

ADAM DEARING
Curriculum Vitae
January 2023

Contact Information

Cornell University
SC Johnson Graduate School of Management
SC Johnson College of Business
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Employment

2021- Assistant Professor of Strategy & Business Economics, SC Johnson Graduate School of Management, SC Johnson College of Business, Cornell University
2017-2021 Assistant Professor, Department of Economics, The Ohio State University
2009-2010 Analyst, Employment Research Corporation, Ann Arbor MI

Affiliations

2021- National Bureau of Economic Research (NBER), Faculty Research Fellow

Education

2017 UNIVERSITY OF MICHIGAN
Ph.D Economics, 2017
2012 UNIVERSITY OF MICHIGAN
M.A. Economics, 2012
2009 UNIVERSITY OF MICHIGAN
B.S. Mathematics, 2009

Fields of Interest

Industrial Organization
Applied Microeconomics
Applied Microeconometrics

Research

Peer-Reviewed Articles

“Estimating Structural Demand and Supply Models Using Tax Rates as Instruments”
Journal of Public Economics, 2022

Working Papers

“Efficient and Convergent Sequential Pseudo-Likelihood Estimation of Dynamic Discrete Games”
R&R, Review of Economic Studies

“Comment on ‘Conditional Choice Probability Estimation of Dynamic Discrete Choice Models with Unobserved Heterogeneity’” (Arcidiacono and Miller, 2011, *Econometrica*)

“Pseudo-Value Functions and Closed-Form CCP Estimation of Dynamic Discrete Choice Models”

“Pricing Policy and Welfare in Retail Chains: A Case for Vertical Incentives”

Works in Progress

“Testing Conduct with Tax Rates”

“A Welfare Comparison of Ad Valorem and Specific Taxes in Multi-Product Markets”

“A Frisch-Waugh-Lovell Theorem for Empirical Likelihood”

“A Semi-parametric Two-Stage Estimator with Machine Learning to Solve Endogeneity”

“An Alternating Maximization Approach to Approximate Dynamic Programming”

Presentations

2022	Northwestern, U of North Carolina, Queen’s University, Rice University, International Industrial Organization Conference (IIOC), Cornell-Penn State IO/Econometrics Conference
2021	MIT Sloan, Wharton, International Industrial Organization Conference (IIOC), 2021 Annual Congress of the International Institute for Public Finance (IIPF), 114th Annual Conference on Taxation (NTA)
2020	Cornell JCB, Interactive Online IO Seminar (a.k.a. (IO) ²)
2019	Boston College, Georgetown, U of Texas-Austin, Wisconsin, Yale, Midwest Economic Association Annual Meeting, International Industrial Organization Conference (IIOC), North American Meeting of the Econometric Society, U of Calgary Empirical Microeconomics Workshop (Banff), Midwest Econometrics Group Annual Meeting
2018	NYU Stern
2017	The Ohio State University, U of Rochester (Simon), Carnegie-Mellon University (Tepper), NERA Economic Consulting

Professional Service

Referee: *Econometrica*, *Journal of Political Economy*, *Review of Economic Studies*, *Quantitative Economics*, *Journal of Econometrics*, *RAND Journal of Economics*, *Journal of Public Economics*, *International Tax and Public Finance*, *International Journal of Industrial Organization*, *Economics Letters*, *Journal of Choice Modelling*

Teaching

Cornell NCC(Y) 5020: Microeconomics for Management

OSU Econ 5700: Industrial Organization (undergraduate)

Econ 8874 (formerly 8194): Computational Econometric Methods in Applied Microeconomics
(graduate)