

**Kevin M. Kniffin**

Cornell University  
SC Johnson College of Business  
Dyson School of Applied Economics and Management

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Ithaca, NY 14853  
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**Academic Positions:**

**Cornell University (2010-present)**

Assistant Professor (March 2018-present)

Chair, Dyson School Assurance of Learning Committee (Jan 2015-present)

Faculty Director, Dyson Leadership Development Program (May 2015-present)  
Dyson School of Applied Economics and Management, SC Johnson College of Business

Director (July 2010-present)  
Laboratory for Experimental Economics and Decision Research (LEEDR)

Member, Management Graduate Field (November 2018-present)

Visiting Assistant Professor of Organizational Behavior and Leadership (Jan 2015-Feb 2018)  
Dyson School of Applied Economics and Management, SC Johnson College of Business

Postdoctoral Research Associate (July 2010-December 2014)  
Dyson School of Applied Economics and Management

**University of Wisconsin-Madison (2003-2010)**

Honorary Fellow  
Department of Anthropology

**Education:**

Ph.D., Anthropology (2002)  
State University of New York (SUNY) at Binghamton  
Dissertation: *Applications of Multilevel Selection Theory to Human Business Organizations*  
External Committee Member: Robert Frank (Cornell)

M.A., Anthropology (1998)  
State University of New York (SUNY) at Binghamton  
Thesis: *The Selfish Teams: Richard Dawkins's rowing metaphor revisited*

B.A., *summa cum laude* (1995)  
Lehigh University, Bethlehem, Pennsylvania  
Honors Thesis: *Playing with Sports: A contradiction in terms?*