

CURRICULUM VITAE

Jennifer E. Ifft

Contact Information:

Charles H. Dyson School of
Applied Economics and
Management
Cornell University
Ithaca NY 14853

451B Warren Hall
Phone: (607) 255-4769
Fax: (607) 255-9984
Email: jiff@cornell.edu

Education

- 2011 Ph.D. in Agricultural and Resource Economics, University of California Berkeley
2003 M.Phil. in Land Economy, University of Cambridge
2002 B.S. in International, Resource and Consumer Economics, University of Illinois at Urbana-Champaign

Areas of Expertise

Agribusiness and Farm Management, Agricultural Finance, Agricultural Policy, Crop Insurance, Farmland Valuation

Current Academic Position

- 2014-Present *Assistant Professor and Mueller Family Sesquicentennial Faculty Fellow in Agribusiness and Farm Management.* Charles H. Dyson School of Applied Economics and Management, Cornell University.

Other Professional Experience

- 2010-2014 *Economist.* Farm and Rural Business Branch, Resource and Rural Economics Division, Economic Research Service, United States Department of Agriculture.
- 2007- 2010 *Consultant.* Pro-Poor HPAI Risk Reduction Project, Viet Nam and Mekong Region. Food and Agricultural Organization of the United States.
- 2006-2011 *Graduate Research Assistant.* Department of Agricultural and Resource Economics, University of California Berkeley.
- 2009 *Graduate Student Instructor.* Upper-level Undergraduate Environmental Economics, Department of Agricultural and Resource Economics, University of California Berkeley.
- 2005-2006 *Business Analyst.* Strategic Consulting Department, The Agribusiness Group.
- 2005-2003 *Junior Professional Associate.* Rural Development and Natural Resource Sector Unit, East Asia and Pacific Region, World Bank Group.
- 2002 *Research Associate.* The Value Project, University of Illinois Cooperative Extension.
- 2001 *Research Intern.* The Centre for Civil Society, New Dehli.
- 2001 *Research Assistant.* University of Illinois, Department of Agricultural and Consumer Economics.

Publications –Journal Articles

1. Jennifer Ifft and Ao Yu. "The Impact of the Shale Gas Moratorium on New York Farmland Values", *The Energy Journal*, forthcoming.
2. Bigelow, Daniel, Jennifer Ifft and Todd Kueth. "Following the Market? Hedonic Valuation Using Sales Prices Versus Self-Reported Values", *Land Economics*, 96(3).
3. Fiechter, Chad and Jennifer Ifft. 2020. "Corn Maze: Navigating Seed Corn Discounts", *Journal of the American Society of Farm Managers and Rural Appraisers*, 116-121.
4. Yi, Jing and Jennifer Ifft. 2019. "Labor-Use Efficiency and New York Dairy Farm Financial Performance," *Agricultural Finance Review*, 79(5).
5. Bigelow, Daniel, Anita Chaudhry, Jennifer Ifft and Steven Wallander. 2019. "Agricultural Water Trading Restrictions and Drought Resilience, *Land Economics*, 95(4).
6. Ifft, Jennifer and Yawen Gao. 2019. "Old Order Amish Settlements and New York Farmland Markets," *Journal of the American Society of Farm Managers and Rural Appraisers*, 100-107.
7. Mao, Hui, Li Zhou, Jennifer Ifft, and Ruiyao Ying. 2019. "Risk Preferences, Contracts and Technology Adoption by Broiler Farmers in China," *China Economic Review*, 54(147-159).
8. Jennifer Ifft, Deepak Rajagopal, and Ryan Weldzuis. 2019. "Ethanol Plant Location and Land Use: A Case Study of CRP and the Ethanol Mandate", *Applied Economic Perspectives and Policy*, 41(1).
9. Ifft, Jennifer, Kevin Patrick, and Ryan Kuhns. 2018. "Predicting Credit Demand with ARMS: A Machine Learning Approach", *International Food and Agribusiness Management Review*, 21(8).
10. Ifft, Jennifer, Daniel Bigelow and Jeffrey Savage. 2018. "The Impact of Irrigation Restrictions on Cropland Values in Nebraska", *Journal of Agricultural and Resource Economics*, 43(2).
11. Ho, S.-T., Jennifer Ifft, Bradley Rickard, and Calum Turvey. 2018. "Alternative strategies to manage weather risk in perennial fruit crop production", *Agricultural and Resource Economics Review*, forthcoming.
12. Du, Xiaoxue, Jennifer Ifft, Liang Lu and David Zilberman. 2015. "Marketing Contracts and Crop Insurance." *American Journal of Agricultural Economics*, 97(5).
13. Ifft, Jennifer, Todd Kueth and Mitch Morehart. 2015 "The Impact of Decoupled Payments on US Cropland Values". *Agricultural Economics*, 46(5).
14. Ifft, Jennifer, Todd Kueth and Mitch Morehart. 2015 "Does Federal Crop Insurance Lead to Higher Farm Debt Use? Evidence from the Agricultural Resource Management Survey (ARMS)". *Agricultural Finance Review*, 75(3).
15. Ifft, Jennifer, Shang Wu and Todd Kueth. 2014. "The Impact of Pasture Insurance on Farmland Values". *Agricultural and Resource Economics Review*, 43(3).
16. Borchers, Allison, Jennifer Ifft and Todd Kueth. 2014. "Linking the Price of Agricultural Land to Use Values and Amenities". *American Journal of Agricultural Economics*, 96(5).
17. Ifft, Jennifer, Todd Kueth, and Mitch Morehart. 2013. "Farm Debt Use by Farms with Crop Insurance". *Choices*, 28(3).
18. Kueth, Todd, Jennifer Ifft, and Mitch Morehart. 2013. "A Comparison of Data Sources for the Analysis of Farmland Values". *Agricultural Finance Review*, 73(1).
19. Ifft, Jennifer, David Zilberman and David Roland-Holst. 2012. "Consumer Valuation of Safety-Labeled Free-Range Chicken: Results of a Field Experiment in Hanoi". *Agricultural Economics*, 43(6).
20. Kueth, Todd, Jennifer Ifft, and Mitch Morehart. 2011. "The Influence of Urban Areas on Farmland Values". *Choices*, 26(2).
21. Ifft, Jennifer, David Roland-Holst and David Zilberman. 2011. "Production and Risk Prevention Response of Free Range Chicken Producers in Viet Nam to Highly Pathogenic Avian Influenza Outbreaks". *American Journal of Agricultural Economics*, 93(2). (not peer reviewed, invited conference paper)

