#### Luo Zuo

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#### **EMPLOYMENT**

## Cornell University, Samuel Curtis Johnson Graduate School of Management

 $Professor\ of\ Accounting,\ July\ 2022-Present$ 

Faculty Director of the Cornell-Tsinghua Finance MBA Program, July 2021 – May 2023

Associate Professor of Accounting (with Tenure), July 2017 – June 2022

Assistant Professor of Accounting, July 2013 – June 2017

## **Cornell University, Global Hubs**

Faculty Lead of the Cornell-HKUST Partnership, April 2022 – May 2023

#### **EDUCATION**

### Massachusetts Institute of Technology, Sloan School of Management

PhD in Management (Academic Area: Economics, Finance, and Accounting), 2013

# Hong Kong University of Science and Technology, School of Business and Management

MPhil in Finance, 2008

BBA in Accounting and Finance, 2005

#### **EDITORIAL APPOINTMENTS**

#### **Editor**

The Accounting Review, 2023 - Present

#### **Associate Editor**

Management Science, 2021 – Present

Journal of Accounting and Economics, 2019 – Present

China Accounting and Finance Review, 2023 – Present

Quarterly Journal of Economics and Management, 2023 - Present

#### **Editorial Board**

Review of Accounting Studies, 2023 – Present

The Accounting Review, 2017 – 2023

## HONORS AND AWARDS

Management Science Distinguished Service Award, 2023

Cornell-Tsinghua Finance MBA Program Best Teaching Award, 2023

Journal of Accounting Research Excellence in Refereeing Award, 2023

Review of Accounting Studies Top Reviewer Award, 2023

MIT Asia Conference in Accounting Best Paper Award, 2022

University of Toronto Roger Martin Award for Emerging Leaders, 2021

American Accounting Association FARS Outstanding Discussion Award, 2021

Cornell-Tsinghua Finance MBA Program Best Teaching Award, 2020

Johnson School Accelerated MBA Core Faculty Award, 2020

Johnson School Faculty Research Award, 2019

CAPANA Conference Best Paper Award, 2019

Cornell-Tsinghua Finance MBA Program Best Teaching Award, 2019

Cornell University Clifford H. Whitcomb Faculty Fellowship, 2018 – 2019

CAPANA Conference Best Paper Award, 2017

MIT Asia Conference in Accounting Best Paper Award, 2016

Cornell Center for Social Sciences Small Grant, 2015

Johnson School MBA Elective Teaching Honor Roll, 2014 – 2018

Deloitte Foundation Doctoral Fellowship, 2011 – 2013

AAA/Deloitte Foundation/J Michael Cook Doctoral Consortium Fellow, 2011

MIT Sloan School of Management David S Y Wong Scholarship, 2008 – 2013

MIT Sloan School of Management Doctoral Fellowship, 2008 – 2013

HKUST Postgraduate Studentship (Graduation GPA: A+), 2005 – 2008

HKUST Academic Achievement Medal (Graduation GPA: A+), 2005

HKICS Subject Prize, 2005

HKICS Scholarship, 2005

University of California Education Abroad Program (GPA: 4.0/4.0), 2004

Rosita and K K Ho Scholarship Scheme for Outstanding Mainland Students, 2002 – 2005

Drs Richard Charles and Esther Yewpick Lee Charitable Foundation Scholarship, 2001 – 2002

### **JOURNAL PUBLICATIONS**

## 24. "Auditor Industry Range and Audit Quality"

- with Simon Dekeyser, Xianjie He, and Tusheng Xiao
- Journal of Accounting and Economics, Forthcoming

# 23. "Accounting for Goodwill in China: A Case Study of Two-Step Acquisitions"

- with Ceng Zeng and Weiguo Zhang
- China Journal of Accounting Studies, Forthcoming

