

BRIAN DILLON

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ACADEMIC APPOINTMENTS

2018-present	Assistant Professor of Development Economics and Applied Econometrics Charles H. Dyson School of Applied Economics and Mgmt., Cornell University
2013-2018	Assistant Professor of Public Policy & Adjunct Assistant Professor of Economics Evans School of Public Policy and Governance, University of Washington
2011-2013	Giorgio Ruffolo Post-doctoral Fellow in Sustainability Science Harvard Kennedy School
2011-2013	Post-doctoral Research Fellow Charles H. Dyson School of Applied Economics and Mgmt., Cornell University

EDUCATION

Ph.D. Economics	Cornell University	2011
M.A. Economics	Cornell University	2009
M.Phil. Economics	University of Cambridge	2005
B.S. Mathematics, <i>magna cum laude</i>	Loyola University Chicago	2000
B.A. Philosophy, <i>magna cum laude</i>	Loyola University Chicago	2000

PUBLISHED AND FORTHCOMING

Dillon, Brian, Peter Brummund and Germano Mwabu (2018). "Asymmetric Non-Separation and Rural Labor Markets" Forthcoming at the *Journal of Development Economics*.

Dillon, Brian and Alessandra Voena (2018). "Widows' Land Rights and Agricultural Investment" *Journal of Development Economics* (135): 449-460.

Christian, Paul and Brian Dillon (2018). "Growing and Learning When Consumption is Seasonal: Long-Term Evidence from Tanzania" *Demography* (2018) 55: 1091-1118.

Weld, Galen, Trevor Perrier, Jenny Aker, Joshua Blumenstock, Brian Dillon, Adalbertus Kamanzi, Editha Kokushubira, Jennifer Webster, and Richard Anderson (2018). "eKichabi: Information Access through Basic Mobile Phones in Rural Tanzania" CHI 2018 conference proceedings.

Dillon, Brian and Chelsey Dambro (2017). “How Competitive are Crop Markets in sub-Saharan Africa?” *American Journal of Agricultural Economics* 99(5): 1344-1361.

Dillon, Brian and Chris B. Barrett (2017). “Agricultural factor markets in Sub-Saharan Africa: an updated view with formal tests for market failure.” *Food Policy* 67: 64-77.

Dillon, Brian and Chris B. Barrett (2016). “Global Oil Prices and Local Food Prices: Evidence from East Africa” *American Journal of Agricultural Economics* 98(1): 154-171.
[Honorable Mention, Outstanding Article in *AJAE*]

Dillon, Brian (2012). “Using Mobile Phones to Collect Panel Data in Developing Countries” *Journal of International Development* 24(4): 518-527.

WORKING PAPERS

Dillon, Brian and Travis J. Lybbert (2019). “Biased Bets in the Haitian Lottery.”

Dillon, Brian (2018). “Selling Crops Early to Pay for School: A Large-Scale Natural Experiment in Malawi” Resubmitted to the *Journal of Human Resources*.

Dillon, Brian, Joachim De Weerd and Ted O’Donoghue (2018). “Paying More for Less: Why Don’t Households in Tanzania Take Advantage of Bulk Discounts?” Resubmitted to the *World Bank Economic Review*.

Dillon, Brian, Jenny Aker, and Joshua Blumenstock (2018). “Telephone Directories for Mobile Phone Networks.”

Aker, Jenny and Brian Dillon (2018). “The Emergence of New Markets for Agricultural Technologies.”

Dillon, Brian (2017). “Private Information and Dynamic Risk.”

Dillon, Brian (2016). “Measuring Subjective Probability Distributions” Revise and resubmit, *Quantitative Economics*.

OTHER WRITING

“Ethnic Diversity and Civil War in Africa” (2018). Blog post for CEQA, published February 14, 2018.

“Agricultural Markets in ‘Rising’ Africa” (2017). With Lorenzo Casaburi and Tristan Reed. Invited blog post for *Vox Dev*, published November 20, 2017.

- “An Updated View of African Factor Markets” (2017). With Chris Barrett. In *Agriculture in Africa: Telling Facts from Myths*, edited by Luc Christiaensen and Lionel Demery.
- “Selling Crops Early to Pay For School: A Large-Scale Natural Experiment in Malawi” (2017). Policy Brief, African Development Bank.
- “Labor Markets in East Africa” (2016). With Peter Brummund and Germano Mwabu. GLM-LIC Program of the IZA, Policy Brief 7.
- “Do Households in Malawi Use Labor Efficiently? (2016). With Peter Brummund and Joshua Merfeld. GLM-LIC Program of the IZA, Policy Brief 8.
- “Farmer Demand for Fertilizer in Sub-Saharan Africa: Theory, Evidence, and Policy” (2016). With Sarah Coffey. Background paper for the Agricultural Policy team at the Gates Foundation.

