December 2024

**ROBERTA M. SEVERSON**

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 **DEGREES**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**Cornell University,** College of Agriculture and Life Sciences, Department of Applied Economics and Management, Ithaca, New York

M.P.S. – Community and Rural Development, Conc. – Agriculture Land Use and Community Planning

**Cornell University**, College of Agriculture and Life Sciences, Department of Applied Economics and Management, Ithaca, New York

B.S. Major – Farm Management and Finance

**State University of New York**, Alfred, New York

A.A.S. Major – Dairy Animal Husbandry

 **ACADEMIC EXPERIENCE**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

08.2012 –10.2024 **Extension Associate**, Charles H. Dyson School of Applied Economics and Management, Cornell University, Ithaca, New York

**PROFESSIONAL LEADERSHIP, MEMBERSHIP, AND AWARDS**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

* Leadership
	+ Northeast Cooperative Council, Executive Secretary (2012-2024 )
	+ National Conference of State Cooperative Councils, President (2017-2019)
	+ New York State Association of County Agriculture Agents, Region director ( 2016-2022)
	+ National Conference of State Cooperative Councils, Secretary (2015-2016)
	+ Cooperative Extension Agriculture In-service, Track Co-lead (2014-2024)
	+ Agribusiness Economic Outlook Conference Planning Committee member and

Fruit, Vegetable, Ornamental Horticulture session moderator (2012-18)

* + Strategic Marketing Conference Planning Committee member (2012-2015)
* Membership
	+ Agricultural & Applied Economics Association (2018-2024 )
	+ Northeastern Agricultural and Resource Economics Association (2018-2024 )
	+ Association of Cooperative Educators (2018-2024)
	+ Agriculture, Community Economic Development Program Work Team (2012-2024)
	+ Agriculture-Solar Program Work Team (2022-2024)
	+ New York State Association of County Agriculture Agents, NYSACAA ( 2012-Lifetime)
	+ National Association of County Agriculture Agents, NACAA (2012-Lifetime)
	+ National Cooperative Business Association, Credit League USA, Cooperative Economics Council (2022-2024)
* Awards
	+ Outstanding Achievement in Engagement Award, Dyson Faculty (2021)
	+ John Logue Award, Association of Cooperative Educators (2018)

**EXTENSION AND OUTREACH PROGRAMMING**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

* **Cornell Cooperative Enterprise Program**, **Director (2012-2024)**

http://cooperatives.dyson.cornell.edu

* Mission: To strengthen existing cooperative businesses and facilitate the development of new cooperative enterprises through teaching, research, and outreach
* Thematic Areas: Management, finance, marketing, strategic planning
* **Northeast Cooperative Council, Executive Secretary (2012-2024)** http://cooperatives.dyson.cornell.edu/necc
* Mission: To stimulate the effectiveness of cooperatives through education and exchange of ideas between leaders of member cooperatives
* Thematic Areas: Leadership, governance, finance

**Publications – Book Chapters *(peer reviewed)***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. Schmit, T.M., F.C. Tamarkin, & R.M. Severson. 2023. [Differential economic impacts for cooperative business structures: An application to farmer-owned cooperatives in New York State](https://papers.ssrn.com/sol3/papers.cfm?abstract_id=3992737). Ch. 19 (pp.292-312) in *Handbook of Research on Cooperatives and Mutuals,* M. Elliot & M. Boland, eds., Edward Elgar: Cheltenham, UK.

**Publications – Journal Articles *(peer reviewed)***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(7) Schmit, T.M., R. Stamm, & R.M. Severson. 2022. [Engaged learning: Linking course instruction and extension programming](https://econpapers.repec.org/scripts/redir.pf?u=https%3A%2F%2Fageconsearch.umn.edu%2Frecord%2F321910%2Ffiles%2FAETR_2022_011RV4I2_v5.pdf;h=repec:ags:aaeatr:321910). *Applied Economics & Teaching Resources,* 4(2):69-83. DOI: 10.22004/ag.econ.321910.

(6) Schmit, T.M., F.C. Tamarkin, & R.M. Severson. 2021. [Differential economic impacts for cooperative business structures: An application to farmer-owned cooperatives in New York State.](https://www.aaea.org/UserFiles/file/AETR_2022_011RV4I2_v4.pdf) *Applied Economics and Teaching Resources,* 4(2):69-83.

(5) Munch, D.M., T.M. Schmit, & R.M. Severson. 2021. [Assessing the value of cooperative membership: A case of dairy marketing in the United States](https://www.sciencedirect.com/science/article/pii/S2213297X2100001X?via%3Dihub). *Journal of Co-operative Organization and Management,* 9(1):100129.

(4) Schmit, T.M. and R. M. Severson. 2021. [Exploring the feasibility of rural broadband cooperatives in the United States: The new New Deal.](https://reader.elsevier.com/reader/sd/pii/S0308596121000197?token=17AD8EB3CB6DA7E53F616B482C3F4DBE2111802C50DE129A7C6B63C9A8166B5A38961F89D7563F3C4A4733A22F61F117&originRegion=us-east-1&originCreation=20210517102512) *Telecommunications Policy* 45(4).

(3) Munch, D.M., T.M. Schmit and R.M. Severson. (2020). [A descriptive analysis of milk pricing attribute values for cooperative and independent milk handlers in New York State](https://accc.k-state.edu/ncera210/jocpdfs/v35/MunchSchmitSeverson2020.pdf). *Journal of Cooperatives 35*:40-73.

(2) Schmit, T.M., and Severson, R.M. 2019. “[Building success of food hubs through understanding of the cooperative experience](https://archives.joe.org/joe/2019february/rb4.php).” *Journal of Extension, 57*(1).

(1) Schmit, T.M. and R. M. Severson, J. Strzok, and J. Barros. 2019. “[Improving economic contribution analyses of local agricultural systems: Lessons from a study of the New York apple industry.](https://www.researchgate.net/publication/330432284_Improving_Economic_Contribution_Analyses_of_Local_Agricultural_Systems_Lessons_from_a_Study_of_the_New_York_Apple_Industry)” *Journal of Agriculture, Food Systems, and Community Development, 8*(C), 37-51.

