Andrew B. Quagliata

Cornell University SC Johnson College of Business Nolan School of Hotel Administration 335D Statler Hall, Ithaca, New York, 14853 (607) 255-5332 | AQ43 [at] cornell.edu www.andrewquagliata.com

EDUCATION

Ph.D.	University at Buffal Degree: Focus: Dissertation:	6 – <i>The State University of New York</i> Communication Organizational Communication Message Design Logic and Career Success
M.B.A.	Rochester Institute Degree: Focus:	of Technology Master of Business Administration Management & Leadership
B.S.	Rochester Institute Degree: Concentration: Thesis:	of Technology Professional and Technical Communication Psychology & Political Science The Agenda-setting Effects of College Print Publications on College Students

ACADEMIC POSITIONS

Cornell University, SC Johnson College of Business, Nolan School of Hotel Ad	dministration
Senior Lecturer	2020 - present
Nolan School Assurance of Learning Director	2019 - 2024
Lecturer	2013 - 2019
Rochester Institute of Technology, Department of Communication Lecturer Adjunct Instructor	2011 – 2013 2004 – 2009

TEACHING

Courses Taught

- Interpersonal Communication (forthcoming graduate core course)
- Management Communication/Communication in Real Estate (graduate core course)
- Business Writing for Hospitality Professionals (undergraduate core course)
- Persuasive Communication for Hospitality Leaders (undergraduate core course)
- Communication for Entrepreneurs (undergraduate/graduate elective)
- Professional Communication for Business (undergrad core course for business majors)
- Public Speaking (undergraduate elective)
- Organizational Communication (undergraduate elective)
- Effective Technical Communication (undergraduate core course for engineers)

Special Studies Projects

- Advanced Financial Writing
- Automating the Evaluation of Slide Deck Information Density
- Communication in the Service Industry
- Communicating Key Performance Indicators
- Measuring the Information Density of Workplace Slide Decks
- Investor Relations Communication and Financial Reporting
- Organizational Storytelling
- Sales Communication
- Storytelling with Data

Online Education Courses

- Communication & Advocacy (forthcoming)
- Writing with Artificial Intelligence (author and eCornell facilitator)
- Building Compelling Slide Decks & Reports (author and eCornell facilitator)
- Management Communication (executive master's degree)

Executive Education Workshop Topics

- Active Listening
- Business Writing
- Building Your Personal Brand
- Building Positive Relationships
- Challenging Conversations
- Communication Skills for General Managers
- Cross Cultural Communication
- Email Writing
- Emotional Intelligence
- Entrepreneurial Selling
- Entrepreneurial Storytelling
- Executive Presence
- Giving & Receiving Feedback
- Interpersonal Communication
- Leadership Communication
- Persuasive Communication
- Presentation Skills
- Slide Decks
- Storytelling for Leaders
- Storytelling with Data
- Writing with Artificial Intelligence

SCHOLARSHIP

Selected publications, research papers, invited presentations, panels, and podcasts

- Quagliata, A. B. (2024, November). *Integrating Generative AI into the Management Communication Curriculum.* Presented to SC Johnson College of Business Management Communication Faculty, Cornell University, Ithaca, NY.
- Quagliata, A. B. & Teran, R. A. (2023, October). *Are my slides too busy? Measuring the information density of workplace slide decks*. Presented at the 88th Annual International Conference of the Association for Business Communication, Denver, Colorado.
- Quagliata, A. B. (2023, January). *Discussion decks: Bridging the gap between what business communication faculty teach and what industry requires of our students*. Presented at the Europe, Africa, and Middle Each Regional Conference of the Association for Business Communication in Naples, Italy.
- Quagliata, A. B. & Stapp, J. (2022, October). *Moving from monologue to dialogue*. Presented at the 87th Annual International Conference of the Association for Business Communication, Tampa, Florida.
- Quagliata, A. B. & Vaswani, V. (2021). *State of decking: How public companies communicate using slide decks*. Presented at the 86th Annual International Conference of the Association for Business Communication.
- Quagliata, A. B. (2021). *Smile*. What's Cooking? Podcast produced by Alice Cook House Cornell University. <u>Spotify</u>.
- Quagliata, A.B. (2021). *Persuasion power hour*. Presented to Marketing Communication, University of Southeastern Norway.
- Quagliata, A. B. (2021). *Interview skills workshop*. Presented at Alice Cook House, Cornell University, Ithaca, NY.
- Quagliata, A. B. (2021). *Building better briefing decks*. Presented to EMBA Americas Class of 2022, Cornell University, Ithaca, NY.
- Quagliata, A. B. (2020). *Question asking: A critical communication skill*. Presented at the 85th Annual International Conference of the Association for Business Communication, Online.
- Quagliata, A. B. (2020). *Reopening and returning to work: Best practices for startups*. Webinar for eCornell, Ithaca, NY.
- Quagliata, A. B. & Zilenziger, A. M. (2020). Everything you always wanted to know about email but were too embarrassed to ask. Presented at Alice Cook House, Cornell University, Ithaca, NY.

