

Andrew M. Davis

CONTACT INFORMATION	339 Sage Hall Samuel Curtis Johnson Graduate School of Management Cornell SC Johnson College of Business Cornell University Ithaca, NY 14853 adavis@cornell.edu	<i>Updated December 20, 2019</i>
ACADEMIC APPOINTMENTS	Associate Professor of Operations, Technology, & Information Mgmt. Half Century Faculty Research Fellow Samuel Curtis Johnson Graduate School of Management Cornell University, Ithaca, NY 14853 USA	2019-Present
	Assistant Professor of Operations, Technology, & Information Mgmt. Suk Y. Cha '84 MBA Sesquicentennial Faculty Fellow Samuel Curtis Johnson Graduate School of Management Cornell University, Ithaca, NY 14853 USA	2011-2019
EDUCATION	PhD Business Administration: Supply Chain and Information Systems Smeal College of Business The Pennsylvania State University, University Park, PA USA	2011
	MBA Supply Chain Management Smeal College of Business The Pennsylvania State University, University Park, PA USA	2006
	BA Economics Colgate University, Hamilton, NY USA	2003
PUBLICATIONS	Davis, Andrew M. and Kyle Hyndman, "Multidimensional Bargaining and Inventory Risk in Supply Chains: An Experimental Study," <i>Management Science</i> , 2019, 65(3), 955-1453.	
	Davis, Andrew M. and Stephen Leider, "Contracts and Capacity Investment in Supply Chains," <i>Manufacturing & Service Operations Management</i> , 2018, 20(3), 403-421.	
	Davis, Andrew M. and Kyle Hyndman, "An Experimental Investigation of Managing Quality Through Monetary and Relational Incentives," <i>Management Science</i> , 2018, 64(5), 2345-2365.	
	Davis, Andrew M., "An Experimental Investigation of Pull Contracts in Supply Chains," <i>Production and Operations Management</i> , 2015, 24(2), 325-340.	
	Davis, Andrew M., Elena Katok, and Natalia Santamaría, "Push, Pull, or Both? A Behavioral Study of How the Allocation of Inventory Risk Affects Channel Efficiency," <i>Management Science</i> , 2014, 60(11), 2666-2683.	
	Davis, Andrew M., Elena Katok, and Anthony M. Kwasnica, "Should Sellers Use Auctions? A Laboratory Comparison of Auctions and Sequential Mechanisms," <i>Management Science</i> , 2014, 60(4), 990-1008.	
	Davis, Andrew M., Elena Katok, and Anthony M. Kwasnica, "Do Auctioneers Pick Optimal Reserve Prices?" <i>Management Science</i> , 2011, 57(1), 177-192.	
	Katok, Elena, Douglas Thomas, and Andrew Davis, "Inventory Service Level Agreements as Coordination Mechanisms: The Effect of Review Periods," <i>Manufacturing & Service Operations Management</i> , 2008, 10(4), 609-624.	

