Northeastern Agricultural & Resource Economics Association, 2013.
* Faculty Fellow, Atkinson Center for a Sustainable Future, Cornell University, 2011 to Present.
* Ruth & William Morgan Assistant Professor in Applied Economics & Management, Cornell University, 2009 – 2012.
* Thesis advisor (Jeff Hall) for 2011 Masters Thesis Award of Merit, Northeastern Agricultural & Resource Economics Association, 2011.
* Thesis advisor (Jeff Hall) for 2010 Food Distribution Research Society’s Applebaum Award for Outstanding Master’s Thesis, 2010.
* Crowe Teaching Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1999.
* G.F. Warren Honorable Mention Award, Outstanding Graduate Student Manuscript, Agricultural Economics, Cornell University, 1995.
* Morgenthau Graduate Fellowship, Agricultural, Resource, & Managerial Economics, Cornell University, 1992 & 1997.

# Professional Development:

* Using Scanner Data for Food Economics Research, USDA Economics Research Service, 3-4 August 2022.
* Engaged Scholarship Fellowship, Engaged Cornell, Cornell University, 2019-2020
* Academic Leadership Series, Cornell University, 2018-2019
* Redesign for Online Institute, Center for Teaching Excellence, Cornell University, 14 June 2017.
* Margining Madness – When & How to Apply Margins, IMPLAN, LLC, 25 May 2016.
* Understanding Contemporary Governance Structures within Kibbutzim, Sabbatical Leave, Hebrew University of Jerusalem, Rehovot, Israel, 5 October – 7 December 2014.
* Faculty Course Design Institute, Center for Teaching Excellence, Cornell University, 22-23 May 2013.
* Using the IMPLAN V3 Modeling System, MIG, Inc., St. Louis Park, MN, 4-5 November 2010.
* Engaging Young Scholars Program, Northeastern Agricultural & Resource Economics Assoc., 13 June 2010.
* Computational Economics Workshop, Agricultural & Applied Economics Assoc., 25 July 2009.
* College of Agricultural & Life Sciences Faculty Leadership Program, Cornell University, 5-9 January 2009.

# Professional Memberships & Activities:

* National Farmers Union (2023 to Present)
* New York Farm Bureau (2022 to Present)
* National Cooperative Business Association, CLUSA International (2018 to Present)
* Food Distribution Research Society, FDRS (2008 to Present)
* NCERA-210 Multi-State Research Committee - Cooperatively-Owned Businesses & Organizations (2006 to Present)
* Northeastern Agricultural & Resource Economics Association, NAREA (1995 to Present)
* Agricultural & Applied Economics Association, AAEA (1994 to Present)
* Cornell Broadband Network (2021 to 2023)
* American Association of Wine Economists, AAWE (2009 - 2014)
* International Food & Agribusiness Management Association, IAMA (2008-2013)
* American Dairy Science Association, ADSA (2009-2013)
* Northeast Farm Management Committee (2010 - 2012)
* International Farm Management Association, IFMA (2010 - 2012)
* NCCC-134 Research Committee - Applied Commodity Price Analysis (2008-2010)
* NE-1020 Multi-State Evaluation of Winegrape Cultivars & Clones (2008-2009)
* NEC-63 Research Committee, Commodity Promotion (1996-2008)
* Honor Societies: Phi Kappa Phi (1990), Alpha Zeta (1989), Gamma Sigma Delta (1994)

# Professional Service:

* Journal Reviewer: *Agribusiness: An International Journal; Agricultural Finance Review; Agricultural Economics; Agricultural & Resource Economics Review; Agriculture; American Journal of Agricultural Economics; Applied Economics; Applied Economics Perspectives & Policy; Canadian Journal of Economics; Choices; Digital Policy, Regulation & Governance; Empirical Economics; Energy Economics; Food Policy; GCB Bioenergy; International Journal of Food Science; Journal of Agricultural & Applied Economics; Journal of Agricultural Education & Extension; Journal of Co-operative Organization & Management; Journal of Cooperatives; Journal of Rural Cooperation; Land Use Policy; Renewable Agriculture & Food Systems; Sustainability.*
* Advisor, Regional Agronomic Impacts from Solar Energy Specialist Committee (RAISE), New York State Agricultural Working Group (A-TWG), New York State Energy Research & Development Authority (NYSERDA) (2023 to Present)
* Member, Agricultural Sciences Major Faculty Curriculum Committee, College of Agriculture and Life Sciences, Cornell University (2023 to Present)
* Member, Assistant/Associate Professor Annual Performance Committee, Applied Economics & Policy, SJ Johnson Collee of business (2023 to Present)
* Member, CALS Diversity and Inclusion Committee (2022 to Present)
* Member, DEI Committee, Northeastern Agricultural & Resource Economics Association (2022 to 2024)
* Cornell University Faculty Liaison, Northeast Cooperative Council (2006 to Present)
* Member, Quality of Communication Committee, Agricultural & Applied Economics Association (2022-2025)
* Reviewer, Selected Paper Proposals, Annual Meeting, Agricultural & Applied Economics Association (2022-2024)
* Dyson Web Steering Committee, Applied Economics & Management, Cornell University (2022)
* Faculty Co-Advisor, Food, Beverage, & Agribusiness Club, Johnson Graduate School of Management, Cornell University (2020 to 2022)
* Faculty Advisor, National Farmers Union Collegiate Chapter, Cornell University (2018 to 2022)
* Undergraduate Curriculum/Studies Committee, Applied Economics & Management, Cornell University (2017-2022)
* Faculty Chair, Agricultural Marketing & Community Economic Development Program Work Team, Cornell University (2012-2022)
* Chair, Annual Meeting Selected Paper Committee, Northeastern Agricultural & Resource Economics Association (2022)
* Faculty Reviewer, Richardson-Applebaum Outstanding Graduate Research on Food Distribution & Marketing Scholarship, Food Distribution Research Society (2021)
* Search Committee, Richard C. Call Director of Agricultural Sciences Major, College of Agriculture & Life Sciences, Cornell University (2020)
* Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2020)
* Faculty Advisory Committee, Cornell Regional Food Systems Initiative (2016-2019)
* Faculty House Advisor, Alpha Zeta, Cornell University (2011-2019)
* Faculty Member, Institutional Review Board for Human Participants (IRB), Cornell University (2016-2019)
* Associate Dean of Diversity & Inclusion, College Diversity Officer (CDO), SC Johnson College of Business, Cornell University (2018-2019)
* Advisory Board Member, Office of Faculty Diversity & Development, Cornell University (2018-2019)
* External Faculty Reviewer, Faculty Candidate Promotion to Full Professor, Clemson University (2017)
* Editor, *Agricultural & Resource Economics Review* (Editor 2014-2017, Managing Editor 2016-2017)
* Awards Committee, Applied Economics & Management, Cornell University (2010-2016)
* Faculty Advisory Committee, Community & Regional Development Institute (CaRDI), Cornell University (2006-2016)
* Dyson/AEM Dean Search Committee (2016)
* Mentoring Committee, Production Economics Specialist, Eastern New York Commercial Horticulture Program, Cornell Cooperative Extension (2016)
* Tenure Review Committee, Applied Economics & Management (2016)
* Grant Review Panel, NIFA AFRI, *Innovation for Rural Entrepreneurs & Communities Program* (2016)
* Search Committee, Agricultural Economic Development Specialist, CCE-Tioga County (2016).
* Search Committee, Agricultural Economic Development Specialist, CCE-Chemung County (2016).
* Outside Faculty Reviewer, Tenure & Promotion Candidate, Tufts University (2016)
* Search Committee, Business Management & Marketing Specialist, Harvest NY Cornell Cooperative Extension (2015-2016)
* Search Committee Chair, Farm & Agribusiness Management Assistant Professor, Applied Economics & Management, Cornell University (2014-2015)
* Chair, Ad Hoc Tenure Committee, College of Agriculture & Life Sciences (2014)
* Faculty Steering Committee, Viticulture & Enology Program, Cornell University (2012-2014)
* Board of Directors, Northeastern Agricultural & Resource Economics Association (2011-2013)
* New York State Coordinator, Trade Adjustment Assistance Program (2010)
* Economic & Community Development Working Group, CALS, Cornell University (2009)
* Faculty Chair, Agricultural Marketing & Management Program Work Team, Cornell University (2006-2012)
* Agribusiness Selected Papers Review Committee, AAEA Annual Meeting (2011)
* National Planning Committee, National Value-Added Agriculture Conference (2010-2011)
* Selected Papers Committee, Northeastern Agricultural & Resource Economics Association (2010-2011)
* Search Committee, Agricultural Economic Development Specialist, CCE-Madison County, 2007 & 2011.
* Grant Review Committee, Institute for Social Sciences, Cornell University (Spring & Fall, 2010)
* New York Dairy Industry Task Force, New York Center for Dairy Excellence (2007-2010)
* Search Committee, Agricultural Marketing Specialist, CCE-Tompkins County, 2010.
* NCERA-210 Research Committee - Secretary (2007/08), Vice Chair (2008/09), Chair (2009/10)
* Academic Advisor, Energy Steering Committee, Town of Fabius (2007-2009)
* Seminar Committee (Chair), Applied Economics & Management, Cornell University (2007-2009)
* Finance Committee, Northeastern Agricultural & Resource Economics Association (2006-2009)
* Judge, Student Section Paper Competition, American Agricultural Economics Association 2006