Working Papers

1. Jennifer Ifft and Dana Smith “Minimum Wage and Agricultural Employment of Locals and Guestworkers.”
2. Chad Fiechter and Jennifer Ifft, “Is Trade Credit Use Countercyclical? Evidence from the Northeast Dairy Industry.”
3. Jennifer Ifft, Todd Kuethe, Greg Lyons and Alexander Schultz, “Crop insurance's impact on agricultural lenders.”
4. Ifft, Jennifer and Margaret Jodlowski. “Is ICE Freezing US Agriculture? Farm-level Adjustment to Increased Local Immigration Enforcement,” under review, *Journal of Public Economics*.
5. Berger, Elizabeth, Jennifer Ifft, Margaret Jodlowski, and Todd Kuethe. “Federal Crop Insurance and Agricultural Credit Use.
6. Troendle, Jason, Jie Li, Miguel, I. Gomez, and Jennifer Ifft. “Return to public investments in clean plant centers: The case of virus-tested grapevines,” revise and resubmit, *American Journal of Enology and Viticulture*.
7. Hou, Jing, Li Zhou, Jennifer Ifft and Ruiyao Ying. The role of time preferences in contract breach: Evidence from Chinese broiler farms participating in contract farming,” revise and resubmit, *Agricultural Economics*.
8. Ifft, Jennifer and Margaret Jodlowski. “Federal Crop Insurance Participation and Adoption of Sustainable Production Practices by U.S. Farms.”
9. Travis Grout, Jennifer Ifft, and Anna Malinovskaya. “Does energy income decrease financial frictions for U.S. farm businesses? Evidence from TOTAL”
10. Jennifer Ifft, Pietro Spini, and Steve Wilcox. “Distributional Implications of Carbon Taxation for U.S. Agriculture.”
11. Du, Xiaoxue, Jennifer Ifft, Liang Lu and David Zilberman. “Federal Crop Insurance and Credit Constraints: Theory and Evidence.”
12. Joseph Cooper, Jennifer Ifft, Sarah Tulman and Todd Kuethe. “The Impact of Risk and Farm Program Design on Cash Rents.”