# 22. "The Effect of Managers on Systematic Risk"

- with Antoinette Schoar and Kelvin Yeung
- *Management Science*, Forthcoming

# 21. "The Real Effects of Modern Information Technologies: Evidence from the EDGAR Implementation"

- with Itay Goldstein and Shijie Yang
- Journal of Accounting Research 61 (5), 2023

## 20. "Public Concern about Immigration and Customer Complaints against Minority Financial Advisors"

- with Kelvin Law

- *Management Science* 68 (11), 2022

## 19. "Behavioral Economics of Accounting: A Review of Archival Research on Individual Decision Makers"

- with Michelle Hanlon and Kelvin Yeung
- <u>Contemporary Accounting Research</u> 39 (2), 2022

### 18. "Industry-Specific Knowledge Transfer in Audit Firms: Evidence from Audit Firm Mergers in China"

- with Xianjie He, SP Kothari, and Tusheng Xiao
- The Accounting Review 97 (3), 2022

## 17. "Rocking the Boat: How Relative Performance Evaluation Affects Corporate Risk Taking"

- with True Do and Huai Zhang
- Journal of Accounting and Economics 73 (1), 2022

## 16. "Top Management Team Power in China: Measurement and Validation"

- with Bin Ke, Xinshu Mao, and Bin Wang
- *Management Science* 67 (10), 2021
- Best Paper Award, 2019 CAPANA Conference

# 15. "Reporting Technologies and Textual Readability: Evidence from the XBRL Mandate"

- with Xitong Li and Hongwei Zhu
- Information Systems Research 32 (3), 2021

### 14. "How Does the Economy Shape the Financial Advisory Profession?"

- with Kelvin Law
- <u>Management Science</u> 67 (4), 2021

### 13. "Asymmetric Cost Behavior and Dividend Policy"

- with Jie He, Xuan Tian, and Huan Yang
- Journal of Accounting Research 58 (4), 2020

### 12. "Financial Reporting Frequency and Corporate Innovation"

- with Renhui Fu, Arthur Kraft, Xuan Tian, and Huai Zhang
- Journal of Law and Economics 63 (3), 2020

#### 11. "Long-Term Impact of Economic Conditions on Auditors' Judgment"

- with Xianjie He, SP Kothari, and Tusheng Xiao
- The Accounting Review 93 (6), 2018
- Best Paper Award, 2017 CAPANA Conference

## 10. "Relative Optimism and the Home Bias Puzzle"

- with Bruno Solnik
- *Review of Finance* 21 (5), 2017

- 9. "Sharing Risk with the Government: How Taxes Affect Corporate Risk Taking"
  - with Alexander Ljungqvist and Liandong Zhang
  - Journal of Accounting Research 55 (3), 2017
  - Best Paper Award, 2016 MIT Asia Conference in Accounting
- 8. "Shaped by Booms and Busts: How the Economy Impacts CEO Careers and Management Styles"
  - with Antoinette Schoar
  - Review of Financial Studies 30 (5), 2017
- 7. "Customer-Supplier Relationships and Corporate Tax Avoidance"
  - with Ling Cen, Edward Maydew, and Liandong Zhang
  - Journal of Financial Economics 123 (2), 2017
- 6. "Understanding Practice and Institutions: A Historical Perspective"
  - with Ross Watts
  - Accounting Horizons 30 (3), 2016
- 5. "The Effect of Accounting Conservatism on Corporate Investment during the Global Financial Crisis"
  - with Karthik Balakrishnan and Ross Watts
  - Journal of Business Finance and Accounting 43 (5–6), 2016
- 4. "Does the Market Value CEO Styles?"
  - with Antoinette Schoar
  - American Economic Review 106 (5), Papers and Proceedings, 2016
- 3. "The Informational Feedback Effect of Stock Prices on Management Forecasts"
  - MIT Sloan Doctoral Dissertation
  - Journal of Accounting and Economics 61 (2–3), 2016
- 2. "The Role of Accounting Conservatism in the Equity Market: Evidence from Seasoned Equity Offerings"
  - with Yongtae Kim, Siqi Li, and Carrie Pan
  - The Accounting Review 88 (4), 2013
- 1. "A Global Equilibrium Asset Pricing Model with Home Preference"
  - with Bruno Solnik
  - Management Science 58 (2), Special Issue on Behavioral Economics and Finance, 2012