# Teaching Experience (Cornell University):

* Cooperative Business Management, Applied Economics & Management: AEM 3260/5260 (2014 - 2025)
  + International Agribusiness Study Trip, Applied Economics & Management: AEM/FDSC 3290 (2007 – 2023)
* Supervised Teaching Experience, Applied Economics & Management: AEM 4980 (2019 – 2023)
* Individual Study, Applied Economics & Management: AEM 7000 (2008 - 2023)
* Master’s Level Thesis Research, Applied Economics & Management: AEM 8900 (2008 – 2023)
* Project Development/Completion - Independent Study: ALS 5900/5910 (2021 - 2022)
* MPS Project Development - Independent Study: ALS 5900 (2021)
* Internship in Agricultural Sciences: AGSCI 4960 (2011 - 2020)
* Undergraduate Research, Applied Economics & Management: AEM 4990 (2016 – 2019)
* Individual Study, Applied Economics & Management: AEM 4970 (2015 – 2018)
* Graduate Level Thesis Research, Applied Economics & Management: AEM 7900 (2008 – 2014)
* Agricultural Price Analysis, Applied Economics & Management: AEM 415 (2005)

# Undergraduate Research/Teaching Supervision:

* 2023/2024. Research: 2 UG, Teaching: 1 GR
* 2022/2023. Research: 1 UG, Teaching: 1 UG
* 2021/2022. Research: 2 UG, Teaching: 1 GR, 1 UG
* 2020/2021. Teaching: 2 UG
* 2019/2020. Research: 2 UG, Teaching: 2 UG
* 2018/2019. Research: 4 UG, Teaching: 2 UG
* 2017/2018. Research: 4 UG, Teaching: 1 UG
* 2016/2017. Research: 6 UG, Teaching: 1 UG
* 2011/2012. Research: 1 UG
* 2009/2010. Research: 1 UG
* 2008/2009. Research: 1 UG
* 2007/2008. Research: 1 UG

# **Undergraduate Advising** (Current 20*/*Total 55):

* Applied Economics & Management (6/24)
* Agricultural Sciences (13/27)
* Interdisciplinary Studies (1/4)

# Graduate Student Advising (Current 7/Total 36):

* **PhD, Committee Member (3/11):**

Current: *Bailey Gong (Food Science 2024), Natassia Bravo Arredonodo (City & Regional Planning 2024), Nicholas Grandstaff (2025)*

* **MS, Chair (1/12):**

Current: *Maddie Smith (2025)*

* **MS, Committee Member (1/8)**

Current: *Dylan Hatch (Ind. & Labor Rel. 2025)*

* **MPS, Chair (0/3)**

Current:

* **MPS, Committee Member (0/2)**

Current:

# Research & Extension Professional Supervision (4):

* **Matthew N. LeRoux**, Extension Associate & Director, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2024 to Present)
* **Luca Rigotti**, Research Support Specialist, Cornell Agricultural Marketing Research Program, Dyson School of Applied Economics & Management, Cornell University (2023 to Present)
* **Nicole Tommell**, Extension Associate & Director, Cooperative Enterprise Program, Dyson School of Applied Economics & Management, Cornell University (2024 to Present)
* **Roberta M. Severson**, Extension Associate & Director, Cooperative Enterprise Program, Dyson School of Applied Economics & Management, Cornell University (2012 to 2024)
* **Matthew N. LeRoux**, Extension Associate & Director, Agribusiness and Rural Development Program, Dyson School of Applied Economics & Management, Cornell University (2020 to 2023)

# Extension Programming:

* + **Cornell Agricultural Marketing Research Program,** Faculty Director, 2023 to Present
  + [**Cooperative Enterprise Program**](http://cooperatives.dyson.cornell.edu/), Faculty Director, 2006 – Present
  + **Agribusiness & Rural Development Program,** Faculty Director, 2006 - 2023
  + **Agricultural Marketing & Community Development PWT,** Faculty Chair, 2012 - 2022
  + **Agricultural Marketing & Management PWT**, Faculty Chair, 2006-2012

# Publications – Book Chapters (peer reviewed, \* = student author):

(9) **Schmit, T.M.**, F.C. Tamarkin\*, & R.M. Severson. 2023. [Differential economic impacts for cooperative business structures: An application to farmer-owned cooperatives in New York State](https://doi.org/10.4337/9781802202618.00030). Ch. 19 (pp. 292-312) in *Research Handbook on Cooperatives and Mutuals*, M. Boland & M. Elliot, eds. Edward Elgar: Cheltenham, UK.

(8) Jablonski, B., J.K. O’Hara, A. Bauman, **T.M. Schmit**, & D. Thilmany. 2022. [Using input-output analysis to estimate the economic impacts of food system initiatives](https://doi.org/10.1016/B978-0-12-822112-9.00002-3). Ch. 8 (pp. 157-179) in *Food Systems Modeling: Tools for Assessing Sustainability in Food and Agriculture*, C.J. Peters & D.D. Thilmany (Eds.), Elsevier: Cambridge, MA.

(7) **Schmit, T.M.**, B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2020. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change](https://books.google.com/books?hl=en&lr=&id=-HbnDwAAQBAJ&oi=fnd&pg=PT10&ots=Y6bK5qAemE&sig=CLLRiQVJT7eBWQRR_8oLkeQMOZE#v=onepage&q&f=false). Ch. 2 (pp. 639-656), in *Local Food Systems & Community Economic Development*. R.D. Lamie, S. Deller, eds. Routledge, New York, NY.