Selected Work in Progress

1. Jennifer Ifft, Margaret Jodlowski, Maggie Monast, Ariel Ortiz-Bobea and Peter Woodbury, Does agricultural conservation increase resilience to adverse weather and reduce crop insurance indemnities?: Field-level evidence.
2. Christopher Boone, Jennifer Ifft and Ejin Kim, “Local Labor Markets and Agricultural Guestworker Program Participation.”
3. Jennifer Ifft and Youwei Yang “Plain Competition? Old Order Amish Population Growth and New York Farmland Markets.”
4. Chad Fiechter, Jennifer Ifft and Jing Yi. “Predicting New York Dairy Farm Exits.”
5. Li Zhou, Xinyue Liu, and Jennifer Ifft. “Contract Farming, Disease Outbreaks, and Inclusive Growth in Rural China.”
6. Jennifer Ifft. “The 2014 Farm Act and U.S. Farm Debt Structure.”
7. Jennifer Ifft. “The Impact of Nutrient Management Regulations on New York Farmland Values.”
8. Calum Turvey, Jennifer Ifft, and Amy Carduner. “The historical relationship between the U.S. Farm Credit System, Farm Service Agency and commercial bank lending.”
9. Howard Chong and Jennifer Ifft “Reacting to Bad Luck: Field Evidence from Decision Making Under Risk in Time-varying Business Insurance Decisions.”

Publications – Book Chapters

1. Ifft, Jennifer and David Zilberman. 2012. "The Evolution of Animal Agricultural Systems and Supply Chains: Theory and Practice". *Health and Animal Agriculture in Developing Countries*, ed. Zilberman, David, et al. Natural Resource Management and Policy 36: Springer, New York.

Publications – Peer Reviewed Technical Reports

1. Ifft, Jennifer, Amirdara Novini, and Kevin Patrick. 2014. "Debt Use by U.S. Farm Businesses, 1992-2011". *Economic Information Bulletin*. EIB-122. U.S. Dept. of Agriculture, Econ Res. Serv.
2. Hinrichs, Jan, Jennifer Ifft, and Sam Heft-Neal. 2014. "Marketing and Value Chain Development". *Decision Tools for Family Poultry Development*, FAO Animal Production and Health Guidelines No. 16, Rome, Italy.
3. Ifft, Jennifer, Cynthia Nickerson, Todd Kuethe, and Chengxia You. 2012. "Potential Farm-Level Effects of Eliminating Direct Payments". *Economic Information Bulletin*. EIB-103. U.S. Dept. of Agriculture, Econ Res. Serv.
4. Nickerson, Cynthia, Mitch Morehart, Todd Kuethe, Jayson Beckman, Jennifer Ifft, and Ryan Williams. 2012. "Trends in U.S. Farmland Values and Ownership". *Economic Information Bulletin*. EIB-92. U.S. Dept. of Agriculture, Econ Res. Serv.

Publications – Extension and Outreach

1. Fiechter, Chad and Jennifer Ifft. 2020. "Vendor Finance in the Northeast Dairy Industry". *farmdoc Daily*, University of Illinois.
2. Fiechter, Chad and Jennifer Ifft. 2020. "How Big is Nontraditional Finance?". *farmdoc Daily*, University of Illinois.
3. Fiechter, Chad and Jennifer Ifft. 2020. "What Makes Nontraditional Finance Nontraditional?". *farmdoc Daily*, University of Illinois.
4. Fiechter, Chad and Jennifer Ifft. 2019. "Managing Seed Discounts and Financing". *Progressive Forage*.
5. Eiholzer, Libby, Jennifer Ifft, Jason Karszes, and Richard Stup. 2019. "Adapting Your Labor Strategies to New York's Revised Farm Employment Laws". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2019-06.
6. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Pricing: Cost of Seed Company Financing vs Traditional Financing". *farmdoc Daily*, University of Illinois.
7. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Costs: How Do Discounts Work with Seed Company Financing?". *farmdoc Daily*, University of Illinois.
8. Fiechter, Chad and Jennifer Ifft. 2019. "Seed Corn Costs: How Large and the Discounts?". *farmdoc Daily*, University of Illinois.
9. Stup, Richard, Jennifer Ifft and Thomas Maloney. 2019. "The State of the Agricultural Workforce in New York". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2019-01.
10. Grout, Travis and Jennifer Ifft. 2019. "Energy Production on Farms: What are the Impacts & Which Farms Participate in Energy Leases?". *CaRDI Research and Policy Brief Series Issue 84*.
11. O'Shea, Kelsey, Jennifer Ifft, and Robert Lynch. 2019. "Potential financial impacts of shortages of in-feed antibiotics on dairy operations". *Progressive Dairyman*. 7 Feb 2018.
12. Ifft, Jennifer, Robert Lynch, Kelsey O'Shea and Angelo Manzo. 2018. "Veterinary Feed Directive: A year in review". *Progressive Dairyman*. 14 Sept 2018.
13. Lynch, Robert, Jennifer Ifft and Kelsey O'Shea. 2018. "How farms have managed through the VFD rule change". *Progressive Dairyman*. 28 Sept 2018.