### **WORKING PAPERS**

- "The Disciplinary Role of Major Corporate Customers"
  - with Jie Chen, Xunhua Su, Xuan Tian, and Bin Xu
- "The Power Behind the Pen: Institutional Investors' Influence on Media during Corporate Litigation"
  - with Jie He, Han Xia, and Yabo Zhao

- "Does Algorithmic Trading Affect Forced CEO Turnover? A Learning Hypothesis"
  - with Jaewoo Kim, Jun Oh, and Hojun Seo
- "Do Auditors Reduce Clients' Costs of Identifying Public Information? Evidence from Patent Citations"
  - with Xuan Tian and Jiawen Yan
  - Best Paper Award, 2022 MIT Asia Conference in Accounting

#### **BOOKS AND MONOGRAPHS**

- "The Economics of Accounting"
  - with Richard Frankel and SP Kothari
  - Oxford University Press, Forthcoming
- "The Economics of Auditing in China"
  - with Yupeng Lin, Rui Shi, and Yannis Yuan
  - Research Handbook of Chinese Corporate Governance, Forthcoming
- "Disclosure Regulation: Past, Present, and Future"
  - with SP Kothari and Liandong Zhang
  - Handbook of Financial Decision Making, 2023

### TEACHING EXPERIENCE

## Cornell University, Samuel Curtis Johnson Graduate School of Management

Financial Accounting (MBA/EMBA Core), 2017 – 2022

Advanced Topics in Accounting (EMBA Elective), 2021

PhD Seminar in Accounting, 2017 – 2023

Financial Statement Analysis (MBA Elective), 2014 – 2017

Financial Modeling (MBA Elective), 2014 – 2017

## Massachusetts Institute of Technology, Sloan School of Management

Introduction to Financial Accounting (MBA Pre-Term), 2012

#### PROFESSIONAL SERVICE

# Chinese Accounting Professors' Association of North America (CAPANA)

Board of Directors, 2023 – Present

President, 2022 – 2023

President-Elect, 2021 – 2022

Conference Organizing Committee, 2019 – 2022

Vice-President for Events Coordination, 2019 – 2021

Conference Program Committee, 2018 – 2019

### **Organizing Committee**

MIT Asia Conference in Accounting, 2017 – 2023

#### Track Chair / Section Liaison

Hawai'i Accounting Research Conference, 2019 – Present American Accounting Association Annual Meeting, 2016

### Judge

MIT Sloan Annual Doctoral Research Forum and Thesis Prize, 2019

## **Speaker**

Cornell-Tsinghua Finance MBA Program Public Lecture, 2022, 2020, 2019 Cornell-Tsinghua Finance MBA Program Guest Lecture, 2017

Johnson School Investment Management Club Guest Lecture, 2015

#### Ad-Hoc Reviewer

Accounting, Organizations and Society

Journal of Financial and Quantitative Analysis

Contemporary Accounting Research

Journal of Political Economy

Contemporary Accounting Research

Journal of Political Econom

Review of Finance

Journal of Finance Review of Financial Studies

### **External Reviewer for Reappointment, Promotion, and Tenure**

Baruch College Singapore Management University

Chinese University of Hong Kong Tsinghua University

Chinese University of Hong Kong–Shenzhen

University of Illinois at Urbana-Champaign

Fordham University University of Hong Kong Hunan University University of Pittsburgh

Nanyang Technological University

#### **UNIVERSITY SERVICE**

Cornell University Global Hubs Faculty Advisory Committee, 2022 – 2023

Cornell SC Johnson College of Business Engaged College Advisory Committee, 2020 – 2023