**Publications – *Extension Bulletins***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(10) Severson, R.M., O.G. Dunn-Hindle, and Todd M. Schmit. 2024. “[Worker Cooperatives: A Solution to Small Business Ownership Succession, The Owner’s Decision to Sell & the Employee’s Decision to Buy](https://dyson.cornell.edu/wp-content/uploads/sites/5/2024/11/EB_2024-08-VD.pdf).” EB 2024-08, Charles H. Dyson School of Applied Economics and Management, Cornell University.

(9) Severson, R.M. and K. Park. 2023. “[Examination of Impact of Changes of Minimum Wage and Overtime Thresholds to New York Berry Farmers](https://dyson.cornell.edu/wp-content/uploads/sites/5/2023/03/2022_Berry_Labor_EB-VD.pdf).” EB 2023-03, Charles H. Dyson School of Applied Economics and Management, Cornell University.

(8) Schmit, T.M., R.M. Severson, and E. Sawaura. 2019. “[Assessing the Barriers to Increasing Customer Participation and Farm Sales at Farmers Markets: Implications for Marketing Strategy](https://dyson.cornell.edu/wp-content/uploads/sites/5/2019/08/Cornell-Dyson-eb1905.pdf).” EB2019-05, Charles H. Dyson School of Applied Economics and Management, Cornell University. August.

(7) Schmit, T.M., R.M. Severson, J. Strzok, and J. Barros. 2018. “[Economic Contributions of the Apple Industry Supply Chain in New York State](https://dyson.cornell.edu/wp-content/uploads/sites/5/2019/02/Cornell-Dyson-eb1803.pdf).” EB 2018-03, Charles H. Dyson School of Applied Economics and Management, Cornell University. March.

(6) Schmit, T.M. and R. M. Severson. 2017. “[Exploring the Feasibility of a Rural Broadband Cooperative in Northern, New York](https://dyson.cornell.edu/wp-content/uploads/sites/5/2019/02/Cornell-Dyson-eb1705.pdf).” EB 2017-05. Charles H. Dyson School of Applied Economics and Management, Cornell University, July.

(5) Schmit, T.M., Severson, R.M. and P. Shin. 2016. “[An Analysis of Opportunities for Food Hub Development in Northern New York](http://publications.dyson.cornell.edu/outreach/extensionpdf/2016/Cornell-Dyson-eb1606.pdf).” E.B. 2016-06. Department of Applied Economics and

 Management, Cornell University, April.

(4) Severson, R.M. and T.M. Schmit. 2015. “[Building Success of Food Hubs through the Cooperative Experience – A Case Study Approach](http://publications.dyson.cornell.edu/outreach/extensionpdf/2015/Cornell-Dyson-eb1504.pdf).” E.B. 2015-05, Department of Applied Economics and

 Management, Cornell University. April.

(3) Severson, R.M. 2014. “Chapter 3: Cooperatives.” In New York Economic Handbook 2015, EB 2014-10, Charles H. Dyson School of Applied Economics and Management, Cornell University, December, pp.3-1—3-8.

(2) Severson, R.M. 2013. “Chapter 3: Cooperatives.” In New York Economic Handbook 2014, EB 2013-17, Charles H. Dyson School of Applied Economics and Management, Cornell University, December, pp.3-1—3-8.

(1) Severson, R.M. and T.M. Schmit. 2012. “Chapter 3: Cooperatives.” In New York Economic Handbook 2013, EB 2012-14, Charles H. Dyson School of Applied Economics and Management, Cornell University, December, pp.3-1—3-5

**Publications – *Trade/Industry***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(13) Schmit, T.M. and R.M. Severson. 2021. Rural broadband cooperatives and the operational costs dilemma. *Rural Futures,* NYS Legislative Commission on Rural Resources. Summer.

(12) Dean, J. 2021. “[Building networks not enough to expand rural broadband](https://news.cornell.edu/stories/2021/03/building-networks-not-enough-expand-rural-broadband).” *Cornell Chronicle.* 5 March.

(11) Schmit, T.M. and R.M. Severson. 2018. [Connecting the Empire State](https://www.rd.usda.gov/sites/default/files/CoopMagJanFeb2018.pdf). *Rural Cooperatives.* United States Department of Agriculture, Rural Development. Washington, D.C. 85(1):20-25.

(10) Schmit, T.M., R.M. Severson, J. Strzok, J. Barros, K. Park. 2018. “How “Bout Them Apples?” *Smart Marketing,* Charles H. Dyson School of Applied Economics and Management, Cornell University. September.

(9) Severson, R.M. 2016. [“Guidelines to Develop Food Hub Enterprises: Module 3: Launching the Food Hub Business.”](http://cooperatives.dyson.cornell.edu/food-hub/pdf/Module3-Launching-the-Food-Hub-Business.pdf) Charles H. Dyson School of Applied Economics and Management, Cornell University.

(8) Severson, R.M. 2016. [“Guidelines to Develop Food Hub Enterprises: Module 2: Creating the Food Hub Enterprise.”](http://cooperatives.dyson.cornell.edu/food-hub/pdf/Module2-Creating-the-Food-Hub-Business.pdf) Charles H. Dyson School of Applied Economics and Management, Cornell University.

(7) Severson, R.M. 2016. [“Guidelines to Develop Food Hub Enterprises: Module 1: Identifying the Opportunity.”](http://cooperatives.dyson.cornell.edu/food-hub/pdf/Module1-Identifying-the-Opportunity.pdf) Charles H. Dyson School of Applied Economics and Management, Cornell University.

(6) Severson, R.M. 2016. “Suggestions for New Food Hubs When Building Relationships With Producers and Buyers.” *Smart Marketing.* Charles H. Dyson School of Applied Economics and Management, Cornell University. September.

(5) Severson, R. M. 2016. “Food Hub Expectations of Farmer Producers. *Smart Marketing,* Charles H. Dyson School of Applied Economics and Management, Cornell University. July

(4) Severson, R.M. 2016. “Assessing the Need for a Food Hub. *Smart Marketing,* Charles H. Dyson School of Applied Economics and Management, Cornell University. June.

(3) Severson, R.M. 2013. “Consider a Food Bank as a Market Opportunity.” *Smart Marketing,* Charles H. Dyson School of Applied Economics and Management, Cornell University. September.

