

Radha Balkrishna Radhakrishna

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- **Academic Awards and Citations**

*Dean's Award for Teaching Excellence, Columbia Business School, Columbia University
Commitment to excellence award (Executive MBA Programs) – Columbia University
Core curriculum award (Wharton MBA Programs) – University of Pennsylvania
Teacher of the year – Finalist (Undergraduate) – University of Minnesota
Highly cited research publications on Market Microstructure and Capital Markets.*

- **Industry Experience**

*Senior level banking and asset management experience - Morgan Stanley, UBS, Manikay Partners, FAV Partners
Senior multi-national experience in global consumer goods industry – Unilever plc.*

Education & Professional Qualifications

Ph.D. in Business Administration (Accounting); University of Michigan, 1995.

M.A. (Economics); University of Michigan, 1993.

M.B.A.; Indian Institute of Management, 1982.

Bachelor of Commerce (Honors) - Major in Accounting; University of Calcutta, 1979.

Chartered Accountant, Institute of Chartered Accountants of India, 1983.

Academic Experience

July 2013 – Present Adjunct Professor, Columbia Business School, Columbia University

July 2013 – Present Visiting Professor, Johnson Graduate School of Management, Cornell University.

Sep 2013 – May 2017 Visiting Professor, Wharton Business School, University of Pennsylvania

Sep 1995 – May 2001 Assistant Professor of Accounting, Carlson School of Management, University of Minnesota

July 1998 – Dec 1999 Visiting Professor, Simon Business School, University of Rochester.

Professional Experience

FAV Partners, Consulting Services (Darien)

Managing Partner, January 2012 – March 2020

- Clients in banking, aerospace, healthcare start-ups, tax and accounting services, not-for-profits, and educational institutions.
- Experienced provider of solutions on fair value analysis, credit analysis, risk analysis, planning and modeling.
- Provider of education and training services.
- Provider of technical accounting solutions.
- Family Office Manager, managing a value equity portfolio.

Manikay Partners, Multi-Strategy Hedge Fund (New York)

Senior Manager, Investment Team, July 2008 – December 2011

- Co-manager on two strategies – Deep value and special situations (including merger arb and distressed debt). Successful track record generating returns and managing risk.
- Day 1 Team Member – responsible for setting up the fund. Duties include design, build and supervision of research and risk platforms and models used by analysts and investment managers.

Morgan Stanley (New York)

Executive Director, March 2007 – July 2008

- Managed a team that built equity portfolios published as proprietary indices. Developed structured products for clients' investment needs. Clients included European, Middle-eastern and Latin American Banks and US Family Offices and High Net Worth Individuals.
- Managed compliance and follow up reporting. Experience in working with internal/external counsel.

UBS Investment Bank (Stamford/ New York)

Director, April 2001 – February 2007

- Accounting analyst, advising clients on investment ideas.
- Worked with prop desk on long short strategies – developed investment ideas based on value, special situations, capital structure and accounting issues.
- Set up and ran UBS Academy. Director of the Financial Markets Education team that managed in-house training programs for traders, bankers, analysts, sales traders and institutional sales.
- Developed several tools and models for client use for intrinsic valuations, portfolio risk analysis, portfolio analytics and transaction analyzers. Worked alongside institutional sales to sell bank products and services.
- Advised corporate clients (worked with Capital Markets/M&A teams) raising funds in debt and equity markets, FX hedging, M&A and treasury management. (E.g. – Hilton acquisition of Hilton International)
- Technical accounting specialist on US GAAP / IFRS tracking accounting rules and disclosure requirements.

Unilever plc. [Chesebrough Pond's Inc.] (Madras, India)

Vice President, Finance, May 1982 – July 1988

- Head of financial accounting function and regulatory reporting. Managed audits. Reported to country CFO.
- Country head of financial planning and analysis.
- Product level profitability analysis and variance reconciliations.
- Developed budgets, implementing budgetary control. Implemented a new standard costing system. Developed new chart of accounts. Wrote manual for budgetary control and variance analysis.
- Managed cash and treasury operations, bank relationships, management of central excise duties requirements.
- Managed and mentored a large team of professionals.

Academic Papers:

- “Informed Trading, Institutional Trading and Spread” – *Journal of Economics and Finance*, 2013, with Malay Dey.
- “Who profits from trading around earnings announcements? Evidence from TORQ” – *Journal of Asset Management* 9, October 2008, Pages 300 - 308, with Malay Dey.
- “Who trades around earnings announcements? Evidence from TORQ data” – *Journal of Business Finance and Accounting*, Volume 34, Issue 1-2, January/March 2007, Pages 269 - 291, with Malay Dey.
- “Institutional trading, Trading volume and Spread” – *Working Paper*, 2001, with Malay Dey.
- “Inferring investor behavior: Evidence from TORQ data” – *Journal of Financial Markets*, Volume 3, Issue 2, May 2000, Pages 83-111, with Charles M.C. Lee.
- “Investor heterogeneity and earnings announcements” – Ph.D. dissertation, University of Michigan, 1995

Academic Presentations

NBER, Boston MA, 2001
Big Ten Research conference, Indiana University, 1998.
Syracuse University, Syracuse, NY, 1998.
University of Rochester, NY, 1998
AAA Meetings, 1996, 1997
University of Massachusetts, Amherst, MA, 1996.
University of Oregon, OR, 1995
Emory University, Atlanta, GA, 1994
University of Illinois, Urbana-Champaign, 1994
University of British Columbia, 1994