(6) Jablonski, B.B.R., M. Hendrickson, S. Vogel, & **T.M. Schmit**. 2017. [Local & regional food systems driving rural economic development](https://www.stlouisfed.org/community-development/publications/harvesting-opportunity). Ch. 3 (pp. 57-78), in *Harvesting Opportunity: The Power of Regional Food System Investments to Transform Communities*, A. Dumant, D. Davis, J. Wascalus, T. Cheeks Wilson, J. Barham, & D. Tropp, eds. Federal Reserve Bank of St. Louis.

(5) Jablonski, B.B.R & **T.M. Schmit**. 2016. [Food hubs: Expanding local food to urban consumers](https://www.uipress.uiowa.edu/books/9781609384371/cities-of-farmers). In *Cities of Farmers: Problems, Possibilities & Processes of Producing Food in Cities*, J. Dawson & A. Morales, eds. University of Iowa Press, Iowa City, IA.

(4) Henehan, B.M. & **T.M. Schmit**. 2009. [Serving member interests in changing markets: A case study of Pro-Fac Cooperative](https://resources.uwcc.wisc.edu/CaseStudies/ConversionsFailuresRestructuring.pdf). Ch. 4 (pp.53-70), in *Co-operative Conversions, Failures & Restructurings: Case Studies & Lessons from U.S. & Canadian Agriculture*, M. Fulton & B. Hueth, eds. Knowledge Impact in Society, Saskatoon, Saskatchewan.

(3)  **Schmit, T.M.** & N.L. Bills. 2007. Agribusiness contributions & inter-industry linkages in the New York State economy. *Yearbooks of Agricultural University of Poznan*, *Economy Series,* 6/385:119-142, Agricultural University of Poznan Publishing: Poznan, Poland.

(2) **Schmit, T.M.**, J.C. Reberte, & H.M. Kaiser. 2005. [An economic analysis of generic egg advertising in California](https://doi.org/10.1111/j.1467-8276.2006.00921_2.x). Ch. 5 (pp. 95-108), in *The Economics of Commodity Promotion Programs: Lessons from California*, H.M. Kaiser, J.M. Alston, J.M. Crespi, & R.J. Sexton, eds., Peter Lang Publishing, New York, NY.

(1) **Schmit, T.M.** & H.M. Kaiser. 2003. [The impact of dietary cholesterol concerns on consumer demand for eggs in the USA](https://doi.org/10.1079/9780851996479.0000). Ch. 12 (pp. 203-222), in *Health, Nutrition & Food Demand*, W.S. Chern & K. Rickertsen, eds., CAB International, Wallingford, OX, UK.

# Publications – Journal Articles (peer reviewed):

1. Rigotti, L.\*, M.N. LeRoux, **T.M. Schmit**. 2024. [Increasing customer purchases at farmers markets using point-of-sale scanner data](https://doi.org/10.1002/jaa2.96). *Journal of the Agricultural and Applied Economics Association* 3(1):61-77.

(53) Krasnoff, S.M.\*, **T.M. Schmit**, & C.B. Bilinski. 2023. [Economic impact assessment of public incentives to support farm-to-school food purchases](https://doi.org/10.1016/j.foodpol.2023.102545). *Food Policy* 121:102545.

(52) **Schmit, T.M.**, R. Stamm, & R.M. Severson. 2022. [Engaged learning: Linking course instruction and extension programming](https://www.aaea.org/UserFiles/file/AETR_2022_011RV4I2_v4.pdf). *Applied Economics & Teaching Resources* 4(2):69-83.

(51) Yan, M.\*, **T.M. Schmit**, M. Baker, M.N. LeRoux, & M. Gómez. 2022. [Sell now or later? A decision-making model for feeder cattle selling](https://doi.org/10.1017/age.2022.1). *Agricultural and Resource Economics Review* 51(2):343-360. **2022 ARER Article of the Year**

(50) **Schmit, T.M.**, B.B.R. Jablonski, A. Bonanno, & T.G. Johnson. 2021. [Measuring stocks of community wealth & their association with food systems efforts in rural & urban places](https://doi.org/10.1016/j.foodpol.2021.102119). *Food Policy* 102:102119.

(49) Munch, D.M.\*, **T.M. Schmit**, & R.M. Severson. 2021. [Assessing the value of cooperative membership: A case of dairy marketing in the United States](https://doi.org/10.1016/j.jcom.2021.100129). *Journal of Co-operative Organization and Management* 9(1):100129.

(48) **Schmit, T.M.** & R.M. Severson. 2021. [Exploring the feasibility of rural broadband cooperatives in the United States: the new New Deal?](https://doi.org/10.1016/j.telpol.2021.102114) *Telecommunications Policy* 45(4):102114.

(47) Munch, D.M.\*, **T.M. Schmit**, & R.M. Severson. 2020. [A descriptive analysis of milk pricing attribute values for cooperative & independent milk handlers in New York State](https://accc.k-state.edu/ncera210/jocpdfs/v35/MunchSchmitSeverson2020.pdf). *Journal of Cooperatives* 35:40-73.

(46) **Schmit, T.M.**, G.L. Wall, E.J. Newbold, & E.A. Bihn. 2020 [Assessing the costs & returns of on-farm food safety improvements: A survey of Good Agricultural Practices (GAPs) training participants](https://doi.org/10.1371/journal.pone.0235507). *PLOS ONE* 15(7):e0235507.

(45) **Schmit, T.M.**, B.B.R. Jablonski, & C. Laughton. 2019. [Comparing farm financial performance across local food market channels](https://tigerprints.clemson.edu/joe/vol57/iss2/12/).*Journal of Extension* 57(2).

(44) **Schmit, T.M.** & Severson, R.M. 2019. [Building success of food hubs through the cooperative experience](https://tigerprints.clemson.edu/joe/vol57/iss1/11/). *Journal of Extension* 57(1).

(43) **Schmit, T.M.**, R.M. Severson, J. Strzok, & J. Barros\*. 2019. [Improving economic contribution analyses of local agricultural systems: Lessons from a study of the New York apple industry](https://doi.org/10.5304/jafscd.2019.08C.009). *Journal of Agriculture, Food Systems, & Community Development* 8(C):37-51.

(42) **Schmit, T.M.**, B.B.R. Jablonski, J. Minner, D. Kay, & L. Christensen. 2017. [Rural wealth creation of intellectual capital from urban local food system initiatives: developing indicators to assess change](http://dx.doi.org/10.1080/15575330.2017.1354042). *Community Development* 48(5):639-656.

(41) Jablonski, B.B.R.\*, **T.M. Schmit**, & D. Kay. 2016. [Assessing the economic impacts of food hubs on regional economies: A framework that includes opportunity costs](https://doi.org/10.1017/age.2016.9). *Agricultural & Resource Economics Review* 45(1):143-172.

(40) Jablonski, B.B.R. & **T.M. Schmit**. 2016. [Differential expenditure patterns of local food system participants](https://doi.org/10.1017/S1742170515000083). *Renewable Agriculture & Food Systems* 31(2):139-147.

(39) **Schmit, T.M.**, B.B.R. Jablonski\*, & Y.S. Mansury. 2016. [Assessing the economic impacts of local food system producers by scale: A case study from New York](https://doi.org/10.1177%2F0891242416657156). *Economic Development Quarterly* 30(4):316-328.