14. Grout, Travis and Jennifer Ifft. 2018. "Approaches to Balancing Solar Expansion and Farmland Preservation: A Comparison across Selected States". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2018-04.
15. Patrick, Kevin, Todd Kuethe, and Jennifer Ifft. 2018. "Implement Dealer Financing and Farm Financial Stress". *farmdoc Daily*, University of Illinois.
16. Ifft, Jennifer, Kevin Patrick and Todd Kuethe. 2018. "Farmers' Use of Implement Dealer Financing". *farmdoc Daily*, University of Illinois.
17. Kuethe, Todd, Jennifer Ifft and Kevin Patrick. 2018. "The Rise in Implement Dealer Financing". *farmdoc Daily*, University of Illinois.
18. Ifft, Jennifer, et al. 2018. "Achieving Large-Scale Solar in New York State: What are the Research & Information Needs?" *CaRDI Research and Policy Brief Series* Issue 80.
19. Ifft, Jennifer, et al. 2018. "Large-Scale Solar Information and Research Needs for New York State". *CaRDI Reports*, Issue 18.
20. Ifft, Jennifer and Travis Grout. 2017. "U.S. farms are facing farmworker shortages and increasing labor costs". *The Feed*, Farmer Mac.
21. Grout, Travis and Jennifer Ifft. 2017. "Higher Wages Don't Always Mean a Higher Standard of Living: Rural Cost-of-Living and Farmworker Wages". *farmdoc Daily*, University of Illinois.
22. Ifft, Jennifer and Travis Grout. 2017. "State Labor Regulations and Labor-Intensive Agriculture". *farmdoc Daily*, University of Illinois.
23. Wells, Matt and Jennifer Ifft. 2017. "The Impact of New York's Minimum Wage Rules and Overtime on New York Apple Growers". *New York Fruit Quarterly*. 25: 2.
24. Ifft, Jennifer, Jacob Freeland and Matt Wells. 2017. "Economic Benefits and Risks for Harvest Platform Adoption for NY Fruit Farms". Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2017-02.
25. Wells, Matt, Jennifer Ifft and Jacob Freeland. 2017. "Apple Harvest Platforms: Quantifying Efficiency and Determining Economic Benefits". *New York Fruit Quarterly*. 25: 1.
26. Ifft, Jennifer and Todd Kuethe. 2017. "The Ongoing Debate over Farmland Taxation". *farmdoc Daily*, University of Illinois.
27. Ifft, Jennifer and Jason Karszes. 2017. "To Adopt or Not." *Dairybusiness East*.
28. Ifft, Jennifer. "Capital vs. labor: A historic tradeoff in perspective." *Dairybusiness East*, July 2016.
29. Ifft, Jennifer and Jason Karszes. 2016. "Potential Impacts of Minimum Wage Increases on New York Dairy Farms." Charles H. Dyson School of Applied Economics and Management Extension Bulletin 2016-02.
30. Dunn, Jim and Jennifer Ifft. 2015. "Northeast land prices to remain highly variable". *American Agriculturist*, December 2015.
31. Ifft, Jennifer, Todd Kuethe, and Mitch Morehart. 2015. "Federal Crop Insurance is Associated with Higher Levels of Short-Term Farm Debt". *Amber Waves*. October. U.S. Dept. of Agriculture, Econ Res. Serv.
32. Ifft, Jennifer. 2015. "Preparing for Capital Investments". *DairyBusiness East*, October 2015.
33. Ifft, Jennifer and Todd Kuethe. 2015. "The Influence of Direct Payments on US Cropland Values". *farmdoc Daily*, University of Illinois.
34. Ifft, Jennifer and Todd Kuethe. 2014. "The Impacts of Insurance on Agricultural Land Values". *farmdoc Daily*, University of Illinois.
35. Kuethe, Todd, Jennifer Ifft and Allison Borchers. 2014. "Linking the Price of Agricultural Land to Use Values and Amenities". *farmdoc Daily*, University of Illinois.
36. Kuethe, Todd and Jennifer Ifft. 2014. "The Link between Farm Policy and Farmland Values". *Policy Matters*, University of Illinois.

