

ADAM DEARING
Curriculum Vitae
January 2025

Contact Information

Cornell University
Samuel Curtis Johnson Graduate School of Management
Samuel Curtis Johnson College of Business
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Citizenship: USA

Employment

2021- Assistant Professor of Strategy & Business Economics, Samuel Curtis Johnson Graduate School of Management, Samuel Curtis Johnson College of Business, Cornell University
2017-2021 Assistant Professor, Department of Economics, The Ohio State University
2009-2010 Analyst, Employment Research Corporation, Ann Arbor MI

Affiliations

2021- National Bureau of Economic Research (NBER), Faculty Research Fellow

Education

2017 UNIVERSITY OF MICHIGAN
Ph.D Economics, 2017
2012 UNIVERSITY OF MICHIGAN
M.A. Economics, 2012
2009 UNIVERSITY OF MICHIGAN
B.S. Mathematics, 2009

Fields of Interest

Industrial Organization
Applied Microeconomics
Applied Microeconometrics

Peer-Reviewed Articles

- “Efficient and Convergent Sequential Pseudo-Likelihood Estimation of Dynamic Discrete Games”
Review of Economic Studies, Forthcoming
- “Estimating Structural Demand and Supply Models Using Tax Rates as Instruments”
Journal of Public Economics, 2022

Working Papers

- “Learning Firm Conduct: Pass-Through as a Foundation for Instrument Relevance” (with Dan Quint, Lorenzo Magnolfi, Christopher Sullivan, and Sarah Waldfogel), *Under Review*
- “Overcoming Discrimination: Harassment and Discrimination Dynamics” (with Yi Chen and Michael Waldman), *Under Review*
- “Non-Parametric Identification of Stationary Dynamic Discrete Choice Models,”
R&R, Journal of Econometrics

Works in Progress

- “Identification and Estimation of Demand Using Timing and Information Set Assumptions”
- “Instrument Selection for Merger Simulations” (with Kai Gao, Lorenzo Magnolfi, and Christopher Sullivan)
- “A Welfare Comparison of Ad Valorem and Specific Taxes in Multi-Product Markets”
- “Market Equilibrium When Firms Have Imperfect Information About Demand Shocks”
- “Properties of Pseudo-Value Functions for Dynamic Discrete Choice Models”

Older Working Papers

- “Pricing Policy and Welfare in Retail Chains: A Case for Vertical Incentives”
- “Comment on ‘Conditional Choice Probability Estimation of Dynamic Discrete Choice Models with Unobserved Heterogeneity’” (Arcidiacono and Miller, 2011, *Econometrica*)
- “Pseudo-Value Functions and Closed-Form CCP Estimation of Dynamic Discrete Choice Models”

Presentations

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| 2025 | ASSA Annual Meeting (scheduled), Empirical Industrial Organization Conference II (Rice Global Economics Paris Center, scheduled) |
| 2024 | NBER Organizational Economics Working Group (Spring), 117th Annual Conference on Taxation, University of Michigan IO-Econometrics Workshop |
| 2023 | CMU Tepper, Georgetown University, 2nd Antitrust Economics and Competition Policy Workshop (University of Rochester) |
| 2022 | Northwestern, U of North Carolina, Queen’s University, Rice University, International Industrial Organization Conference (IIOC), Cornell-Penn State IO/Econometrics Conference |
| 2021 | MIT Sloan, Wharton, International Industrial Organization Conference (IIOC), 2021 Annual Congress of the International Institute for Public Finance (IIPF), 114th Annual Conference on Taxation (NTA) |

- 2020 Samuel Curtis Johnson Graduate School of Management, Interactive Online IO Seminar (a.k.a. (IO)²)
- 2019 Boston College, Georgetown, U of Texas-Austin, Wisconsin, Yale, Midwest Economic Association Annual Meeting, International Industrial Organization Conference (IIOC), North American Meeting of the Econometric Society, U of Calgary Empirical Microeconomics Workshop (Banff), Midwest Econometrics Group Annual Meeting
- 2018 NYU Stern
- 2017 The Ohio State University, U of Rochester (Simon), Carnegie-Mellon University (Tepper), NERA Economic Consulting

Awards and Honors

AY2023-24 Teaching Honor Roll (NCC 5020, 4 Sections)

AY2022-23 Teaching Honor Roll (NCC 5020, 3 Sections)

External Professional Service

Referee: American Economic Review, Econometrica, Journal of Political Economy, Review of Economic Studies, Economics Journal, Quantitative Economics, Journal of Econometrics, RAND Journal of Economics, Journal of Public Economics, International Tax and Public Finance, International Journal of Industrial Organization, Economics Letters, Journal of Choice Modelling

Other: Co-Organizer of NBER Industrial Organization Program Meeting (Spring 2023)

Internal Professional Service

2022- Co-Organizer of Antitrust25@Cornell (scheduled for May 2025), Member of Industrial Organization Search Committee for Department of Economics (AY 2022-2023 and 2023-2024)

Teaching

Cornell NCC(Y) 5020: Microeconomics for Management

OSU Econ 5700: Industrial Organization (undergraduate)
Econ 8874 (formerly 8194): Computational Econometric Methods in Applied Microeconomics (graduate)

Advising (Ph.D Dissertation Committee Member or Chair)

Cornell Luis Moyano Garcia (Chair), Ongoing

Mengwei Lin, 2024
Placement: Berkeley Research Group

OSU Yichun Song (Co-chair), 2023
Placement: Dongbei University of Finance and Economics

Minhae Kim, 2022
Placement: Oklahoma State University