(38) Perla, J.M.\*, B.J. Rickard, & **T.M. Schmit**. 2014. [Looking for locapours: using Zagat survey data to examine restaurant demand for local wine](https://doi.org/10.1017/S1068280500006912). *Agricultural & Resource Economics Review* 43(1):69-86.

(37) Preszler, T.\*, **T.M. Schmit**, & J.E. Vanden Heuvel. 2013. [Cluster thinning reduces the economic sustainability of Riesling production](https://doi.org/10.5344/ajev.2013.12123). *American Journal of Enology & Viticulture* 64(3):333-341.

(36) **Schmit, T.M.** & J. Hall\*. 2013. [Implications of agglomeration economies & market access for firm growth in food manufacturing](https://doi.org/10.1002/agr.21336). *Agribusiness: An International Journal* 29(3):306-324.

(35) **Schmit, T.M.**, B.J. Rickard, & J. Taber\*. 2013. [Consumer valuation of environmentally friendly production practices in wines, considering asymmetric information & sensory effects](https://doi.org/10.1111/1477-9552.12001). *Journal of Agricultural Economics* 64(2):483-504.

(34) Rickard, B., **T.M. Schmit**, M. Gomez, & H. Lu\*. 2013. [Developing brands for patented fruit varieties: Does the name matter](https://doi.org/10.1002/agr.21330)? *Agribusiness: An International Journal* 29(3):259-272.

(33) **Schmit, T.M.** & S.E. Hadcock. 2012. [Assessing barriers to expansion of farm-to-chef sales: A case study from upstate New York](https://doi.org/10.5539/jfr.v1n1p117).” *Journal of Food Research* 1(1):117-125.

(32) Dong, D., **T.M. Schmit**, & H. Kaiser. 2012. [Modeling household purchasing behavior to analyze beneficial marketing strategies](https://doi.org/10.1080/00036846.2010.522521). *Applied Economics* 44(6):717-725.

(31) **Schmit, T.M.**, Luo, J.\*, & J.M. Conrad. 2011. [Estimating the influence of ethanol policy on plant investment decisions: a real options analysis with two stochastic variables](https://doi.org/10.1016/j.eneco.2011.07.013). *Energy Economics* 33(6):1194-1205.

(30) **Schmit, T.M.** & M.I. Gómez. 2011. [Developing viable farmers’ markets in rural communities: an empirical investigation of vendor performance using objective & subjective valuations](https://doi.org/10.1016/j.foodpol.2010.10.001). *Food Policy* 36(2):119-127.

(29) LeRoux, M.N.\*, **T.M. Schmit**, M. Roth, & D. Streeter. 2010. [Evaluating market channel options for small-scale fruit & vegetable producers](https://doi.org/10.1017/S1742170509990275). *Renewable Agriculture & Food Systems* 25(1):16-23.

(28) Preszler, T.\*, **T.M. Schmit**, & J.E. Vanden Heuvel. 2010. [A model to establish economically sustainable cluster thinning practices](https://www-ajevonline-org.proxy.library.cornell.edu/content/61/1/140). *American Journal of Enology & Viticulture* 61(1):140-146.

(27) **Schmit, T.M.**, R.N. Boisvert, D. Enahoro\*, & L. Chase. 2009. [Optimal dairy farm adjustments to increased utilization of corn distillers dried grains with solubles](https://doi.org/10.3168/jds.2009-2213). *Journal of Dairy Science* 92(12):6105-6115.

(26) Preszler, T.\* & **T.M. Schmit**. 2009. [Factors affecting wine purchase decisions & presence of New York wines in upscale New York restaurants](http://dx.doi.org/10.22004/ag.econ.99488). *Journal of Food Distribution Research* 40(3):16-30.

(25) Guo, X., Z. Yu, **T.M. Schmit**, B.M. Henehan, & D. Li. 2009. [Evaluation of new socialist countryside development in China](https://doi.org/10.1108/17561370910958882). *China Agricultural Economic Review* 1(3):314-326.

(24) **Schmit, T.M.**, J. Luo\*, & L.W. Tauer. 2009. [Ethanol plant investment using net present value & real options analysis](https://doi.org/10.1016/j.biombioe.2009.06.010). *Biomass & Bioenergy* 33(10):1442-1451.

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# Papers under Review:

1. Schmit, T.M. and X. Liu.\* [A bid adjustment algorithm incorporating multiplier impacts to support local food procurement by public agencies](https://dyson.cornell.edu/wp-content/uploads/sites/5/2023/11/WP_2023-02.pdf). *Applied Economics Perspectives and Policy* (second revision, December 2024)
2. Wasserman-Olin, R.\*, M. Gómez, T.M. Schmit, & T. Björkman. Improving wholesale local food procurement: A farmer choice experiment. *Agribusiness: An International Journal* (first submission October 2024)
3. Schmit, T.M., J. Clausen,\* K. Park, and M.I. Gómez. Evaluating the net economic impacts of a state-level local foods program facilitating retail sales: A case study of Taste NY. *Agricultural and Resource Economics Review* (first submission, September 2024).

# Works in Process:

1. Schmit, T.M., Li, S.\* and R.M. Severson. Financial feasibility of solar sheep grazing service cooperatives.
2. Jackson, J.D.\*, T.M. Schmit, M.T. Niles, & J.E. Vanden Heuvel. Investigating in-season sheep grazing for cool climate vineyards.
3. Rigotti, L., M.N. LeRoux, L. Verteramo Chiu, and T.M. Schmit. Price elasticities of demand for meat products at farmers markets in New York state.

# Professional Presentations – *Research* (Since 2020):

(84) *Incorporating economic multipliers in a bid adjustment algorithm for public food procurement decision making*, Invited Graduate Student Seminar, Department of Food Science, Cornell University, 17 September 2024.

(83) *A bid adjustment algorithm incorporating multiplier impacts to support local food procurement by public agencies*, Selected Presentation, Northeastern Agricultural & Resource Economics Association Annual Meeting, 10 June 2024.

(82) *Needs Assessment and Financial Feasibility for Solar Sheep Grazing Cooperatives*, with R.M. Severson and Y. Li, Selected Paper, NCERA-210 Annual Meeting, Minneapolis, MN, 05 December 2023.

(81) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Paper, Agricultural & Applied Economics Association Annual Meeting, Washington, DC. 23 July 2023.

(80) *Improving Farmers Market Returns for Meat Vendors using Point-of-Sale Customer Data*, with L. Rigotti and M.N. LeRoux, Selected Poster, Northeastern Agricultural & Resource Economics Association Annual Meeting, 12 June 2023.

(79) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth,* Northeastern Agricultural & Resource Economics Association Annual Meeting, Mystic, CT, 13 June 2022.

(78) *Sell Now or Later? A Decision-making Model for Feeder Cattle Selling*, with M. Yan, M.J. Baker, M.N. LeRoux & M.I. Gómez. Selected Paper*,* Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 3 August 2021.

(77) *Can Point-of-Sale Data Collection from Farmers Markets Inform Practices to Increase Sales?*, with M.N. LeRoux & N.W. Grandstaff. Selected Poster, Agricultural & Applied Economics Association Annual Meeting, Austin, TX. 2 August 2021.

(76) *Improving farmers market sales through point-of-sale (POS) data analysis*, with M.N. LeRoux & N.W. Grandstaff*.* Selected Paper, Northeastern Agricultural & Resource Economics Association Annual Meeting, Virtual. 15 June 2021.