Johnson School Academic Standards Committee, 2020 – 2023

Johnson School Mentor of New Faculty, 2018 – 2023

Cornell-Tsinghua Finance MBA Program Committee, 2017 – 2023

Johnson School Faculty Research Award Nominating Committee, 2020 – 2022

Cornell SC Johnson College of Business Emerging Markets Seminar Committee, 2020 – 2021

Cornell University Engaged Research Grants Review Team, 2020

Johnson School Faculty Reappointment Committee, 2019 – 2020

Smith Family Business Initiative Research Pioneer Fund Proposal Committee, 2018

Cornell SC Johnson College of Business Shared Research Support Task Force, 2017 – 2018

Johnson School Accounting Faculty Search Committee, 2017 – 2018

Johnson School Accounting Research Workshop Co-Coordinator, 2015 – 2017

#### Chair or Co-Chair

Jun Oh (2023, Placement: Hong Kong University of Science and Technology)

Lingfeng Geng (2022, Placement: Chinese University of Hong Kong) Kelvin Yeung (2021, Placement: City University of Hong Kong)

#### Member

Elisha Yu (Current Student)

Chao Kang (2021, Placement: University of Hong Kong)

Chuchu Liang (2018, Placement: University of California – Irvine)

## **External Member (KU Leuven)**

Alona Kolomiiets (2020, Placement: Peapod Digital Labs)

#### **INVITED SEMINAR PRESENTATIONS**

Australian National University, 2018

Baruch College, 2018

Beijing Technology and Business University, 2015

Boston College, 2013

Brigham Young University, 2019

Cheung Kong Graduate School of Business, 2014 Chinese University of Hong Kong, 2021, 2015

Chinese University of Hong Kong – Shenzhen, 2019

Chongqing University, 2020

Chongqing University of Technology, 2020

City University of Hong Kong, 2018

Columbia University, 2013

Cornell University, 2019, 2018, 2017, 2015, 2013

Dartmouth College, 2013 Emory University, 2013 Fordham University, 2019 Harvard University, 2022, 2013

HEC Paris, 2023

Hong Kong Polytechnic University, 2016, 2015

HKUST, 2015

Hunan University, 2023, 2015 KU Leuven, 2023, 2021 London Business School, 2018

Massachusetts Institute of Technology, 2020

Michigan State University, 2022

Nanyang Technological University, 2022, 2015

National University of Singapore, 2022, 2016

New York University, 2016

Northwestern University, 2020, 2013 Peking University, 2023, 2022, 2015 Pennsylvania State University, 2021

Public Company Accounting Oversight Board, 2016 Singapore Management University, 2022, 2015

Southern Methodist University, 2021

Stanford University, 2013 Temple University, 2019 Tsinghua University, 2015 University of Alberta, 2016

University of California – Berkeley, 2013 University of California – Irvine, 2019

University of Hong Kong, 2023, 2022, 2019, 2015

University of Melbourne, 2018

University of North Carolina at Chapel Hill, 2023

University of Oklahoma, 2022 University of Pennsylvania, 2013 University of Rochester, 2022, 2013 University of Southern California, 2016 University of Texas at Dallas, 2017 University of Toronto, 2021, 2019

Washington University in St. Louis, 2018, 2013

Xi'an Jiaotong University, 2013

Conference on Neuroaccounting and Neuromanagement (Virtual, Keynote), Beijing, China, 2023

CCGAR Research Camp on Auditing and Accounting (Keynote), Nanjing, China, 2023

China Auditing Academic Conference (Virtual), Nanjing, China, 2023

China Auditing Professors' Seminar (Virtual), Chengdu, China, 2023

Pacific Accounting Review Conference (Virtual, Keynote), Hong Kong, 2022

International Forum on the Integration of Industry and Education (Virtual, Keynote), Xi'an, China, 2022