(2) Severson, R. M. 2013. “Consider a Food Bank as a Market Opportunity.” *Country Folks*, Lee

 Publications, Palatine Bridge, NY. September 30.

(1) Severson, R. M. 2013. “NECC Hosts 63rd Cooperative Leaders Forum – Building Opportunity Through Change.” *Country Folks*, Lee Publications, Palatine Bridge, NY. January 30.

**Publications – *Research Reports & Working Papers***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(3) Munch, D.M., T.M. Schmit and R.M. Severson. [Assessing the value of cooperative membership: A case of dairy marketing in the United States](https://dyson.cornell.edu/wp-content/uploads/sites/5/2020/07/WP_2020-07-Assessing_the_Value_of_Cooperative_Membership...._VD.pdf). July 2020. Working Paper WP2020-07. Applied Economics and Management, Cornell University

(2) Munch, D.M., T.M. Schmit and R.M. Severson. [Differences in milk payment structure by cooperative and independent handlers: An examination in New York State](https://dyson.cornell.edu/wp-content/uploads/sites/5/2020/06/WP_2020-03-Differences_in_Milk_Payment_...-VD.pdf). May 2020. Working Paper WP2020-03, Applied Economics and Management, Cornell University.

(1) Schmit, T.M., R.M. Severson, J. Strzok and J. Barros. 2017. “Economic contributions of the apple

 industry supply chain in New York State”. Research Report to the New York State Apple Association. October.

**Presentations – *Research***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(18) *Needs Assessment and Financial Feasibility of Solar Sheep Grazing Service Cooperatives in the Northeastern United States.* Poster presentation. Agriculture and Applied Economics Association conference. New Orleans, LA, 29-30 July 2024.

(17) *Needs Assessment and Financial Feasibility of Cooperatives to Coordinate Sheep Grazing Under Solar Arrays in the Northeast United States.* National Association of County Agriculture Agents Annual Meeting and Professional Improvement conference. Dallas, TX, 17 July 2024.

(16) *Needs Assessment and Financial Feasibility of Solar Sheep Grazing Service Cooperatives in the Northeastern United States.* Poster presentation. National Association of County Agriculture Agents Annual Meeting and Professional Improvement conference. Dallas, TX, 16-17 July 2024.

(15)  *Needs Assessment and Financial Feasibility of Solar Sheep Grazing Service Cooperatives in the Northeastern United States.* Poster presentation. Northeastern Agricultural and Resource Economics Association conference. Rehoboth Beach, DE, 11 June 2024.

(14) *Examination of Impact of Changes of Minimum Wage and Overtime Thresholds to New York Berry Farmers* with K. Park. New York State Berry Growers Association board meeting, Geneva, NY, 14 December 2022.

(13) *Assessing the Value of Agricultural Cooperative Membership: A Case of Dairy Marketing in the U.S. Re-cap.* With T.M. Schmit & D.M. Munch. National Cooperative Business Association, CLUSA International, Cooperative Economics Council meeting, virtual, 20 July 2022.

(12)  *Assessing the Value of Agricultural Cooperative Membership: A Case of Dairy Marketing in the U.S.* With T.M. Schmit & D.M. Munch. National Cooperative Business Association, CLUSA International, Cooperative Economics Council meeting, virtual, 22 June 2022.

(11) *Exploring the Feasibility of Rural Broadband Cooperatives in the United States: The new New Deal?.* Cornell Broadband Network, 29 January 2021.

(10) *What are the barriers preventing customers from visiting farmers market more?* National Association of County Agriculture Agents Annual Meeting and Professional Improvement Conference, virtual, 30 September 2020.

(9) *Assessing Barriers to Increasing Customer Participation and Farm Market Sales at Farmers Markets,* Food Distribution Research Society. Seattle, WA, 21 October 2019.

(8) B*uilding Success of Food Hubs – Through the Cooperative Experience,* 3rd Biennial Food Hub

 Conference, National Good Food Network, Atlanta GA, 31 March 2016.

(7) B*uilding Success of Food Hubs – Through the Cooperative Experience,* Pennsylvania Association of Sustainable Agriculture, State College, PA, 5 February 2016.

(6) *Building Success of Food Hubs – Through the Cooperative Experience,* Empire State Fruit and Vegetable Expo, Syracuse, NY, 21 January 2016

(5) *Building Success of Food Hubs – Through the Cooperative Experience,* with T.M. Schmit,

Strategic Marketing Conference, Hyde Park, NY, 17 November 2015.

(4) *Building Success of Food Hubs – Through the Cooperative Experience,* National Association of County Agriculture Agents, Sioux Falls, SD, 14 July 2015

(3) *Building Success of Food Hubs – Through the Cooperative Experience,* Farm to Institution, New England, New York State, Amherst, MA, 8 April 2015.

(2) *Report of preliminary findings related to food hub development in Northern NY,* Northern New York Food Hub Project, Lake Placid, NY, 11 March 2015.

(1) *Report of preliminary findings related to food hub development in Northern NY,* Northern New York Food Hub Project, Cornell Cooperative Extension, Jefferson County, Watertown, NY, 11 March 2015.

**Presentations – *Outreach***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

(44) *Cooperative Coordination When Grazing Sheep Under Solar Arrays.* Association of Cooperative Educators. Bismark, ND, 27 June 2024.

(43) *Cooperative Enterprise Program.* Poster presentation. Cooperative Summit. Syracuse, NY, 4 May 2024.

(42) *2023 Report of the Northeast Cooperative Council Executive Secretary.* Northeast Cooperative Council, Syracuse, NY, 7 March 2024.

(41) *Survey Says! Co-ops Serving Needs of Farmers Grazing Sheep Beneath Utility-scale Solar Arrays.* American Solar Grazing Association Teatime, virtual, 13 December 2023.

(40) *Cooperative Opportunities: Grazing Sheep Beneath Utility-scale Solar Arrays*. Cornell Cooperative Extension Climate Symposium, Ithaca, NY, 9 November 2023.

(39)  *Cooperative Enterprise Program: Grazing Sheep Beneath Solar Arrays.* Cornell Cooperative Extension Agriculture, Food System, Natural Resources In-service. Ithaca, NY, 7 November 2023.

(38) *Is There a Need? Who Will Lead?* Poster presentation. Cornell Sheep & Goat Symposium. Ithaca, NY, 28 October 2023.