(75) *Exploring the Feasibility of Rural Broadband Cooperatives in the United States: The new New Deal?* Invited Presentation, Cornell Broadband Network, virtual. 29 January 2021.

(74) *Assessing the Value of Agricultural Cooperative Ownership*, with D.M. Munch & R.M. Severson, Selected Paper, NCERA-210 Annual Meeting, virtual. 04 November 2020.

# Professional Presentations - *Extension & Outreach* (Since 2020):

(147) *An IO Framework to Assess Economic Impacts of Land Use Change from Agriculture to Large-Scale Solar,* NYSERDA Agricultural Technical Working Group, RAISE Specialist Committee, Webinar. 10 January 2025.

(146) *Cooperative Development: The Process, Potential Pitfalls, & Ingredients for Success,* Conferencia de la Comunidad Agrícola Latina del Noreste (Northeast Latino Agricultural Community Conference, Stony Point NY. 07 December 2024.

(147) *Evaluating the Economic Impacts of TasteNY: A Case Study of the Southern Tier Welcome Center TasteNY Store,* Presentation to the TasteNY Team, New York State Department of Agriculture & Markets, Webinar. 06 December 2024.

(146) *Incorporation of the True Cost of Food in Public Food Procurement Decision Making: Implications for Educators, Agencies, and Policy,* Agriculture, Food & Environmental Systems In-Service, Cornell Cooperative Extension, Ithaca, NY. 21 November 2024.

(145) *Practical Incorporation of the True Cost of Food in Public Food Procurement Decision Making: A Discussion with Legislators in NYS,* Webinar, Cornell University. 16 September 2024.

(145) *Practical Incorporation of the True Cost of Food in Public Food Procurement Decision Making: A Discussion with Public Agencies in NYS,* Webinar, Cornell University. 11 September 2024.

(145) *Financial Feasibility for Solar Sheep Grazing Service Cooperatives,* Teatime, American Solar Grazing Association (ASGA). Webinar. 20 May 2024.

(144) *Decision Making in Cooperatives: How Would You Act,* Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 07 March 2024.

(143) *Cornell’s Cooperative Enterprise Program – 2024 Program Update,* Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 07 March 2024.

(142) *Decision Making in Cooperatives: How Would You Act,* College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 16 February 2024.

(144) *Considering Opportunities for a Marketing Services Cooperative Business,* Vermont Artisanal Cheesemakers Group, Online, 07 February 2024.

(141) *Evaluation of Policy Mechanisms Supporting Growth in Local food and Agricultural Markets in NYS,* Dyson Agricultural and Food Business Outlook, Ithaca, NY, 19 January 2024.

(140) *A New Net Cost Food Procurement Approach for Public Agencies in NYS,* New York State Procurement Advisory Council, Albany, NY/Online, 28 November 2023.

(139) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies,* NYS OGS, NYSAM, and Governor’s Office presentation, Online, 10 November 2023.

(138) *Economic Impact Assessments of Public Incentives to Support Growth in Local Food Sales,* Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.

(137) *A Net Cost Food Procurement Decision Tool: Incorporating Economic Multiplier Impacts into Bid Procedures for Public Agencies,* Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 7 November 2023.

(136) *Agricultural Economic Development: Assessing Industry Linkages for Growth, Impact, & Value,* Annual Training Conference, New York State Assessors Association, Ithaca, NY, N = 25, 19 July 2023.

(135) *Economic Impact Assessment of Public Incentives to Support Farm to School Food Purchases: A Case Study of the 30% NYS Initiative and the Buffalo City School District,* Webinar, Cornell University, N = 350, 18 May 2023.

(134) *Cornell’s Cooperative Enterprise Program – 2023 Program Update,* Cooperative Leaders Forum, Northeast Cooperative Council, Albany, NY, 01 March 2023.

(133) *Decision Making in Cooperatives: How Would You Act,* College Conference on Cooperatives, National Farmers Union Foundation, Bloomington, MN. 17 February 2023.

(132) *Economic Contributions of Agriculture in Northern NY & Implications for Land Use Changes with Utility-Scale Solar,* St. Lawrence County Agricultural & Farmland Protection Board, Canton, NY (Zoom), 29 September 2022.

(131) *Targeting Agricultural Economic Development: Assessing Industry Linkages & Opportunities for Growth,* Jefferson County Agricultural Development Conference, Watertown, NY, 8 April 2022.

(130) *Cornell’s Cooperative Enterprise Program – 2022 Program Update,* Cooperative Leaders Forum, Northeast Cooperative Council, 03 March 2022.

(129) *Decision Making in Cooperatives: How Would You Act,* College Conference on Cooperatives (virtual), National Farmers Union Foundation, 18 February 2022.

(128) *The Value of Membership in Dairy Marketing Cooperatives,* Agriculture, Food, & Environmental Systems In-service, Cornell Cooperative Extension, Ithaca, NY, 19 November 2021.

(127) *Cornell Meat Marketing Project Introduction,* with M.N. LeRoux, Agribusiness & Rural Development Program, Cornell University, Webinar. 22 April 2021.

(126) *Cornell’s Cooperative Enterprise Program – 2021 Program Update,* Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.

(125) *Assessing the Value of Agricultural Cooperative Ownership: A Case of Dairy Marketing in the United States*, Cooperative Leaders Forum, Northeast Cooperative Council, Virtual. 03 March 2021.

(124) *Assessing the Value of Agricultural Cooperative Ownership*, Farmer Cooperatives Conference, Virtual. 05 November 2020.

(123) *What are the barriers preventing customers from visiting farmers markets more?* Selected Poster, National Association of County Agricultural Agents Annual Conference, Virtual, 30 September 2020.

(122) *Navigating LGBTQ+ identity in the workplace.* Invited Speaker. Queer Professional Community, Charles H. Dyson School of Applied Economics & Management, Cornell University, Ithaca, NY 03 March 2020.

(121) *Cornell’s Cooperative Enterprise Program,* NECC Annual Leaders Forum, Northeast Cooperative Council, Syracuse, NY, 27 February 2020.

# Grant Funding Received (External = $5,050,072, Internal = $413,332)

**2024**

**External**

1. *Pricing Education for Producers Using Direct to Consumer Markets*. T.M. Schmit (PI) & M.N. LeRoux (co-I), Northeast Extension Risk Management Education, USDA National Institute of Food and Agriculture, 04.01.24 – 09.30.25. $74,999.
2. *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.24 – 06.30.27, $119,807.
3. *Supply Chain Analysis and Market Development: Processing Infrastructure and Institutional Markets.* T.M. Schmit (PI), Resilient Food System Infrastructure Program, USDA Agricultural Marketing Service, Cooperative Agreement with New York State Department of Agriculture and Markets, 04.01.24 – 05.24.27, $250,000.
4. *Consumer Price Sensitivity in Direct-to-Consumer Markets: Informing Pricing Decisions for Farmers.* T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch ($84,788) and Smith Lever ($75,000) Federal Capacity Funds, 10.01.24–09.30.27, $159,788.
5. *The economic contributions of agriculture, forest products, and commercial fishing in the Northeast US.* T.M. Schmit (PI). Farm Credit East, ACA, 04.01.24–09.30.24, $27,600.
6. *Marketing Success:* *Transforming Farmers Markets in New York and Pennsylvania through Smart Data and Inclusive Strategies*, T.M. Schmit (PI), Brian Moyer, PSU (co-PI), M.N. LeRoux (co-I), L. Rigotti (co-I), USDA, NIFA, AMS Farmers Market Promotion Program, 09.30.24-09.29.27, $489,312.
7. *Enhancing Business Planning and Financial Analysis for Urban Producers.* M. Beverly (PI), T.M. Schmit (co-PI) & M.N. LeRoux (co-I), USDA NIFA, AFRI Foundational Program. 04.01.25 – 12.31.27, $500,000, Cornell share $103,147. **UNDER REVIEW**

**Internal**

1. *Cooperative Industry Education and Networking.* T.M. Schmit and R.M. Severson. Curriculum Development and Innovation Fund, Applied Economics & Management, Cornell University, 07.01.24 – 06.30.25, $9,865.
2. *Agritourism Across New York.* T.M. Schmit (PI), Lindsey Pashow, and Laura Biasillo. Stanley W. Warren Teaching Endowment, Applied Economics & Management, Cornell University, 07.01.24 – 06.30.25, $9,700.