37. Patrick, Kevin and Jennifer Ifft. 2014. "Farm Businesses Well-Positioned Financially, Despite Rising Debt". *Amber Waves*. April. U.S. Dept. of Agriculture, Econ Res. Serv.
38. Patrick, Kevin, Jennifer Ifft, and Mitch Morehart. 2014. "Farm Financial Position Expected to Remain Strong Despite a Forecast Drop in 2014 Income". *Amber Waves*. March. U.S. Dept. of Agriculture, Econ Res. Serv.
39. Patrick, Kevin, Jennifer Ifft and Todd Kuethe. 2013. "Debt Use by Farms with Crop Insurance". *farmdoc Daily*, University of Illinois. November 13, 2013.
40. Patrick, Kevin, Jennifer Ifft and Todd Kuethe. 2013. "Federal Crop Insurance's Role in Production Loans". *farmdoc Daily*, University of Illinois. December 12, 2013.
41. Ifft, Jennifer and Kevin Patrick. 2013. "Farm Income Forecast To Remain High in 2013". *Amber Waves*. March. U.S. Dept. of Agriculture, Econ Res. Serv.
42. Kuethe, Todd, Nicholas Walsh and Jennifer Ifft. 2013. "Farmland versus Alternative Investments Before and After the 2008 Financial Crisis". *2013 Journal of the ASFMRA*, 120-131.
43. Kuethe, Todd and Jennifer Ifft. 2013. "Landlord Characteristics in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 25, 2013
44. Kuethe, Todd and Jennifer Ifft. 2013. "Rental Agreements in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 24, 2013.
45. Kuethe, Todd and Jennifer Ifft. 2013. "Farmland Tenure in the USA and in Illinois". *farmdoc Daily*, University of Illinois. January 17, 2013.
46. Wallander, Steven and Jennifer Ifft. 2012. "The Changing Landscape of National-Scale Droughts". *Giannini Foundation Agricultural and Resource Economics Update*, 16(2)9-11.
47. Nickerson, Cynthia, Jennifer Ifft, Todd Kuethe, and Mitch Morehart. 2012. "Farmland Values on the Rise: 2000-2010". *Amber Waves*. September. U.S. Dept. of Agriculture, Econ Res. Serv.
48. Ifft, Jennifer and Todd Kuethe. 2011. "Why Are Outside Investors Suddenly Interested in Farmland?". *Giannini Foundation Agricultural and Resource Economics Update*, 15(1)9-11.
49. Ifft, Jennifer and Mitch Morehart. 2011. "Earnings Are Up Among Most Farm Businesses and Enterprises". *Agricultural Income and Finance Outlook AIS-91*. U.S. Dept. of Agriculture, Econ Res. Serv.
50. Ifft, Jennifer, David Zilberman and David Roland-Holst. 2009. "Impact of Quality Characteristics on Demand for Chicken in Viet Nam". *Giannini Foundation Agricultural and Resource Economics Update*, 12(4)9-11.

Summary of Presentations at Research Meetings

1. American Agricultural Economics Association Annual Meetings: 2009, 2010, 2011, 2012, 2013, 2014, 2015, 2016, 2017, 2018, 2019
2. European Association of Agricultural Economists Seminar - Agricultural Land Markets: 2019 (keynote speaker)
3. Agricultural Policy Research Group: 2017
4. Agricultural and Rural Finance Markets in Transition Multistate Project Annual Meeting (NC-1177): 2015, 2016, 2017
5. European Association of Agricultural Economists General Meeting: 2017
6. Economics and Management of Risk in Agriculture and Natural Resources Group (SCC-76) Annual Meeting: 2013, 2014, 2016, 2017
7. Northeastern Agricultural and Resource Economics Association Annual Meeting: 2012, 2014, 2015, 2016
8. Allied Social Sciences Association Annual Meeting: 2014
9. National Small Farms Conference: 2012
10. University of California Global Health Day: 2010