Ma-Lan Accounting Research Forum (Virtual, Keynote), Anhui, China, 2022

MIT Sloan Accounting Group Spring Conference, Cambridge, Massachusetts, 2022

International Conference on Accounting and Finance Research (Virtual, Keynote), Anhui, China, 2021

New Institutional Accounting Conference (Virtual, Doctoral Consortium), Chongqing, China, 2021

Dragon-Horse Accounting and Finance Symposium (Virtual, Keynote), Beijing, China, 2021

Conference of Accounting Society of China (Virtual, Keynote), Dalian, China, 2020

Accounting, Law, and Capital Markets Research Forum (Keynote), Chongqing, China, 2020

MIT Asia Conference in Accounting, Hong Kong, 2019

Joint CICER and EMI Emerging Markets Research Day, Cornell University, 2019

Hawai'i Accounting Research Conference, University of Hawai'i at Mānoa, 2019

MIT Asia Conference in Accounting, Hong Kong, 2018

Yale School of Management Accounting Research Conference, New Haven, Connecticut, 2017

American Accounting Association Annual Meeting, San Diego, California, 2017

CAPANA Conference, Dalian, China, 2017

MIT Asia Conference in Accounting, Hangzhou, China, 2017

Cornell Financial Reporting Research Mini-Camp, Ithaca, New York, 2017

National Taiwan University Accounting Research Symposium, Taipei, Taiwan, 2016

American Accounting Association Annual Meeting, New York, New York, 2016

SYSU Workshop on Financial Engineering and Risk Management, Guangzhou, China, 2016

MIT Asia Conference in Accounting, Xiamen, China, 2016

China International Conference in Finance, Xiamen, China, 2016

National Taiwan University Accounting Research Symposium, Taipei, Taiwan, 2015

American Accounting Association Annual Meeting, Chicago, Illinois, 2015

PwC Young Scholars Research Symposium, University of Illinois at Urbana-Champaign, 2015

Tsinghua International Corporate Governance Conference, Beijing, China, 2014

American Accounting Association Annual Meeting, Anaheim, California, 2013

MIT Asia Conference in Accounting, Shanghai, China, 2013

China International Conference in Finance, Shanghai, China, 2013

American Accounting Association Annual Meeting, Washington, DC, 2012

American Accounting Association Annual Meeting, Denver, Colorado, 2011

### INVITED CONFERENCE DISCUSSIONS

The Hong Kong Polytechnic University Accounting Research Conference, Hong Kong, 2023

CAPANA Conference, Kunming, China, 2023

Singapore Management University Accounting Research Summer Camp (Virtual), Singapore, 2022

American Accounting Association FARS Midyear Meeting (Virtual), Lakewood Ranch, Florida, 2021

Singapore Management University Accounting Symposium (Virtual), Singapore, 2020

Hawai'i Accounting Research Conference, University of Hawai'i at Manoa, 2019

MIT Asia Conference in Accounting, Hangzhou, China, 2017

HKUST Accounting Research Symposium, Hong Kong, 2016

National Taiwan University Accounting Research Symposium, Taipei, Taiwan, 2016

PCAOB/JAR Conference on Auditing and Capital Markets, Washington, DC, 2016

Conference on Financial Economics and Accounting, Toronto, Ontario, 2016

MIT Asia Conference in Accounting, Xiamen, China, 2016

National Taiwan University Accounting Research Symposium, Taipei, Taiwan, 2015

MIT Asia Conference in Accounting, Shanghai, China, 2013

American Accounting Association Annual Meeting, Denver, Colorado, 2011

#### OTHER INVITED CONFERENCE PARTICIPATION

MIT Asia Conference in Accounting, Singapore, 2023

MIT Sloan Accounting Group Spring Conference, Cambridge, Massachusetts, 2023

Singapore Management University Accounting Symposium, Singapore, 2022

MIT Asia Conference in Accounting (Virtual), MIT, 2022

CAPANA Conference (Virtual), Shanghai, China, 2022

Nanyang Business School Accounting Conference (Virtual), Nanyang Technological University, 2022