**2023**

**External**

1. *Addressing Risks with Education and Resources for NY’s Meat Producers and Processors*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA National Institute of Food and Agriculture, Northeast Extension Risk Management Education, 06.01.23 – 05.31.25. $150,000.
2. *Cornell University Farmers Market Organic Data Collection Pilot Project*. T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA Agricultural Marketing Service, 06.01.2023 – 09.30.2024. $210,426.
3. *Upcycling Grape Pomace as Dietary Alternative to Antibiotic Growth Promoters in Broiler Production*. E. Tako (PI), J. Vanden Heuvel (co-PI), Olga Padilla-Zakour (co-PI), T.M. Schmit (co-PI), New York Wine and Grape Foundation, 04.01.23 – 12.31.24. $59,557.

**Internal**

1. *Cooperative Industry Education and Networking.* T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.23 – 06.30.25, $9,553.

**2022**

**External**

(1) *Alternative mechanisms to support local food procurement by public agencies in NYS: incorporating economic multiplier effects and market externalities to calculate the true cost of food*. M. Herrero (PI), T.M. Schmit (co-PI), C. Barrett (co-PI), B. Rickard (co-PI). Rockefeller Foundation, 07.01.22 – 07.31.24. $349,823.

(2) *A**n Evaluation of Vendor Returns from TasteNY Retail Outlets*. M. Gomez (PI), T.M. Schmit (co-PI). K. Park (co-PI). New York State Department of Agriculture and Markets. 08.15.22 – 08.14.24. $69,000.

**Internal**

1. *Cooperative Industry Education and Networking.* T.M. Schmit and R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, $6,667.
2. *Cornell College Conference on Cooperatives (4-Cs).* R.M. Severson and T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.22 – 06.30.24, $6,150.

**2021**

**External**

1. *Expanding Direct-to-Consumer Marketing and Processing Capacity for Local Meat in Response to Covid-19*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA FMPP, 09.30.21 – 09.29.24, $749,839, Cornell share: $140,297.
2. *Building economic and social equality through employee-owned enterprises.* T.M. Schmit (PI), R.M. Severson (co-I). USDA, NIFA, Smith Lever, 10.01.21–09.30.24, $73,673.
3. *Marketing improvements using point-of-sale data for fruit and vegetable producers at farmers markets in New York State.* T.M. Schmit (PI), M.N. LeRoux (co-I). USDA, NIFA, Hatch, 10.01.21–09.30.24, $82,173.
4. *A New Dawn for Shepherds: Grazing Sheep under Utility-scale Solar Arrays*. T.M. Schmit (PI), R.M. Severson (co-I), & M.N. LeRoux (co-I). USDA, AMS, Federal State Marketing Improvement Program, 09.30.21–09.29.25, $250,000.
5. *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Northeast Cooperative Council, 07.01.21 – 10.31.24, 136,343.
6. *Cooperative Extension Education & Outreach*, T.M. Schmit (PI) & R.M. Severson (co-I), Dairylea Foundation Legacy Fund, Northeast Cooperative Council, 07.01.21 – 06.30.24, 30,000.
7. *Agri-Cluster Retention and Expansion (ACRE) Program: Training Service Providers in Strategic Business Planning for Complex Value Chain Enterprises*, D. Hilchey (PI), T.M. Schmit (co-PI), R.M. Severson (co-I). USDA, NE-SARE, 06.01.21 – 05.31.24, Cornell Share: $36,000.
8. *Strengthening Opportunities along the Meat Supply Chain to Promote Sustainable Agriculture in Intermountain States*, B. Jablonski (CSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Western SARE, USDA, 04.01.21 – 09.30.24, Cornell share: $39,000.
9. *Meat Suite and Meat Price Calculator Trainings & Technical Support*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). Golden Leaf Foundation, 02.01.21 – 01.31.23, Cornell share: $32,000.
10. *Improving Livestock Marketing Returns for Small- and Medium-Scale Farms through Innovative Data Collection and Analytical Tools*, T.M. Schmit (PI) & M.N. LeRoux (co-I), USDA NIFA, AFRI Foundational Program. 01.01.21 – 12.31.24, $500,000.
11. *Cross-State Heterogeneity of Farm Scale Hemp Production Cost*, D. Thilmany (CSU, PI), T.M. Schmit (co-PI), & M.N. LeRoux (co-I). USDA AMS, 01.01.21 – 10.15.21, Cornell share: $20,000.
12. *Useful Financial Benchmarks: Skills, Data, and Peer-to-Peer Learning for Farm Success*, M. Christie (CISA, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA NE-SARE, 01.01.21 – 04.30.23, Cornell share: $34,223.
13. *A Comprehensive Approach to Growing Successful Beginning Meat Producers*, S. Blacklin (NCSU, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA BFRD, 01.01.21 – 01.31.23, Cornell share: $22,235.
14. *Growing Pasture-Raised Meat Supply Chains in Iowa*, M. Filbert (Practical Farmers of Iowa, PI), T.M. Schmit (co-PI), & M.L. LeRoux (co-I). USDA FMLFPP, 01.01.21 – 03.31.22, Cornell share: $42,120.

**Internal**

1. *Marketing improvements using point-of-sale data for farm vendors at farmers markets in New York State.* T.M. Schmit (PI), M.N. LeRoux (Co-PI). SC Johnson College of Business, Business of Food, 06.01.21–09.15.21, $8,000.
2. *AEM/FDSC 3290 International Agribusiness Study Trip: Costa Rica.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.21 – 06.30.22, $20,000.

**2020**

**Internal**

1. *Cooperative Director Training Workshops.* R.M. Severson & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, $8,055.
2. *Cooperative Industry Education & Networking.* T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 – 06.30.23, $7,905.

**2019**

**External**

1. *Cornell Agribusiness Fellows Program - Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace,* T.M. Schmit (PI), Northeast AgEnhancement Program, 12.31.18 – 05.31.19, $2,500.

**Internal**

1. *Agribusiness Strategic Marketing Extension Education.* T.M. Schmit & C. Thayer. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, $3,500.
2. *Cooperative Industry Education & Networking.* T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 – 06.30.20, $5,000.
3. *Improving Cooperative Business Education through Engaged Learning*, T.M. Schmit & R.M. Severson. Engaged Opportunity Grant, Engaged Cornell, Cornell University, 04.01.19 – 03.31.20, $5,000.

