

# Radha Balkrishna Radhakrishna

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- **Academic Awards and Citations**

*Dean's Award for Teaching Excellence – Columbia Business School*  
*Commitment to excellence award (Executive MBA Programs) – Columbia University*  
*Core curriculum award (Wharton MBA Programs) – University of Pennsylvania*  
*Teacher of the year – Finalist (Undergraduate) – University of Minnesota*  
*Highly cited research publications on Market Microstructure and Capital Markets.*

- **Industry Experience**

*Twenty years senior level banking and asset management experience - Morgan Stanley, UBS, Manikay Partners, FAV Partners*

*Six years' experience in global consumer goods industry – Unilever plc.*

- **Expertise**

*Equity valuation. Technical Expertise on US GAAP / IFRS*

## Education & Professional Qualifications

**Ph.D.** in Business Administration (Accounting); University of Michigan, 1995.

**M.A.** (Economics); University of Michigan, 1993.

**M.B.A.**; Indian Institute of Management, 1982.

**Bachelor of Commerce (Honors)** - Major in Accounting; University of Calcutta, 1979.

**Chartered Accountant**, Institute of Chartered Accountants of India, 1983.

## Academic Experience

July 2013 – Present Adjunct Professor, Columbia University

July 2013 – Present Visiting Professor, Cornell University

Sep 2013 – May 2017 Visiting Professor, University of Pennsylvania

Sep 1995 – May 2001 Assistant Professor of Accounting, University of Minnesota

July 1998 – Dec 1999 Visiting Professor, University of Rochester.

## Courses Taught

Financial Accounting (Core)

Managerial Accounting (Core)

Financial Statement Analysis and Valuation (Elective)

Mergers & Acquisitions – Accounting, Modeling and Evaluation of Deals (Elective)

Accounting for M&A and Other Complex Transactions and Financial Structures (Elective)

Advanced Topics in Accounting (Elective)

## **Professional Experience**

### **Servas International (Zurich)**

President, November 2022 – Present

- International not-for-profit, dedicated to world peace.

### **FAV Partners, Consulting Services (Darien)**

Managing Partner, January 2012 – Present

- Clients in banking, aerospace, healthcare, education.
- Experienced provider of solutions on fair value, credit and risk analysis.
- Providing technical accounting analysis, training services and other accounting solutions.
- Family Office Manager, managing an equity value portfolio.

### **Manikay Partners, Multi-Strategy Hedge Fund (New York)**

Senior Manager, Investment Team, July 2008 – December 2011

- Co-manager on two strategies – Deep value and special situations (including merger arb and distressed debt). Successful track record generating returns and managing risk.
- Day 1 Team Member – responsible for setting up the fund. Duties include design, build and supervision of research and risk platforms and models used by analysts and investment managers.

### **Morgan Stanley (New York)**

Executive Director, March 2007 – July 2008

- Managed a team that built equity portfolios that were published as proprietary indices. Managed compliance and follow up reporting. Experience in working with internal/external counsel.
- Developed investible structured products for clients' investment needs. Clients included European, Middle-eastern and Latin American Banks, US Family Offices and High Net Worth Individuals.

### **UBS Investment Bank (Stamford/ New York)**

Director, April 2001 – February 2007

- Worked with prop desk on long short strategies – developed investment ideas based on value, special situations, capital structure and accounting issues.
- Set up and ran UBS Academy. Director of the Financial Markets Education team that managed in-house training programs for traders, bankers, analysts, sales traders and institutional sales.
- Developed several tools and models for client use for intrinsic valuations, portfolio risk analysis, portfolio analytics and transaction analyzers. Worked alongside institutional sales to sell bank products and services.
- Worked with Capital Markets/M&A teams to advise clients on FX hedging, M&A and treasury management. (E.g. – Worked on the advising team for the Hilton acquisition of Hilton International)
- Accounting analyst, advising clients on investment ideas..

### **Unilever plc. [Chesebrough Pond's Inc.] (Madras, India)**

Vice President, Finance, May 1982 – July 1988

- Head of the financial accounting function and regulatory reporting. Reported to country CFO.
- Country head of financial planning and analysis.
- Product level profitability analysis and variance reconciliations.
- Developed budgets, implementing budgetary control. Implemented a new standard costing system. Developed new chart of accounts. Wrote manual for budgetary control and variance analysis.
- Managed cash and treasury operations, bank relationships, management of central excise duties requirements.
- Managed and mentored a large team of professionals.

## Academic Papers:

- “Informed Trading, Institutional Trading and Spread” – *Journal of Economics and Finance*, 2013, with Malay Dey.
- “Who profits from trading around earnings announcements? Evidence from TORQ” – *Journal of Asset Management* 9, October 2008, Pages 300 - 308, with Malay Dey.
- “Who trades around earnings announcements? Evidence from TORQ data” – *Journal of Business Finance and Accounting*, Volume 34, Issue 1-2, January/March 2007, Pages 269 - 291, with Malay Dey.
- “Institutional trading, Trading volume and Spread” – *Working Paper*, 2001, with Malay Dey.
- “Inferring investor behavior: Evidence from TORQ data” – *Journal of Financial Markets*, Volume 3, Issue 2, May 2000, Pages 83-111, with Charles M.C. Lee.
- “Investor heterogeneity and earnings announcements” – Ph.D. dissertation, University of Michigan, 1995

## Academic Presentations

NBER, Boston MA, 2001  
Big Ten Research conference, Indiana University, 1998.  
Syracuse University, Syracuse, NY, 1998.  
University of Rochester, NY, 1998  
AAA Meetings, 1996, 1997  
University of Massachusetts, Amherst, MA, 1996.  
University of Oregon, OR, 1995  
Emory University, Atlanta, GA, 1994  
University of Illinois, Urbana-Champaign, 1994  
University of British Columbia, 1994