**Krishnamurty Kambhampati**

E-Mail: [kk397@cornell.edu](mailto:kk397@cornell.edu)

Seasoned technology CEO, venture capitalist and startup advisor in the greater New York entrepreneurial ecosystem. Left a successful tenure with AT&T Bell Laboratories to launch, evolve, grow, run and sell a venture-backed company. Currently an early-stage venture capitalist investing in technology startups. Provide hands-on help to first time founders as a CEO mentor, coach, advisor, and board member. Mentor companies in greater New York incubators and accelerators and entrepreneurship students at universities. Frequent panelist talking about entrepreneurship as well as pitch competition and hackathon judge.

**Experience**

**Visiting Faculty, Cornell S.C. Johnson College of Business 2019-present**

* Teach a course on Business Models as part of the MBA program at Cornell Tech..
* Advise several Cornell Tech startups from the MBA and Runway program.

**Partner, Cloquet Capital Partners 2005-present**

* Partner, focusing on the firm’s technology venture capital investments and advising portfolio companies as they scale. Our investments span companies in healthcare, real estate, chemical supply chain, e-commerce, IoT, and food supply.
* Board Member Agilis Commerce

**Member of the eCornell and External Education Advisory Board             Jan 2024 - present**

**Advisor, Board Member 2010-present**

* Investor and active board advisor to Corente, a network security company. Sold to Oracle in 2014.
* Advisor/Mentor to several startups from NYU-EFL and ERA programs. Startups range from Mobile, Wearable Tech, Fin Tech, Internet Services, IoT, & E-Commerce.
* Advise established startups on new product launches and/or repositioning existing platforms.

**Co-Founder and CEO, uReach Technologies**        **1998-2014**

* Founded uReach Technologies, a B-to-B and B-to-C calling and messaging solutions company. Sold the company in 2014.
* Raised multiple rounds of financing. Lead the company to profitability and growth.
* Initiated and acquired a unit of a global consulting firm to strengthen position in marketplace.
* Successfully divested a legacy business and sold it to Alcatel Lucent.
* Negotiated multi-year, multi-million dollar contracts with Tier 1 domestic and international telecom carriers.

**Technical Management, AT&T Bell Laboratories       1990-1998**

* Lead the AT&T WorldNet ISP architecture group, AT&T’s first foray into providing Internet access
* Lead the technology team that pioneered an eCommerce business service.
* Member of a founding team that built the first hosted business SaaS product for business collaboration within AT&T.
* Member of the team that managed the integration of NCR after its acquisition by AT&T.
* Selected for AT&T’s Leadership Continuity Program and the AT&T Organization Effectiveness Council.

**Technical Staff, Odyssey Research 1987-1989**

* Worked with researchers looking at automated algorithms to prove programs correct for the Department of Defense.
* Other Freelance Entrepreneurial Endeavors 1984-1989
* Worked with Cornell linguistics researchers to develop a software package to help teach English to French students.
* Built a software package to evaluate the effectiveness of advertising campaigns.

**Education**

Masters in Engineering, Computer Science, Cornell University 1990

Masters in Science, Mathematics, Indian Institute of Technology, Delhi 1984

**Personal**

Enjoy endurance trail biking, mountain biking, playing with our golden retrievers and travel.  Interested in, and an early adopter of, green technologies and alternative energy.