**2018**

**External**

1. *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.18 – 06.30.21, $215,441.
2. *Reversing a Downward Trend in Customer Participation & Farmer Sales at Farmers Markets.* D. Eggert (PI). USDA, NE-SARE, Professional Development Grant, 04.03.18–03.31.21, $145,244 total funding, Schmit share $29,539.

**Internal**

1. *Cooperative Industry Education & Networking.* T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, $4,062.
2. *Leading Agriculture Cooperatives Today & Tomorrow (Lead ACT).* T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, $4,043.
3. *Tour Guide System Technology for Student & Stakeholder Study Trips/Tours.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, $3,000.
4. *AEM/FDSC 3290 International Agribusiness Study Trip: Catalonia, Spain.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, $16,000.
5. *Agribusiness Strategic Marketing Extension Education.* T.M. Schmit & L. Pashow. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 – 06.30.19, $5,750.
6. *AEM 3290 International Agribusiness Field Study,* T.M. Schmit (PI), Department of Food Science, Cornell University, $10,000.
7. *AEM 3290 International Agribusiness Field Study.* T.M. Schmit (PI), David Call, CALS Dean Emeritus, $5,000.

**2017**

**External**

1. *Economic Impacts of Alternative Premium Structures by Cooperatives & Milk Handlers in New York State.* T.M. Schmit (PI), W.A. Knoblauch (co-PI), A.M. Novakovic (co-PI), R.M, Severson. USDA, NIFA, Hatch & Smith Lever Funding, 10.01.17–09.30.20, $84,557 total funding.

**Internal**

1. *Cooperative Education & Leadership through Experiential Learning*, T.M. Schmit (PI), R.M. Severson, Engaged Cornell, Cornell University, 10.01.17 – 09.30.18, $5,000.
2. *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 10.01.17 – 09.30.18, $2,000.
3. *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 01.01.17 – 09.30.17, $2,000.
4. *Future Cooperative Leaders Extension Education.* T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, $4,200.
5. *Agribusiness Strategic Marketing Extension Education.* T.M. Schmit & M. Burley. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 – 06.30.18, $6,000.

**2016**

**External**

1. *Understanding the Economic Contributions of the Apple Industry Supply Chain in New York State.* T.M. Schmit (PI). New York Apple Association. 07.01.16–06.30.17, $82,701.
2. *Feasibility Parameters for Rural Broadband Cooperatives.* T.M. Schmit (PI). Slic Network Solutions via Franklin County, USDA Rural Development, Rural Business Development Grant, 02.15.16–08.01.16, $18,500.
3. *AEM 3290 International Agribusiness Field Study.* T.M. Schmit (PI), Farm Credit Northeast AgEnhancement Program, Farm Credit East. 10.01.16 – 09.30.17, $2,500.
4. *AEM 3290 International Agribusiness Field Study,* T.M. Schmit (PI), Northeast Cooperative Council, $6,650.

**Internal**

1. *AEM 3290 International Agribusiness Field Study,* T.M. Schmit (PI), Department of Food Science, Cornell University, $10,000.
2. *AEM 3290 International Agribusiness Field Study.* T.M. Schmit (PI), David Call, CALS Dean Emeritus, Gift, $5,000.
3. *AEM 3290 International Agribusiness Field Study.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.16 – 06.30.17, $15,000.
4. *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.02.16 – 09.30.16, $2,000.

**2015**

**External**

1. *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.15 – 06.30.18, $190,565.
2. *Capacity Building within Cooperative Enterprise*, T.M. Schmit (PI), CHS Foundation, 03.01.15 – 12.31.16, $25,000.
3. *Farm Profitability in Urban-based Local Foods Markets.* T.M. Schmit (PI), Farm Credit AgEnhancement Program, Farm Credit East. 01.01.15 – 12.31.16, $7,998.

**Internal**

1. *Agribusiness Strategic Marketing Extension Education.* T.M. Schmit, R. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.15 – 06.30.16, $5,000.
2. *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit (PI), L. Biasillo (co-PI), Cornell Cooperative Extension, Cornell University, 02.01.15 – 09.30.15, $1,660.

**2014**

**External**

1. *Strengthening Rural-Urban Linkages to Support Rural Economic Development: the Case of Re-localized Food Systems*, T.M. Schmit (PI), D. Kay (co-PI), J. Minner (co-PI), B.B.R Jablonski (co-PI), USDA NIFA, AFRI Foundational Program. 01.01.15 – 12.31.16, $499,374.
2. *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 07.01.14 – 06.30.15, $10,000.
3. *Measuring the Economic Contribution of New York Cooperatives to the New York State Economy*. T.M. Schmit (PI), USDA, NIFA Smith-Lever Project, 10.01.14 – 09.30.17, $45,000.
4. *Strengthening the North Country Food System through Increased Producer Connections to Markets*. Anita Deming (PI) & T.M. Schmit (co-PI), Northern New York Agricultural Development Program, 01.01.14 – 03.31.15, $18,500.
5. *2013-14 Northern New York Specialty Crop Project*. T.M. Schmit (PI), Cornell Cooperative Extension – Essex County, USDA Specialty Crop Block Grant Program, 01.01.14 – 12.31.15, $22,000.

**Internal**

1. *Undergraduate Student Travel Grants- International Agribusiness Study Trip.* T.M. Schmit (PI), A. Orta-Ramirez, E. Tako, Cornell University, Vice Provost for International Affairs. 08.01.14 – 03.31.15, $17,000.
2. *AEM 3290 International Agribusiness Field Study.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, $17,000.
3. *Agribusiness Strategic Marketing Extension Education.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.14 – 06.30.15, $5,000.

**2013**

**External**

1. *Cooperative Marketing Solutions to Meet Local Food Demands*. T.M. Schmit (PI), USDA Federal-State Marketing Improvement Program, 09.30.13 – 03.31.16, $106,258.

**Internal**

1. *Future Cooperative Leaders Extension Education.* T.M. Schmit & R. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, $3,450.
2. *Agribusiness Strategic Marketing Extension Education.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, $5,200.
3. *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2012 – 09.30.13, $2,500.

**2012**

**External**

1. *Cooperative Extension Education & Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.12 – 06.30.15, $96,000.
2. *Cornell Agribusiness Fellows Program – Improving the Understanding of Agricultural Systems in a Global Marketplace*, T.M. Schmit (PI), CHS Foundation, 10.01.12 – 05.31.13, $10,000.
3. *Economic Impact & Inter-Industry Linkages of the NYS Food & Agricultural System*, T.M. Schmit (PI), Richard N. Boisvert, New York Farm Viability Institute, 02.01.12 – 01.31.14, $50,118.
4. *Economic Impact of Agriculture & Food Systems in the NYS Economy.* T.M. Schmit, (PI). USDA, CSREES Hatch Funds, NYC-121842, 10.01.11 – 09.30.13, $30,000.

**Internal**

1. *Cornell Agribusiness Fellows Program – Improving the Understanding of Evolving Agricultural & Food Systems in a Global Marketplace*, T.M. Schmit (PI), A. Orta-Ramirez. Mario Einaudi Center for International Studies, Cornell University, 03.01.12 – 06.30.13, $3,000.
2. *AEM 3290 International Agribusiness Field Study.* T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.12 – 06.30.13, $25,117.
3. *Agricultural Marketing & Community Development PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.11 – 09.30.12, $2,500.