11. International Society for Veterinary Economics and Epidemiology Conference: 2009

Summary of Extension and Other Professional Presentations

1. U.S. Dept of Agriculture Agricultural Outlook Forum: 2014, 2020
2. Dyson School Agricultural and Food Business Outlook Conference: 2016, 2017, 2018, 2019, 2020
3. Empire State Producers Expo, 2020(2)
4. New York State Assessor's Association Cornell Seminar on Appraising Advanced Farm Valuation Course: 2019
5. Cornell Cooperative Extension Agriculture and Food Systems In-Service: 2015, 2016, 2017, 2018
6. Northeast Agribusiness Seminar: 2014, 2015, 2018
7. C-FARE Summer Economics Webinar Series: 2018
8. Finger Lakes Workforce Investment Board Meeting: 2018
9. South Central New York Dairy and Field Crops Team Winter Crop Meeting: 2018
10. Briefings to U.S. Department of Agriculture Agency Heads and Officials: 2012(5), 2013(6), 2014(1), 2017(1)
11. Cornell New York FarmNet Farm Management Retreat: 2017
12. Eastern Agricultural Credit Group: 2015, 2017
13. South Central New York Dairy Manager Discussion Group: 2017
14. Cornell PRO-DAIRY Program Webinar Series: 2016, 2017
15. New York FarmNet Farm Transfer and Management Conference: 2017
16. New York FarmNet/FarmLink Consultant Training: 2015, 2016
17. ABA Agricultural and Rural Bankers Committee: 2016
18. Clean Energy Economy Conference: 2016
19. New York Land Conservation Summit: 2016
20. Farm Credit Administration Strategic Planning Meeting: 2015
21. International Farm Transition Network Annual Meeting: 2015
22. National Farm Business Management Conference: 2015
23. Informa Economics Agriculture Policy Roundtable: 2014
24. Vietnam Agriculture Outlook Conference: 2013
25. National Agricultural Credit Committee: 2012
26. North Central Regional Center for Rural Development Webinar Series: 2012
27. Rising Farmland Values: Causes and Cautions, Federal Reserve Bank of Chicago: 2011

Supervision of Graduate Students

Chair of Special Committee

Current:

1. Alexander Schultz (PhD, Dyson School)

Completed:

1. Libby Eiholzer (MPS, Dyson School; Placement: Cornell Cooperative Extension)
2. Chad Fiechter (MS, Dyson School; Placement: Purdue University Agricultural Economics PhD)
3. Travis Grout (MS, Dyson School; Placement: NYS Beekeeper Tech Team)
4. Margaret Jodlowski (PhD, Dyson School; Placement: Ohio State University AEDE Assistant Professor)
5. Ejin Kim (MS, Dyson School; Placement: Northwestern-Kellogg Global Poverty Research Lab)
6. Pietro Spini (MS, Dyson School; Placement: UC San Diego Economics PhD)
7. Xinyu Zhu (MPS, Dyson School; Placement: Dairy Farmers of America - DFA)
8. Yufei Zhang (MPS, Dyson School; Placement: Zhejiang State Capital Operation Co.)

9. Ao Yu (MS, Dyson School; Placement: Univ. of Maryland Agricultural and Resource Economics PhD)
10. Qingguo Zhang (MPS, Dyson School; Placement: PricewaterhouseCoopers)
11. Anika Zuber (MPS, Dyson School; Placement: Cornell Cooperative Extension)
- 12.

Member of Special Committee

Current:

1. Wen Li (PhD, Dyson School)

Completed:

1. Yinuo An, (MS, Dyson School; Placement: PricewaterhouseCoopers)
2. Amy Carduner (MS, Dyson School; Placement: Farm Credit Canada)
3. Shichao Fang, (MS, Dyson School; Placement: GF Securities)
4. Shuay-Tsyr Ho (PhD, Dyson School; Placement: National Taiwan University Assistant Professor)
5. Wei Li (MS, Dyson School; Placement: Rice University Jones Graduate School of Business PhD)
6. Qi Liu (MS, Dyson School; Placement: University of Cambridge Land Economy PhD)
7. Angelo Manzo (MS, Dyson School; Placement: Stratas Advisors)
8. Nan Meng (MS, Dyson School)
9. Sarah Stutzman (PhD, Department of Agricultural Economics, Purdue University; Placement: Bureau of Economic Analysis)
10. Mingwei Sun (MS, Dyson School)
11. Jason Troendle (MS, Dyson School; Placement: The Context Network)
12. Matthew Utterback (MS, Dyson School; Placement: Transportation Security Administration Economic Analysis Branch)
13. Qinwen Wang, (MS, Dyson School; Placement: Industrial Securities Co.)
14. Jixuan Yao (MS, Dyson School; Placement: Purdue University Agricultural Economics PhD)

Honors and Awards

1. *Outstanding Research Award*, Agricultural and Applied Economics Association Agricultural Finance and Management Section, 2020, with Jing Yi
2. *Faculty Award for Outstanding Achievement in Engagement*, Charles H Dyson School of Applied Economics and Management, 2018
3. Chair of special committee of MS Thesis awarded first place in the *Northeast Agricultural and Resource Economic Association (NAREA) MS Thesis Awards* and honorable mention in the *Agricultural and Applied Economics Association (AAEA) MS Thesis Awards* (Pietro Spini), 2017
4. *Outstanding Paper*, Emerald Literati Network Awards for Excellence – Agricultural Finance Review, 2016
5. *Helios Awards 2011/2012 Honorable Mention*, USDA Economic Research Service, with the 2012 Drought Page Team
6. *Outstanding Choices Article Award*, Agricultural and Applied Economics Association, 2012, with Todd Kuethe and Mitch Morehart
7. *Giannini Foundation Mini-Grant*, 2009-2010, with Brian Wright
8. *Non-Resident Tuition Scholarship*, University of California Berkeley Department of Agricultural and Resource Economics, 2005-2006
9. *Gates Cambridge Scholar*, University of Cambridge, 2002-2003

