

DANIELA SCUR

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Date: January 2023

Citizenship: Canadian, Italian, Brazilian

Languages: English, Portuguese, Spanish, French

Research fields: organizational economics (primary), labor, development, education

ACADEMIC APPOINTMENTS

2019-present Assistant Professor,
Cornell University, Dyson School of Applied Economics and Management
2018-2019 Postdoctoral Research Fellow,
MIT Sloan School of Management, Initiative on the Digital Economy

OTHER RESEARCH EMPLOYMENT

2017-2018 RISE Research Fellow, University of Oxford, Blavatnik School of Government
2014-2018 World Bank, Consultant
2011-2018 Research Officer, Centre for Economic Performance (LSE)
2010-2011 Research Associate, Harvard Business School

EDUCATION

2017 Ph.D. in Economics, University of Oxford (Nuffield College)
Spring 2015 Visiting student, Stanford University
2011 M.A. in Economics, University of Toronto
2007 B.A. in Economics and Political Science, University of Toronto (Trinity College)

RESEARCH APPOINTMENTS, HONORS AND AWARDS

2018-present Research Affiliate, Centre for Economic Policy Research (CEPR)
2018-present Research Associate, Centre for Economic Performance (CEP, LSE)
2019-present Collaborator, Productivity Partnership (Canada)
2021 Jean F. Rowley Research Excellence Fund recipient, Cornell Dyson
2019 SIOE Ronald Coase Dissertation award finalist, Stockholm
2018 CASBS Summer Institute, Stanford University, USA
2015-2016 SSHRC Doctoral Scholarship, Canada
2013-2014 Economics Department Doctoral Studentship, University of Oxford, UK
2012-2013 Nuffield College Studentship, University of Oxford, UK

PUBLICATIONS

Personnel Management and School Productivity: Evidence from India (*conditionally accepted at The Economic Journal*) with R. Lemos and K. Muralidharan

Building a productive workforce: the role of management practices, 2021.

Management Science, 67(12)

with Chris Cornwell and Ian Schmutte

Media coverage: MIT Sloan Insights, Bloomberg News

The World Management Survey at 18: lessons for policy and the way forward, 2021.

Oxford Review of Economic Policy, 37(2)

with Nick Bloom, Renata Lemos, Raffaella Sadun and John Van Reenen

International Data on Measuring Management Practices, 2016.

American Economic Association – Papers & Proceedings

with Nick Bloom, Renata Lemos, Raffaella Sadun and John Van Reenen

The New Empirical Economics of Management, 2014.

Journal of the European Economic Association, 12(4)

with Nick Bloom, Renata Lemos, Raffaella Sadun and John Van Reenen

WORKING PAPERS

Strategy and management practices: revisiting the World Management Survey (*R&R, second round, at Strategy Science*)
with Sarah Wolfolds

Organizational Capacity and Profit Shifting (*under review*)
with Katarzyna Bilicka

The value of a job match: firm-level evidence on the role of government aid (*under review*)
with Morten Bennedsen, Birthe Larsen and Ian Schmutte

Natural Laws of Management
with Scott Ohlmacher and world MOPS leaders

Measuring and Explaining Management in Schools: New Approaches Using Public Data
with Clare Leaver and Renata Lemos

Pay Transparency and Mental Health
with Morten Bennedsen, Margarita Tsoutsoura, Elena Simintzi and Daniel Wolfenzon

Blame the manager? Displacement Events and Job-Driven Scarring
with Ian Schmutte

The Ties that Bind: Implicit Contracts and the Adoption of Management Technology
with Renata Lemos
*Media coverage: World Bank's Development Impact blog, LSE Business Review, VoxDev
Awarded Accessit Best Paper at IOEA 2018*

WORK IN PROGRESS

- Managing Science: management in R&D labs
with Pierre Azoulay, Paul Niehaus, Raffaella Sadun, John Van Reenen, Heidi Williams
- Dampening Natural Disasters' Disruptive Effects on Firms and Labor Markets
with Michael Best, Marina Da Justa Lemos and Renata Lemos
- Golden Skirts or Dark Horses: gender representation in corporate boards in India
with Namrata Kala
- Firms and Mental Health
with Morten Bennedsen, Margarita Tsoutsoura and Daniel Wolfenzon
- School Management and Principal Training: Evidence from Puerto Rico
with Gustavo Bobonis and Marco Gonzalez-Navarro
- Managing shocks
with Renata Lemos

RESEARCH GRANTS

* Approximate total to date: >\$2,000,000. Grant amounts rounded to the nearest thousand.