RESEARCH IN PROGRESS

- “New markets for agricultural technologies” with Jenny Aker.
- “Response Biases in the Elicitation of Subjective Probability Distributions” with Russell Toth.
- “Export Restrictions and Food Prices” with Annelies Deuss.
- “Moving Beyond Subsistence” with Ellen McCullough and Chris Barrett.
- “Measuring Seasonal Poverty” with Paul Christian and Ben Glasner.

RESEARCH FUNDING

- 2018 “The Emergence of a Market for Storage Solutions: Addressing Demand and Supply Constraints” (\$400,000)
Co-PI with Jenny Aker (Tufts)
Agricultural Technology Adoption Initiative
- 2017 “Deepening Business Networks in Africa” (\$100,000)
Principal Investigator
Amazon Catalyst
- 2016 “Remote Tracking of Grain Flows” (\$5,000)
Principal Investigator
Development Impact Lab, Explore Grant
- 2015 “Cowpeas, Credit and Storage: How do Marketing and Liquidity Constraints Affect Farmers in Niger?” (\$49,916)
Co-Investigator (PI: Jenny Aker, Tufts)
Agricultural Technology Adoption Initiative

- 2015 “Farmer Learning and Trader Competitiveness: Program and Policy Implications” (\$75,712)
Principal Investigator
Bill and Melinda Gates Foundation
- 2014 “Labor Markets and Household Enterprises: Evidence from New Nationally Representative Surveys in Five African Countries” (€253,400)
Principal Investigator (Co-Is: Peter Brummund and Germano Mwabu)
Institute for the Study of Labor (IZA) GLM-LIC
- 2014 “Communication, Search, and Mobile Phones: A Telephone Directory Intervention in Tanzania” (\$124,900)
Principal Investigator (Co-Is: Jenny Aker, Joshua Blumenstock, and Adalbertus Kamanzi)
USAID BASIS
- 2013 “Agriculture in Africa: Telling Facts from Myths” (\$40,000)
Participating researcher (PI: Luc Christiaensen)
World Bank and African Development Bank
- 2012 “Oil Prices and African Food Security” (\$192,000)
Co-Recipient (PI: Chris Barrett)
Bill and Melinda Gates Foundation
- 2009 “Subjective Expectations, Information, and Competitiveness in East African Agricultural Output Markets” (\$42,000)
Co-Investigator (PI: Chris Barrett)
NSF Doctoral Dissertation Research Improvement Grant

FELLOWSHIPS AND AWARDS

Professor of the Year, Evans School Student Organization, 2017-2018
Honorable Mention, AAFA Outstanding *AJAE* Article Award, 2016
Center for Effective Global Action, Faculty Affiliate, 2015-
Nominated for University of Washington Distinguished Teaching Award, 2014-2015
Professor of the Year, Evans School Student Organization, 2013-2014
Giorgio Ruffolo Post-doctoral Fellow in Sustainability Science, HKS, 2011-2013
Chester O. McCorkle Fellowship, Agricultural and Applied Economics Association, 2010
Buttrick-Crippen Fellowship, Knight Institute for Writing, Cornell University, 2008
Ernest Liu Outstanding Teaching Award, Department of Economics, Cornell University, 2008
Gates Scholarship, University of Cambridge, 2003-2005
Joseph Zajdel Award for Excellence in Mathematics, Loyola University Chicago, 2000

PRESENTATIONS AND SEMINARS

2018 ASSA Annual Conference; Cornell Dyson School; University of British Columbia; UC San Diego; UC Davis; Cornell Institute for African Development

- 2017 Pacific Development Conference; International Food Policy Research Institute; Midwest Development Economics Conference; Annual World Bank Conference on Africa; AAEA Annual Meeting; Northeast Universities Development Conference; Montana State University
- 2016 KU Leuven, Belgium; Michigan State University; Pacific Development Conference; IZA GLM-LIC Conference in Oxford; CEGA R² Research Retreat; BASIS/USAID at George Washington University; Northeast Universities Development Conference; World Bank DIME seminar
- 2015 ASSA Annual Conference; University of Alabama; 2nd International Conference on Global Food Security at Cornell; 1st IZA/DFID GLM-LIC Research Conference on New Research on Labor Markets in Low-Income Countries at the World Bank; WGAPE at U. of Arizona
- 2014 Institute for Health Metrics and Evaluation; World Bank Annual Bank Conference on Africa (Paris); Center for Global Development; Oxford Center for the Study of African Economies Annual Conference; IMF/OCP Conference “Food Price Volatility: Causes and Consequences” (Rabat)
- 2013 International Agricultural Trade Research Consortium Annual Meeting; University of Washington Evans School, Department of Economics, and Center for Studies in Demography and Ecology; World Bank Land and Poverty Conference (DC); University of Illinois; University of Minnesota; Williams College; University of Notre Dame
- 2012 Northeast Universities Development Conference; Cornell University; Oxford Center for the Study of African Economies Annual Conference; Harvard Development Lunch
- 2011 Northeast Universities Development Conference; AAEA Annual Meeting; Econometric Society Summer Meetings