(37) *Is There a Need? Who Will Lead?* Poster presentation. Hudson Valley Sheep & Fiber Festival, Rhinebeck, NY, 21-22 October 2023.

(36)  *Is There a Need? Who Will Lead?* Presentation with focus group discussion. Lebanon, PA, 19 October 2023.

(35) *Is There a Need? Who Will Lead?* Presentation with focus group discussion. Watertown, NY, 28 September 2023.

(34) *Is There a Need? Who Will Lead?* Presentation with focus group discussion, Mt. Morris, NY 25 September 2023.

(33) *Considering a Value-Added Enterprise: Core Leader Duties and Responsibilities.* Madison County Dairy Farmer Group meeting, Morrisville, NY, 30 November 2022.

(32) *Considerations When Launching a New Venture: A Case Study Approach to Joint Machinery Ownership,* Cornell Cooperative Extension Agriculture, Food, and Natural Resources In-service, Ithaca, NY, 18 November 2022.

(31) *A New Dawn for Shepherds: Grazing Sheep Under Utility-Scale Solar,* with T.M. Schmit. Cornell Agriculture Solar Program Work Team, virtual, 17 June 2022.

(30) *Celebrating the 100th Anniversary of the Capper-Volstead Act.* Executive Secretary Report, 72nd Northeast Cooperative Council annual meeting, Syracuse, NY 3 March 2022.

(29) *The NY Muck Onion Marketing Project.* NY Muck Onion Grower and Handler Summit, virtual, 8 & 10 June 2021.

(28) *Valley Fruit Case Study,* Northeast Cooperative Council, Cooperative Leaders Forum, virtual, 4 March 2021.

(27) *The Cooperative Enterprise Program,* CALS Town Hall, virtual, 20 April 2020.

(26) *Leading Agricultural Cooperatives in Changing Times,* Dairy One, Ithaca, NY, 30 October 2019.

(25) *What is the Cooperative Enterprise Program?* New Marketing Agro-Food Institute of South Korea. Cornell University, Ithaca, NY, 30 September 2019.

(24) *Process to Select and Hire a New CEO,* Oneida Madison Milk Producers Cooperative, Inc. Sherrill, NY 12 June 2019.

(23) *Local Farmer Machinery Cooperatives: Canadian Examples of Farmers Working Together,* Delaware Winter Crop School. Delhi, NY 20 March 2019.

(22) *What is the Cooperative Enterprise Program?* Swedish University of Agricultural Sciences & Swedish Center for Agricultural Business Management, Cornell University, Ithaca, NY 19 March 2019.

(21) *The economic contribution of the New York State Apple Industry,* Cornell University, Ithaca, NY 15 November 2018

(20) *Is there a worker co-op in your future? Co-ops 101,* Upward Bound, Cornell University, Ithaca, NY 13 July 2018 with T.M. Schmit.

(19) *Exploring the Feasibility of Rural Broadband in Northern New York,* (Poster), Northeastern

 Agriculture and Resource Economics Association, 9 July 2018 with T.M. Schmit (PI), Philadelphia, PA.

(18) *Economic Impact of Agricultural, Farm Credit Associations, and Rural Electric Cooperatives in New York State,* Meeting of NYS Rural Electric Association 19 April 2018 with T.M. Schmit (PI).

(17) *Exploring the Feasibility of a Rural Broadband Cooperative in Franklin County, New York,* Meeting of NYS Rural Electric Association 19 April 2018 with T.M. Schmit (PI).

(16) *Economic Impact of Agricultural, Farm Credit Associations, and Rural Electric Cooperatives in New York State,* 2018 Cornell University Agribusiness Outlook Conference, 22 January 2018.

(15) *Enigma of Equity,* Northeast Cooperative Council Future Cooperative Leaders Conference, Mt. Morris, NY, 13 July 2017.

(14) *The Evolution of the Trusted Advisor as Supply Chains Link Farm to Fork,* FarmNet Retreat, Syracuse, NY, 7 April 2017

(13) *Examining Regional Prosperity: A Focus on Local Food Distribution Opportunities,* Cornell University Cooperative Extension, Cayuga County annual meeting, keynote presentation, Auburn, NY, 17 November 2016

(12) *Cooperative Business Opportunities,* Christmas Tree Farmers Association of New York, Syracuse, NY 22 January 2016

(11) 2016 *Outlook for Agricultural Cooperatives Headquartered or Doing Business in New York State,* Cornell University Agriculture and Food System Economic Outlook Conference, Ithaca, NY 14 January 2016.

(10) *Cooperatives, Building Value in the Community,* Greenstar Co-op Networking event, Ithaca, NY 13 May 2015.

 (9) *Key Questions Members Should Ask the Leadership Team in Good Times and Bad,* 36th Northeast Cooperative Council Leaders Forum, Gettysburg, PA, 27 March 2015.

 (8) *Farmer Strategies for Working Together*, Northern New York Food Hub Project, Cornell

 Cooperative Extension, Clinton County, Plattsburg, NY, 5 April 2015.

 (7) *Farmer Strategies for Working Together*, Northern New York Food Hub Project, Cornell Cooperative Extension, St. Lawrence County, Canton, NY, 5 April 2015.

 (6) *Farmer-Owned Business Opportunities, People, Property, Capital Resources,* 2015 Geneva Bee

 Conference, Geneva, NY, 14 March 2015.

 (5) *Machinery Cooperatives: Consideration, Computations, and Collaborations,* Northeast Certified

 Crop Advisors Annual Training, Syracuse, NY, 3 December 2014.

 (4) *Food Hubs: Obstacles & Opportunities,* Cornell University Cooperative Extension Ag. In-service, Ithaca, NY, 20 November 2014.

 (3) *Accessing Needed Resources Cooperatively,* Cornell University Cooperative Extension Agriculture In-service, Ithaca, NY, 20 November 2013.

 (2) *People, Profitability, Passion, and Pragmatism,* Cornell University Cooperative Extension Agriculture

 In-service, Ithaca, NY, 14 November 2012.

 (1)  *Cooperatives: Democracy and Economy in Action, Celebrating the International Year of the*

 *Cooperative,* Cornell University Extension Round Table, Ithaca, NY, 4 October 2012.