2022	"Dampening Natural Disasters' Disruptive Effects on Firms and Labor Markets", with M. Best, M. Lemos and R. Lemos <i>JPAL JOI Brasil (R\$46,000), CCSS (\$6,000)</i>
2022	"Equity in corporate boards: evidence from the pipeline of female directors in India", with N. Kala <i>PCCW Affinito-Stewart Grants (\$10,000)</i>
2022	"Management and productivity", part of the grant housed at the LSE with John van Reenen <i>POID (\$350,000)</i>
2021	"Human Factors in Business", with S. Wolfolds and M. Marx <i>(\$120,000)</i>

2020	“Improving and Sustaining Management Practices in Public Schools: Evidence from Puerto Rico”: 3 grants, with G. Bobonis and M. Gonzalez-Navarro - JPAL (\$250,000) - SSHRC (\$325,000) - JPAL (\$50,000)
2019	“The capacity to be aggressive: profit shifting and management practices” <i>Cornell Center for Social Sciences</i> (\$9,000)
2019	“Management and labor sorting in family firms” <i>Smith Family Business Institute</i> (\$10,000)
2019	“Financial Management in Mozambique schools” with S. Sequeira and G. Xu <i>International Growth Centre</i> (\$50,000)
2015	“All in the family? The effect of family firm succession on firm organization” <i>PEDL Special PhD Exploratory Grants</i> (\$50,000)
2013	“Is poor management holding back African development?” with N. Bloom, R. Lemos, R. Sadun, J. Van Reenen <i>PEDL</i> (\$500,000)
2013	“Management in Brazilian Schools” with R. Lemos and J. Van Reenen <i>Fundação Itaú</i> (\$120,000)
2013	“Colombian management” with N. Bloom and R. Lemos <i>World Bank</i> (\$40,000)
2012	“Evaluating the quality of management practices in Nicaragua’s manufacturing sector” with N. Bloom and R. Lemos <i>IADB</i> (\$80,000)
2011	“Management practices in retail, education and healthcare in India” with N. Bloom and R. Lemos <i>IGC</i> (\$100,000)

PROFESSIONAL AND OTHER ACTIVITIES

Large data-collection projects:

2009-present	World Management Survey (WMS)
2013-present	Development World Management Survey (D-WMS)
2013-2015	Ownership Survey

Conference organization and convening:

2017-present	Empirical Management Conference (annual)
2017-2018	Research on Improving Systems of Education (RISE) annual conference

Refereeing service:

Journals: *Quarterly Journal of Economics*, *American Economic Review*, *Review of Economic Studies*, *Journal of Political Economy*, *AEJ: Policy*, *Economic Journal*, *Review of Economics and Statistics*, *Management Science*, *Strategic Management Journal*, *Strategy Science*, *PNAS*, *Economica*, *Journal of the European Economics Association*, *Journal of Economics & Management Strategy*, *Journal of Economic Behavior and Organization*, *Journal of Law, Economics and Organization*, *European Management Journal*, *Economics of Education Review*, *Oxford Bulletin of Economics and Statistics*, *Journal of Development Studies*, *Oxford Development Studies*.

Grants: *PEDL Major Grants*, *European Research Council (ERC Advanced Grant)*, *FONDECYT (Chilean national grants agency)*, *Russel Sage Foundation*, *National Science Foundation*

Diversity, Equity and Inclusion courses: ‘It Depends on the Lens’ search committee training, “The Interview” academic interview training.

Invited and contributed presentations/talks: (scheduled in italics)