**2011**

**External**

1. *Assessing the Economic Impact of Regional Food Hubs*, T.M. Schmit (PI), USDA-AMS, Cooperative Agreement 12-25-A-5568, 09.30.11 – 03.27.14, $32,000.
2. *Evaluating Marketing Channel Performance for Small & Medium-Sized Fruit & Vegetable Producers*, T.M. Schmit (PI), USDA, NIFA Integrated Hatch/Smith-Lever Project, 10.01.11 – 09.30.14, $91,595.

**Internal**

1. *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, $4,800.
2. *Future Cooperative Leaders Extension Education.* T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.11 – 06.30.12, $5,000
3. *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.2010 – 09.30.11, $1,000
4. *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2011 Summer Internship Program*, T.M. Schmit (PI) & L. McDermott, 06.01.11 – 08.31.11, $4,500.

**2010**

**Internal**

1. *Estimating the Impact of Alternative Canopy Management Practices on White Wine Purchase Decisions*, T.M. Schmit (PI), B.J. Rickard, A.K. Mansfield, Institute for Social Sciences, Cornell University, 05.01.10 – 04.30.12, $9,950.
2. *Identifying Agribusiness Sector Contributions & Inter-Industry Linkages in NYS,* T.M. Schmit (PI), Research Grants Program, Applied Economics & Management, Cornell University, 07.01.10-06.30.12, $11,605.
3. *Strategic Marketing Extension Education*. T.M. Schmit, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.10 – 06.30.11, $3,000.
4. *AEM 329 International Agribusiness Field Study.* L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, $26,600.
5. *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.09 – 09.30.10, $1,000.

**2009**

**External**

1. *Using Canopy Management to Reduce Fungicide Use & Improve Fruit Composition in White Wine Grapes,* J. Vanden Heuvel (PI), W. Wilcox, T. Schmit, & T. Martinson, USDA, NE-SARE Research Program, 10.01.09 - 09.30.11, $178,311.
2. *Effects of Cropload on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), G. Sacks, T. Schmit, K. Arnink; New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.09 – 12.31.09, $15,710.

**Internal**

1. *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2009 Summer Internship Program*, T.M. Schmit (PI) & S. Hadcock, 06.01.09 – 08.31.09, $4,000.
2. *Strategic Marketing Extension Education*. T.M. Schmit, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, $5,000.
3. *Future Cooperative Leaders Extension Education.* T.M. Schmit & B.M. Henehan. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.09 – 06.30.10, $5,000.
4. *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.08 – 09.30.09, $1,000.

**2008**

**External**

1. *Developing a Team to Address Optimizing White Wine Quality through Plant Nutrient Management*. J. Vanden Heuvel (PI), J. Davenport (PI), W. Wilcox, T.M. Schmit, M. Olmstead, K. Ringer; USDA-Specialty Crops Research Initiative, Research & Extension Planning Program, 07.01.08 – 06.30.10, $51,282.
2. *Dairy Farm Management Adjustments to Biofuels-Induced Changes in Agricultural Markets.* R.N. Boisvert (PI), T.M. Schmit, & L. Chase. USDA, CSREES Hatch Funding, NYC-121429, 10.01.08 – 09.30.11, $84,000.
3. *Effects of Cropload & Fermentation Conditions on the Quality & Economic Sustainability of NYS Riesling*, J. Vanden Heuvel (PI), R.M. de Orduna, G. Sacks, T. Schmit, New York Wine & Grape Foundation, Total Quality Focus & Sustainability Program, 01.01.08 – 12.31.09, $71,175.

**Internal**

1. *College of Agriculture & Life Sciences – Cornell Cooperative Extension 2008 Summer Internship Program*, T.M. Schmit (PI) & B. Logozar, 06.01.08 – 08.31.08, $4,000.
2. *Strategic Marketing Extension Education*. T.M. Schmit, B. Weybright, L. Hulcoop. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.08 – 06.30.09, $6,000.
3. *Ethanol Plant Investment, A Real Options Approach.* T.M.Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.08 – 06.30.09, $1,500.
4. *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.07 – 09.30.08, $1,000.

**2007**

**External**

1. *Farm-Level Implications in the Dairy Industry to Growing Biofuels Demands.* T.M. Schmit, (PI), R.N. Boisvert, & L. Chase. USDA, CSREES Hatch Funds, NYC-121463, 10.01.07 – 09.30.08, $30,000.
2. *Assessing the Future of Food Manufacturing in NYS.* T.M. Schmit (PI), B.M. Henehan (Co-PI), & E. McLaughlin (co-PI). USDA, CSREES Hatch & Smith Lever Funds, NYC-121431, NYC-121602, 10.01.07–09.30.10, $84,000.

**Internal**

1. *Secondary Effects of Biofuels Demands: Implications for Livestock Industries.* T.M. Schmit (PI), W.G. Tomek. Institute for Social Sciences, Cornell University, 03.01.07 – 02.28.08, $4,000.
2. *Strategic Marketing Extension Education*. T.M. Schmit, J. Barry, & B. Weybright. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, $5,000.
3. *AEM 329 International Agribusiness Field Study.* L. Tauer & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.07 – 06.30.08, $19,000.
4. *U.S. & China Agricultural Cooperative Research.* T.M.Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.07 – 06.30.08, $1,500.
5. *Agricultural Marketing & Management PWT Special Needs Support*, T.M. Schmit, Cornell Cooperative Extension, Cornell University, 10.01.06 – 09.30.07, $1,000.

**2006**

**Internal**

1. *Biofuels Demands & Implications for Livestock Industries.* T.M.Schmit. Applied Economics & Management, Cornell University, Research Grant Program, 07.01.06 – 06.30.07, $2,000.

**MEDIA CONTRIBUTIONS 2024**

Farm Credit East Releases Report Indicating Northeast Agriculture, Fishing, and Forest Products Generate $225.2B in Economic Activity

October 30, 2024

Morning Ag Clips: <https://www.morningagclips.com/farm-credit-east-releases-report-indicating-northeast-agriculture-fishing-and-forest-products-generate-225-2b-in-economic-activity/>

**Evaluation of State Programs to Enhance Local and Regional Food Systems**

WTBQ Farm Talk, with Maire Ullrich, CCE-Orange County.

October 23, 2024

**The price is right: Market reports help NYS farmers set optimal prices.**

September 16, 2024

By Susan Kelly for the Cornell Chronicle

Cornell Chronicle: <https://news.cornell.edu/stories/2024/09/price-right-market-reports-help-nys-farmers-set-optimal-prices>

Morning AgClips (9/18/24): <https://www.morningagclips.com/the-price-is-right-market-reports-help-nys-farmers-set-optimal-prices/>

**The Hidden Environmental Costs of Food.**

September 19, 2024

By Lidia DePillis, Manuela Andreoni, and Cafrin Einhorn for the New York Times

<https://www.nytimes.com/interactive/2024/09/19/climate/food-costs-protein-environment.html>

**What’s the True Price of a School Lunch**

September 19, 2024

By Lidia DePillis for the New York Times

<https://www.nytimes.com/2024/09/19/climate/true-cost-accounting-food-prices.html>

**CCE Agritourism Program Work Team to Host Agritourism Bus Tour & Mini-Conference**

September 19, 2024

Morning Ag Clips

<https://www.morningagclips.com/cce-agritourism-program-work-team-to-host-agritourism-bus-tour-mini-conference/>