**Presentations – *Formal Classroom****\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_*

(12) *Cooperatives in the Farm and Food Sector,* Farm Management (AEM 3020) Cornell University, 25 October 2016.

(11) *Cooperatives as a Tool for International Economic Development* (IARD 7830) Cornell University, 11 May 2016.

(10) *Building the Cooperative Business,* Cooperative Management (AEM 3260), Cornell University, Ithaca, NY, 21 April 2015.

 (9) *Cooperatives: Building Value for Agriculture and the Food System,* Farm Management (AEM 3020), Cornell University, Ithaca, NY, 29 October 2014.

 (8) *Cooperatives, Building Value for Your Farm Business,* Farm Management class, SUNY College of Technology at Cobleskill, Cobleskill, NY, 30 October 2013.

 (7) *Cooperatives Bridging the Gap Between Producers and Consumers,* Agriculture Sales and

 Management class, SUNY College of Technology at Cobleskill, Cobleskill, NY, 30 October 2013.

 (6) *Agricultural Businesses: The Cooperative and the Corporation,* Agriculture Economics class, SUNY College of Technology at Cobleskill, Cobleskill, NY, 30 October 2013.

 (5) *Cooperatives Bridging the Gap Between Producers and Consumers,* Agriculture Economics class, SUNY Morrisville, Morrisville, NY, 22 October 2013.

 (4) *The Role of Cooperatives in the Horse Industry,* Agribusiness Development class, SUNY Morrisville, Morrisville, NY, 22 October 2013.

 (3)  *Cooperatives, Building Value for Your Farm Business,* Farm Management and Finance class, SUNY Morrisville, Morrisville, NY, 22 October 2013.

 (2) *The Geography of Cooperatives: Resources, Risks, and Rewards,* Marketing Agricultural Products class, SUNY Morrisville, Morrisville, NY, 22 October 2013.

 (1) *Building the Cooperative Business,* Cooperative Business Management (AEM 3260), Cornell University, Ithaca, NY, 25 April 2013.

**COOPERATIVE BUSINESS MANAGEMENT (AEM 3260/5260)- *Class support:***\_\_\_\_\_

2024: Cooperative Business Management (AEM 3260/5260) Provided guidance and assistance to 1/5 student study groups developing cooperative director training and board evaluation materials.

2022: Cooperative Business Management (AEM 3260/5260) Grand Challenges class. Provided guidance and assistance to 3/10 student study groups focused on worker cooperative governance, comparison of onion market order and cooperative marketing, and development of a survey for farmers with interests in grazing sheep beneath solar arrays

2021: Grand Challenges Pre-Project Immersion (AEM 3000). Developed learning objectives for 2 student groups to build understanding of worker cooperatives leading to survey development and analysis of members of a local technology cooperative

2021: Cooperative Business Management (AEM 3260). Engaged Cornell, Experiential Learning Projects: Cooperative Enterprise Program, 8 student study groups developed cooperative education materials focused on cooperative and investor-owned business model; roles and responsibilities of directors, managers, members; financial statements; cooperative equity; managing profits and losses; board evaluation; CEO succession; strategic planning.

2020: Cooperative Business Management (AEM 3260). Engaged Cornell, Experiential Learning Projects: Eden Valley Growers, Inc.; Ithaca Farmers Market; Ocean Spray Cranberries, Inc.; OWN Rochester; Tongore Brook Farm; Upstate NY Growers & Packers.

2019: Cooperative Business Management (AEM 3260). Engaged Cornell, Experiential Learning Projects: Capital District Cooperative; Democracy at Work, Railroad Ave. Supply Co.; Dairy Farmers of America; GreenStar; National Grape Cooperative Association, Inc.; Ocean Spray Cranberries, Inc.; Upstate NY Growers & Packers.

2018: Cooperative Business Management (AEM 3260). Experiential Learning Projects: Eden Valley Growers, Inc.; GreenStar; National Grape Cooperative Association, Inc.; Ocean Spray Cranberries, Inc.; Upstate NY Growers & Packers; Upstate Niagara Cooperative, Inc.

**GRANT FUNDING – *Grants Received:***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**2024**

**External**

* *Cooperative Extension Education and Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.24 – 06.30.27, $119,807.

**2021**

**External**

* *A New Dawn for Shepherds: Grazing Sheep Under Solar Arrays,* T.M. Schmit (PI), R.M. Severson (co-I), & M.N. LeRoux (co-I). USDA Agriculture Marketing Service, Federal State Marketing Improvement Program, 10.01.21 - 9.30.24, $250,000.
* *Building Economic & Social Equity Through Employee-owned Enterprises.* T.M. Schmit (PI), R.M. Severson (co-I). USDA, Smith Lever Funding, 10.01.21 - 09.30.24, $73,673.
* *Agri-Cluster Retention and Expansion (ACRE) Program: Training Service Providers in Strategic Business Planning for Complex Value Chain Enterprises*,D. Hilchey (PI), T.M. Schmit (co-PI), R.M. Severson. Northeast Sustainable Agriculture Research and Education, 06-.01.21 - 05.31.24. Cornell Share: $36,000.
* *Cooperative Extension Education and Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.21 – 06.30.24, $166,343.

**2020**

**Internal**

* *Cooperative Director Training Workshops.* R.M. Severson & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 - 06.30.22, $8,055.
* *Cooperative Industry Education & Networking.* R.M. Severson & T.M. Schmit. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.20 - 06.30.22, $7,905.

**2019**

**Internal**

* *Cooperative Industry Education & Networking.* T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.19 - 06.30.20, $5,000.
* *Improving Cooperative Business Education through Engaged Learning,* T.M. Schmit & R.M. Severson. Engaged Opportunity Grant, Engaged Cornell, Cornell University, 04.01.19 - 03.31.20, $5,000.

**2018**

**External**

* *Cooperative Extension Education and Outreach*, T.M. Schmit (PI), Northeast Cooperative Council, 07.01.18 – 06.30.21, $215,441.
* *Reversing a Downward Trend in Customer Participation and Farmer Sales at Farmers Markets.* D. Eggert (PI). USDA, NE-SARE, Professional Development Grant, 04.03.18–03.31.21, $145,244 total funding, Schmit share $29,539
* *Cooperatives Moving Forward in a Global Economy,* R.M. Severson. Northeast AgEnhancement Program. 12.31.2018 - 03.01.2019, $4,200.