HANDBOOK CHAPTERS	<p>Davis, Andrew M. “Biases in Individual Decision Making” in <i>The Handbook of Behavioral Operations Management</i> edited by Karen Donohue, Elena Katok, and Stephen Leider, John Wiley and Sons Inc, New York, NY.</p> <p>Davis, Andrew M. “Bargaining in Operations Management Research.” Finalizing for <i>Bargaining: Current Research and Future Directions</i>. Edited by Kyle Hyndman and Emin Karagozoglu. Palgrave Macmillan.</p>																												
WORKING PAPERS	<p>Davis, Andrew M. and Kyle Hyndman, “Private Information and Dynamic Bargaining in Supply Chains: An Experimental Investigation.” Under review (invited for resubmission) at <i>Manufacturing & Service Operations Management</i>.</p> <p>Davis, Andrew M., Vishal Gaur, and Dayoung Kim, “Consumer Learning from Own Experience and Social Information: An Experimental Study.” Under review (invited for resubmission) at <i>Management Science</i>.</p> <p>Davis, Andrew M., Kyle Hyndman, Anyan Qi, and Bin Hu, “Procurement for Assembly Under Asymmetric Information: Theory And Evidence.” Revising for resubmission at <i>Management Science</i>.</p> <p>Cui, Yao and Andrew M. Davis, “Tax-Induced Inequalities in the Sharing Economy.” Revising for resubmission at <i>Management Science</i>.</p> <p>Davis, Andrew M. and Kyle Hyndman, “Voluntary Disclosure and Endogenous Matching in Supply Chains: Theory and Experiments.” Revising for resubmission at <i>Management Science</i>.</p> <p>Davis, Andrew M. Davis, Rihuan Huang, and Douglas J. Thomas. “Managing Multilocation Demand in Supply Chains: An Experimental Investigation.” Under review at <i>Management Science</i>.</p>																												
UNPUBLISHED PAPERS	<p>Chen, Li, Andrew M. Davis, and Dayoung Kim, “Predicting Order Variability in Inventory Decisions: A Model of Forecast Anchoring.”</p>																												
PROFESSIONAL ACCOLADES	<table border="0"> <tbody> <tr> <td>Best Public Sector Paper in Operations Research, Finalist, INFORMS</td> <td style="text-align: right;">2019</td> </tr> <tr> <td>Half Century Faculty Research Fellowship, Cornell University</td> <td style="text-align: right;">2019</td> </tr> <tr> <td>Wickham Skinner Early Career Research Award, Third Place, Production and Operations Management Society</td> <td style="text-align: right;">2018</td> </tr> <tr> <td>Best Behavioral Operations Working Paper, First Place, INFORMS</td> <td style="text-align: right;">2018</td> </tr> <tr> <td>Distinguished Service Award, Management Science</td> <td style="text-align: right;">2018</td> </tr> <tr> <td>Meritorious Service Award, Management Science</td> <td style="text-align: right;">2017</td> </tr> <tr> <td>Best Reviewer Award, Production and Operations Management Society</td> <td style="text-align: right;">2016</td> </tr> <tr> <td>Meritorious Service Award, Management Science</td> <td style="text-align: right;">2016</td> </tr> <tr> <td>Teaching Honor Roll, Cornell University</td> <td style="text-align: right;">2016, 2018, 2019</td> </tr> <tr> <td>The World’s Best 40 Under 40 Business School Professors, Poets and Quants</td> <td style="text-align: right;">2015</td> </tr> <tr> <td>Meritorious Service Award, Management Science</td> <td style="text-align: right;">2015</td> </tr> <tr> <td>Best Behavioral Operations Working Paper, Second Place, INFORMS</td> <td style="text-align: right;">2014</td> </tr> <tr> <td>Clifford H. Whitcomb Faculty Fellow, Cornell University</td> <td style="text-align: right;">2013</td> </tr> <tr> <td>Best Reviewer Award, POM Behavioral Operations Section</td> <td style="text-align: right;">2012</td> </tr> </tbody> </table>	Best Public Sector Paper in Operations Research, Finalist, INFORMS	2019	Half Century Faculty Research Fellowship, Cornell University	2019	Wickham Skinner Early Career Research Award, Third Place, Production and Operations Management Society	2018	Best Behavioral Operations Working Paper, First Place, INFORMS	2018	Distinguished Service Award, Management Science	2018	Meritorious Service Award, Management Science	2017	Best Reviewer Award, Production and Operations Management Society	2016	Meritorious Service Award, Management Science	2016	Teaching Honor Roll, Cornell University	2016, 2018, 2019	The World’s Best 40 Under 40 Business School Professors, Poets and Quants	2015	Meritorious Service Award, Management Science	2015	Best Behavioral Operations Working Paper, Second Place, INFORMS	2014	Clifford H. Whitcomb Faculty Fellow, Cornell University	2013	Best Reviewer Award, POM Behavioral Operations Section	2012
