

**ADAM KLAUSNER**

Senior Lecturer

Cornell Peter and Stephanie Nolan School of Hotel Administration

Cornell SC Johnson College of Business

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**EDUCATION**

**B.A., Cornell University 1984**

College of Arts & Sciences

**J.D., Cornell Law School 1988**

**TEACHING EXPERIENCE**

**Cornell University, Cornell Peter and Stephanie Nolan School of Hotel Administration, 1998 to Present**

Real Estate Law HADM 4870/6870/6871, Internet Law HADM 4890/5890, Law for Entrepreneurs HADM 4800/6800, Business Law AEM 3200 (co-taught)

**PROFESSIONAL EXPERIENCE**

**Klausner Cook, PLLC 2020- present**

A boutique transactional law firm with a focus on corporate and real estate law. The firm specializes in business formations, mergers and acquisitions, real estate purchase and sale transactions, and financing. Adam also represents non-profit organizations, including groups dedicated to the promotion of culture, music, education, science, international development, and the environment.

**Adam Klausner, Esq., 2002- 2019**

Legal counsel to companies in real estate, hospitality, technology, and a wide range of other fields, with extensive experience in corporate creation, startups and corporate, real estate and business transactions.

**Waterfront Enterprises 2004-Present**

Investor and developer of real estate properties, both residential and commercial property

**Brown, Pinnisi & Michaels, P.C., Ithaca, New York, 1998 – 2002**

Corporate & Real Estate Department Chair

Specializing in business law, including corporate and real estate matters.

**Entrepreneur, Garden Island Flowers, Kauai, Hawaii, 1994 -- 1998**

Tropical plant and flower grower and shipper. Successful lease applicant for agricultural land from the State of Hawaii.

## **BOARD & COMMITTEE SERVICE**

Board of Directors, Musicians for World Harmony, 2012-2021.

Workshop Presenter, Entrepreneurial Boot Camp for Disabled Veterans, Cornell EBV program; 2012-2020.

Board of Directors, The History Center, 2019-2020

Board of Directors, Tompkins Literacy Partners, 2004-2006