Service

Professional

1. Coordinator for New York State Assessor's Association Cornell Seminar, 2020 (canceled due to COVID)
2. NIFA Grant Review Panel, 2020
3. Economic, Statistic and Information Resources Committee, Agricultural and Applied Economics Association, 2019-2021
4. Coordinator for New York State Assessor's Association Cornell Seminar on Appraising Advanced Farm Valuation Course, 2019
5. Expert Reviewer, National Young Farmer's Coalition Report, "Growing Pennsylvania's Future- Challenges Facing Young Farmers and Recommendations to Address Them", 2019
6. Expert testimony (written), New York State Assembly Committees on Labor and Agriculture, 2019.
7. NIFA Grant Review Panel, Sustainable Agricultural Systems, 2019
8. Associate Editor, American Journal of Agricultural Economics, 2018-2021
9. Expert Reviewer, National Young Farmer's Coalition Report, "Farmland for Farmers", 2018
10. New York Clean Energy for Agriculture Task Force (CEATF), 2015-present
11. Board Member, Northeastern Agricultural and Resource Economics Association, 2017-2020
12. Choices Magazine Editorial Council, 2017-2020
13. Local Food Safety Collaborative Steering Committee, National Farmers Union Food Safety Modernization Act Project, 2016-2019
14. Northeastern Extension Farm Management Committee, Northeastern Extension Risk Management Education Center, 2016-present
15. National Young Farmer's Coalition Land Affordability Calculator Project Advisory Board, 2016-7
16. Master's Thesis Awards Committee, Northeastern Agricultural and Resource Economics Association, 2015-present
17. New York Farm Service Agency Farmland Market Advisory Committee, 2015-present
18. New Business Models for Financing/Investment Workgroup, New York Clean Energy for Agriculture Task Force (CEATF), 2015
19. Secretary/Treasurer, Agribusiness Finance and Management Section, Agricultural and Applied Economics Association, 2012-2015
20. Agricultural and Applied Economics Association Undergraduate Student Section Academic Bowl Competition, Economic Research Service Team Advisor, 2013
21. Proposal Reviewer, Leopold Center for Sustainable Agriculture, 2012
22. Membership Committee, Agricultural and Applied Economics Association, 2009-2012

Cornell University

1. Proposal Reviewer, David R Atkinson Center for A Sustainable Future TNC-Innovation for Impact Fund, 2019
2. Undergraduate Thesis Committee Minor Member, Policy Analysis and Management Department, 2018
3. Proposal Reviewer, David R Atkinson Center for A Sustainable Future Academic Venture Fund, 2018
4. Creative Dialogue Panel: Sustainability Learning & Innovation on Campus, Sustainability Leadership Summit, 2017
5. Proposal Reviewer, David R Atkinson Center for A Sustainable Future Postdoctoral Fellowships in Sustainability, 2017

College of Agricultural and Life Sciences

1. Undergraduate Social Science Research Honors Program – Dyson School Coordinator, 2019-2020; Faculty Committee, 2016-2019

2. Search Committee, Cornell Cooperative Extension Lake Ontario Fruit Program Production Economics and Business Management Specialist, 2017-18
3. Cornell Institute for Climate Change and Agriculture Advisory Committee, 2016
4. Search Committee, Cornell Cooperative Extension Northern NY Agricultural Business Development Specialist, 2016
5. Undergraduate Advisor, Agricultural Science Major (2015)

Charles H Dyson School of Applied Economics and Management

1. Dyson Seminar Committee, 2017-2020
2. Development Economics Search Committee, 2016-2018
3. MS Admissions Committee, 2015-2018
4. Agribusiness Economic Outlook Conference Planning Committee, 2015-2017
5. Ad-hoc Advisory Group, Dyson Brand Positioning, 2016
6. Career Preparation and Placement Committee, 2014-2015

Ad-Hoc Academic Reviewer

Agricultural and Applied Economics Association Annual Meeting Abstract Reviewer, Agricultural and Resource Economics Review, Agricultural Economics, Agricultural Finance Review, Agricultural Systems, Amber Waves, American Journal of Agricultural Economics, Applied Economic Perspectives and Policy, Canadian Journal of Agricultural Economics, Choices, Ecological Economics, European Association of Agricultural Economists Congress Contributed Paper Reviewer, European Review of Agricultural Economics, Food Policy, International Food and Agribusiness Management Review, International Journal of Disaster Risk Reduction, Land Economics, Journal of Agricultural and Resource Economics, Journal of Environmental Planning and Management, Review of Regional Studies, The Geneva Papers on Risk and Insurance, USDA Economic Research Service Economic Research Reports, USDA Office of the Chief Economist Technical Reports