2022	Bocconi University, Cambridge University (Judge), NBER Summer Institute (discussant), Academy of Management Surveys PDW, Universidade de São Paulo (virtual), University of Toronto (Rotman), University of Minnesota, Empirical Management Conference
2021	Public Finance Seminar (virtual), CCC Corporate Dynamics (virtual), NBER Productivity fall meeting (virtual), Carnegie Mellon (virtual), Goethe Frankfurt (virtual), NYU (virtual), NBER Summer Institute (virtual, joint), Academy of Management Surveys PDW (virtual), Stockholm School of Economics (virtual), University of Virginia - Batten, NBER Tax Conference (virtual, joint), University of New South Wales (virtual), NABE conference (virtual), Boston University (virtual), SEA conference – Houston.
2020	NBER Productivity group spring meeting*, Canadian Economics Association Annual meeting*, Queen's Organizational Economics Conference*, CSAE Seminar series (virtual), Society of Institutional and Organizational Economics annual conference (virtual), Brazilian Society of Econometrics seminar series (virtual), Econometric Society World Congress (virtual), CASBS seminar series (virtual), CCC Corporate Dynamics seminar (virtual), NBER Organizational Economics fall meeting (virtual). <i>* Denotes invited to the program, but event cancelled due to COVID-19.</i>
2019	Utah State, MIT Sloan, PUC Chile, CSAE Conference (Oxford), NBER Org meeting (Boston), RES Conference (Warwick), EsCOE workshop (London), SIOE conference (Stockholm), Academy of Management (Boston), IIPF conference (Glasgow), EEA (Manchester), Empirical Management Conference (DC).
2018	Ivey (Western U), Duke Fuqua, Cornell Dyson, Rotman School of Management (U Toronto), Ryerson University, Beedie (Simon Fraser U), McMaster University, Rabobank, CSAE Conference (Oxford), IOEA (Corsica), Columbia University, World Bank Authors workshop, EEA conference (Cologne), NYC Women in Business roundtable (co-chair), PUC Rio, FGV-EESP, Insper, RDC conference (Hamilton),
2017	Empirical Management Conference (Washington DC, USA), OxDev (Oxford, UK), Nobel Laureate Meeting (Lindau, Germany), Junior applied micro seminar (Toronto, Canada), Department seminar (University of Georgia, USA), PacDev (UC Riverside, USA), ILO seminar (Geneva, Switzerland), Said Business School seminar (Oxford, UK), CSAE Conference (Oxford, UK), ASSA Annual Meeting (Chicago, USA)
2016	CSAE Conference (Oxford, UK), RES Annual Conference (Sussex, UK), RES Junior Researchers Symposium (Sussex, UK), Barcelona GSE Summer Forum (Barcelona, Spain), Consortium for Cooperation and Competition (Bocconi, Italy), RISE Annual Conference (Oxford, UK), Northeastern Brazilian Development Bank (Ceara, Brazil), EUDN Workshop (Brussels, Belgium), LAMES Annual Conference (Medellin, Colombia), Econometric Society winter meeting (Edinburgh, UK).
2015	Gorman Workshop (Oxford, UK), Applied micro lunch (Oxford, UK), Development work in progress seminar (Stanford, USA), IZA@DC Young Scholars Conference (Georgetown, USA), Applied micro seminar (UNSW, Australia), Empirical management conference (Stanford, USA)

TEACHING

Cornell

2020-present	AEM2601 – Strategy (Undergraduate) AEM6992 — Research and Methods (Masters)
2020-2021	AEM6991 — Research and Methods (Masters)

Oxford

2016-2017	Guest Lecturer for Economics for Public Policy, Blavatnik School of Government, Oxford (Graduate, Master of Public Policy)
2014-2015	Teaching Assistant for Dr. Clare Leaver, Economics for Public Policy (Graduate) Teaching Assistant for Prof. Winnie Yip, Policy Evaluation Methods (Graduate)
2013-2015	Teaching assistant for Prof. James Forder, Econometrics I (undergraduate)
2014-2015	Teaching assistant for Dr. Xiaolan Fu, Quantitative Research Methods (Graduate)

Toronto
2010-2011

Teaching assistant for Econometrics I (undergraduate)
Teaching assistant for Prof. Frank Reid, Economics of Income Distribution
(undergraduate)

STUDENTS

PhD

Katya Potemkina (committee member, current)
Ben Norton (committee member, current)
Molly Ingram (committee member, current)

Masters

Nicole Mensa (2022. Placement: WTO, Special Assistant & Gender Advisor to
Director-General)

Kate Carter-Cram (current)

Pre-docs

Rafael Rocha-Lima Bentes (current)
Branham Culpepper (2021. Placement: PhD program, Cornell Dyson)
Melanie Ackerman (2021. Placement: Data Scientist, Flagship)
Artemis Yang (2021. Placement: PhD program, University of Zurich)
Jihye Jang (2018. Placement: PhD program, Cornell Dyson)

Undergrads

Vansh Gupta (current)