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SERVICE	Associate Editor, Management Science	2019-present
	Senior Editor, Production and Operations Management	2018-present
	Director, Business Simulation Lab, Cornell University	2019-Present
	PhD Coordinator, OTIM area, Cornell University	2014-2019
	President, INFORMS Behavioral Operations Management Section	2016-2018
	Conference Committee Member, Behavioral Operations Conference	2016, 2017
	President-Elect, INFORMS Behavioral Operations Management Section	2014-2016
	Conference Chair, Behavioral Operations Conference	2015
	Conference Co-Chair, Supply Chain Management MSOM SIG Conference	2014
	Conference Track Chair, Behavioral Operations Track, INFORMS Conference	2013
	Officer:	
	INFORMS Behavioral Operations Management Section	2012-2014
	POM College of Behavior in Operations Management	2011-2013
	Judge Panel:	
	POM BOM Junior Scholar Paper Competition	2018, 2019
	POM Supply Chain College Student Paper Competition	2012-2018
	MSOM Student Paper Competition	2017
	Behavioral Operations Best Working Paper Award	2013, 2015, 2016, 2018, 2019
	Session Chair:	
	INFORMS Conference	2012-2019
Production and Operations Management Conference	2011, 2013	
Referee:		
	<i>Management Science, Manufacturing & Service Operations Management, Operations Research, Production and Operations Management, Naval Research Logistics, Journal of Operations Management, Decision Sciences, Journal of Economic Behavior & Organization, Economic Inquiry.</i>	
DOCTORAL COMMITTEES	Dayoung Kim, California State University, Fullerton	Graduation 2017
	Matthew Walsman, Rutgers Business School	Graduation 2016
INVITED RESEARCH SEMINARS	University of Texas at Dallas, Richardson, TX	Fall 2019
	Indiana University, Bloomington, IN	Spring 2019
	Baruch College, New York City, NY	Fall 2018
	Stanford University, Stanford, CA	Fall 2018
	University of Virginia, Charlottesville, VA	Fall 2018
	Duke University, Durham, NC	Spring 2018
	Georgia Institute of Technology, Atlanta, GA	Fall 2017
	Harvard Business School, Cambridge, MA	Fall 2017
	University of Michigan, Ann Arbor, MI	Fall 2017

	MIT, Cambridge, MA	Fall 2017
	University of North Carolina, Chapel Hill, NC	Fall 2017
	Syracuse University, Syracuse, NY	Fall 2017
	Northwestern University, Evanston, IL	Spring 2017
	Cornell University, Ithaca, NY	Fall 2016
	Boston College, Chestnut Hill, MA	Fall 2015
	Pennsylvania State University, State College, PA	Spring 2015
	Union College, Schenectady, NY	Spring 2015
	State University of NY Buffalo, Buffalo, NY	Spring 2013
GUEST LECTURES	University of Michigan, Ann Arbor, MI	Fall 2017
CONFERENCE PRESENTATIONS	Behavioral Operations Annual Conference	2010, 2012-2013, 2016, 2018
	MSOM Annual Conference	2018
	Workshop for Empirical Research in Operations	2018
	INFORMS Annual Conference	2008, 2010, 2012-2013, 2015-2016
	MSOM Supply Chain SIG Conference	2014
	POM Annual Conference	2011, 2013
TEACHING	Samuel Curtis Johnson Graduate School of Management, Cornell University	
	Managing Operations: NCC 5080 Two-Year MBA Program	Spring 2015-2019
	Managing Operations: NCCB 5080 Executive MBA Program	Spring 2013-2014
	Managing Operations: NCC 5080 Accelerated MBA Program	Summer 2012-2014
	Managing Operations: NCC 5080 Two-Year MBA Program	Spring 2012
PROFESSIONAL EXPERIENCE	Senior Operations Analyst	2006-2007
	C&S Wholesale Grocers, Keene, NH	
	<ul style="list-style-type: none"> • Completed various operational analyses while reporting directly to the Senior Vice President of Transportation of a \$30 billion-revenue distributor. • Developed an extensive process for accurately tracking transportation costs by customer at any one of 27 distribution center locations. 	
	Economic Development Program Specialist	2003-2004
	Camoin Associates, Saratoga Springs, NY	
	<ul style="list-style-type: none"> • Created the first Empire Zone Development Policy in the State of New York. • Developed economic and fiscal impact studies to determine viability of business ventures in various markets. 	