**Internal**

* *Cooperative Industry Education & Networking.* T.M. Schmit & R.M. Severson, Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 - 06.30.19, $4,062.
* *Leading Agriculture Cooperatives Today & Tomorrow (Lead ACT).* T.M. Schmit & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.18 - 06.30.19, $4,043.

**2017**

**External**

* *Understanding the Economic Impacts of Alternative Premium Structures by Cooperatives and Milk Handlers in New York State.* T.M. Schmit (PI), A. M. Novakovic (co-PI), W. A. Knoblauch (co-PI) R.M. Severson. USDA National Institute for Food and Agriculture, Hatch – Smith Lever Funds, 09.01.2017-08.30.2020. $84,557 OSP 2017-18-240

**Internal**

* *Cooperative Education & Leadership through Experiential Learning,* T.M. Schmit (PI), R.M. Severson, Engaged Cornell, Cornell University, 10.01.17 - 09.30.18, $5,000.
* *Future Cooperative Leaders Extension Education.* T.M. Schmit (PI) & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.17 - 09.30.17, $2,000.

**2016**

**External**

* *Assessing the Contribution of the Apple Industry in New York State.* T.M. Schmit (PI) and R.M. Severson, J. Strzok and J. Barros. New York State Apple Association. 07.01.2016 – 09.01.2017. $82,701.
* *Feasibility Parameters for Rural Broadband Cooperatives.* T.M. Schmit and R.M. Severson, Franklin County, New York and SLIC Communications*,* 02.01.2016 – 08-31-2016. $18,501.

**2015**

**External**

* *NECC Organization Managerial Support.* T.M. Schmit and R. M. Severson, Northeast Cooperative Council, 07.01.15 – 06.30.18, $63,521/year, $190,565.
* *Capacity Building.* T.M. Schmit and R.M. Severson, CHS Foundation, 01.01.15 – 12.31.16, $25,000.

**2014**

**External**

* *Economic Impact of Agriculture Cooperatives in New York State.* T.M. Schmit and R.M. Severson, Smith-Lever Funds, 10.01.14 – 09.30.17, $15,000/year, $45,000. OSP 2014-15-268.
* *Strengthening the North Country Food System through Increased Connections to Markets.* T.M. Schmit and R.M. Severson, 01.01.14 – 12.31.15, USDA Specialty Crops Block Grant, $22,000.
* *Strengthening the North Country Food System through Increased Connections to Markets.* T.M. Schmit and R.M. Severson, 01.01.14 – 12.31.15. Northern NY Agriculture Development Program, $18,500.

**2013**

**External**

* *Cooperative Marketing Solutions to Meet Local Food Channel Demands.* T.M. Schmit and R.M. Severson, 9.30.13 – 03.31.16, $106,258.

**Internal**

* *Future Cooperative Leaders Extension Education.* T.M. Schmit (PI) & R.M. Severson. Applied Economics & Management, Cornell University, Warren Teaching Endowment, 07.01.13 – 06.30.14, $3,450.

**2012**

**External**

* *NECC Organization Managerial Support.* T.M. Schmit, Northeast Cooperative Council, 06.26.12 – 06.30.15, $32,000/year, $96,000.

**Events *- Conference organization and logistics***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**2024**

* Cornell University Cooperative Extension Agriculture, Food, and Natural Resources System In-service, Farm Management, Food Industry track, 19-21 November 2024.
* *Leading Forward in 2024,* 74th Northeast Cooperative Council annual meeting and Cooperative Leaders Forum, 6-7 March 2024.

**2023**

* Cornell University Cooperative Extension Agriculture, Food, and Natural Resources System In-service, Farm Management, Food Industry track, 7-9 November 2023.
* *Leading Co-ops through Complexity,* 73rd Northeast Cooperative Council annual meeting and Cooperative Leaders Forum, 3-4 March 2023.

**2022**

* Cornell University Cooperative Extension Agriculture, Food, and Natural Resources System In-service, Farm Management, Food Industry track, virtual, 14-18 November 2022.
* *Leading Cooperatives Across Changing Landscapes,* 72nd Northeast Cooperative Council annual meeting and Cooperative Leaders Forum, 2-3 March 2022.

**2021**

* Cornell University Cooperative Extension Agriculture In-service, Farm Management, Food Industry track, virtual, 4-6 November, 2021.
* *Thriving in Change, Challenge, and Confusion,* 71st Northeast Cooperative Council annual meeting and Cooperative Leaders Forum, 3-4 March 2021.

**2020**

* Cornell University Cooperative Extension Agriculture In-service, Farm Management, Food Industry track, virtual, 4-6 November 2020.
* *Leading Cooperatives Strategically*, 70th Northeast Cooperative Council annual meeting and Cooperative Leaders Forum, 27 February 2020.

**2019**

* Cornell University Cooperative Extension Agriculture In-service, Farm Management, Food Industry track, Ithaca, NY, 6-8 November 2019.
* National Conference of State Cooperative Councils biennial meeting, 11-20 September 2019. Scottsdale, AZ
* *Leading Cooperatives in the Global Economy,* 69th Northeast Cooperative Council Annual Meeting and Leaders Forum, 28 February 2019
* National Conference of State Cooperative Councils annual meeting, 13 February 2019. Scottsdale, AZ

**2018**

* Cornell University Cooperative Extension Agriculture In-service, Farm Management, Food Industry track, Ithaca, NY, 13-15 November 2018.
* *Leading the Cooperative Economy,* 68th Northeast Cooperative Council Annual Meeting and Leaders Forum, 28 February 2018
* National Conference of State Cooperative Councils annual meeting, 7 February 2018. New Orleans, LA

**2017**

* Cornell University Cooperative Extension Agriculture In-service, Farm Management, Food Industry track, Ithaca, NY, 15-17 November 2016.
* *The Board is in Session,* 37th Future Cooperative Leaders Conference, Mt. Morris, NY, 11-13, July 2017.
* *Rewards and Risks to Northeast Cooperatives,* 67th National Council of State Cooperative Council’s Annual Meeting and Cooperative Leaders Forum, Syracuse, NY, 2 March, 2017

**2016**

* Cornell University Cooperative Extension Agriculture In-service, Ithaca, NY November 15-17, 2016.
* *Cooperatives, Bridging the Gap Between Science and Society*, Northeast Cooperative Council’s 66th Annual Meeting and Leaders Forum, Syracuse, NY, February 29, 2016.