Affiliations

Faculty Fellow, Cornell University Atkinson Center for a Sustainable Future

Academic Memberships

Agricultural and Applied Economics Association, Northeastern Agricultural and Resource Economics Association

Research Grants

As Principal Investigator

1. *USDA Hatch-Multistate and Smith-Lever*, Navigating New York's Diverse Farmland Markets." 10/1/2019-9/30/2020, (\$35,050).
2. *Atkinson Center for a Sustainable Future and Environmental Defense Fund Impact through Innovation RFP*, "Does agricultural conservation increase resilience to adverse weather and reduce crop insurance indemnities?: Field-level evidence." 5/6/2019-5/31/2020, (\$60,307).
3. *USDA Office of the Chief Economist Cooperative Agreement*, "Crop Insurance's Impact on Agricultural Lenders." 1/1/2019-12/31/2019, (\$77,361).
4. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2018-4/31/2020, (\$441,000).

5. *USDA Hatch-Multistate*, "The Role of Nontraditional Lenders in the Farm Economy." 10/1/2018-9/30/2019, (\$29,500).
6. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2017-9/29/2018, (\$452,000).
7. *USDA Economic Research Service Cooperative Agreement*, "Risk Management for Organic Farmers: Theory and Experiments." 9/15/2017-9/15/2019, (\$50,000).
8. *Atkinson Center for a Sustainable Future Academic Venture Fund*, "New York's Renewable Energy Transition and Agricultural Sustainability: Recent Evidence and Potential Roadblocks." 7/15/2017-8/31/2018, (\$105,000).
9. *Environmental Defense Fund*, "Federal Crop Insurance Participation and Adoption of Sustainable Production Practices by U.S. Farms." 6/1/2017-12/31/2018, (\$50,000).
10. *USDA Risk Management Agency Targeted States Program*, "New York Crop Insurance and Risk Management Education Program." 9/30/2016-9/29/2017, (\$401,000).
11. *USDA Office of the Chief Economist Cooperative Agreement*, "Federal Crop Insurance and Agricultural Credit." 7/15/2016-12/31/2017, (\$91,818).
12. *USDA Economic Research Service Cooperative Agreement*, "Economic Impacts of Food and Drug Administration Veterinary Feed Directive Rules on the New York Dairy Sector." 9/30/2016-1/31/2018, (\$25,000).
13. *USDA Hatch*, "Returns to Capital and Human Resource Investments for New York Dairy Farms." 10/1/2016-9/30/2018, (\$18,000).
14. *Atkinson Center for a Sustainable Future Rapid Response Fund*, "Identifying and Anticipating the Key Issues Affecting the Transition to Large-Scale Solar in New York." 7/15/2016-7/14/2017, (\$20,900).
15. *NYS DAM Apple Research and Development Program*, "The Economic Feasibility of Labor Saving Mechanization." 04/01/2015-12/31/2016, (\$10,113).
16. *Citizen's Climate Lobby (gift)*, "Potential Farm-Level Effects of a Carbon Fee and Dividend Policy." 10/1/2015-7/31/2016. (\$8,000).
17. *USDA Hatch-Multistate and Smith-Lever*, "Farmland Markets and Farm Viability." 10/1/2015-9/30/2018, (\$90,000).

As Co-Principal Investigator

1. *Northeast Extension Risk Management Education Center 2020 Risk Management Education for Producers Underserved by Crop Insurance*, New York Dairy and Livestock Risk Management Education Project." 6/1/2020-11/30/2021, (\$100,000).
2. *USDA-AFRI Economics, Markets and Trade*, "Immigration Reform and Farm Labor Shortages." 7/1/2019-6/30/2021, (\$499,973).
3. *USDA-NIFA Farm Business Management and Benchmarking (FBMB) Competitive Grants Program*, "Competitive benchmarking: Assisting New York and Ohio livestock and crop producers to increase profitability and manage risk in a volatile environment-Renewal." 9/1/2015-8/31/2017, (\$181,638).
4. *USDA Hatch-Multistate and Smith-Lever*, "Understanding Barriers and Opportunities for Renewable Energy Transitions in New York State." 10/1/2017-9/30/2020, (\$124,000).