- Quagliata, A. B., Lui, L., Dia, X. (2019). How you start matters: A cross-cultural analysis of the introductions of the most viewed TED and Zaojiu Talks. Presented at the 84th Annual International Conference of the Association for Business Communication, Detroit, Michigan.
- Quagliata, A. B. (2019). *Storytelling for entrepreneurs*. Presented at Rev: Ithaca Startup Works, Ithaca, NY.
- Quagliata, A. B. (2019). *How to deliver a memorable message in every situation*. Webinar for eCornell, Ithaca, NY.
- Quagliata, A. B. (2019). *Organizational storytelling*. Presented to Cornell SC Johnson College of Business Ambassadors, Cornell University, Ithaca, NY.
- Quagliata, A. B. (2019). Twitter talk: A low-stakes public speaking activity in "My Favorite Assignment: Selections from the 2018 Association for Business Communication Annual Conference, Miami, FL," in Business and Professional Communication Quarterly. doi.org/10.1177/2329490619833385
- Quagliata, A. B. (2018). *Get your dream job*. Presented at Alice Cook House, Cornell University, Ithaca, NY.
- Quagliata, A. B. (2018). Team pitch presentation in "My Favorite Assignment: Selections from the 2017 Association for Business Communication Annual Conference, Dublin, Ireland," in Business and Professional Communication Quarterly. doi.org/10.1177/2329490618768023
- Quagliata, A. B. (2018). *Automated writing evaluation: A case of students gaming the system.* Presented at the 83rd Annual International Conference of the Association for Business Communication, Miami, Florida.
- Quagliata, A. B. (2018). More than an event. In B. A. Austin (Ed.) *Imagine This! RIT's Innovation + Creativity Festival.* (pp. 15–44). Rochester, NY: RIT Press.
- Quagliata, A. B. (2018). *Entrepreneurial storytelling*. Presented to Cornell Entrepreneurship Club, Cornell University, Ithaca, NY.
- Quagliata, A. B. (2017). *Hospitality inspired teaching*. Presented at Wayne-Finger Lakes Chief School Officers Fall Retreat, Ithaca, NY.
- Quagliata, A. B. (2017). *Creating an investor-ready pitch*. Presented to Commercialization Fellowship for Engineering PhDs, Cornell University, Ithaca, NY.
- Quagliata, A. B. (2017). *Telling your origin story*. Presented at Actualizing Your Startup Part I NBA 6230, Cornell University, Ithaca, NY.
- Quagliata, A. B. (2017). An examination of presidential communication styles: Using Barack Obama and Donald Trump's communication styles to understand our own leadership

communication approach. Presented at the 82nd Annual International Conference of the Association for Business Communication, Dublin, Ireland.