**2015**

* Cornell University Cooperative Extension Agriculture In-service, Ithaca, NY, November 3-5, 2015
* TALENT WANTED: Cornell University Symposium on Cooperative Careers, Ithaca, NY, October 16, 2015
* *Issues and Opportunities Shaping Our Future,* 65th Northeast Cooperative Council, Annual Meeting and Leaders Forum, Syracuse, NY, March 16, 2015.
* *Leading Your Membership*, 36th Future Cooperative Leaders Forum, Gettysburg, PA, March 25-27, 2015.

**2014**

* Cornell University Cooperative Extension Agriculture In-service, Ithaca, NY, November 17-19, 2014
* *Strategic Decision Making Through Tactical Leadership,* 64th Annual Meeting and Leaders Forum, Albany, NY, March 27, 2014.

**2013**

* 35th Northeast Cooperative Council, Future Cooperative Leaders Conference, Batavia, NY, July 17-19, 2013
* *Building Opportunity Through Change,* 63th Annual Meeting and Leaders Forum, Syracuse, New York, March 11, 2013.
* *Cooperatives – They’re Your Business,* 35th Future Cooperative Leaders Forum, Batavia, NY,

 July 17-19, 2013.

**Northeast Cooperative Council – *Communications***\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

**2024**

* Severson, R.M. (2024 August) C*ooperative Notes. 39*(4).
* Severson, R.M. (2024 May). *Cooperative Notes. 39*(3).
* Severson, R.M. (2024 February). *Cooperative Notes. 39*(2).
* Severson, R.M. (2024 January). *Cooperative Notes. 39*(1).
* Severson, R.M. 2024. “2023 Annual Report.” Northeast Cooperative Council, Ithaca, NY. March.

**2023**

* Severson, R.M. (2023 October) C*ooperative Notes. 38*(5).
* Severson, R.M. (2023 June). *Cooperative Notes. 38*(4).
* Severson, R.M. (2023 May). *Cooperative Notes. 38*(3).
* Severson, R.M. (2023 February). *Cooperative Notes. 38*(2).
* Severson, R.M. (2023 January). *Cooperative Notes. 38*(1).
* Severson, R.M. 2023. “2022 Annual Report.” Northeast Cooperative Council, Ithaca, NY. March.

**2022**

* Severson, R.M. (2022 November). *Cooperative Notes. 37*(3).
* Severson, R.M. (2022 June). *Cooperative Notes. 37*(2).
* Severson, R.M. (2022 January). *Cooperative Notes. 37*(1).
* Severson, R.M. 2022. “2021 Annual Report.” Northeast Cooperative Council, Ithaca, NY. March.

**2021**

* Severson, R.M. (2021 September). *Cooperative Notes. 36*(3).
* Severson, R.M. (2021 June). *Cooperative Notes. 36*(2).
* Severson, R.M. (2021 May). *Cooperative Notes. 36*(1).
* Severson, R.M. 2021. “2020 Annual Report.” Northeast Cooperative Council, Ithaca, NY. August.

**2020**

* Severson, R.M. (2020 December). *Cooperative Notes. 35*(3).
* Severson, R.M. (2020 June). *Cooperative Notes. 35*(2).
* Severson, R.M. (2020 February). *Cooperative Notes. 35*(1).
* Severson, R.M. 2020. “2019 Annual Report.” Northeast Cooperative Council, Ithaca, NY. February

**2019**

* Severson, R.M. (2019 December). *Cooperative Notes*. *(34)*4.
* Severson, R.M. (2019 November). *Cooperative Notes*. *(34)*3.
* Severson, R.M. (2019 April) *Cooperative Notes*. *(34)*2.
* Severson, R.M. (2019 January) *Cooperative Notes*. *(34)*1.
* Severson, R.M. 2019. “2018 Annual Report.” Northeast Cooperative Council, Ithaca, NY. February

**2018**

* Severson, R.M. (2018 December). *Cooperative Notes*. *(33)*5.
* Severson, R.M. (2018 November). *Cooperative Notes*. *(33)*4.
* Severson, R.M. (2018 September). *Cooperative Notes*. *(33)*3.
* Severson, R.M. (2018 April) *Cooperative Notes*. *(33)*2.
* Severson, R.M. (2018 January) *Cooperative Notes*. *(33)*1.
* Severson, R.M. 2018. “2017 Annual Report.” Northeast Cooperative Council, Ithaca, NY. February

**2017**

* Severson, R.M. (2017 December). *Cooperative Notes. (32)*4.
* Severson, R.M. (2017 September). *Cooperative Notes*. *(32)*3.
* Severson, R.M. (2017 May). *Cooperative Notes*. *(32)*3.
* Severson, R.M. (2017 September). *Cooperative Notes*. *(32)*2.
* Severson, R.M. (2017 January). *Cooperative Notes*. *(32)*1.
* Severson, R.M. 2017. “2016 Annual Report.” Northeast Cooperative Council, Ithaca, NY. February.

**2016**

* Severson, R.M. (2016 December). *Cooperative Notes*. *(31)*4.
* Severson, R.M. (2016 September). *Cooperative Notes*. *(31)*3.
* Severson, R.M. (2016 May). *Cooperative Notes*. *(31)*2.
* Severson, R.M. (2016 March). *Cooperative Notes. (31)*1.
* Severson, R.M. 2016. “2015 Annual Report.” Northeast Cooperative Council, Ithaca, NY. February.

**2015**

* Severson, R.M. (2015 October). *Cooperative Notes (30)*4.
* Severson, R.M. (2015 May). *Cooperative Notes. (30)*3.
* Severson, R.M. (2015 February). *Cooperative Notes. (30)*2.
* Severson, R.M. (2015 January). *Cooperative Notes. (30)*1.
* Severson, R.M. 2015. “2014 Annual Report.” Northeast Cooperative Council, Ithaca, NY. March.