Journal of Accounting and Economics Conference (Virtual), University of Rochester, 2021

MIT Asia Conference in Accounting (Virtual), MIT, 2021

CAPANA Conference (Virtual), Shenzhen, China, 2021

Journal of Accounting Research Conference (Virtual), University of Chicago, 2021

Journal of Accounting and Economics Conference (Virtual), University of Pennsylvania, 2020

Journal of Accounting and Economics Conference, MIT, 2019

China Conference: Institutions, Markets and Firms, University of Southern California, 2019

Journal of Accounting and Economics Conference, University of Rochester, 2018

Journal of Accounting and Economics Conference, University of Pennsylvania, 2017

Journal of Accounting Research Conference, University of Chicago, 2017

Journal of Accounting and Economics Conference, MIT, 2016

Economics of Culture: Balancing Norms against Rules, Federal Reserve Bank of New York, 2015

Contemporary Accounting Research Conference, Vancouver, British Columbia, 2015

Journal of Accounting and Economics Conference, University of Rochester, 2015

Trueblood Seminar for Professors, Deloitte University, 2015

Journal of Accounting and Economics Conference, University of Pennsylvania, 2014

Accounting Research Conference, Pennsylvania State University, 2014

Conference on Tax-Efficient Supply Chain Management, University of North Carolina, 2014

American Accounting Association New Faculty Consortium, Leesburg, Virginia, 2014

Journal of Accounting and Economics Conference, MIT, 2013

Tuck School of Business Junior Empiricist Accounting Conference, Dartmouth College, 2013

CAPANA Conference, Hong Kong, 2013

Corporate Accountability Reporting Conference, Harvard University, 2013

Journal of Accounting and Economics Conference, University of Rochester, 2012

Western Finance Association Annual Meeting, Las Vegas, Nevada, 2012

Information, Markets, and Organizations Conference, Harvard University, 2012
Financial Accounting Standards Board Doctoral Student Program, Norwalk, Connecticut, 2012
AAA/Deloitte Foundation/J Michael Cook Doctoral Consortium, Tahoe City, California, 2011
McCombs Accounting Research Conference, University of Texas at Austin, 2011, 2010
UNC Tax Doctoral Seminar, University of North Carolina at Chapel Hill, 2010

#### SELECTED MEDIA COVERAGE

- "Algorithmic Trading and How it Affects What Directors Learn from Stock Prices" Columbia Law School Blue Sky Blog, September 2022
- "How the Real Economy Gains and Loses with Better-Informed Investors" Knowledge at Wharton, June 2022
- "Modern InfoTech and the Democratization of Security Filings" The NBER Digest, October 2020
- "9 International Companies to Invest in amid the Chaos" InvestorPlace, September 2020
- "Value Stocks Really May Have Lost Their Mojo This Time And Growth Stocks Are Gaining from It"
   MarketWatch, August 2020
- "The Effect of Managers on Systematic Risk" Harvard Law School Forum on Corporate Governance, July 2020
- "Wirecard Probe Brings Scrutiny to How Fintech Companies Are Audited" The Wall Street Journal, July 2020
- "Rocking the Boat: How Relative Performance Evaluation Affects Corporate Risk Taking" The FinReg Blog,
   June 2020
- "How Economic Conditions Affect Auditors' Judgment" Columbia Law School Blue Sky Blog, May 2018
- "Growth vs Recession: The Surprising Way the Economy Affects CEO and Auditor Success" Johnson BusinessFeed, January 2018
- "How the Stock Market Views a CEO's First Job" The Wall Street Journal, September 2016
- "Can Taxes Encourage Better Corporate Behavior?" The Atlantic, January 2016
- "Economic Conditions Have an Effect on CEOs" The NBER Digest, March 2012
- "Economics Focus: Downturn, Start Up" The Economist, January 2012
- "The Post-Crisis Economy: Cautious Capitalism" The Economist, December 2011