- Quagliata, A. B. (2017). *Storytelling for founders*. Presented at Life Changing Labs Summer Incubator, Ithaca, NY.
- Kelly, R. R., & Quagliata, A. B. (2017). *Developing strategies, personal characteristics and "soft" skills needed for job advancement and career success*. Presented at 2017 Annual *ADARA* Conference, Portland, Oregon.
- Quagliata, A. B. (2017). *Assessing your interpersonal communication style*. Presented at Cornell SC Johnson College of Business Enrichment Speakers Series, Ithaca, NY.
- Quagliata, A. B. & Kelly, R. R. (2017). Using artificial intelligence technologies to evaluate and improve student writing. Presented at the Evidence-Based Teaching & Learning Lilly Conference, Austin, TX.
- Quagliata, A. B. (2016). *Pitching your business idea*. Presented at Cornell University School of Hotel Administration Entrepreneurship Bootcamp for Veterans with Disabilities (EBV), Ithaca, NY.
- Quagliata, A. B. (2016). *Will artificial intelligence replace the writing instructor?* Presented at Kathy Druckman Berggren Symposium in Management and Professional Communication, Ithaca, NY.
- Quagliata, A. B. (2016). *Lessons learned from flipping content in a business communication course*. Presented at the Western Region Conference of the Association for Business Communication, Denver, CO.
- Kelly, R. R., Quagliata, A. B., DeMartino, R., & Perotti, V. (2016). 21st century deaf workers: Going beyond just employed to career growth and entrepreneurship. In M. Marshark, V. Lampropoulou, & E. K. Skordilis (Eds.) *Diversity in deaf education* (pp. 473–505). New York, NY: Oxford University Press.
- Quagliata, A. B. (2015). University festival promotes STEM education. *Journal of STEM Education: Innovations and Research*, 16 (3).
- Quagliata, A. B. (2014). Move your audience to action: Using YouTube to teach persuasion. *Communication Teacher*, 28 (3), 183-187. <u>doi.org/10.1080/17404622.2014.911336</u>
- Quagliata, A. B., Walden, A., & Amian, G. (2014). *From resumes to LinkedIn: Effective strategies for instructors*. Presented at the 79th Annual International Conference of the Association for Business Communication, Philadelphia, PA.
- Quagliata, A. B. (2014). *Integrating text messaging instruction into your business communication course*. Presented at the Southeast Region Conference of the Association for Business Communication, Orlando, FL.

- Quagliata, A. B., & Rintamaki, L. S. (2013). *Message design logic and career success*. Paper presented at the annual conference of the Eastern Communication Association, Pittsburgh, PA.
- Quagliata, A. B. & Wang, H. (2012). *Imagine your future: Inspiring American youth toward innovative careers*. Paper presented at the annual conference of the International Communication Association, Phoenix, AZ.

CURRENT SERVICE &INVOLVEMENT

Association for Business Communication Teaching Committee Chair	2024 – present
• Marketing & Management Communication Teaching Review Committee Member	2023 - present
Faculty Mentor – Dyson School Faculty Member	2024 - present
Faculty Mentor – Nolan School Faculty Member	2023 - present
Ithaca Youth Soccer Academy Assistant Coach	2023 - present
• Association for Business Communication Outstanding Teacher-Scholar Award in	2018 - present
Memory of Meada Gibbs Subcommittee Chair (member '15 - present)	
School of Hotel Administration Ye Hosts Honorary Society Advisor	2017 – present
Pillsbury Institute Hospitality Pitch Deck Competition Chair	2016 - present
Business & Professional Communication Quarterly Ad Hoc Reviewer	2015 - present
School of Hotel Administration Academic Integrity Hearing Board Member	2013 - present
School of Hotel Administration School Undergraduate Faculty Advisor	2013 – present
HIGHER EDUCATION MANAGEMENT EXPERIENCE	
Manager for Special Projects, Office of the President, RIT	2008 - 2011
Manager of Resource Assessment and Financial Analysis, RIT	2006 - 2007
Assistant Director for Student Services, Center for Campus Life, RIT	2004 - 2005
Coordinator for Student Services, Center for Campus Life, RIT	2002 - 2004
CERTIFICATES & LICENSES	
Social Style & Versatility Certified Instructor	2018
Gallup Certified Entrepreneurial Talent Coach	2016
United States Soccer Federation National E License	2009
AWARDS & HONORS	
Ted Teng '79 Dean's Teaching Excellence Award	2023
 Faculty Teaching Award: Junior Core 	2020
 Association for Business Communication Rising Star Award 	2019
	2016 - 2017
Faculty Teaching Award: Freshman Core	
 Faculty Teaching Award: Freshman Core Merrill Presidential Scholar Program Faculty Award 	
 Faculty Teaching Award: Freshman Core Merrill Presidential Scholar Program Faculty Award Selected by top undergraduate student as the faculty member who made the most significant 	2016, 2021

ACTIVE AFFILIATIONS_

• Association for Business Communication