**2014**

* Severson, R.M. (2014 October). *Cooperative Notes. (29)*4.
* Severson, R.M. (2014 July). *Cooperative Notes. (29)*3.
* Severson, R.M. (2014 May). *Cooperative Notes. (29)*2.
* Severson, R.M. (2014 January). *Cooperative Notes. (29)*1.
* Severson, R.M. 2014. “2013 Annual Report.” Northeast Cooperative Council, Ithaca, NY. March.

**2013**

* Severson, R.M. (2013 October). *Cooperative Notes. (28)*4.
* Severson, R.M. (2013 July). *Cooperative Notes. (28)*3.
* Severson, R.M. (2013 May). *Cooperative Notes. (28)*2.
* Severson, R.M. (2013 January). *Cooperative Notes. (28)*1.
* Severson, R.M. 2013. “2012 Annual Report.” Northeast Cooperative Council, Ithaca, NY. March.

**2012**

* Severson, R.M. 2012. “Cooperative Notes.” Northeast Cooperative Council, Ithaca, NY. October.

**PROFESSIONAL DEVELOPMENT**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

* Agricultural and Applied Economics Association conference, New Orleans, LA, 27-30 July 2024.
* National Association of County Agriculture Agents Annual Meeting and Professional Improvement conference, Dallas, TX, 15-17 July 2024.
* Association of Cooperative Educators conference, Bismark, ND. 25-27 June 2024.
* Northeastern Agricultural and Resource Economics Association meeting, Rehoboth Beach, DE. 10-12 June 2024.
* Worker Cooperative Governance. University of Wisconsin Center for Cooperatives, virtual, 9 May 2024.
* Cooperative Summit, Central New York Cooperative Enterprise Development, Syracuse, NY, 4 May 2024.
* CoBank Northeast Customer Meeting, Syracuse, NY, 8 March 2024.
* National Council of Farmer Cooperatives, Fort Lauderdale, FL, 13-15 February 2024.
* National Conference of State Cooperative Councils, Fort Lauderdale, FL, 12 February 2024.
* Housing Co-ops: Now and the Future, Bernstein Shur, Attorneys, virtual, 2 November 2022.
* Human Resources Best Practices, Bernstein Shur, Attorneys, virtual, 26 October 2022.
* Managing Financial Health for Your Co-op, Bernstein Shur, Attorneys, virtual, 19 October 2022.
* Cooperatives 101 & Start-Up Issues, Bernstein Shur, Attorneys, virtual, 12 October 2022.
* Cooperatives 101 & Business Conversion Issues, Bernstein Shur, Attorneys, virtual, 5 October 2022
* CoBank Northeast Customer meeting, Syracuse, NY 3 March 2022.
* National Council of Farmer Cooperatives annual meeting, Phoenix, AZ, 8-10 February 2022.
* National Conference of State Cooperative Councils annual meeting, Phoenix, AZ, 7 February 2022
* 24th Wisconsin Conference on Cooperatives, virtual, 1-3 November 2021.
* Association of Cooperative Educators Institute, virtual, 22-24 June 2021.
* CoBank, ACB annual meeting, virtual, 9 March 2021.
* Black Land Matters: A Rural Humanities Webinar on Black Farming and Food Security, Cornell Small Farms Program, Webinar, 4 March 2021.
* National Council of Farmer Cooperatives annual meeting, virtual, 9-11 ,February 2021.
* “Essential Skills of Daring Leadership” LeadNY, Lisa Laughman, Michigan State University, virtual, 4 February 2021
* 23rd Wisconsin Conference on Cooperatives, virtual, 5-6 November 2020.
* NCERA-210 Cooperative Research Committee, virtual, 4 November 2020.
* 2020 Impact Conference, National Cooperative Business Association, virtual, 5-8 October 2020.
* Impact Collaborative, eXtension Foundation, virtual, 21-28 August 2020.
* ACE Institute, Association of Cooperative Educators, virtual, 16-20 June 2020.
* National Council of Farmer Cooperatives annual meeting, Palm Springs, CA, 11-13 February 2020.
* National Conference of State Cooperative Councils annual meeting, Palm Springs, CA 10 February 2020
* 22st Conference on Cooperatives, St. Paul, MN, 7-8 November 2019.
* NCERA-210 Cooperative Research Conference, St. Paul, MN, 6bNovember 2019.
* National Council of Farmer Cooperatives, Scottsdale, AZ, 13-15 February 2019.
* 21st Conference on Cooperatives, St. Paul, MN, 7-8 November 2018.
* NCERA-210 Cooperative Research Conference, St. Paul, MN, 6 November 2018.
* Northeast Agricultural and Resource Economics Association Meeting, Philadelphia, PA, 9-10 June 2018.
* Mid-Continent Regional Science Association, Kansas City, MO, 7-8 June 2018.
* IMPLAN software training, Kansas City, MO, 4-6 June 2018.
* National Council of Farmer Cooperatives annual meeting, New Orleans, LA, 7-9 February 2018.
* 20th Conference on Cooperatives, St. Paul, MN, 2-3 November 2017.
* NCERA-210 Cooperative Research Conference, St. Paul, MN, 1 November 2017.
* National Council of Farmer Cooperatives, Ft. Lauderdale, FL, 10-12 February 2017.
* 19th Conference on Cooperatives, Minneapolis, MN, 3-4 November 2016.
* NCERA-210 Cooperative Research Conference, Minneapolis, MN, 2 November 2016.
* National Association of Agriculture Agents Annual Meeting & Professional Improvement Conference, Sioux Falls, SD, 13-16 July 2015.
* National Council of Farmer Cooperatives annual meeting, Phoenix, AZ, 11-13 February 2016.
* Cornell University Agriculture, Marketing and Economic Development Program Work Team, Brooklyn, NY, 7-10 June 2015.
* National Council of Farmer Cooperative annual meeting, San Diego, CA, 11-13 February 2014.
* National Conference of State Cooperative Council biennial meeting Traverse City, MI, 24-26 September 2013.
* Graduate Institute of Cooperative Leadership

University of Missouri, Columbia, MO, 21-24 May 2013.

* *Ways to Breathe Life into Your Power Point presentation, Moving the Lecture Outside of the Classroom, Online Discussions: Extending Learning, Saving Time,* Center for Engaged Learning, Cornell University, 14-18 January 2013.
* National Council of Farmer Cooperative Annual Meeting, Phoenix, AZ, 6-8 February 2013.