COURSES TAUGHT

- U. of Washington: Economics for Policy Analysis and Management (MPA)
 Quantitative Analysis II (Applied Econometrics) (MPA)
 Food and Agricultural Policy in Developing Countries (MPA)
 Advanced Microeconomics for Policy Analysis (PhD)
 Deep Dive Capstone Seminar (MPA)
- Cornell University: Graduate Microeconomics Research Seminar (PhD)
 Math Review Course for incoming PhD Students (PhD)
 Introduction to Economics (Undergraduate, via Bard College Prison Program)
 Economics and Activism (Undergraduate)
 TA for Labor Economics, Macroeconomics I, Microeconomics I, and Linear Algebra (Undergraduate)

STUDENT SUPERVISION

Lauren Asprooth	UW MPA 2017, Supervised independent study for Degree Project
Jordan Banks	UW School of Public Health, PhD Committee Graduate School Representative
Rebecca Brander	UW Department of Epidemiology, PhD Committee Graduate School Representative
Pasita Chaijaroen	UW Economics, PhD Committee member, completed 2016 (First placement: William and Mary, Economics)
Sarah Charnes	UW Evans School, PhD Committee member
Iffat Chowdhury	UW Economics, PhD Committee member
Emily Gerth-Guyette	UW MPA 2014, Supervised independent study for Degree Project
Ben Glasner	UW Evans School, Adviser
Sam Henly	UW Economics, PhD Committee Graduate School Representative
Hui Mai	UW Economics, PhD Committee Graduate School Representative, completed 2015 (First placement: Chase Bank)
Elodie Marlet	UW Economics, PhD Committee member
Jennifer Meredith	UW Economics, PhD Committee Graduate School Representative
Joshua Merfeld	UW Evans School, PhD Committee member
Sungchul Park	UW Health Services, PhD Committee Graduate School Representative
Audrey Royston	UW MPA 2016, Supervised independent study for Degree Project
Jessica Rudder	UW MPA 2015, Supervised independent study for Degree Project
Laine Rutledge	UW Economics, PhD Committee member, completed 2017
Andres Sanchez	UW Economics, PhD Committee member

SERVICE TO THE FIELD

Referee: *Agribusiness*
Agricultural Economics

Agricultural and Resource Economics Review
American Economic Review
American Journal of Agricultural Economics
Economic Development and Cultural Change
Economic Journal
European Review of Agricultural Economics
Food Policy
Journal of African Economies
Journal of Development Economics
Journal of the European Economic Association
Journal of Human Resources
Journal of International Development
Oxford Bulletin of Economics and Statistics
PLoS ONE
Review of Development Economics
Review of Economics and Statistics
World Development

Reviewer: IZA
National Science Foundation
UK Department for International Development
US-Israel Bi-national Science Foundation
World Bank

Working Group in African Political Economy, Co-organizer, 2014-
Co-recipient of WGAPPE Training Grant, 2016, \$175,000, Hewlett Foundation

CONFERENCE ORGANIZATION

Working Group in African Political Economy, Meeting Co-organizer (joint with local hosts):

University of Washington, Fall 2014
Brown University, Spring 2015
Arizona State University, Fall 2015
NYU Abu Dhabi, Winter 2016, 2017, 2018, 2019
World Bank/George Washington University, Spring 2016
Stanford University, Fall 2016
UC Berkeley, Spring 2017
University of British Columbia, Fall 2017
UCLA, Spring 2018
University of Cape Town, Summer 2019

Northwest Development Workshop 2016, Co-organizer and host

AAEA Annual Meeting, Abstract reviewer for International Section (2014-2017)

ASSA Annual Meeting, Session organizer, 2015 and 2018

UNIVERSITY SERVICE

- 2017-2018 Co-coordinator, Joint Seminar in Development Economics
Evans School Faculty Search Committee
Evans School Diversity Committee
- 2016-2017 Co-coordinator, Joint Seminar in Development Economics
Evans School International Development Certificate Committee
Evans School Faculty Council
- 2015-2016 Co-coordinator, Joint Seminar in Development Economics
Evans School Undergraduate Program Committee
Evans School Faculty Council
- 2014-2015 Co-coordinator, Joint Seminar in Development Economics
Evans School Undergraduate Program Committee
- 2013-2014 Co-founder and Co-coordinator, Joint Seminar in Development Economics
Evans School Admissions Committee
Evans School Research Symposium Judge

LANGUAGES

English (native); Swahili (basic); Spanish (basic)

PROFESSIONAL AFFILIATIONS

Agricultural and Applied Economics Association
American Economic Association
International Association of Agricultural Economists