

# Curriculum Vitae

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TAKUMA HABU / 土生拓磨

(He/Him/His)

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## EMPLOYMENT

<b>Cornell University, Cornell SC Johnson College of Business, Samuel Curtis Johnson Graduate School of Management</b> Lecturer in Strategy and Business Economics	2025–Present
<b>Cornell University, Department of Economics</b> Visiting Assistant Professor	2023–2025
<b>Oxera Consulting LLP</b> Senior Consultant / Consultant / Analyst	2012–2017

## EDUCATION

<b>The University of Chicago, Department of Economics</b> Ph.D. and M.A. in Economics Thesis: Essays on Strategic Communication Dissertation Committee: Emir Kamenica (Chair), Elliot Lipnowski, Doron Ravid, Lars Stole	2017–2023
<b>Somerville College, University of Oxford</b> M.Phil. in Economics, Distinction Thesis: Optimal contracting with a Luce agent; Advisor: John K.-H. Quah	2010–2012
<b>University of Warwick</b> B.Sc. (Hons) in Economics, First Class	2007–2010

## RESEARCH INTEREST

Primary field: Microeconomic Theory  
Secondary fields: Organisational Economics, Behavioural Economics

## PUBLICATIONS

“ <a href="#">Knowing the informed player’s payoffs and simple play in repeated games</a> ” with Elliot Lipnowski and Doron Ravid, Journal of Economic Theory	Oct 2024
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## WORKS IN PROGRESS

“ <a href="#">Hiding Lemons among Peaches: Optimal Retention and Promotion Policy Design</a> ” with Andy Choi	Mar 2025
“ <a href="#">Agreeing to be fooled: Optimal ignorance about information sources</a> ” Revise & Resubmit at RAND Journal of Economics	Feb 2024
“ <a href="#">Audience Design</a> ”	Jun 2024

## TEACHING

### Cornell University, SC Johnson College of Business

Strategy (MBA)	Instructor	Fall 2025
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### Cornell University, Department of Economics

Economics of Organizations (Undergraduate)	Instructor	Spring, Fall 2024
Intermediate Mathematical Economics I (PhD)	Instructor	2023, 2024
Third-Year Research Seminar II (PhD)	Co-instructor	2023–2024
Mathematics Review (PhD)	Instructor	2024

### University of Chicago, Department of Economics

Mathematical Methods in Economics (PhD)	Instructor	2020
Price Theory III (Game Theory, PhD)	TA for Lars Stole	2019, 2020
Price Theory II (General Equilibrium, PhD)	TA for Phil Reny	2019
Decision & Strategy (Game Theory, Undergraduate)	TA for Elliot Lipnowski	2019
Theory of Income I (Macroeconomics, PhD)	TA for Fernando Alvarez	2018

### University of Chicago Booth School of Business

Organizations and Incentives (Executive MBA)	TA for Mike Gibbs	2020
Microeconomics (Executive MBA)	TA for Lars Stole	2019
Advanced Microeconomic Analysis (MBA)	TA for Kevin Murphy	2018

## CONFERENCE AND SEMINAR PRESENTATIONS

(<sup>d</sup> discussant)

Cornell SC Johnson College of Business, Cornell Brooks School of Public Policy, University of Copenhagen, University of Vienna, VIEE (CIREQ-Concordia), Stony Brook International Conference on Game Theory, World Congress of the Econometric Society	2025
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Eastern Economic Association Annual Meeting, Organization@Cornell24 <sup>d</sup> , North American Summer Meeting of the Econometric Society, Annual Society for Institutional & Organizational Economics Conference, Stony Brook International Conference on Game Theory, Midwest Economic Theory Conference, University of Rochester, Southern Economic Association Annual Meeting, Duke-UNC Microeconomic Theory Seminar, Haverford College	2024
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University of Colorado Boulder, Fuqua School of Business (Duke University), Kyoto Institute of Economic Research (Kyoto University), Hitotsubashi Institute for Advanced Study (Hitotsubashi University), University of Rome Tor Vergata, Cornell University, Law and Economic Theory Conference, University of Reading, European Winter Meeting of the Econometric Society	2023
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Midwest Theory Conference, Annual Southern PhD Economics Conference	2021
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## SERVICE

Referee: American Law and Economics Review, Economic Journal, Games and Economic Behavior, International Economic Review, Management Science, RAND Journal of Economics  
Organiser: Cornell University Micro Theory Reading Group (2024), University of Chicago Student Micro Theory Seminar (2020, 2021), Empirics and Methods in Economics Conference (2019)

## SCHOLARSHIPS AND FELLOWSHIPS

Rosen Memorial Fellowship	2022–2023
Neubauer Fellowship	2017–2021
Sasakawa Fund Scholarship	2010–2012

## REFERENCES

### **Emir Kamenica**

Richard O. Ryan Professor of Economics  
University of Chicago Booth School of Business  
[emir.kamenica@chicagobooth.edu](mailto:emir.kamenica@chicagobooth.edu)

### **Marco Battaglini**

Edward H. Meyer Professor of Economics  
Cornell University  
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### **Michael Waldman**

Charles H. Dyson Professor of Management  
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